

**First Bank of Nigeria Limited  
Financial Statements for the year  
ended 31 December 2012**

**First Bank of Nigeria Limited**  
**Index to the consolidated financial statements**  
**for the year ended 31 December 2012**

| Note                                               | Page | Note                                                                  | Page |
|----------------------------------------------------|------|-----------------------------------------------------------------------|------|
|                                                    |      | 3.6 Measurement basis of financial assets and liabilities             | 62   |
| General information                                | 1    | 4 Capital management                                                  | 64   |
| Director's report                                  | 2    | 5 Significant accounting judgements, estimates and assumptions        | 66   |
| Director's Responsibility                          | 7    | 6 Interest income                                                     | 67   |
| Report of the Independent Auditors                 | 8    | 7 Interest expense                                                    | 67   |
| Report of the Audit Committee                      | 10   | 8 Impairment charge for credit losses                                 | 67   |
| Income statement                                   | 11   | 9 Fee and commission income                                           | 67   |
| Statement of comprehensive income                  | 12   | 10 Foreign exchange income                                            | 68   |
| Statement of financial position                    | 13   | 11 Net gains/(loss) on investment securities                          | 68   |
| Consolidated statement of changes in equity        | 14   | 12 Net gains/(loss) on financial instrument held for trading          | 68   |
| Company statement of changes in equity             | 15   | 13 Loss on sale of loan to AMCON                                      | 68   |
| Cash flow statements                               | 16   | 14 Other operating income                                             | 68   |
| Notes to the consolidated financial statements     | 17   | 15 Operating expenses                                                 | 69   |
|                                                    |      | 16 Taxation                                                           | 69   |
| 1 General information                              | 17   | 17 Cash and cash balances with central bank                           | 70   |
| 2 Summary of significant accounting policies       | 17   | 18 Cash and cash equivalent                                           | 71   |
| 2.1 Basis of preparation                           | 17   | 19 Loans and advances to banks                                        | 71   |
| 2.2 New effective standards and amendments         | 18   | 20 Loans and advances to customers                                    | 72   |
| 2.3 Consolidation                                  | 19   | 21 Financial assets held for trading                                  | 75   |
| 2.4 Common control transactions                    | 20   | 22 Investment securities                                              | 77   |
| 2.5 Foreign currency translations                  | 20   | 23 Asset pledged as collateral                                        | 79   |
| 2.6 Income taxation                                | 21   | 24 Principal subsidiary undertakings                                  | 79   |
| 2.7 Inventories                                    | 21   | 25 Acquisition of subsidiary                                          | 82   |
| 2.8 Financial assets and liabilities               | 21   | 26 Discontinued operations                                            | 83   |
| 2.9 Reclassification of financial assets           | 24   | 27 Investment in associates                                           | 85   |
| 2.10 Classes of financial instrument               | 24   | 28 Investment properties                                              | 86   |
| 2.11 Offsetting financial instruments              | 24   | 29 Inventory                                                          | 86   |
| 2.12 Revenue recognition                           | 24   | 30 Property, plants and equipment                                     | 87   |
| 2.13 Impairment of financial assets                | 25   | 31 Intangible assets                                                  | 89   |
| 2.14 Impairment of non-financial assets            | 26   | 32 Deferred tax                                                       | 91   |
| 2.15 Collateral                                    | 26   | 33 Other assets                                                       | 93   |
| 2.16 Discontinued operations                       | 27   | 34 Deposits from banks                                                | 93   |
| 2.17 Leases                                        | 27   | 35 Deposits from customers                                            | 94   |
| 2.18 Property, plants and equipment                | 27   | 36 Financial liabilities held for trading                             | 95   |
| 2.19 Intangible assets                             | 28   | 37 Borrowings                                                         | 95   |
| 2.20 Employee benefits                             | 29   | 38 Liability on investment contracts                                  | 96   |
| 2.21 Provisions                                    | 29   | 39 Retirement benefit obligations                                     | 96   |
| 2.22 Fiduciary activities                          | 29   | 40 Other liabilities                                                  | 99   |
| 2.23 Investment properties                         | 30   | 41 Share capital                                                      | 99   |
|                                                    |      | 42 Share premium and reserves                                         | 99   |
| 2.24 Cash and cash equivalents                     | 30   | Reconciliation of profit before tax to cash generated from operations | 100  |
|                                                    |      | 43                                                                    |      |
| 2.25 Share capital                                 | 30   | 44 Contingent liabilities and commitments                             | 101  |
| 2.26 Issued debt and equity securities             | 30   | 45 Related party transactions                                         | 101  |
| 2.27 Insurance contracts and investment contracts  | 31   | 46 Employees                                                          | 104  |
| 2.28 Life insurance contracts                      | 31   | 47 Directors emoluments                                               | 104  |
| 3 Financial risk management                        | 32   | 48 Compliance with banking regulations                                | 105  |
|                                                    |      | Events after statement of financial position date                     | 105  |
| 3.1 Introduction and overview                      | 32   | 49                                                                    |      |
| 3.2 Credit risk                                    | 32   | 50 Dividends per share                                                | 105  |
| 3.2.7 Statement of Prudential Adjustment           | 43   | 51 Transition to IFRS                                                 | 106  |
| 3.3 Liquidity risk                                 | 44   | 52 Statement of value added                                           | 117  |
| 3.4 Market risk                                    | 50   | 53 Five year financial summary                                        | 119  |
| 3.5 Fair value of financial assets and liabilities | 58   |                                                                       |      |

First Bank of Nigeria Limited

**DIRECTORS AND ADVISORS**

**DIRECTORS**

**DATE OF APPOINTMENT**

|                                                         |                    |
|---------------------------------------------------------|--------------------|
| Prince Ajibola A. Afonja (Chairman)                     |                    |
| Stephen Olabisi Onansanya (Group Managing Director/CEO) |                    |
| Remi Odulami (Mrs)                                      |                    |
| Ibiai Ani (Mrs)                                         |                    |
| Kehinde Lawanson                                        |                    |
| Ambrose Feese                                           |                    |
| Tunde Hassan-Odukale                                    |                    |
| Lawal K. Ibrahim                                        |                    |
| Obafemi A. Otudeko                                      |                    |
| Urum.K. Eke                                             |                    |
| Ibukun Awosika (Mrs)                                    |                    |
| Mahey Rasheed                                           |                    |
| Ebenezer Jolaoso                                        |                    |
| Khadijah Alao Straub (Mrs)                              |                    |
| Ibrahim Dahiru Waziri                                   |                    |
| Dauda Lawal                                             | September 11, 2012 |
| Francis Shobo                                           | September 11, 2012 |
| Adebayo Adelabu                                         | December 13, 2012  |
| Bello Maccido                                           | December 13, 2012  |

**COMPANY SECRETARY:**

Borodo, Tijjani Mohammed

**REGISTERED OFFICE:**

Samuel Asabia House  
35, Marina  
Lagos

**AUDITORS:**

Price Waterhouse Coopers  
(Chartered Accountants)  
252E Muri Okunola Street,  
Victoria Island  
Lagos

PKF Professional Services  
(Chartered Accountants)  
PKF House  
205A, Ikorodu Road  
Obanikoro  
Lagos.

**REGISTRARS:**

First Registrars Nigeria Limited  
Plot 2, Abebe Village Road,  
Iganmu, Lagos

**INCOME STATEMENT**

|                                                                         | Note | GROUP              |                    | BANK               |                    |
|-------------------------------------------------------------------------|------|--------------------|--------------------|--------------------|--------------------|
|                                                                         |      | 31 December        |                    | 31 December        |                    |
|                                                                         |      | 2012               | 2011               | 2012               | 2011               |
|                                                                         |      | <u>N 'millions</u> | <u>N 'millions</u> | <u>N 'millions</u> | <u>N 'millions</u> |
| <b>Continuing operations</b>                                            |      |                    |                    |                    |                    |
| Interest income                                                         | 6    | 276,795            | 207,019            | 257,325            | 197,829            |
| Interest expense                                                        | 7    | (58,511)           | (34,727)           | (51,778)           | (30,606)           |
| <b>Net interest income</b>                                              |      | <b>218,284</b>     | <b>172,292</b>     | <b>205,547</b>     | <b>167,223</b>     |
| Impairment charge for credit losses                                     | 8    | (12,912)           | (38,011)           | (9,847)            | (32,165)           |
| <b>Net interest income after impairment charge for credit losses</b>    |      | <b>205,372</b>     | <b>134,281</b>     | <b>195,700</b>     | <b>135,058</b>     |
| Fee and commission income                                               | 9    | 54,862             | 43,591             | 47,571             | 41,914             |
| Foreign exchange income                                                 | 10   | 2,456              | 7,497              | 924                | 7,502              |
| Net gains/(losses) on investment securities                             | 11   | (860)              | 458                | (957)              | (738)              |
| Net gains/(losses) from financial assets classified as held for trading | 12   | 1,752              | 2,828              | 168                | (996)              |
| Gain from disposal of subsidiary                                        | 27   | -                  | -                  | 3,490              | -                  |
| Loss on sale of assets to AMCON                                         | 13   | -                  | (15,501)           | -                  | (15,501)           |
| Dividend income                                                         |      | 518                | 4,175              | 3,766              | 5,801              |
| Other operating income                                                  | 14   | 3,398              | 12                 | 1,535              | -                  |
| Operating expenses                                                      | 15   | (182,329)          | (136,668)          | (168,908)          | (133,368)          |
| <b>Operating profit</b>                                                 |      | <b>85,169</b>      | <b>40,673</b>      | <b>83,289</b>      | <b>39,672</b>      |
| Share of profit / (loss) of associates                                  | 27   | 1,008              | (1,507)            | -                  | -                  |
| <b>Profit before tax</b>                                                |      | <b>86,177</b>      | <b>39,166</b>      | <b>83,289</b>      | <b>39,672</b>      |
| Income tax expense                                                      | 16   | (14,918)           | (18,864)           | (12,145)           | (16,620)           |
| <b>PROFIT FOR THE YEAR FROM CONTINUING OPERATIONS</b>                   |      | <b>71,259</b>      | <b>20,302</b>      | <b>71,144</b>      | <b>23,052</b>      |
| <b>Discontinued operations</b>                                          |      |                    |                    |                    |                    |
| Profit for the year from discontinued operations                        | 26   | 3,838              | (1,666)            | -                  | -                  |
| <b>PROFIT FOR THE YEAR</b>                                              |      | <b>75,097</b>      | <b>18,637</b>      | <b>71,144</b>      | <b>23,052</b>      |
| <b>Profit attributable to:</b>                                          |      |                    |                    |                    |                    |
| Owners of the parent                                                    |      | 75,040             | 19,521             | 71,144             | 23,052             |
| Non-controlling interests                                               |      | 57                 | (884)              | -                  | -                  |
|                                                                         |      | <b>75,097</b>      | <b>18,637</b>      | <b>71,144</b>      | <b>23,052</b>      |

**STATEMENT OF COMPREHENSIVE INCOME**

| Note                                                                                 | GROUP                              |                     | BANK                               |                     |
|--------------------------------------------------------------------------------------|------------------------------------|---------------------|------------------------------------|---------------------|
|                                                                                      | 31 December<br>2012<br>N 'millions | 2011<br>N 'millions | 31 December<br>2012<br>N 'millions | 2011<br>N 'millions |
| <b>PROFIT FOR THE YEAR</b>                                                           | <b>75,097</b>                      | <b>18,637</b>       | <b>71,144</b>                      | <b>23,052</b>       |
| <b>Other comprehensive income:</b>                                                   |                                    |                     |                                    |                     |
| Exchange difference on translation of foreign operations                             | 1,827                              | 606                 | -                                  | -                   |
| <b>Net gains on available-for-sale financial assets</b>                              |                                    |                     |                                    |                     |
| -Unrealised net gains arising during the period, before tax                          | 15,846                             | (38,509)            | 13,588                             | (39,476)            |
| -Net reclassification adjustments for realised net gains or losses, before tax       | 1,930                              | -                   | 1,930                              | -                   |
| Actuarial gains/(losses) on defined benefit pension scheme                           | 39 (485)                           | (3,042)             | (485)                              | (3,042)             |
| Income tax relating to components of other comprehensive income                      | 146                                | 913                 | 146                                | 913                 |
| <b>Other comprehensive income for the year, net of tax</b>                           | <b>19,264</b>                      | <b>(40,032)</b>     | <b>15,179</b>                      | <b>(41,605)</b>     |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>                                       | <b>94,361</b>                      | <b>(21,395)</b>     | <b>86,323</b>                      | <b>(18,553)</b>     |
| <b>Total comprehensive income attributable to:</b>                                   |                                    |                     |                                    |                     |
| Owners of the parent                                                                 | 94,304                             | (20,511)            | 86,323                             | (18,553)            |
| Non-controlling interests                                                            | 57                                 | (884)               | -                                  | -                   |
|                                                                                      | <b>94,361</b>                      | <b>(21,395)</b>     | <b>86,323</b>                      | <b>(18,553)</b>     |
| <b>Total comprehensive income attributable to owners of the parent arises from :</b> |                                    |                     |                                    |                     |
| Continuing operations                                                                | 90,466                             | (18,846)            | 86,323                             | (18,553)            |
| Discontinued operations                                                              | 26 3,838                           | (1,666)             | -                                  | -                   |
|                                                                                      | <b>94,304</b>                      | <b>(20,511)</b>     | <b>86,323</b>                      | <b>(18,553)</b>     |

## STATEMENT OF FINANCIAL POSITION

|                                                                 | Note | GROUP                              |                                    |                                  | BANK                               |                                    |                                  |
|-----------------------------------------------------------------|------|------------------------------------|------------------------------------|----------------------------------|------------------------------------|------------------------------------|----------------------------------|
|                                                                 |      | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
| <b>ASSETS</b>                                                   |      |                                    |                                    |                                  |                                    |                                    |                                  |
| Cash and balances with central banks                            | 17   | 298,024                            | 199,228                            | 75,517                           | 288,125                            | 199,091                            | 74,894                           |
| Loans and advances to banks                                     | 19   | 393,125                            | 462,856                            | 575,467                          | 329,120                            | 222,347                            | 383,880                          |
| Loans and advances to customers                                 | 20   | 1,563,005                          | 1,252,462                          | 1,160,293                        | 1,316,407                          | 1,144,461                          | 1,046,925                        |
| Financial assets held for trading                               | 21   | 2,565                              | 5,964                              | 16,636                           | 1,942                              | 2,552                              | 11,485                           |
| Investment securities                                           |      |                                    |                                    |                                  |                                    |                                    |                                  |
| -Available-for-sale investments                                 | 22   | 351,374                            | 356,933                            | 222,822                          | 300,351                            | 340,767                            | 201,163                          |
| -Held to maturity investments                                   | 22   | 330,860                            | 337,336                            | 31,886                           | 330,860                            | 329,857                            | 44,331                           |
| Asset pledged as collateral                                     | 23   | 50,109                             | 72,129                             | 122,009                          | 50,109                             | 72,129                             | 122,009                          |
| Inventory                                                       | 29   | -                                  | 25,609                             | 23,081                           | -                                  | -                                  | -                                |
| Investment in subsidiaries                                      | 24   | -                                  | -                                  | -                                | 40,348                             | 32,416                             | 30,416                           |
| Investments in associates accounted for using the equity method | 27   | 5,609                              | 7,489                              | 8,996                            | 2,224                              | 14,099                             | 14,099                           |
| Other assets                                                    | 33   | 33,733                             | 62,272                             | 39,282                           | 32,459                             | 43,734                             | 33,344                           |
| Investment properties                                           | 28   | -                                  | 4,055                              | 2,440                            | -                                  | -                                  | -                                |
| Intangible assets                                               | 31   | 3,417                              | 1,008                              | 494                              | 1,302                              | 734                                | 265                              |
| Property, plant and equipment                                   | 30   | 74,454                             | 65,874                             | 63,634                           | 70,724                             | 64,056                             | 62,252                           |
| Deferred tax                                                    | 32   | 7,955                              | 6,954                              | 12,274                           | 6,703                              | 5,195                              | 12,146                           |
|                                                                 |      | 3,114,230                          | 2,860,169                          | 2,354,831                        | 2,770,674                          | 2,471,438                          | 2,037,209                        |
| Asset held for sale                                             | 26   | 12,978                             | -                                  | -                                | -                                  | -                                  | -                                |
| <b>Total assets</b>                                             |      | <b>3,127,208</b>                   | <b>2,860,169</b>                   | <b>2,354,831</b>                 | <b>2,770,674</b>                   | <b>2,471,438</b>                   | <b>2,037,209</b>                 |
| <b>LIABILITIES</b>                                              |      |                                    |                                    |                                  |                                    |                                    |                                  |
| Deposits from banks                                             | 34   | 87,551                             | 183,500                            | 148,352                          | 18,463                             | 51,306                             | 55,221                           |
| Deposits from customers                                         | 35   | 2,405,858                          | 1,951,321                          | 1,447,600                        | 2,171,807                          | 1,784,490                          | 1,328,218                        |
| Financial liabilities held for trading                          | 36   | 1,796                              | 2,857                              | 1,639                            | 1,278                              | 1,143                              | 1,639                            |
| Liability on investment contracts                               | 38   | -                                  | 49,440                             | 76,446                           | -                                  | -                                  | -                                |
| Liability on insurance contracts                                |      | -                                  | 824                                | -                                | -                                  | -                                  | -                                |
| Borrowings                                                      | 37   | 75,541                             | 104,473                            | 126,350                          | 81,987                             | 104,287                            | 126,096                          |
| Retirement benefit obligations                                  | 39   | 18,648                             | 15,081                             | 11,426                           | 18,156                             | 14,676                             | 11,075                           |
| Current income tax liability                                    | 16   | 22,374                             | 24,254                             | 20,052                           | 19,768                             | 21,354                             | 15,118                           |
| Deferred tax                                                    | 32   | 6                                  | 1,067                              | 901                              | -                                  | -                                  | -                                |
| Other liabilities                                               | 40   | 118,066                            | 158,773                            | 120,470                          | 87,039                             | 116,938                            | 84,233                           |
|                                                                 |      | 2,729,840                          | 2,491,590                          | 1,953,236                        | 2,398,498                          | 2,094,194                          | 1,621,600                        |
| Liabilities held for sale                                       | 26   | 2,836                              | -                                  | -                                | -                                  | -                                  | -                                |
| <b>Total liabilities</b>                                        |      | <b>2,732,675</b>                   | <b>2,491,590</b>                   | <b>1,953,236</b>                 | <b>2,398,498</b>                   | <b>2,094,194</b>                   | <b>1,621,600</b>                 |
| <b>EQUITY</b>                                                   |      |                                    |                                    |                                  |                                    |                                    |                                  |
| Share capital                                                   | 41   | 16,316                             | 16,316                             | 16,316                           | 16,316                             | 16,316                             | 16,316                           |
| Share premium                                                   | 42   | 189,241                            | 254,524                            | 254,524                          | 189,241                            | 254,524                            | 254,524                          |
| Retained earnings                                               | 42   | 94,991                             | 41,587                             | 47,304                           | 77,342                             | 49,649                             | 33,310                           |
| Other reserves                                                  |      |                                    |                                    |                                  |                                    |                                    |                                  |
| Statutory reserve                                               | 42   | 42,972                             | 32,144                             | 28,508                           | 42,422                             | 31,753                             | 28,294                           |
| SSI Reserve                                                     | 42   | 6,076                              | 6,076                              | 6,309                            | 6,076                              | 6,076                              | 6,309                            |
| AFS Fair value reserve                                          | 42   | 25,815                             | 8,524                              | 47,033                           | 24,678                             | 9,160                              | 48,636                           |
| Contingency Reserve                                             | 42   | -                                  | 13                                 | -                                | -                                  | -                                  | -                                |
| Statutory credit reserve                                        | 42   | 16,101                             | 9,766                              | 28,220                           | 16,101                             | 9,766                              | 28,220                           |
| Treasury share reserve                                          | 42   | -                                  | (1,941)                            | (27,767)                         | -                                  | -                                  | -                                |
| Foreign currency translation reserve                            | 42   | 1,668                              | 606                                | -                                | -                                  | -                                  | -                                |
|                                                                 |      | 393,180                            | 367,615                            | 400,447                          | 372,176                            | 377,244                            | 415,609                          |
| Non-controlling interest                                        |      | 1,353                              | 964                                | 1,148                            | -                                  | -                                  | -                                |
| <b>Total equity</b>                                             |      | <b>394,533</b>                     | <b>368,579</b>                     | <b>401,595</b>                   | <b>372,176</b>                     | <b>377,244</b>                     | <b>415,609</b>                   |
| <b>Total equity and liabilities</b>                             |      | <b>3,127,208</b>                   | <b>2,860,169</b>                   | <b>2,354,831</b>                 | <b>2,770,674</b>                   | <b>2,471,438</b>                   | <b>2,037,209</b>                 |

The financial statements on pages 11 to 106 were approved by the Board of Directors on 28 February 2013 and signed on its behalf by:

Prince Ajibola Afonja  
Chairman

Bisi Onasanya  
Group Managing Director / CEO

Adebayo Adelabu  
Executive Director / Group CFO

First Bank of Nigeria Limited  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

Attributable to equity holders  
of the parent

|                                                            | Share capital | Share premium | Retained earnings | Statutory reserve | SSI reserve | AFS Fair value reserve | Contingency reserve | Statutory credit reserve | Treasury share reserve | FCTR        | Total       | Non-controlling interest | Total equity |
|------------------------------------------------------------|---------------|---------------|-------------------|-------------------|-------------|------------------------|---------------------|--------------------------|------------------------|-------------|-------------|--------------------------|--------------|
|                                                            | N 'millions   | N 'millions   | N 'millions       | N 'millions       | N 'millions | N 'millions            | N 'millions         | N 'millions              | N 'millions            | N 'millions | N 'millions | N 'millions              | N 'millions  |
| <b>Balance at 1 January 2011</b>                           | 16,316        | 254,524       | 47,304            | 28,508            | 6,309       | 47,033                 | -                   | 28,220                   | (27,767)               | -           | 400,447     | 1,148                    | 401,595      |
| Profit for the year                                        | -             | -             | 19,521            | -                 | -           | -                      | -                   | -                        | -                      | -           | 19,521      | (884)                    | 18,637       |
| <b>Other comprehensive income</b>                          |               |               |                   |                   |             |                        |                     |                          |                        |             |             |                          |              |
| Foreign currency translation differences, net of tax       | -             | -             | -                 | -                 | -           | -                      | -                   | -                        | -                      | 606         | 606         | -                        | 606          |
| Tax effects on revaluation of financial assets             | -             | -             | -                 | -                 | -           | -                      | -                   | -                        | -                      | -           | -           | -                        | -            |
| Fair value movements on equity financial assets            | -             | -             | -                 | -                 | -           | (38,509)               | -                   | -                        | -                      | -           | (38,509)    | -                        | (38,509)     |
| Actuarial gains/(losses) on defined benefit pension scheme | -             | -             | (2,129)           | -                 | -           | -                      | -                   | -                        | -                      | -           | (2,129)     | -                        | (2,129)      |
| Share of OCI of associates, net of tax                     | -             | -             | -                 | -                 | -           | -                      | -                   | -                        | -                      | -           | -           | -                        | -            |
| <b>Total comprehensive income</b>                          | -             | -             | 17,392            | -                 | -           | (38,509)               | -                   | -                        | -                      | 606         | (20,511)    | (884)                    | (21,395)     |
| <b>Transactions with owners</b>                            |               |               |                   |                   |             |                        |                     |                          |                        |             |             |                          |              |
| Issue of new shares                                        | -             | -             | -                 | -                 | -           | -                      | -                   | -                        | -                      | -           | -           | 700                      | 700          |
| Disposal of treasury shares                                | -             | -             | (18,335)          | -                 | -           | -                      | -                   | -                        | 25,826                 | -           | 7,491       | -                        | 7,491        |
| Transfer to statutory credit reserve                       | -             | -             | 18,454            | -                 | -           | -                      | -                   | (18,454)                 | -                      | -           | -           | -                        | -            |
| SMEEIS reserves written off                                | -             | -             | -                 | -                 | (233)       | -                      | -                   | -                        | -                      | -           | (233)       | -                        | (233)        |
| Dividends                                                  | -             | -             | (19,580)          | -                 | -           | -                      | -                   | -                        | -                      | -           | (19,580)    | -                        | (19,580)     |
| Transfer from retained earnings                            | -             | -             | (3,648)           | 3,636             | -           | -                      | 13                  | -                        | -                      | -           | -           | -                        | -            |
| <b>Total transactions with Owners</b>                      | -             | -             | (23,109)          | 3,636             | (233)       | -                      | 13                  | (18,454)                 | 25,826                 | -           | (12,322)    | 700                      | (11,622)     |
| <b>At 31 December 2011</b>                                 | 16,316        | 254,524       | 41,587            | 32,144            | 6,076       | 8,524                  | 13                  | 9,766                    | (1,941)                | 606         | 367,614     | 964                      | 368,578      |
| Profit for the year                                        | -             | -             | 75,040            | -                 | -           | -                      | -                   | -                        | -                      | -           | 75,040      | 57                       | 75,097       |
| <b>Other comprehensive income</b>                          |               |               |                   |                   |             |                        |                     |                          |                        |             |             |                          |              |
| Foreign currency translation differences, net of tax       | -             | -             | -                 | -                 | -           | -                      | -                   | -                        | -                      | 1,062       | 1,062       | -                        | 1,062        |
| Tax effects on revaluation of financial assets             | -             | -             | -                 | -                 | -           | -                      | -                   | -                        | -                      | -           | -           | -                        | -            |
| Fair value movements on equity financial assets            | -             | -             | -                 | -                 | -           | 17,776                 | -                   | -                        | -                      | -           | 17,776      | -                        | 17,776       |
| Actuarial gains/(losses) on defined benefit pension scheme | -             | -             | (340)             | -                 | -           | -                      | -                   | -                        | -                      | -           | (340)       | -                        | (340)        |
| Share of OCI of associates, net of tax                     | -             | -             | -                 | -                 | -           | -                      | -                   | -                        | -                      | -           | -           | -                        | -            |
| <b>Total comprehensive income</b>                          | -             | -             | 74,701            | -                 | -           | 17,776                 | -                   | -                        | -                      | 1,062       | 93,539      | 57                       | 93,596       |
| <b>Transactions with owners</b>                            |               |               |                   |                   |             |                        |                     |                          |                        |             |             |                          |              |
| Dividends                                                  | -             | -             | (26,105)          | -                 | -           | -                      | -                   | -                        | -                      | -           | (26,105)    | -                        | (26,105)     |
| Exchange difference                                        | -             | -             | -                 | -                 | -           | -                      | -                   | -                        | -                      | -           | -           | -                        | -            |
| Acquisition of subsidiary                                  | -             | -             | -                 | -                 | -           | -                      | -                   | -                        | -                      | -           | -           | 1,286                    | 1,286        |
| Transfer from retained earnings                            | -             | -             | (27)              | -                 | -           | -                      | 27                  | -                        | -                      | -           | -           | -                        | -            |
| Transfer between reserves                                  | -             | -             | (17,219)          | 10,884            | -           | -                      | -                   | 6,335                    | -                      | -           | -           | -                        | -            |
| Transfer resulting from Business Restructuring             | -             | (65,283)      | 22,054            | (56)              | -           | (484)                  | (40)                | -                        | 1,941                  | -           | (41,868)    | (953)                    | (42,821)     |
| <b>Total transactions with Owners</b>                      | -             | (65,283)      | (21,297)          | 10,828            | -           | (484)                  | (13)                | 6,335                    | 1,941                  | -           | (67,973)    | 333                      | (67,640)     |
| <b>At 31 December 2012</b>                                 | 16,316        | 189,241       | 94,991            | 42,972            | 6,076       | 25,815                 | 0                   | 16,101                   | -                      | 1,668       | 393,180     | 1,353                    | 394,533      |

First Bank of Nigeria Limited  
BANK STATEMENT OF CHANGES IN EQUITY

Attributable to equity holders  
of the parent

|                                                            | Share capital | Share premium | Retained earnings | Statutory reserve | SSI reserve | AFS Fair value reserve | Statutory credit reserve | Total       |
|------------------------------------------------------------|---------------|---------------|-------------------|-------------------|-------------|------------------------|--------------------------|-------------|
|                                                            | N 'millions   | N 'millions   | N 'millions       | N 'millions       | N 'millions | N 'millions            | N 'millions              | N 'millions |
| <b>Balance at 1 January 2011</b>                           | 16,316        | 254,524       | 33,310            | 28,294            | 6,309       | 48,636                 | 28,220                   | 415,609     |
| Profit for the year                                        | -             | -             | 23,052            | -                 | -           | -                      | -                        | 23,052      |
| <b>Other comprehensive income</b>                          |               |               |                   |                   |             |                        |                          |             |
| Foreign currency translation differences, net of tax       | -             | -             | -                 | -                 | -           | -                      | -                        | -           |
| Tax effects on revaluation of financial assets             | -             | -             | -                 | -                 | -           | -                      | -                        | -           |
| Fair value movements on equity financial assets            | -             | -             | -                 | -                 | -           | (39,476)               | -                        | (39,476)    |
| Actuarial gains/(losses) on defined benefit pension scheme | -             | -             | (2,129)           | -                 | -           | -                      | -                        | (2,129)     |
| Share of OCI of associates, net of tax                     | -             | -             | -                 | -                 | -           | -                      | -                        | -           |
| <b>Total comprehensive income</b>                          | -             | -             | 20,923            | -                 | -           | (39,476)               | -                        | (18,553)    |
| <b>Transactions with owners</b>                            |               |               |                   |                   |             |                        |                          |             |
| (Increase)/Decrease in Treasury shares                     | -             | -             | -                 | -                 | -           | -                      | -                        | -           |
| Dividends                                                  | -             | -             | (19,580)          | -                 | -           | -                      | -                        | (19,580)    |
| SMEEIS investments written off                             | -             | -             | -                 | -                 | (233)       | -                      | -                        | (233)       |
| Transfer from retained earnings                            | -             | -             | 18,454            | -                 | -           | -                      | (18,454)                 | -           |
| Transfer between reserves                                  | -             | -             | (3,458)           | 3,458             | -           | -                      | -                        | -           |
| <b>Total transactions with Owners</b>                      | -             | -             | (4,584)           | 3,458             | (233)       | -                      | (18,454)                 | (19,813)    |
| <b>At 31 December 2011</b>                                 | 16,316        | 254,524       | 49,649            | 31,752            | 6,076       | 9,160                  | 9,766                    | 377,243     |
| Profit for the year                                        | -             | -             | 71,144            | -                 | -           | -                      | -                        | 71,144      |
| <b>Other comprehensive income</b>                          |               |               |                   |                   |             |                        |                          |             |
| Foreign currency translation differences, net of tax       | -             | -             | -                 | -                 | -           | -                      | -                        | -           |
| Fair value movements on equity financial assets            | -             | -             | -                 | -                 | -           | 15,518                 | -                        | 15,518      |
| Actuarial gains/(losses) on defined benefit pension scheme | -             | -             | (340)             | -                 | -           | -                      | -                        | (340)       |
| Share of OCI of associates, net of tax                     | -             | -             | -                 | -                 | -           | -                      | -                        | -           |
| <b>Total comprehensive income</b>                          | -             | -             | 70,804            | -                 | -           | 15,518                 | -                        | 86,322      |
| <b>Transactions with owners</b>                            |               |               |                   |                   |             |                        |                          |             |
| Dividends                                                  | -             | -             | (26,105)          | -                 | -           | -                      | -                        | (26,105)    |
| SMEEIS investments written off                             | -             | -             | -                 | -                 | -           | -                      | -                        | -           |
| Transfer from retained earnings                            | -             | -             | -                 | -                 | -           | -                      | -                        | -           |
| Transfer between reserves                                  | -             | -             | (17,007)          | 10,672            | -           | -                      | 6,335                    | (0)         |
| Transfer resulting from Business Restructuring             | -             | (65,283)      | -                 | -                 | -           | -                      | -                        | (65,283)    |
| <b>Total transactions with Owners</b>                      | -             | (65,283)      | (43,112)          | 10,672            | -           | -                      | 6,335                    | (91,388)    |
| <b>At 31 December 2012</b>                                 | 16,316        | 189,241       | 77,342            | 42,422            | 6,076       | 24,678                 | 16,101                   | 372,176     |



**STATEMENT OF CASH FLOWS**

|                                                               | Note | GROUP           |                 | BANK            |                 |
|---------------------------------------------------------------|------|-----------------|-----------------|-----------------|-----------------|
|                                                               |      | 31 December     |                 | 31 December     |                 |
|                                                               |      | 2012            | 2011            | 2012            | 2011            |
|                                                               |      | N 'millions     | N 'millions     | N 'millions     | N 'millions     |
| <b>Operating activities</b>                                   |      |                 |                 |                 |                 |
| Cash flow (used in)/generated from operations                 | 43   | (145,419)       | 285,287         | (40,367)        | 221,203         |
| Income taxes paid                                             |      | (21,447)        | (6,614)         | (17,637)        | (2,517)         |
| Interest received                                             |      | 308,413         | 221,439         | 269,479         | 215,568         |
| Interest paid                                                 |      | (65,673)        | (43,669)        | (51,073)        | (38,550)        |
| Purchase of investment securities                             |      | (51,473)        | (361,998)       | (24,774)        | (343,328)       |
| Proceeds from the sale of investment securities               |      | 17,612          | 14,014          | 17,012          | 9,515           |
| Gratuity payment to staff                                     |      | (15,136)        | (4,915)         | (15,135)        | (3,898)         |
| <b>Net cash flow generated from operating activities</b>      |      | <b>26,877</b>   | <b>103,544</b>  | <b>137,504</b>  | <b>57,993</b>   |
| <b>Investing activities</b>                                   |      |                 |                 |                 |                 |
| Cash and cash equivalent acquired from subsidiary             |      | 11,463          | -               | -               | -               |
| Net cash flow from disposal of subsidiaries                   |      | (30,619)        | -               | -               | -               |
| Net cash flow from business restructuring                     |      | (24,885)        | -               | -               | -               |
| Additional investment in subsidiaries                         |      | -               | -               | (17,307)        | (1,000)         |
| Dividends received                                            |      | 518             | 3,925           | 539             | 4,776           |
| Purchase of investment property                               |      | -               | (1,563)         | -               | -               |
| Purchase of property, plant and equipment                     |      | (18,635)        | (11,529)        | (16,881)        | (10,592)        |
| Purchase of intangible assets                                 |      | (1,494)         | (1,712)         | (1,124)         | (1,551)         |
| Proceeds on disposal of property, plant and equipment         |      | 2,862           | 209             | 2,808           | 151             |
| <b>Net cash used in investing activities</b>                  |      | <b>(60,790)</b> | <b>(10,670)</b> | <b>(31,964)</b> | <b>(8,216)</b>  |
| <b>Financing activities</b>                                   |      |                 |                 |                 |                 |
| Proceeds from sale of treasury shares                         |      | -               | 7,497           | -               | -               |
| Dividend paid                                                 |      | (26,105)        | (19,579)        | (26,105)        | (19,579)        |
| Proceeds from new borrowings                                  |      | 57,832          | 18,671          | 57,832          | 18,671          |
| Repayment of borrowings                                       |      | (85,805)        | (40,529)        | (79,356)        | (40,462)        |
| <b>Net cash (used in)/generated from financing activities</b> |      | <b>(54,078)</b> | <b>(33,940)</b> | <b>(47,629)</b> | <b>(41,370)</b> |
| <b>Increase in cash and cash equivalents</b>                  |      | <b>(87,991)</b> | <b>58,934</b>   | <b>57,911</b>   | <b>8,407</b>    |
| <b>Cash and cash equivalents at start of year</b>             | 18   | <b>708,991</b>  | <b>650,714</b>  | <b>467,546</b>  | <b>459,551</b>  |
| <b>Effect of exchange rate fluctuations on cash held</b>      |      | <b>(137)</b>    | <b>(658)</b>    | <b>(124)</b>    | <b>(412)</b>    |
| <b>Cash and cash equivalents at end of year</b>               | 18   | <b>620,863</b>  | <b>708,990</b>  | <b>525,333</b>  | <b>467,546</b>  |

## 1 General information

These financial statements are the consolidated financial statements of First Bank Nigeria Limited (the Bank), and its subsidiaries (hereafter referred to as 'the Group').

The Registered office address of the Bank is at 35 Marina, Samuel Asabia House.

The principal activities of the Bank is mainly retail banking and corporate banking. Retail banking provides banking activities relating to individuals, such as savings account, investment savings products, loans and money transfers. Corporate banking includes activities relating to multinational and local corporations, as well as financial and governmental institutions, such as funds management, credit facilities and project finance.

During the year, there was a business restructuring within the First Bank Group, which resulted in the adoption of the holding company model. Thus, FBN Holdings Plc was set up as a non-operating legal entity domiciled in Nigeria, and regulated by the Central Bank of Nigeria as an "other financial institution". See note (29) for detailed disclosure on the impact of the Business restructuring.

As at year end, the Bank has five subsidiary companies namely:

*FBN Bank (UK) Limited*  
*FBN Pension Custodian Nigeria Limited,*  
*FBN Mortgages Limited*  
*FBN Bureau De Change Limited*  
*Banque Internationale De Credit, DRC.*

The consolidated financial statements for the year ended 31 December 2012 were approved for issue by the Board of Directors on 28 February 2013.

## 2 Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of preparation

The Group's consolidated financial statements for the year 2012 have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the IASB. Additional information required by national regulations is included where appropriate.

These are the first annual financial statements of the Company and the Group prepared in accordance with IFRS and IFRS 1, First-time Adoption of IFRS (IFRS 1) has been applied.

An explanation of how the transition to IFRSs has affected the reported financial position, financial performance and cashflows of the Group and Bank is provided in note 53.

The financial statements comprise the income statement, statement of comprehensive income, statement of financial position, the statement of changes in equity, statement of cash flows and the related notes for the Group and the Bank.

The financial statements have been prepared in accordance with the going concern principle under the historical cost convention, as modified by available-for-sale financial assets, and financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires directors to exercise judgement in the process of applying the accounting policies. Changes in assumptions may have a significant impact on the financial statements in the period the assumptions changed. The Directors believe that the underlying assumptions are appropriate and that the Group's financial statements therefore present the financial position and results fairly. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 5.

**2.2 New standards, interpretations and amendments to existing standards that are not yet effective**

The following new standards, interpretations and amendments to existing standards have been published and are mandatory for the Group's accounting periods beginning after 1 January 2012.

(i) Amendment to IAS 19, 'Employee benefits' (effective for periods beginning on or after 1 January 2013). These amendments eliminate the corridor approach and calculate finance costs on a net funding basis.

(ii) Amendment to IAS 32, 'Financial instruments: Presentation', on asset and liability offsetting' (effective for periods beginning on or after 1 January 2014).

This amendment clarifies some of the requirements for offsetting financial assets and liabilities on the reporting date. The Group is yet to assess the full effect of IAS 32 and intends to adopt IAS 32 no later than the accounting period beginning on or after 1 January 2014.

(iii) IFRS 10, 'Consolidated financial statements' (effective for periods beginning on or after 1 January 2013).

The objective of IFRS 10 is to establish principles for the presentation and preparation of consolidated financial statements when an entity controls one or more other entities. It defines the principle of control, and establishes controls as the basis for consolidation. It sets out how to apply the principle of control to identify whether an investor controls an investee and therefore must consolidate the investee. It also sets out the accounting requirements for the preparation of consolidated financial statements.

The Group is yet to assess the full effect of IFRS 10 and intends to adopt IFRS 10 no later than the accounting period beginning on or after 1 January 2013.

(iv) IFRS 11, 'Joint arrangements' effective for periods beginning on or after 1 January 2013)

IFRS 11 is a more realistic reflection of joint arrangements by focusing on the rights and obligations of the parties to the arrangement rather than its legal form. There are two types of joint arrangement: joint operations and joint ventures.

Joint operations arise where a joint operator has rights to the assets and obligations relating to the arrangement and therefore accounts for its share of assets, liabilities, revenue and expenses. Joint ventures arise where the joint venturer has rights to the net assets of the arrangement and therefore equity accounts for its interest. Proportional consolidation of joint ventures is no longer allowed.

The Group is yet to assess the full effect of IFRS 11 and intends to adopt IFRS 11 no later than the accounting period beginning on or after 1 January 2013.

(v) IFRS 12, 'Disclosures of interests in other entities' (effective for periods beginning on or after 1 January 2013).

IFRS 12 includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles.

The Group is yet to assess the full effect of IFRS 12 and intends to adopt IFRS 12 no later than the accounting period beginning on or after 1 January 2013.

(vi) IFRS 13, 'Fair value measurement' (effective for periods beginning on or after 1 January 2013).

IFRS 13 aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs.

(vii) IAS 27 (revised 2011), 'Separate financial statements' (effective for periods beginning on or after 1 January 2013).

IAS 27 (revised 2011) includes the requirements relating to separate financial statements

The Group is yet to assess the full effect of IAS 27 and intends to adopt IAS 27 no later than the accounting period beginning on or after 1 January 2013 but this is not expected to have a material impact on the Banks operations.

(viii) IAS 28 (revised 2011), 'Associates and joint ventures' (effective for periods beginning on or after 1 January 2013)

IAS 28 (revised 2011) includes the requirements for associates and joint ventures that have to be equity accounted following the issue of IFRS 11.

The Group is yet to assess the full effect of IAS 28 and intends to adopt IAS 28 no later than the accounting period beginning on or after 1 January 2013.

(ix) IFRS 9, 'Financial Instruments' (effective for periods beginning on or after 1 January 2015)

This IFRS is part of the IASB's project to replace IAS 39. IFRS 9 addresses classification and measurement of financial assets and replaces the multiple classification and measurement models in IAS 39 with a single model that has only two classification categories: amortised cost and fair value. The guidance in IAS 39 on impairment of financial assets and hedge accounting continues to apply.

The Group is yet to assess the full effect of IFRS 9 and intends to adopt IFRS 9 no later than the accounting period beginning on or after 1 January 2015. The directors will also consider the impact of the remaining phases of IFRS 9 when completed by the IASB.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Bank.

## 2.3 Consolidation

The financial statements of the consolidated subsidiaries used to prepare the consolidated financial statements were prepared as of the parent company's reporting date. The consolidation principles are unchanged as against the previous year.

### a. Business combinations

#### (i) *Acquisitions on or after 1 January 2011*

For acquisitions on or after 1 January 2011, the Group measures goodwill at the acquisition date as the fair value of the consideration transferred including the recognised amount of any non-controlling interests in the acquiree and fair value of any previously held interest, less the net recognised amount (generally fair value) of the identifiable assets acquired and the liabilities assumed, all measured as of the acquisition date.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The Group elects on a transaction-by-transaction basis whether to measure non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of net assets on liquidation, at fair value, or at their proportionate share of the recognised amount of the identifiable net assets, at the acquisition date. Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

#### (ii) *Acquisitions prior to 1 January 2011*

As part of its transition to IFRSs, the Group did not elect to restate any business combinations that occurred on or before its transition date of 1 January 2011. In respect of acquisitions prior to 1 January 2011, goodwill represents the amount recognised under the Group's previous accounting framework (NGAAP).

### b. *Acquisitions of non-controlling interests*

Acquisitions of non-controlling interests are accounted for as transactions with equity holders in their capacity as equity holders. Therefore, no goodwill is recognised as a result of such transactions.

### c. Subsidiaries

The consolidated financial statements incorporates the financial statements of the Bank and all its subsidiaries where it is determined that there is a capacity to control.

Control means the power to govern, directly or indirectly, the financial and operating policies of an entity so as to obtain benefits from its activities. All the facts of a particular situation are considered when determining whether control exists.

Control is usually present when an entity has:

- power over more than one-half of the voting rights of the other entity;
- power to govern the financial and operating policies of the other entity;
- power to appoint or remove the majority of the members of the board of directors or equivalent governing body; or
- power to cast the majority of votes at meetings of the board of directors or equivalent governing body of the entity.

Subsidiaries are consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date that control ceases. Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions (transactions with owners). Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to the Group.

In its separate accounts, the Bank accounts for its investment in subsidiaries at cost.

Inter-company transactions, balances and unrealised gains on transactions between companies within the Group are eliminated on consolidation. Unrealised losses are eliminated in the same manner as unrealised gains, but only to the extent that there is no evidence of impairment. Consistent accounting policies are used throughout the Group for consolidation.

### d. Associates

An associate is an entity in which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control over these policies. Significant influence is generally demonstrated by the Group holding in excess of 20%, but less than 50%, of the voting rights.

The Group's share of results of the associate entity is included in the consolidated income statement. Investments in associates are carried in the statement of financial position at cost plus the Group's share of post-acquisition changes in the net assets of the associate. Investments in associates are reviewed for any indication of impairment at least at each reporting date. The carrying amount of the investment is tested for impairment, where there is an indication that the investment may be impaired. When the Group's share of losses or other reductions in equity in an associate equals or exceeds the recorded interest, including any other unsecured

receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the entity. The excess of the cost of an acquisition over the Group's share of the fair value of the identifiable net assets acquired is recorded as goodwill. Goodwill is

carrying amount of the investment and assessed for impairment as part of the investment. A gain on acquisition is recognised immediately in profit or loss if there is an excess of the Group's share of the fair value of the identifiable net assets acquired over the cost of the acquisition.

The Group's share of the results of associates is based on financial statements made up to a date not more than three months before the reporting date, adjusted to conform with the accounting policies of the Group. Unrealised gains and losses on transactions are eliminated to the extent of the Group's interest in the investee. Losses may provide evidence of impairment of the asset transferred in which case appropriate provision is made for impairment.

In the separate financial statements of the Bank, investments in associates are stated at cost less accumulated impairment losses, if any.

Special purpose entities (SPEs)

SPEs are entities that are created to accomplish a narrow and well-defined objective. The financial statement of the SPE are included in the consolidated financial statement where on the substance of the relationship with the group and the SPE's risk and reward, the group concludes that it controls the SPE.

## 2.4 Common control transactions

A business combination involving entities or businesses under common control is excluded from the scope of IFRS 3: Business Combinations. The exemption is applicable where the combining entities or businesses are controlled by the same party both before and after the combination. Where such transactions occur, the Bank, in accordance with IAS 8, uses its judgement in developing and applying an accounting policy that is relevant and reliable. In making this judgement, directors considers the requirements of IFRS dealing with similar and related issues and the definitions, recognition criteria and measurement concepts for assets, liabilities, income and expenses in the framework. Directors also consider the most recent pronouncements of other standard setting bodies that use a similar conceptual framework to develop accounting standards, to the extent that these do not conflict with the IFRS Framework or any other IFRS or interpretation.

Accordingly the Bank applies the guidance as set out in IFRS 3R on common control transactions. The assets and liabilities of the business transferred are measured at their existing book value in the consolidated financial statements of the parent, as measured under IFRS.

The Bank incorporates the results of the acquired businesses only from the date on which the business combination occurs.

## 2.5 Foreign currency translation

### a. *Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency').

The financial statements are presented in Naira millions.

### b. *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured.

Monetary items denominated in foreign currencies are retranslated at the rate prevailing at the end of the reporting period. Foreign exchange gains and losses resulting from the retranslation and settlement of these items are recognised in the profit or loss.

Non-monetary items measured at historical cost denominated in a foreign currency are translated with the exchange rate as at the date of initial recognition; non-monetary assets that are measured at fair value are translated using the exchange rate at the date that the fair value was determined. Translation differences on non-monetary financial instruments held at fair value through profit or loss are reported as part of the fair value gain or loss. Translation differences on non-monetary financial instruments measured at available for sale are included in other comprehensive income and cumulated in the fair value reserve. Non-monetary items that are measured under the historical cost basis are not retranslated.

### c. *Foreign operations*

The results and financial position of all the group entities which have functional currency different from the Group's presentation currency, are translated into the Group's presentation currency as follows:

- assets and liabilities of each foreign operation are translated at the rates of exchange ruling at the reporting date;
- income and expenses of each foreign operation are translated at the average exchange rate for the period, unless this average is not a reasonable approximation of the rate prevailing on transaction date, in which case income and expenses are translated at the exchange rate ruling at transaction date; and
- all resulting exchange differences are recognised in other comprehensive income and are classified as equity and recognised in the foreign currency translation reserve.

On transition to IFRS, the Group elected to apply the cumulative translation difference exemption and brought forward a nil opening balance on the foreign currency translation reserve arising from the retranslation of foreign operations, which is shown as a separate item in equity.

## 2.6 Income taxation

### a. Current income tax

Income tax payable (receivable) is calculated on the basis of the applicable tax law in the respective jurisdiction and is recognised as an expense (income) for the period except to the extent that current tax related to items that are charged or credited in other comprehensive income or directly to equity. In these circumstances, current tax is charged or credited to other comprehensive income or to equity (for example, current tax on equity instruments for which the entity has elected to present gains and losses in other comprehensive income).

### b. Deferred income tax

Deferred income tax is provided in full, using the liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The tax effects of carry-forwards of unused losses, unused tax credits and other deferred tax assets are recognised when it is probable that future taxable profit will be available against which these losses and other temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising from investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the difference will not reverse in the foreseeable future.

Deferred and current tax assets and liabilities are only offset when they arise in the same tax reporting group and where there is both the legal right and the intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

## 2.7 Inventories

The Group recognises Property as inventory under the following circumstances:

- (i) property purchased for the specific purpose of resale.
- (ii) property constructed for the specific purpose of resale (work in progress under the scope of IAS 18, 'Revenue')
- (iii) property transferred from investment property to inventories. This is permitted when the Group commences the property's development with a view to sale.

They are valued at the lower of cost and net realisable value. Cost comprises direct materials and, where appropriate, labour and production overheads which have been incurred in bringing the inventories and work in progress to their present location and condition. Cost is determined using weighted average cost. Net realisable value represents the estimated selling price less estimated costs to completion and costs to be incurred in marketing, selling and distribution.

## 2.8 Financial assets and liabilities

In accordance with IAS 39, all financial assets and liabilities – which include derivative financial instruments – have to be recognised in the statement of financial position and measured in accordance with their assigned category

### 2.8.1 Financial assets

The Group allocates financial assets to the following IAS 39 categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Directors determine the classification of its financial instruments at initial recognition.

#### a. Financial assets at fair value through profit or loss

This category comprises two sub-categories: financial assets classified as held for trading, and financial assets designated by the Group as at fair value through profit or loss upon initial recognition.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated and effective as hedging instruments. Financial assets held for trading consist of debt instruments, including money-market paper, traded corporate and bank loans, and equity instruments, as well as financial assets with embedded derivatives.

Financial instruments included in this category are recognised initially at fair value; transaction costs are taken directly to profit or loss. Gains and losses arising from changes in fair value are included directly in the income statement and are reported as 'Net gains/(losses) on financial instruments classified as held for trading'. Interest income and expense and dividend income and expenses on financial assets held for trading are included in 'Net interest income' or 'Dividend income', respectively. The instruments are derecognised when the rights to receive cash flows have expired or the Group has transferred substantially all the risks and rewards of ownership and the transfer qualifies for derecognising.

**b. Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- (i) those that the Group intends to sell immediately or in the short term, which are classified as held for trading, and those that the entity upon initial recognition designates as at fair value through profit or loss;
- (ii) those that the Group upon initial recognition designates as available for sale; or
- (iii) those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration.

Loans and receivables are initially recognised at fair value – which is the cash consideration to originate or purchase the loan including any transaction costs – and measured subsequently at amortised cost using the effective interest method. Loans and receivables are reported in the statement of financial position as loans and advances to banks or customers or other assets and cash balances. Interest on loans is included in the profit or loss and is reported as 'Interest income'. In the case of an impairment, the impairment loss is reported as a deduction from the carrying value of the loan and recognised in the profit or loss as 'impairment charge for credit losses'.

Receivables arising out of Insurance arrangements are also classified in this category and reviewed for impairment in line with IAS 39.

**c. Held-to-maturity financial assets**

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity, other than:

- (i) those that the Group upon initial recognition designates as at fair value through profit or loss;
- (ii) those that the Group designates as available for sale; and

- (iii) those that meet the definition of loans and receivables.

These are initially recognised at fair value including direct and incremental transaction costs and measured subsequently at amortised cost, using the effective interest method.

Interest on held-to-maturity investments is included in the income statement and reported as 'Interest income'. In the case of an impairment, the impairment loss has been reported as a deduction from the carrying value of the investment and recognised in the income statement as 'Net gains/(losses) on investment securities'.

**d. Available-for-sale financial assets**

Available-for-sale investments are financial assets that are intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices or that are not classified as loans and receivables, held to-maturity investments or financial assets at fair value through profit or loss.

Available-for-sale financial assets are initially recognised at fair value, which is the cash consideration including any transaction costs, and measured subsequently at fair value with gains and losses being recognised in the profit or loss, except for impairment losses and foreign exchange gains and losses, until the financial asset is derecognised. If an available-for-sale financial asset is determined to be impaired, the cumulative gain or loss previously recognised in the statement of comprehensive income is recognised in the income statement. However, interest is calculated using the effective interest method, and foreign currency gains and losses on monetary assets classified as available for sale are recognised in the income statement. Dividends on available-for-sale equity instruments are recognised in the income statement in 'Other operating income' when the Group's right to receive payment is established.

**e. Recognition**

The Group uses settlement date accounting for regular way contracts when recording financial asset transactions. Financial assets that are transferred to a third party but do not qualify for derecognition are presented in the statement of financial position as 'Assets pledged as collateral', if the transferee has the right to sell or repledge them.

**2.8.2 Financial liabilities**

The Group's holding in financial liabilities is in financial liabilities at fair value through profit or loss (including financial liabilities held for trading and those that are designated at fair value through profit or loss), financial liabilities at amortised cost. Financial liabilities are derecognised when extinguished.

a. *Financial liabilities at fair value through profit or loss*

This category comprises two sub-categories: financial liabilities classified as held for trading, and financial liabilities designated by the Group as at fair value through profit or loss upon initial recognition.

A financial liability is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated and effective as hedging instruments. Financial liabilities held for trading also include obligations to deliver financial assets borrowed by a short seller.

Those financial instruments are recognised in the statement of financial position as 'Financial liabilities held for trading'.

Gains and losses arising from changes in fair value of financial liabilities classified held for trading are included in the income statement and are reported as 'Net gains/ (losses) on financial instruments classified as held for trading'. Interest expenses on financial liabilities held for trading are included in 'Net interest income'.

b. *Other liabilities measured at amortised cost*

Financial liabilities that are not classified at fair value through profit or loss fall into this category and are measured at amortised cost. Financial liabilities measured at amortised cost are deposits from banks or customers, debt securities in issue for which the fair value option is not applied, convertible bonds and subordinated debts.

**2.8.3 Derivative financial instruments**

Derivatives are classified as assets when their fair value is positive or as liabilities when their fair value is negative. Derivative assets and liabilities arising from different transactions are only offset where there is a legal right of offset of the recognised amounts and the parties intend to settle the cash flows on a net basis, or realise the asset and settle the liability simultaneously

**2.8.4 Embedded derivatives**

Hybrid contracts contain both a derivative and a non-derivative component. In such cases, the derivative component is termed an embedded derivative. Where the economic characteristics and risks of the embedded derivatives are not closely related to those of the host contract, and the host contract itself is not carried at fair value through profit or loss, the embedded derivative is bifurcated and measured at fair value with gains and losses being recognised in the income

**2.8.5 Determination of fair value**

For financial instruments traded in active markets, the determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations.

This includes listed equity securities and quoted debt instruments on major exchanges (for example, NSE) and broker quotes from Bloomberg and Reuters.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. If the above criteria are not met, the market is regarded as being inactive. Indications that a market is inactive are when there is a wide bid-offer spread or significant increase in the bid-offer spread or there are few recent transactions.

For all other financial instruments, fair value is determined using valuation techniques. In these techniques, fair values are estimated from observable data in respect of similar financial instruments, using models to estimate the present value of expected future cash flows or other valuation techniques, using inputs (for example, LIBOR yield curve, FX rates, volatilities and counterparty spreads) existing at the dates of the statement of financial position.

The Group uses widely recognised valuation models for determining fair values of non standardised financial instruments of lower complexity, such as options or interest rate and currency swaps. For these financial instruments, inputs into models are generally market-observable.

For more complex instruments, the Group uses internally developed models, which are usually based on valuation methods and techniques generally recognised as standard within the industry. Valuation models are used primarily to value derivatives transacted in the over-the-counter market, unlisted securities (including those with embedded derivatives) and other instruments for which markets were or have become illiquid. Some of the inputs to these models may not be market observable and are therefore estimated based on assumptions. The impact on net profit of financial instrument valuations reflecting non-market observable inputs (level 3 valuations) is disclosed in Note 3.6

The output of a model is always an estimate or approximation of a value that cannot be determined with certainty, and valuation techniques employed may not fully reflect all factors relevant to the positions the Group holds. Valuations are therefore adjusted, where appropriate, to allow for additional factors including model risks, liquidity risk and counterparty credit risk.

Based on the established fair value model governance policies, and related controls and



these valuation adjustments are necessary and appropriate to fairly state the values of financial instruments carried at fair value in the statement of financial position. Price data and parameters used in the measurement procedures applied are generally reviewed carefully and adjusted, if necessary – particularly in view of the current market developments.

The estimated fair value of loans and advances represents an estimation of the value of the loans using average benchmarked lending rates which were adjusted for specific entity risks based on history of losses.

**2.8.6 De-recognition of financial instruments**

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

**2.9 Reclassification of financial assets**

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

The group may reclassify a financial instrument when its intentions and the characteristics of the financial instrument changes.

**2.10 Classes of financial instrument**

The Group classifies the financial instruments into classes that reflect the nature of information and take into account the characteristics of those financial instruments. The classification made can

be seen in the table below:

| Category         | Class                                                 | Subclasses                                                        |                                                                                                        |                                             |
|------------------|-------------------------------------------------------|-------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|---------------------------------------------|
| Financial assets | Financial assets at fair value through profit or loss | Financial assets held for trading                                 | Debt securities<br>Equity securities<br>Derivatives – non-hedging                                      |                                             |
|                  |                                                       | Financial assets designated at fair value through profit and loss | Debt securities<br>Equity securities<br>Loans and advances to banks<br>Loans and advances to customers |                                             |
|                  | Loans and receivables                                 | Loans and advances to banks                                       | Overdrafts<br>Credit cards<br>Term loans<br>Mortgages                                                  |                                             |
|                  |                                                       |                                                                   | Loans to individuals (retail)                                                                          |                                             |
|                  |                                                       | Loans and advances to customers                                   | Loans to corporate entities                                                                            | Large corporate customers<br>SMEs<br>Others |
|                  |                                                       |                                                                   | Investment securities – debt instruments                                                               | Listed<br>Unlisted                          |
|                  | Held-to-maturity investments                          | Investment securities – debt securities                           | Listed<br>Unlisted                                                                                     |                                             |
|                  | Available-for-sale financial assets                   | Investment securities – debt securities                           | Listed                                                                                                 |                                             |
|                  |                                                       | Investment securities – equity securities                         | Listed<br>Unlisted                                                                                     |                                             |

|                                         |                                                            |                                                                             |                                                       |
|-----------------------------------------|------------------------------------------------------------|-----------------------------------------------------------------------------|-------------------------------------------------------|
| Financial liabilities                   | Financial liabilities at fair value through profit or loss | Financial liabilities held for trading (Derivatives – Non-Hedging only)     |                                                       |
|                                         |                                                            | Designated at fair value through profit and loss – Debt securities in issue |                                                       |
|                                         | Financial liabilities at amortised cost                    | Deposits from banks                                                         |                                                       |
|                                         |                                                            | Deposits from customers                                                     | Retail customers<br>Large corporate customers<br>SMEs |
|                                         |                                                            | Debt securities in issue                                                    |                                                       |
|                                         |                                                            | Convertible bonds<br>Subordinated debt                                      |                                                       |
| Off-balance sheet financial instruments | Loan commitments                                           |                                                                             |                                                       |
|                                         | Guarantees, acceptances and other financial facilities     |                                                                             |                                                       |

**2.11 Offsetting financial instruments**

Master agreements provide that, if an event of default occurs, all outstanding transactions with the counterparty will fall due and all amounts outstanding will be settled on a net basis. Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

**2.12 Revenue recognition**

- a. Interest income and expense  
Interest income and expense for all interest-bearing financial instruments are recognised within 'interest income' and 'interest expense' in profit or loss using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or liability (or group of assets and liabilities) and of allocating the interest income or interest expense over the relevant period. The effective interest rate

is the rate that exactly discounts the expected future cash payments or receipts through the expected life of the financial instrument, or when appropriate, a shorter period, to the net carrying amount of the instrument. The application of the method has the effect of recognising income (and expense) receivable (or payable) on the instrument evenly in proportion to the amount outstanding over the period to maturity or repayment. In calculating effective interest, the Group estimates cash flows considering all contractual terms of the financial instrument but

Fees, including those for early redemption, are included in the calculation to the extent that they can be measured and are considered to be an integral part of the effective interest rate. Cash flows arising from the direct and incremental costs of issuing financial instruments are also taken into account in the calculation. Where it is not possible to otherwise estimate reliably the cash flows or the expected life of a financial instrument, effective interest is calculated by reference to the payments or receipts specified in the contract, and the full contractual term.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

b. Fees and commission income

Unless included in the effective interest calculation, fees and commissions are recognised on an accruals basis as the service is provided. Fees and commissions not integral to effective interest arising from negotiating, or participating in the negotiation of a transaction from a third party, such as the acquisition of loans, shares or other securities or the purchase or sale of businesses, are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts.

The same principle is applied to the recognition of income from wealth management, financial planning and custody services that are continuously provided over an extended period of time.

**2.13 Impairment of financial assets**

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Group uses to determine that there is objective evidence of an impairment loss include:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- it becomes probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for that financial asset because of financial difficulties;
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio, including:
  - (i) adverse changes in the payment status of borrowers in the portfolio;
  - (ii) national or local economic conditions that correlate with defaults on the assets in the portfolio.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant.

If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Financial assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

The amount of impairment loss is measured as the difference between the financial asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate. The amount of the loss is recognised using an allowance account and recognised in the Income Statement.

Where appropriate, the calculation of the present value of the estimated future cash flows of a collateralised financial asset reflect the cash flows that may result from foreclosure costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar risk characteristics, taking into account asset type, industry, geographical location, collateral type, past-due status and other relevant factors.

These characteristics are relevant to the estimation of future cash flows for groups of such financial assets by being indicative of the counterparty's ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the group and historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted based on current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Following impairment, interest income is recognised using the effective rate of interest which was used to discount the future cash flows for the purpose of measuring the impairment loss.

When a loan is uncollectable, it is written off against the related allowance for impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off are credited to the Income Statement. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the Income Statement.

Equity securities acquired in exchange for loans in order to achieve an orderly realisation are accounted for as a disposal of the loan and an acquisition of equity securities. Where control is obtained over an entity as a result of the transaction, the entity is consolidated. Any further impairment of the assets or business acquired is treated as an impairment of the relevant asset or business and not as an impairment of the original instrument.

In the case of available for sale equity securities, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment. Where such evidence exists, the cumulative gain or loss that has been previously recognised directly in equity is removed from equity and recognised in the Income Statement. Reversals of impairment of equity shares are not recognised in the Income Statement, increases in the fair value of equity shares after impairment are recognised directly in

equity. In the case of debt instruments classified as available for sale, impairment is assessed based on the same criteria as all other financial assets above. Reversals of impairment of debt instruments are recognised in the Income Statement.

## 2.14 Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Additionally, assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows (cash-generating units). The impairment test also can be performed on a single asset when the fair value less cost to sell or the value in use can be determined reliably. Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. An impairment loss in respect of goodwill is not reversed.

## 2.15 Collateral

The Group obtains collateral where appropriate, from customers to manage their credit risk exposure to the customer. The collateral normally takes the form of a lien over the customer's assets and gives the Group a claim on these assets for both existing and future customer in the event that the customer defaults.

The Group may also use other credit instruments, such as stock borrowing contracts, and derivative contracts in order to reduce their credit risk.

Collateral received in the form of securities is not recorded on the statement of financial position. Collateral received in the form of cash is recorded on the statement of financial position with a corresponding liability. These items are assigned to deposits received from bank or other counterparties. Any interest payable or receivable arising is recorded as interest expense or interest income respectively.

**2.16 Discontinued operations**

Classification as a discontinued operation occurs on disposal or when the operation meets the criteria to be classified as held for sale. When an operation is classified as a discontinued operation, the comparative income statement is re-presented as if the operation had been discontinued from the start of the comparative year.

**2.17 Leases**

Leases are divided into finance leases and operating leases.

*a. The group is the lessee*

*(i) Operating lease*

Leases in which a significant portion of the risks and rewards of ownership are retained by another party, the lessor, are classified as operating leases. Payments, including prepayments, made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

*(ii) Finance lease*

Leases of assets where the Group has substantially all the risks and rewards of ownership are classified as finance leases.

Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in deposits from banks or deposits from customers depending on the counter party. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

*b. The group is the lessor*

*(i) Operating lease*

When assets are subject to an operating lease, the assets continue to be recognised as property and equipment based on the nature of the asset. Lease income is recognised on a straight line basis.

*(ii) Finance lease*

When assets are held subject to a finance lease, the related asset is derecognised and the present value of the lease payments (discounted at the interest rate implicit in the lease) is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method (before tax), which reflects a constant periodic rate of return.

**2.18 Property, Plant and Equipment**

Land and buildings comprise mainly branches and offices. All property, plant and equipment used by the parent or its subsidiaries is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent expenditures are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repair and maintenance costs are charged to other operating expenses during the financial period in which they are incurred.

Land included in leasehold land and buildings is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

| Asset class                     | Depreciation rate                                                                    |
|---------------------------------|--------------------------------------------------------------------------------------|
| Motor vehicles                  | 25%                                                                                  |
| Office equipment                | 20%                                                                                  |
| Furniture and fittings          | 20%                                                                                  |
| Computer hardware and equipment | 33 1/3%                                                                              |
| Plant and machinery             | 20%                                                                                  |
| Freehold buildings              | 2%                                                                                   |
| Leasehold buildings             | 2% for leases of 50 years and above and over expected useful life for under 50 years |

Depreciation rates, methods and the residual values underlying the calculation of depreciation of items of property, plant and equipment are kept under review on an annual basis to take account of any change in circumstances.

When deciding on depreciation rates and methods, the principal factors the Group takes into account are the expected rate of technological developments and expected market requirements for, and the expected pattern of usage of, the assets.

When reviewing residual values, the Group estimates the amount that it would currently obtain for the disposal of the asset after deducting the estimated cost of disposal if the asset were already of the age and condition expected at the end of its useful economic life.

No depreciation is provided on freehold land, although, in common with all long-lived assets, it is subject to impairment testing, if deemed appropriate.

Construction cost and improvements in respect of offices is carried at cost as capital work in progress. On completion of construction or improvements, the related amounts are transferred to the appropriate category of property and equipment.

Payments in advance for items of property and equipment are included as Prepayments in "Other Assets" and upon delivery are reclassified as additions in the appropriate category of property and equipment.

## 2. 19 Intangible assets

### a. Goodwill

Goodwill arises on the acquisition of subsidiary and associates, and represents the excess of the cost of acquisition, over the fair value of the Group's share of the assets acquired, and the liabilities and contingent liabilities assumed on the date of the acquisition. For the purpose of calculating goodwill, fair values of acquired assets, liabilities and contingent liabilities are determined by reference to market values or by discounting expected future cash flows to present value. This discounting is either performed using market rates or by using risk-free rates and risk-adjusted expected future cash flows. Goodwill is initially recognised as an asset at cost and subsequently measured at cost less accumulated impairment losses, if any. Goodwill which is recognised as an asset is reviewed at least annually for impairment. Any impairment loss is immediately recognised in profit or loss.

For the purpose of impairment testing, goodwill is allocated to each cash-generating unit that is expected to derive benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. Any impairment loss recognised for goodwill is not reversed in a subsequent period.

Goodwill on acquisitions of associates is included in the amount of the investment.

Gains and losses on the disposal of an entity include the carrying amount of the goodwill relating to the entity sold.

### b. Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group, are recognised as intangible assets when the following criteria are met:

- It is technically feasible to complete the software product so that it will be available for use;
- Management intends to complete the software product and use or sell it;
- There is an ability to use or sell the software product;
- It can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Subsequent expenditure on computer software is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.

Direct computer software development costs recognised as intangible assets are amortised on the straight-line basis over 3 years and are carried at cost less any accumulated amortisation and any accumulated impairment losses. The carrying amount of capitalised computer software is reviewed annually and is written down when the carrying amount exceeds its recoverable amount.

### c. Impairment of tangible and intangible assets excluding goodwill

At each reporting date, or more frequently where events or changes in circumstances dictate, tangible and intangible assets, are assessed for indications of impairment. If indications are present, these assets are subject to an impairment review. The impairment review comprises a comparison of the carrying amount of the asset with its recoverable amount: the higher of the asset's or the cash-generating unit's net selling price and its value in use. Net selling price is calculated by reference to the amount at which the asset could be disposed of in a binding sale agreement in an arm's length transaction evidenced by an active market or recent

transactions for similar assets. Value in use is calculated by discounting the expected future cash flows obtainable as a result of the asset's continued use, including those resulting from its ultimate disposal, at a market-based discount rate on a pre-tax basis.

The carrying values of tangible and intangible assets are written down by the amount of any impairment and this loss is recognised in the income statement in the period in which it occurs. A previously recognised impairment loss relating to a tangible or intangible asset may be reversed in part or in full when a change in circumstances leads to a change in the estimates used to determine the tangible or intangible asset's recoverable amount. The carrying amount of the tangible or intangible asset will only be increased up to the amount that it would have been had the original impairment not been recognised. For the purpose of conducting impairment reviews, cash-generating units are the lowest level at which management monitors the return on investment on assets.

## 2. 20 Employee benefits

The Group has both defined benefit and defined contribution plans

### a. *Defined contribution plan*

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

### b. *Defined benefit plan*

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors, such as age, years of service and compensation.

The liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the date of the statement of financial position less the fair value of plan assets, together with adjustments for unrecognised actuarial gains or losses and past service costs.

The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

## 2. 21 Provisions

Provisions are recognised for present obligations arising as consequences of past events where it is probable that a transfer of economic benefit will be necessary to settle the obligation, and it can be reliably estimated.

When a leasehold property ceases to be used in the business or a demonstrable commitment has been made to cease to use a property where the costs exceed the benefits of the property, provision is made, where the unavoidable costs of the future obligations relating to the lease are expected to exceed anticipated rental income and other benefits.

The net costs are discounted using market rates of interest to reflect the long-term nature of the cash flows.

Provision is made for the anticipated cost of restructuring, including redundancy costs when an obligation exists. An obligation exists when the Group has a detailed formal plan for restructuring a business and has raised valid expectations in those affected by the restructuring by starting to implement the plan or announcing its main features. The provision raised is normally utilised within nine months.

Provision is made for undrawn loan commitments and similar facilities if it is probable that the facility will be drawn and result in the recognition of an asset at an amount less than the amount advanced.

Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events or present obligations where the transfer of economic benefit is uncertain or cannot be reliably measured. Contingent liabilities are not recognised but are disclosed unless they are remote.

## 2. 22 Fiduciary activities

The Group acts as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Group.

**2.23 Investment properties**

Properties that are held for long-term rental yields or for capital appreciation or both, and that are not occupied by the entities in the consolidated group, are classified as investment properties. Investment properties comprise residential buildings constructed with the aim of leasing out to tenants or for selling. Recognition of investment properties takes place only when it is probable that the future economic benefits that are associated with the investment property will flow to the entity and the cost can be measured reliably. This is usually the day when all risks are transferred.

Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing parts of an existing investment property at the time the cost was incurred if the recognition criteria are met; and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at depreciated cost. Investment properties are normally depreciated using the straight-line method. The fair values of investment properties are disclosed in the Notes to the financial statements.

The fair value reflects market conditions at the date of the statement of financial position and is obtained from professional third party valuers contracted to perform valuations on behalf of the Group. The fair value does not reflect future capital expenditure that will improve or enhance the property.

Subsequent expenditure is included in the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to the income statement during the financial period in which they are incurred.

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in other operating income in the income statement.

**2.24 Cash and cash equivalents**

Cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

For the purposes of the statement of cash flows, cash and cash equivalents include cash and non-restricted balances with central banks.

**2.25 Share capital**

a. *Share issue costs*

Incremental costs directly attributable to the issue of new shares or options or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

b. *Dividends on ordinary shares*

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the shareholders.

Dividends for the year that are declared after the reporting date are dealt with in the subsequent events note.

Dividends proposed by the Directors but not yet approved by members are disclosed in the financial statements in accordance with the requirements of the Company and Allied Matters Act.

c. *Treasury shares*

Where the Bank or other members of the Group purchase the Bank's equity share capital, the consideration paid is deducted from total shareholders' equity as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any consideration received is included in shareholders' equity.

d. *Statutory credit reserve*

In compliance with the Prudential Guidelines for licensed Banks, the Group assesses qualifying financial assets using the guidance under the Prudential Guidelines. The guidelines apply objective and subjective criteria towards providing for losses in risk assets. Assets are classed as performing or non-performing. Non-performing assets are further classed as Substandard, Doubtful or Lost with attendant provision as per the table below based on objective criteria.

| Classification | Percentage | Basis                                                                |
|----------------|------------|----------------------------------------------------------------------|
| Substandard    | 10%        | Interest and/or principal overdue by 90 days but less than 180 days  |
| Doubtful       | 50%        | Interest and/or principal overdue by 180 days but less than 365 days |
| Lost           | 100%       | Interest and/or principal overdue by more than 365 days              |

A more accelerated provision may be done using the subjective criteria. A 1% provision is taken on all risk assets are not specifically provisioned.

**2.25 Share capital continued**

*Statutory credit reserve continued*

The results of the application of Prudential Guidelines and the impairment determined for these assets under IAS 39 are compared. The IAS 39 determined impairment charge is always included in the income statement.

Where the Prudential Guidelines provision is greater, the difference is appropriated from Retained Earnings and included in a non-distributable reserve "Statutory credit reserve". Where the IAS 39 impairment is greater, no appropriation is made and the amount of the IAS 39 impairment is recognised in Statement of Comprehensive Income.

Following an examination, the regulator may also require more amounts be set aside on risk and other assets. Such additional amounts are recognised as a appropriation from retained earnings to statutory risk reserve.

**2.26 Issued debt and equity securities**

Issued financial instruments or their components are classified as liabilities where the contractual arrangement results in the Group having a present obligation to either deliver cash or another financial asset to the holder, to exchange financial instruments on terms that are potentially unfavourable or to satisfy the obligation otherwise than by the exchange of a fixed amount of cash or another financial asset for a fixed number of equity shares. Issued financial instruments, or their components, are classified as equity where they meet the definition of equity and confer on the holder a residual interest in the assets of the Bank. The components of issued financial instruments that contain both liability and equity elements are accounted for separately with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component.

**2.27 Insurance contracts and investment contracts**

The Group offers wealth management, term assurance, annuity, property and payment protection insurance products to customers that take the form of long-term insurance contracts. The Group classifies its wealth management and other products as insurance contracts where these transfer significant insurance risk, generally where the benefits payable on the occurrence of an insured event are more significant than the benefits that would be payable if the insured event does not occur. Contracts that do not contain significant insurance risk or discretionary participation features are classified as investment contracts. Financial assets and liabilities relating to investment contracts are classified and measured as appropriate under IAS 39 'Financial Instruments; Recognition and Measurement'.

**2.28 Life insurance contracts**

These contracts insure events associated with human life (for example, death or survival) over a long duration. Premiums are recognised as revenue when they become payable by the contract holder. Claims and surrenders are accounted for when notified. Maturities on the policy maturity date and regular withdrawals are accounted for when due. A liability for contractual benefits that are expected to be incurred in the future is recorded when the premiums are recognised, based on the expected discounted value of the benefit payments and directly related administration costs, less the expected discounted value of the benefit payments and directly related administration costs, less the expected discounted value of the future premiums that would be required to meet the benefits and other expenses. The calculation of the liability contains assumptions regarding mortality, maintenance expenses and investment income. Liabilities under unit-linked life insurance contracts (such as endowment policies) in addition reflect the value of assets held within unitised investment pools



**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**3. Financial risk management**

**3.1 Introduction and overview**

The Group defines risk as the possibility of losses or profits foregone, which may be caused by internal or external factors.

The Group's aim is to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

Risk management is carried out by the Bank's risk management directorate (the Directorate) under policies approved by the Board of Directors. The Bank's Risk Management Directorate provides central oversight of risk management across the Bank and its subsidiaries to ensure that the full spectrum of risks facing the Bank and the Group are properly identified, measured, monitored and controlled to minimise adverse outcomes. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, internal control is responsible for the independent review of risk management and the control environment, while internal audit has the responsibility of auditing the risk management function to ensure that all units charged with risk management perform their roles effectively on a continuous basis. Internal audit also tests the adequacy of the internal controls and make appropriate recommendations where weaknesses are identified with the view of strengthening the Group's risk management framework.

The risks arising from financial instruments to which the Group is exposed are financial risks, which includes credit risk, liquidity risk and market risk (discussed in subsequent sections)

The key elements of the risk management philosophy are the following:

- The Bank considers sound risk management to be the foundation of a long-lasting financial institution.
- The Bank continues to adopt a holistic and integrated approach to risk management and, therefore, brings all risks together under one or a limited number of oversight functions.
- Risk officers are empowered to perform their duties professionally and independently without undue interference.
- Risk management is governed by well-defined policies that are clearly communicated across the Bank.
- Risk management is a shared responsibility. Therefore, the Bank aims to build a shared perspective on risks that is grounded in consensus.
- The Bank's risk management governance structure is clearly defined.
- There is a clear segregation of duties between market-facing business units and risk management functions.
- Risk-related issues are taken into consideration in all business decisions. The Bank shall continue to strive to maintain a conservative balance between risk and revenue considerations.
- \*Risk officers work as allies and thought partners to other stakeholders within and outside the Bank and are guided in the exercise of their powers by a deep sense of responsibility, professionalism and respect for other parties; and
- Risks are reported openly and fully to the appropriate levels once they are identified.
- Risk officers work as allies and thought partners to other stakeholders within and outside the Bank, and are guided in the exercise of their powers by a deep sense of responsibility, professionalism and respect for other parties.
- All subsidiaries are guided by the principles enshrined in the risk management policies of the Bank.

**3.2 Credit risk**

Credit risk is the risk of suffering financial loss, should any of the Group's customers, clients or market counterparties fail to fulfil their contractual obligations to the Group. Credit risk arises mainly from commercial and consumer loans and advances and loan commitments arising from such lending activities, but can also arise from credit enhancement provided, such as financial guarantees, letters of credit, endorsements and acceptances.

Credit risk is the single largest risk for the Group's business; management therefore carefully manages its exposure to credit risk. The credit risk management and control are centralised in a credit risk management team, which reports to the Bank's Chief Risk Officer (CRO) regularly.

**3.2.1 Credit risk measurement**

In measuring credit risk of loan and advances to customers and to banks at a counterparty level, the Group reflects the following components:

- The character and capacity to pay of the client or counterparty on its contractual obligations;
- Current exposures to the counterparty and its likely future development;
- Credit history of the counterparty; and
- The likely recovery ratio in case of default obligations – value of collateral and other ways out. The Group's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class. This means that, in principle, exposures migrate between classes as the assessment of their probability of default changes. The rating tools are reviewed and upgraded when necessary. The Group regularly validates the performance of the rating and their predictive power with regard to default events.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

Obligor Risk Rating (ORR system)

The obligor risk rating grids have a minimum of ten risk buckets to provide a pre-set, objective basis for making credit decisions, with one additional bucket specifically included to categorise obligor in default. Each risk bucket may be denoted alphabetically and by range of scores as follows:

| Description                       | Rating bucket |    | Range of scores |           | Grade            |
|-----------------------------------|---------------|----|-----------------|-----------|------------------|
| Extremely low risk                | AAA           | 1  | 1.00-1.99       | 90 - 100% | Investment       |
| very low risk                     | AA            | 2  | 2.00-2.99       | 80 - 89%  |                  |
| Low risk                          | A             | 3  | 3.00-3.99       | 70 - 79%  |                  |
| Low risk                          | BBB           | 4  | 4.00-4.99       | 60 - 69%  |                  |
| Acceptable - moderately high risk | BB            | 5  | 5.00-5.99       | 50 - 59%  | Non - investment |
| High risk                         | B             | 6  | 6.00-6.99       | 40 - 49%  |                  |
| very high risk                    | CCC           | 7  | 7.00-7.99       | 30 - 39%  |                  |
| Extremely high risk               | CC            | 8  | 8.00-8.99       | 10 - 29%  |                  |
| High likelihood of default        | C             | 9  | 9.00-9.99       | 0 - 9%    |                  |
| Default risk                      | D             | 10 | 10              |           | Default          |

**Collateral Risk Rating (CRR)/Facility Risk Rating (FRR)**

- The Bank does not lend to non investment grade obligors, on an unsecured basis, except as specified under a product programme. The Facility Risk Rating (FRR) is different from the Obligor Risk Rating (ORR) to the extent of the perceived value of collateral/enhancement provided.
- The Collateral Risk Rating grid indicates the acceptable collateral types rated 1–8 from best to worst in order of liquidity.

| Collateral risk rating | Collateral type                                                                                                |
|------------------------|----------------------------------------------------------------------------------------------------------------|
| 1                      | Cash/Treasury bills                                                                                            |
| 2                      | Marketable securities, guarantee/receivables of investment grade banks and corporates                          |
| 3                      | Enforceable Lien on fast moving inventory in bonded warehouses                                                 |
| 4                      | Legal mortgage on residential business real estate in prime locations A and B                                  |
| 5                      | Legal mortgage or debeture on business premise, factory assets or commercial real estates in locations A and B |
| 6                      | Equitable mortgages on real estate in any location                                                             |
| 7                      | Letters of comfort or awareness, guarantee of non-investment grade banks and corporates                        |
| 8                      | Hypothecation, negative pledge, personal guarantee, clean                                                      |

**3.2.2 Risk limit control and mitigation policies**

The Group manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and groups, and to industries and countries.

The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product, industry sector and counterparty are set by the Board of Directors on the recommendation of the Executive Director/Chief Risk Officer.

**Portfolio limits**

The process of setting the limits is as follows:

- The Group engages in a detailed portfolio plan annually. In drawing up the plan, the Group reviews the macro-economic factors, identifies the growth sectors of the economy and conducts a risk rating of the sectors to determine its acceptable target market industries and exception. The target loan portfolio is then distributed across acceptable target market industries, strategic business units and approved product programmes.
- Aggregate large exposure limit of not more than 400% of Bank's shareholders' funds.
- Public sector exposure limit of not more than 10% (including contingent liability) of the Bank's loan portfolio.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

At 31 December 2012

**Portfolio limits continued**

- Industry/economic sector limits are imposed on the Bank's lending portfolio, in line with the following policies:
  - The target market is companies operating in industries rated 'BB' or better unless on an exception basis.
  - The Group would not have more than 25% of its portfolio in any group of positively correlated industries in terms of risk (e.g., oil exploration and oil service, tyre manufacturing and tyre distribution, etc.).
  - The Group would strive to limit its exposure to any single industry to not more than 20% of its loan portfolio and such industry must be rated 'BBB' or better.
  - No more than 15% of the Group's portfolio would be in any industry rated 'BB' or worse.
  - No more than 10% of the Group's portfolio in any single industry rated 'B' or worse

**Geographical limits**

Presently, the Group's exposures outside Nigeria are taken by its subsidiaries in the United Kingdom and Congo, which operate within country limits defined by their Boards of Directors. However, the Group has a fully developed country risk rating system that could be employed, should the need arise. In such eventuality, limits will be graduated on country risk rating.

**Single obligor limits**

- Limits are imposed on loans to individual borrowers. The Group as a matter of policy does not lend above its regulatory lending limit, which is 20% of its shareholders' funds unimpaired by losses. The internal guidance limit is, however, set at 18% of SHF to create a prudent buffer.
- Also, the Group will not ordinarily advance beyond 50% of customers' shareholders' fund/net worth in cases of loans offered under individual assessment.
- Product programmes contain guidelines on single obligor limits.
- Except with the approval of the Board of Directors, the Group shall not lend more than:
  - 20% of the shareholders' funds to any company. Only companies rated 'A' or better may qualify for this level of exposure.
  - No single retail loan should amount to more than 0.2% of total retail portfolio.
  - No single retail loan should amount to more than 0.5% of the related retail product portfolio.

The Group also sets internal credit approval limits for various levels in the credit process and these are shown in the table below.

Approval limits are set by the Board of Directors and reviewed from time to time as the circumstances of the Group demand. Exposure to credit risk is also managed through regular analysis of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

| <b>STANDARD CREDIT APPROVAL GRID FOR WHOLESALE AND RETAIL LENDING</b> |                                |                             |                                  |
|-----------------------------------------------------------------------|--------------------------------|-----------------------------|----------------------------------|
|                                                                       | Approval levels                | Investment grade<br>(N'000) | Non - nvestment grade<br>(N'000) |
| 1                                                                     | BOD                            | >58,000,000                 | >58,000,000                      |
| 2                                                                     | BCC                            | 58,000,000                  | 58,000,000                       |
| 3                                                                     | MCC                            | 30,000,000                  | 15,000,000                       |
| 4                                                                     | GMD + CRO + BUSINESS_SCO1/SCO2 | 10,000,000                  | 3,000,000                        |
| 5                                                                     | RISK_SCO1 + BUSINESS_SCO1/SCO2 | 8,000,000                   | 2,500,000                        |
| 6                                                                     | BUSINESS_SCO1 + RISK_SCO2      | 5,000,000                   | 1,000,000                        |
| 7                                                                     | RISK_SCO3 + BUSINESS_SCO2      | 500,000                     | 250,000                          |
| 8                                                                     | RISK_SCO4 + BDM/GH             | 100,000                     | 100,000                          |

The group also controls and mitigates risk through collateral.

**Collateral**

The Group employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The Group implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties.
- Charges over business assets such as premises, inventory and accounts receivable.
- Charges over financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimise the credit loss the Group will seek additional collateral from the counterparty even before impairment indicators are identified for the relevant individual loans and advances.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**Collateral continued**

Collateral held as security for financial assets other than loans and advances depends on the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

**3.2.3 Impairment and provisioning policies**

Impairment allowances are recognised for financial reporting purposes only for losses that have been incurred at the reporting date based on objective evidence of impairment.

The impairment allowance shown in the consolidated statement of financial position at year end is derived from the group's rating system (The Obligor Risk Rating).

**3.2.4 Maximum exposure to credit risk before collateral held or credit enhancements**

Credit risk exposures relating to on balance sheet assets are as follows:

|                                    | <b>GROUP</b>       |                    |                   |
|------------------------------------|--------------------|--------------------|-------------------|
|                                    | <b>31 Dec 2012</b> | <b>31 Dec 2011</b> | <b>1 Jan 2011</b> |
|                                    | <b>N'millions</b>  | <b>N'millions</b>  | <b>N'millions</b> |
| Balances with central banks        | 244,941            | 153,935            | 42,362            |
| Loans and advances to banks        | 393,125            | 462,856            | 575,467           |
| Loans and advances to customers    | 1,563,005          | 1,252,462          | 1,160,293         |
| Financial assets held for trading  | 2,565              | 2,682              | 11,485            |
| Investment securities - Debt       |                    |                    |                   |
| -Available-for-sale investments    | 303,876            | 304,840            | 139,946           |
| -Held to maturity investments      | 330,860            | 337,336            | 31,886            |
| Asset pledged as collateral        | 50,109             | 72,129             | 122,009           |
| Assets classified as held for sale | 7,341              | -                  | -                 |
| Other assets                       | 25,274             | 52,996             | 30,699            |
|                                    | <b>2,921,096</b>   | <b>2,639,236</b>   | <b>2,114,147</b>  |

|                                   | <b>BANK</b>        |                    |                   |
|-----------------------------------|--------------------|--------------------|-------------------|
|                                   | <b>31 Dec 2012</b> | <b>31 Dec 2011</b> | <b>1 Jan 2011</b> |
|                                   | <b>N'millions</b>  | <b>N'millions</b>  | <b>N'millions</b> |
| Balances with central banks       | 240,887            | 153,904            | 42,361            |
| Loans and advances to banks       | 329,120            | 222,347            | 383,880           |
| Loans and advances to customers   | 1,316,407          | 1,144,461          | 1,046,925         |
| Financial assets held for trading | 1,942              | 2,552              | 11,485            |
| Investment securities             |                    |                    |                   |
| -Available-for-sale investments   | 252,911            | 298,623            | 128,111           |
| -Held to maturity investments     | 330,860            | 329,857            | 44,331            |
| Asset pledged as collateral       | 50,109             | 72,129             | 122,009           |
| Other assets                      | 25,108             | 36,152             | 27,406            |
|                                   | <b>2,547,344</b>   | <b>2,260,025</b>   | <b>1,806,508</b>  |

Credit risk exposures relating to off balance sheet assets are as follows:

|                                                       | <b>GROUP</b>       |                    |                   |
|-------------------------------------------------------|--------------------|--------------------|-------------------|
|                                                       | <b>31 Dec 2012</b> | <b>31 Dec 2011</b> | <b>1 Jan 2011</b> |
|                                                       | <b>N'millions</b>  | <b>N'millions</b>  | <b>N'millions</b> |
| Loan commitments                                      | 27,111             | 13,481             | 3,752             |
| Letter of credit and other credit related obligations | 220,388            | 231,834            | 155,888           |
|                                                       | <b>247,499</b>     | <b>245,315</b>     | <b>159,640</b>    |

|                                                       | <b>BANK</b>        |                    |                   |
|-------------------------------------------------------|--------------------|--------------------|-------------------|
|                                                       | <b>31 Dec 2012</b> | <b>31 Dec 2011</b> | <b>1 Jan 2011</b> |
|                                                       | <b>N'millions</b>  | <b>N'millions</b>  | <b>N'millions</b> |
| Letter of credit and other credit related obligations | 196,267            | 153,695            | 151,337           |
|                                                       | <b>196,267</b>     | <b>153,695</b>     | <b>151,337</b>    |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.2.4 Maximum exposure to credit risk after collateral held or credit enhancements**

The group's maximum exposure to credit risk after consideration of collateral and other credit enhancements at 31 December 2012, 31 December 2011 and 31 December 2010 respectively is represented by the carrying amounts of the financial assets in the Statement of Financial Position

**3.2.5 Concentration of risks of financial assets with credit risk exposure**

**(a) Geographical sectors**

The following table breaks down the Group's credit exposure at their carrying amounts (without taking into account any collateral held or other credit support), as categorised by geographical region as of 31 December 2012, 31 December 2011 and 31 December 2010. For this table, the Group has allocated exposures to regions based on the country of domicile of its counterparties. Investment securities and financial assets held for trading analysed below excludes investments in equity instruments.

**GROUP**

|                                    | Lagos            | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa        | Europe &<br>America | Total            |
|------------------------------------|------------------|---------------------|--------------------|---------------------|---------------|---------------------|------------------|
|                                    | N 'millions      | N 'millions         | N 'millions        | N 'millions         | N 'millions   | N 'millions         | N 'millions      |
| Balances with central bank         | 235,046          | -                   | -                  | -                   | 9,857         | 38                  | 244,941          |
| Loans and advances to banks        | 61,949           | -                   | -                  | -                   | 11,059        | 320,117             | 393,125          |
| Loans and advances to customers    | 883,300          | 204,101             | 124,324            | 106,893             | 18,738        | 225,649             | 1,563,005        |
| Financial assets held for trading  | 1,888            | -                   | -                  | -                   | -             | 677                 | 2,565            |
| Investment securities              | 564,527          | 13,611              | 3,943              | 1,632               | -             | 51,023              | 634,736          |
| Asset pledged as collateral        | 50,109           | -                   | -                  | -                   | -             | -                   | 50,109           |
| Assets classified as held for sale | 5,139            | 1,101               | -                  | 1,101               | -             | -                   | 7,341            |
| Other assets                       | 15,014           | 4,017               | 3,013              | 1,506               | 1,490         | 233                 | 25,274           |
| <b>31 December 2012</b>            | <b>1,816,972</b> | <b>222,830</b>      | <b>131,280</b>     | <b>111,132</b>      | <b>41,144</b> | <b>597,738</b>      | <b>2,921,096</b> |

Credit risk exposure relating to off balance sheet items are as follows

|                                                        | Lagos          | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa      | Europe &<br>America | Total          |
|--------------------------------------------------------|----------------|---------------------|--------------------|---------------------|-------------|---------------------|----------------|
|                                                        | N 'millions    | N 'millions         | N 'millions        | N 'millions         | N 'millions | N 'millions         | N 'millions    |
| Loan commitments                                       | -              | -                   | -                  | -                   | -           | 27,111              | 27,111         |
| Letters of credit and other credit related obligations | 186,037        | 5,960               | 50                 | 4,220               | -           | 24,121              | 220,388        |
| <b>31 December 2012</b>                                | <b>186,037</b> | <b>5,960</b>        | <b>50</b>          | <b>4,220</b>        | <b>-</b>    | <b>51,232</b>       | <b>247,499</b> |

|                                   | Lagos            | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa       | Europe &<br>America | Total            |
|-----------------------------------|------------------|---------------------|--------------------|---------------------|--------------|---------------------|------------------|
|                                   | N 'millions      | N 'millions         | N 'millions        | N 'millions         | N 'millions  | N 'millions         | N 'millions      |
| Balances with central bank        | 153,935          | -                   | -                  | -                   | -            | -                   | 153,935          |
| Loans and advances to banks       | 33,627           | -                   | -                  | -                   | 3,434        | 425,795             | 462,856          |
| Loans and advances to customers   | 781,515          | 168,783             | 78,974             | 82,901              | -            | 140,289             | 1,252,462        |
| Financial assets held for trading | 1,672            | -                   | -                  | -                   | -            | 1,010               | 2,682            |
| Investment securities             | 596,384          | 12,889              | 1,009              | 2,366               | -            | 29,528              | 642,176          |
| Asset pledged as collateral       | 72,129           | -                   | -                  | -                   | -            | -                   | 72,129           |
| Other assets                      | 40,942           | 5,607               | 4,159              | 2,288               | -            | -                   | 52,996           |
| <b>31 December 2011</b>           | <b>1,680,204</b> | <b>187,279</b>      | <b>84,142</b>      | <b>87,555</b>       | <b>3,434</b> | <b>596,622</b>      | <b>2,639,236</b> |

Credit risk exposure relating to off balance sheet items are as follows

|                                                        | Lagos          | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa      | Europe &<br>America | Total          |
|--------------------------------------------------------|----------------|---------------------|--------------------|---------------------|-------------|---------------------|----------------|
|                                                        | N 'millions    | N 'millions         | N 'millions        | N 'millions         | N 'millions | N 'millions         | N 'millions    |
| Loan commitments                                       | -              | -                   | -                  | -                   | -           | 13,481              | 13,481         |
| Letters of credit and other credit related obligations | 138,694        | 4,422               | 312                | 10,267              | -           | 78,139              | 231,834        |
| <b>31 December 2011</b>                                | <b>138,694</b> | <b>4,422</b>        | <b>312</b>         | <b>10,267</b>       | <b>-</b>    | <b>91,620</b>       | <b>245,315</b> |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.2.5 Concentration of risks of financial assets with credit risk exposure continued**  
**GROUP**

|                                   | Lagos            | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa      | Europe &<br>America | Total            |
|-----------------------------------|------------------|---------------------|--------------------|---------------------|-------------|---------------------|------------------|
|                                   | N 'millions      | N 'millions         | N 'millions        | N 'millions         | N 'millions | N 'millions         | N 'millions      |
| Balances with central bank        | 42,362           | -                   | -                  | -                   | -           | -                   | 42,362           |
| Loans and advances to banks       | 285,828          | -                   | -                  | -                   | 646         | 288,993             | 575,467          |
| Loans and advances to customers   | 762,164          | 160,747             | 32,525             | 71,617              | -           | 133,240             | 1,160,293        |
| Financial assets held for trading | 9,554            | -                   | -                  | -                   | -           | 1,931               | 11,485           |
| Investment securities             | 146,484          | 11,428              | -                  | 261                 | -           | 13,659              | 171,832          |
| Asset pledged as collateral       | 122,009          | -                   | -                  | -                   | -           | -                   | 122,009          |
| Other assets                      | 21,344           | 4,275               | 3,171              | 1,745               | -           | 164                 | 30,699           |
| <b>1 January 2011</b>             | <b>1,389,745</b> | <b>176,450</b>      | <b>35,696</b>      | <b>73,623</b>       | <b>646</b>  | <b>437,987</b>      | <b>2,114,147</b> |

Credit risk exposure relating to off balance sheet items are as follows

|                                                        | Lagos          | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa      | Europe &<br>America | Total          |
|--------------------------------------------------------|----------------|---------------------|--------------------|---------------------|-------------|---------------------|----------------|
|                                                        | N 'millions    | N 'millions         | N 'millions        | N 'millions         | N 'millions | N 'millions         | N 'millions    |
| Loan commitments                                       | -              | -                   | -                  | -                   | -           | 3,752               | 3,752          |
| Letters of credit and other credit related obligations | 139,143        | 8,295               | 14                 | 3,885               | -           | 4,551               | 155,888        |
| <b>1 January 2011</b>                                  | <b>139,143</b> | <b>8,295</b>        | <b>14</b>          | <b>3,885</b>        | <b>-</b>    | <b>8,303</b>        | <b>159,640</b> |

**BANK**

|                                   | Lagos            | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa      | Europe &<br>America | Total            |
|-----------------------------------|------------------|---------------------|--------------------|---------------------|-------------|---------------------|------------------|
|                                   | N 'millions      | N 'millions         | N 'millions        | N 'millions         | N 'millions | N 'millions         | N 'millions      |
| Balances with central bank        | 240,887          | -                   | -                  | -                   | -           | -                   | 240,887          |
| Loans and advances to banks       | 42,858           | -                   | -                  | -                   | 563         | 285,699             | 329,120          |
| Loans and advances to customers   | 881,089          | 204,101             | 124,324            | 106,893             | -           | -                   | 1,316,407        |
| Financial assets held for trading | 1,887            | -                   | -                  | -                   | -           | 55                  | 1,942            |
| Investment securities             | 564,585          | 13,611              | 3,943              | 1,632               | -           | -                   | 583,771          |
| Asset pledged as collateral       | 50,109           | -                   | -                  | -                   | -           | -                   | 50,109           |
| Other assets                      | 16,571           | 4,017               | 3,013              | 1,506               | -           | -                   | 25,108           |
| <b>31 December 2012</b>           | <b>1,797,986</b> | <b>221,729</b>      | <b>131,280</b>     | <b>110,031</b>      | <b>563</b>  | <b>285,754</b>      | <b>2,547,344</b> |

Credit risk exposure relating to off balance sheet items are as follows

|                                                        | Lagos          | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa      | Europe &<br>America | Total          |
|--------------------------------------------------------|----------------|---------------------|--------------------|---------------------|-------------|---------------------|----------------|
|                                                        | N 'millions    | N 'millions         | N 'millions        | N 'millions         | N 'millions | N 'millions         | N 'millions    |
| Letters of credit and other credit related obligations | 186,037        | 5,960               | 50                 | 4,220               | -           | -                   | 196,267        |
| <b>31 December 2012</b>                                | <b>186,037</b> | <b>5,960</b>        | <b>50</b>          | <b>4,220</b>        | <b>-</b>    | <b>-</b>            | <b>196,267</b> |

|                                   | Lagos            | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa       | Europe &<br>America | Total            |
|-----------------------------------|------------------|---------------------|--------------------|---------------------|--------------|---------------------|------------------|
|                                   | N 'millions      | N 'millions         | N 'millions        | N 'millions         | N 'millions  | N 'millions         | N 'millions      |
| Balances with central bank        | 153,904          | -                   | -                  | -                   | -            | -                   | 153,904          |
| Loans and advances to banks       | 21,951           | -                   | -                  | -                   | 3,434        | 196,962             | 222,347          |
| Loans and advances to customers   | 797,216          | 185,370             | 78,974             | 82,901              | -            | -                   | 1,144,461        |
| Financial assets held for trading | 1,672            | -                   | -                  | -                   | -            | 880                 | 2,552            |
| Investment securities             | 610,872          | 14,944              | 1,009              | 1,655               | -            | -                   | 628,480          |
| Asset pledged as collateral       | 72,128           | -                   | -                  | -                   | -            | -                   | 72,128           |
| Other assets                      | 24,098           | 5,607               | 4,159              | 2,288               | -            | -                   | 36,152           |
| <b>31 December 2011</b>           | <b>1,681,841</b> | <b>205,921</b>      | <b>84,142</b>      | <b>86,844</b>       | <b>3,434</b> | <b>197,842</b>      | <b>2,260,024</b> |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.2.5 Concentration of risks of financial assets with credit risk exposure continued**

Credit risk exposure relating to off balance sheet items are as follows

**BANK**

|                                                        | Lagos       | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa      | Europe &<br>America | Total       |
|--------------------------------------------------------|-------------|---------------------|--------------------|---------------------|-------------|---------------------|-------------|
|                                                        | N 'millions | N 'millions         | N 'millions        | N 'millions         | N 'millions | N 'millions         | N 'millions |
| Letters of credit and other credit related obligations | 138,694     | 4,422               | 312                | 10,267              | -           | -                   | 153,695     |
| <b>31 December 2011</b>                                | 138,694     | 4,422               | 312                | 10,267              | -           | -                   | 153,695     |

|                                   | Lagos       | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa      | Europe &<br>America | Total       |
|-----------------------------------|-------------|---------------------|--------------------|---------------------|-------------|---------------------|-------------|
|                                   | N 'millions | N 'millions         | N 'millions        | N 'millions         | N 'millions | N 'millions         | N 'millions |
| Balances with central bank        | 42,361      | -                   | -                  | -                   | -           | -                   | 42,361      |
| Loans and advances to banks       | 275,210     | -                   | -                  | -                   | 646         | 108,024             | 383,880     |
| Loans and advances to customers   | 782,035     | 160,747             | 32,525             | 71,618              | -           | -                   | 1,046,925   |
| Financial assets held for trading | 9,558       | -                   | -                  | -                   | -           | 1,927               | 11,485      |
| Investment securities             | 158,303     | 13,878              | -                  | 261                 | -           | -                   | 172,442     |
| Asset pledged as collateral       | 122,009     | -                   | -                  | -                   | -           | -                   | 122,009     |
| Other assets                      | 18,215      | 4,275               | 3,171              | 1,745               | -           | -                   | 27,406      |
| <b>1 January 2011</b>             | 1,407,691   | 178,900             | 35,696             | 73,624              | 646         | 109,951             | 1,806,508   |

Credit risk exposure relating to off balance sheet items are as follows

|                                                        | Lagos       | Southern<br>Nigeria | Western<br>Nigeria | Northern<br>Nigeria | Africa      | Europe &<br>America | Total       |
|--------------------------------------------------------|-------------|---------------------|--------------------|---------------------|-------------|---------------------|-------------|
|                                                        | N 'millions | N 'millions         | N 'millions        | N 'millions         | N 'millions | N 'millions         | N 'millions |
| Letters of credit and other credit related obligations | 139,143     | 8,295               | 14                 | 3,885               | -           | -                   | 151,337     |
| <b>1 January 2011</b>                                  | 139,143     | 8,295               | 14                 | 3,885               | -           | -                   | 151,337     |

**b) Industry sectors**

The following table breaks down the Group's credit exposure at carrying amounts (without taking into account any collateral held or other credit support), as categorised by the industry sectors of the Group's counterparties. Investment securities and financial assets held for trading analysed below excludes investments in equity instruments.

**GROUP**

|                                  | Loans and<br>advances to<br>banks | Loans and<br>advances to<br>customers | Financial<br>assets held for<br>trading | Investment<br>securities | Asset pledged<br>as collateral | Other<br>assets | Total       |
|----------------------------------|-----------------------------------|---------------------------------------|-----------------------------------------|--------------------------|--------------------------------|-----------------|-------------|
|                                  | N 'millions                       | N 'millions                           | N 'millions                             | N 'millions              | N 'millions                    | N 'millions     | N 'millions |
| Agriculture                      | -                                 | 54,006                                | -                                       | -                        | -                              | -               | 54,006      |
| Oil and gas                      | -                                 | 555,583                               | 1,205                                   | -                        | -                              | -               | 556,788     |
| Consumer credit                  | -                                 | 148,808                               | -                                       | 2,000                    | -                              | -               | 150,808     |
| Manufacturing                    | -                                 | 233,445                               | -                                       | -                        | -                              | -               | 233,445     |
| Real estate                      | -                                 | 129,498                               | -                                       | -                        | -                              | -               | 129,498     |
| Construction                     | -                                 | 35,131                                | -                                       | 500                      | -                              | -               | 35,631      |
| Finance and insurance            | 393,125                           | 18,169                                | 678                                     | 8,555                    | -                              | 25,274          | 445,801     |
| Transportation                   | -                                 | 11,506                                | -                                       | -                        | -                              | -               | 11,506      |
| Communication                    | -                                 | 80,609                                | -                                       | -                        | -                              | -               | 80,609      |
| General commerce                 | -                                 | 80,691                                | 2                                       | -                        | -                              | -               | 80,693      |
| Utilities                        | -                                 | 6,369                                 | -                                       | -                        | -                              | -               | 6,370       |
| Retail services                  | -                                 | 90,683                                | -                                       | -                        | -                              | -               | 90,683      |
| Public sector                    | -                                 | 118,507                               | 680                                     | 623,681                  | 50,109                         | -               | 792,977     |
| <b>Total at 31 December 2012</b> | 393,125                           | 1,563,005                             | 2,565                                   | 634,736                  | 50,109                         | 25,274          | 2,668,815   |

The industrial sector for the credit exposure in the Assets held for sale balance is general commerce.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.2.5 Concentration of risks of financial assets with credit risk exposure continued**

**b) Industry sectors - Group continued**

|                                  | Loans and advances to banks | Loans and advances to customers | Financial assets held for trading | Investment securities | Asset pledged as collateral | Other assets  | Total            |
|----------------------------------|-----------------------------|---------------------------------|-----------------------------------|-----------------------|-----------------------------|---------------|------------------|
|                                  | N 'millions                 | N 'millions                     | N 'millions                       | N 'millions           | N 'millions                 | N 'millions   | N 'millions      |
| Agriculture                      | -                           | 21,057                          | -                                 | -                     | -                           | -             | 21,057           |
| Oil and gas                      | -                           | 356,516                         | 79                                | -                     | -                           | -             | 356,595          |
| Consumer credit                  | -                           | 224,245                         | -                                 | -                     | -                           | -             | 224,245          |
| Manufacturing                    | -                           | 135,453                         | -                                 | 2,015                 | -                           | -             | 137,468          |
| Real estate                      | -                           | 49,622                          | -                                 | -                     | -                           | -             | 49,622           |
| Construction                     | -                           | 8,566                           | -                                 | 513                   | -                           | -             | 9,079            |
| Finance and insurance            | 462,856                     | 51,018                          | 1,010                             | 11,260                | -                           | 52,996        | 579,140          |
| Transportation                   | -                           | 5,288                           | -                                 | -                     | -                           | -             | 5,288            |
| Communication                    | -                           | 67,711                          | -                                 | -                     | -                           | -             | 67,711           |
| General commerce                 | -                           | 92,204                          | 35                                | -                     | -                           | -             | 92,239           |
| Utilities                        | -                           | -                               | -                                 | -                     | -                           | -             | -                |
| Retail services                  | -                           | 129,074                         | -                                 | -                     | -                           | -             | 129,074          |
| Public sector                    | -                           | 111,708                         | 1,558                             | 628,388               | 72,129                      | -             | 813,783          |
| <b>Total at 31 December 2011</b> | <b>462,856</b>              | <b>1,252,462</b>                | <b>2,682</b>                      | <b>642,176</b>        | <b>72,129</b>               | <b>52,996</b> | <b>2,485,301</b> |

|                                | Loans and advances to banks | Loans and advances to customers | Financial assets held for trading | Investment securities | Asset pledged as collateral | Other assets  | Total            |
|--------------------------------|-----------------------------|---------------------------------|-----------------------------------|-----------------------|-----------------------------|---------------|------------------|
|                                | N 'millions                 | N 'millions                     | N 'millions                       | N 'millions           | N 'millions                 | N 'millions   | N 'millions      |
|                                | <b>0.00</b>                 | <b>-</b>                        | <b>-</b>                          | <b>-</b>              | <b>-</b>                    | <b>-</b>      | <b>-</b>         |
| Agriculture                    | -                           | 12,546                          | -                                 | -                     | -                           | -             | 12,546           |
| Oil and gas                    | -                           | 214,820                         | -                                 | -                     | -                           | -             | 214,820          |
| Consumer credit                | -                           | 70,970                          | -                                 | -                     | -                           | -             | 70,970           |
| Manufacturing                  | -                           | 88,832                          | -                                 | -                     | -                           | -             | 88,832           |
| Real estate                    | -                           | 111,443                         | -                                 | -                     | -                           | -             | 111,443          |
| Construction                   | -                           | 8,674                           | -                                 | -                     | -                           | -             | 8,674            |
| Finance and insurance          | 575,467                     | 211,181                         | 1,931                             | 3,687                 | -                           | 30,699        | 822,965          |
| Transportation                 | -                           | 1,804                           | -                                 | -                     | -                           | -             | 1,804            |
| Communication                  | -                           | 71,783                          | -                                 | -                     | -                           | -             | 71,783           |
| General commerce               | -                           | 188,023                         | 31                                | -                     | -                           | -             | 188,054          |
| Utilities                      | -                           | 1,274                           | -                                 | -                     | -                           | -             | 1,274            |
| Retail services                | -                           | 114,176                         | -                                 | -                     | -                           | -             | 114,176          |
| Public sector                  | -                           | 64,767                          | 9,523                             | 168,145               | 122,009                     | -             | 364,444          |
| <b>Total at 1 January 2011</b> | <b>575,467</b>              | <b>1,160,293</b>                | <b>11,485</b>                     | <b>171,832</b>        | <b>122,009</b>              | <b>30,699</b> | <b>2,071,785</b> |

**BANK**

|                                  | Loans and advances to banks | Loans and advances to customers | Financial assets held for trading | Investment securities | Asset pledged as collateral | Other assets  | Total            |
|----------------------------------|-----------------------------|---------------------------------|-----------------------------------|-----------------------|-----------------------------|---------------|------------------|
|                                  | N 'millions                 | N 'millions                     | N 'millions                       | N 'millions           | N 'millions                 | N 'millions   | N 'millions      |
| Agriculture                      | -                           | 27,196                          | -                                 | -                     | -                           | -             | 27,196           |
| Oil and gas                      | -                           | 492,019                         | 1,205                             | -                     | -                           | -             | 493,224          |
| Consumer credit                  | -                           | 141,637                         | -                                 | 2,000                 | -                           | -             | 143,637          |
| Manufacturing                    | -                           | 158,175                         | -                                 | -                     | -                           | -             | 158,175          |
| Real estate                      | -                           | 83,689                          | -                                 | -                     | -                           | -             | 83,689           |
| Construction                     | -                           | 34,512                          | -                                 | 500                   | -                           | -             | 35,012           |
| Finance and insurance            | 329,120                     | 18,091                          | 55                                | 8,555                 | -                           | 25,108        | 380,929          |
| Transportation                   | -                           | 4,924                           | -                                 | -                     | -                           | -             | 4,924            |
| Communication                    | -                           | 78,970                          | -                                 | -                     | -                           | -             | 78,970           |
| General commerce                 | -                           | 62,603                          | 2                                 | -                     | -                           | -             | 62,605           |
| Utilities                        | -                           | 5,308                           | -                                 | -                     | -                           | -             | 5,308            |
| Retail services                  | -                           | 89,842                          | -                                 | -                     | -                           | -             | 89,842           |
| Public sector                    | -                           | 119,440                         | 680                               | 572,716               | 50,109                      | -             | 742,945          |
| <b>Total at 31 December 2012</b> | <b>329,120</b>              | <b>1,316,407</b>                | <b>1,942</b>                      | <b>583,771</b>        | <b>50,109</b>               | <b>25,108</b> | <b>2,306,457</b> |



**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.2.5 Concentration of risks of financial assets with credit risk exposure continued**

**b) Industry sectors - Bank continued**

|                                  | Loans and advances to banks | Loans and advances to customers | Financial assets held for trading | Investment securities | Asset pledged as collateral | Other assets  | Total            |
|----------------------------------|-----------------------------|---------------------------------|-----------------------------------|-----------------------|-----------------------------|---------------|------------------|
|                                  | N 'millions                 | N 'millions                     | N 'millions                       | N 'millions           | N 'millions                 | N 'millions   | N 'millions      |
| Agriculture                      | -                           | 21,057                          | -                                 | -                     | -                           | -             | 21,057           |
| Oil and gas                      | -                           | 349,673                         | 79                                | -                     | -                           | -             | 349,752          |
| Consumer credit                  | -                           | 89,961                          | -                                 | -                     | -                           | -             | 89,961           |
| Manufacturing                    | -                           | 132,014                         | -                                 | 2,015                 | -                           | -             | 134,029          |
| Real estate                      | -                           | 83,035                          | -                                 | -                     | -                           | -             | 83,035           |
| Construction                     | -                           | 8,162                           | -                                 | 2,963                 | -                           | -             | 11,125           |
| Finance and insurance            | 222,347                     | 68,036                          | 880                               | 28,378                | -                           | 36,152        | 355,793          |
| Transportation                   | -                           | 5,288                           | -                                 | -                     | -                           | -             | 5,288            |
| Communication                    | -                           | 67,711                          | -                                 | -                     | -                           | -             | 67,711           |
| General commerce                 | -                           | 92,869                          | 35                                | -                     | -                           | -             | 92,904           |
| Utilities                        | -                           | 4,123                           | -                                 | -                     | -                           | -             | 4,123            |
| Retail services                  | -                           | 120,329                         | -                                 | -                     | -                           | -             | 120,329          |
| Public sector                    | -                           | 102,203                         | 1,558                             | 595,124               | 72,129                      | -             | 771,014          |
| <b>Total at 31 December 2011</b> | <b>222,347</b>              | <b>1,144,461</b>                | <b>2,552</b>                      | <b>628,480</b>        | <b>72,129</b>               | <b>36,152</b> | <b>2,106,121</b> |

|                                | Loans and advances to banks | Loans and advances to customers | Financial assets held for trading | Investment securities | Asset pledged as collateral | Other assets  | Total            |
|--------------------------------|-----------------------------|---------------------------------|-----------------------------------|-----------------------|-----------------------------|---------------|------------------|
|                                | N 'millions                 | N 'millions                     | N 'millions                       | N 'millions           | N 'millions                 | N 'millions   | N 'millions      |
| Agriculture                    | -                           | 12,546                          | -                                 | -                     | -                           | -             | 12,546           |
| Oil and gas                    | -                           | 216,307                         | -                                 | -                     | -                           | -             | 216,307          |
| Consumer credit                | -                           | 67,812                          | -                                 | -                     | -                           | -             | 67,812           |
| Manufacturing                  | -                           | 88,832                          | -                                 | -                     | -                           | -             | 88,832           |
| Real estate                    | -                           | 109,792                         | -                                 | -                     | -                           | -             | 109,792          |
| Construction                   | -                           | 7,996                           | -                                 | 2,450                 | -                           | -             | 10,446           |
| Finance and insurance          | 383,880                     | 229,840                         | 1,931                             | 18,604                | -                           | 27,406        | 661,661          |
| Transportation                 | -                           | 6,178                           | -                                 | -                     | -                           | -             | 6,178            |
| Communication                  | -                           | 72,348                          | -                                 | -                     | -                           | -             | 72,348           |
| General commerce               | -                           | 86,437                          | 31                                | -                     | -                           | -             | 86,468           |
| Utilities                      | -                           | 1,274                           | -                                 | -                     | -                           | -             | 1,274            |
| Retail services                | -                           | 83,133                          | -                                 | -                     | -                           | -             | 83,133           |
| Public sector                  | -                           | 64,431                          | 9,523                             | 151,388               | 122,009                     | -             | 347,351          |
| <b>Total at 1 January 2011</b> | <b>383,880</b>              | <b>1,046,925</b>                | <b>11,485</b>                     | <b>172,442</b>        | <b>122,009</b>              | <b>27,406</b> | <b>1,764,147</b> |

Credit risk exposure relating to off balance sheet items are as follows

|                       | GROUP          |                |                | BANK           |                |                |
|-----------------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                       | 1 Jan 2011     | 31 Dec 2011    | 31 Dec 2012    | 1 Jan 2011     | 31 Dec 2011    | 31 Dec 2012    |
|                       | N 'millions    | N 'millions    | N 'millions    | N 'millions    | N 'millions    | N 'millions    |
| Agriculture           | 6,953          | 32,751         | 2,630          | 6,953          | 32,751         | 2,630          |
| Oil and gas           | 66,892         | 53,342         | 111,947        | 66,892         | 53,342         | 111,947        |
| Consumer credit       | -              | -              | -              | -              | -              | -              |
| Manufacturing         | 38,447         | 56,369         | 29,862         | 38,447         | 56,369         | 29,862         |
| Real estate           | -              | -              | -              | -              | -              | -              |
| Construction          | -              | 1,490          | 1,853          | -              | 1,490          | 1,853          |
| Finance and insurance | 3,752          | 13,481         | 73,796         | -              | -              | 22,564         |
| Transportation        | -              | -              | 138            | -              | -              | 138            |
| Communication         | 9,562          | 6,116          | 249            | 9,562          | 6,116          | 249            |
| General commerce      | 33,230         | 78,082         | 25,730         | 28,679         | 2,897          | 25,730         |
| Utilities             | -              | 505            | 33             | -              | 505            | 33             |
| Retail services       | 804            | 225            | 1,261          | 804            | 225            | 1,261          |
| Public sector         | -              | -              | -              | -              | -              | -              |
| <b>TOTAL</b>          | <b>159,640</b> | <b>242,361</b> | <b>247,499</b> | <b>151,337</b> | <b>153,695</b> | <b>196,267</b> |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.2.6 Loans and advances**

Credit quality of Loans and advances is summarised as follows:

**GROUP**

|                                | 31 December 2012   |                | 31 December 2011   |                | 1 January 2011     |                |
|--------------------------------|--------------------|----------------|--------------------|----------------|--------------------|----------------|
|                                | Loans to customers | Loans to banks | Loans to customers | Loans to banks | Loans to customers | Loans to banks |
|                                | N 'millions        | N 'millions    | N 'millions        | N 'millions    | N 'millions        | N 'millions    |
| Neither past due nor impaired  | 1,386,391          | 393,125        | 1,057,878          | 462,856        | 918,961            | 575,467        |
| Past due but not impaired      | 174,497            | -              | 193,881            | -              | 201,678            | -              |
| Individually impaired          | 21,811             | -              | 14,669             | -              | 65,338             | -              |
| Collectively impaired          | 19,632             | -              | 18,976             | -              | 26,118             | -              |
| <b>Gross</b>                   | <b>1,602,331</b>   | <b>393,125</b> | <b>1,285,404</b>   | <b>462,856</b> | <b>1,212,095</b>   | <b>575,467</b> |
| Less: allowance for impairment | (39,326)           | -              | (32,942)           | -              | (51,802)           | -              |
| <b>Net</b>                     | <b>1,563,005</b>   | <b>393,125</b> | <b>1,252,462</b>   | <b>462,856</b> | <b>1,160,293</b>   | <b>575,467</b> |
| Individually impaired          | 17,133             | -              | 12,934             | -              | 26,031             | -              |
| Portfolio allowance            | 22,193             | -              | 20,008             | -              | 25,772             | -              |
| <b>Total</b>                   | <b>39,326</b>      | <b>-</b>       | <b>32,942</b>      | <b>-</b>       | <b>51,803</b>      | <b>-</b>       |

**BANK**

|                                | 31 December 2012   |                | 31 December 2011   |                | 1 January 2011     |                |
|--------------------------------|--------------------|----------------|--------------------|----------------|--------------------|----------------|
|                                | Loans to customers | Loans to banks | Loans to customers | Loans to banks | Loans to customers | Loans to banks |
|                                | N 'millions        | N 'millions    | N 'millions        | N 'millions    | N 'millions        | N 'millions    |
| Neither past due nor impaired  | 1,142,365          | 329,120        | 950,380            | 222,347        | 804,457            | 383,880        |
| Past due but not impaired      | 173,723            | -              | 193,848            | -              | 201,667            | -              |
| Individually impaired          | 21,637             | -              | 12,137             | -              | 64,837             | -              |
| Collectively impaired          | 15,660             | -              | 15,978             | -              | 26,524             | -              |
| <b>Gross</b>                   | <b>1,353,385</b>   | <b>329,120</b> | <b>1,172,343</b>   | <b>222,347</b> | <b>1,097,485</b>   | <b>383,880</b> |
| Less: allowance for impairment | 36,978             | -              | 27,882             | -              | 50,560             | -              |
| <b>Net</b>                     | <b>1,316,407</b>   | <b>329,120</b> | <b>1,144,461</b>   | <b>222,347</b> | <b>1,046,925</b>   | <b>383,880</b> |
| Individually impaired          | 14,807             | -              | 7,804              | -              | 26,031             | -              |
| Portfolio allowance            | 22,171             | -              | 20,078             | -              | 24,530             | -              |
| <b>Total</b>                   | <b>36,978</b>      | <b>-</b>       | <b>27,882</b>      | <b>-</b>       | <b>50,560</b>      | <b>-</b>       |

**(a) Loans and advances to customers - neither past due nor impaired**

The credit quality of the portfolio of loans and advances to customers that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the Group (See section 3.3.1 for an explanation of the internal rating system).

| Grades: | GROUP            |                  |                | BANK             |                |                |
|---------|------------------|------------------|----------------|------------------|----------------|----------------|
|         | 31 Dec 12        | 31 Dec 11        | 1 Jan 11       | 31 Dec 12        | 31 Dec 11      | 1 Jan 11       |
|         | N 'millions      | N 'millions      | N 'millions    | N 'millions      | N 'millions    | N 'millions    |
| AAA     | -                | 24,377           | -              | -                | -              | -              |
| AA      | 46,703           | 101,823          | 62,000         | 46,703           | 90,000         | 62,000         |
| A       | 16,135           | 16,000           | 17,000         | 16,135           | 16,000         | 17,000         |
| BBB     | 158,044          | 179,518          | 353,000        | 158,044          | 171,000        | 353,000        |
| BB      | 650,175          | 379,343          | 119,000        | 418,171          | 373,343        | 119,000        |
| B       | 504,570          | 327,413          | 367,961        | 492,548          | 271,037        | 253,457        |
| CCC     | 10,587           | 12,000           | -              | 10,587           | 12,000         | -              |
| CC      | -                | 3,000            | -              | -                | 3,000          | -              |
| C       | 177              | 14,404           | -              | 177              | 14,000         | -              |
|         | <b>1,386,391</b> | <b>1,057,878</b> | <b>918,961</b> | <b>1,142,365</b> | <b>950,380</b> | <b>804,457</b> |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.2.6 Loans and advances continued**

**(b) Loans and advances past due but not impaired**

|                          | GROUP                             |                                   |                                   | BANK                              |                                   |                                   |
|--------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
|                          | 1 Jan 2011                        | 31 Dec 2011                       | 31 Dec 2012                       | 1 Jan 2011                        | 31 Dec 2011                       | 31 Dec 2012                       |
|                          | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions |
| Past due up to 30 days   | 79,257                            | 151,348                           | 96,890                            | 79,257                            | 151,326                           | 96,249                            |
| Past due by 30 - 60 days | 13,479                            | 28,641                            | 12,930                            | 13,476                            | 28,637                            | 12,813                            |
| Past due 60-90 days      | 108,942                           | 13,892                            | 64,677                            | 108,934                           | 13,885                            | 64,661                            |
| <b>Gross amount</b>      | <b>201,678</b>                    | <b>193,881</b>                    | <b>174,497</b>                    | <b>201,667</b>                    | <b>193,848</b>                    | <b>173,723</b>                    |

**(c) Collectively impaired loans**

These represent insignificant impaired loans which are assessed on a collective basis.

**(d) Loans and advances individually impaired**

|                     | GROUP                             |                                   |                                   | BANK                              |                                   |                                   |
|---------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
|                     | 1 Jan 2011                        | 31 Dec 2011                       | 31 Dec 2012                       | 1 Jan 2011                        | 31 Dec 2011                       | 31 Dec 2012                       |
|                     | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions | Loans to customers<br>N 'millions |
| Gross amount        | 65,338                            | 14,669                            | 21,811                            | 64,837                            | 12,137                            | 21,637                            |
| Specific impairment | 26,031                            | 12,934                            | 17,133                            | 26,031                            | 7,804                             | 14,807                            |
| Net amount          | 39,307                            | 1,735                             | 4,678                             | 38,806                            | 4,333                             | 6,830                             |

**e) Credit quality of investment in debt securities and other assets is summarised as follows:**

All investments in debt instruments are neither past due nor impaired.

The credit quality of investments in debt securities (including assets pledged for collateral) that were neither past due nor impaired can be assessed by reference to Augusto & Augusto's rating at 31 December 2012, 31 December 2011 and 1 January 2011:

**Group**

31 December 2012

|          | Treasury bills | Bonds          | Other assets  |
|----------|----------------|----------------|---------------|
|          | N'millions     | N'millions     | N'millions    |
| A+ to A- | 139,458        | 356,967        | -             |
| Unrated  | -              | 189,206        | 31,512        |
|          | <b>139,458</b> | <b>546,173</b> | <b>31,512</b> |

31 December 2011

|          |                |                |               |
|----------|----------------|----------------|---------------|
| A+ to A- | 173,000        | 356,871        | -             |
| Unrated  | -              | 185,992        | 60,031        |
|          | <b>173,000</b> | <b>542,863</b> | <b>60,031</b> |

31 December 2010

|          |               |                |               |
|----------|---------------|----------------|---------------|
| A+ to A- | 23,770        | 258,991        | -             |
| Unrated  | -             | 20,603         | 34,680        |
|          | <b>23,770</b> | <b>279,594</b> | <b>34,680</b> |

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

e) Credit quality of investment in debt securities and other assets continued

**Bank**

|                  | <b>Treasury bills</b> | <b>Bonds</b>      | <b>Other assets</b> |
|------------------|-----------------------|-------------------|---------------------|
|                  | <b>N'millions</b>     | <b>N'millions</b> | <b>N'millions</b>   |
| 31 December 2012 |                       |                   |                     |
| A+ to A-         | 126,338               | 319,016           | -                   |
| Unrated          | -                     | 189,206           | 31,332              |
|                  | <u>126,338</u>        | <u>508,222</u>    | <u>31,332</u>       |
| 31 December 2011 |                       |                   |                     |
| A+ to A-         | 172,169               | 354,686           | -                   |
| Unrated          | -                     | 175,312           | 42,376              |
|                  | <u>172,169</u>        | <u>529,998</u>    | <u>42,376</u>       |
| 31 December 2010 |                       |                   |                     |
| A+ to A-         | 23,600                | 255,980           | -                   |
| Unrated          | -                     | 24,394            | 30,853              |
|                  | <u>23,600</u>         | <u>280,374</u>    | <u>30,853</u>       |

**3.2.7 Statement of Prudential Adjustment**

In compliance with the CBN circular dated March 19, 2013 reference BSD/DIR/CEN/LAB/06/014, the impairment provision under IFRS and the provisions under the Nigerian Prudential Guidelines as determined by the Central Bank of Nigeria (CBN) were compared and shown below:

|                                             | <b>31 Dec 2012</b> | <b>31 Dec 2011</b> | <b>1 Jan 2011</b> |
|---------------------------------------------|--------------------|--------------------|-------------------|
|                                             | <b>N'millions</b>  | <b>N'millions</b>  | <b>N'millions</b> |
| Total IFRS impairment losses                | 43,202             | 34,129             | 54,062            |
| Prudential provisions                       | 59,303             | 43,895             | 82,282            |
| <b>Transfer to statutory credit reserve</b> | <b>(16,101)</b>    | <b>(9,766)</b>     | <b>(28,220)</b>   |

**Analysis of the IFRS impairment losses**

|                                        |               |               |               |
|----------------------------------------|---------------|---------------|---------------|
| Loans : Specific impairment (note 20)  | 14,807        | 7,804         | 26,031        |
| Loans: Collective impairment (note 20) | 22,171        | 20,078        | 24,561        |
| Other assets (note 33)                 | 6,224         | 6,224         | 3,447         |
| Investments in subsidiaries (note 24)  | -             | 23            | 23            |
| <b>Total IFRS impairment losses</b>    | <b>43,202</b> | <b>34,129</b> | <b>54,062</b> |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.3 Liquidity risk**

**3.3.1 Liquidity risk**

Liquidity risk is the risk that the Group does not have sufficient financial resources to meet its obligation as they fall due or will have to meet the obligations at excessive costs. This risk could arise from mismatches in the timing of cash flows.

Funding risk is a form of liquidity risk that arises when the liquidity needed to fund illiquid asset positions cannot be obtained at the expected terms and when required.

The objective of the Group's liquidity risk management is to ensure that all anticipated funding commitments can be met when due and that access to funding sources is coordinated and cost effective.

**Management of liquidity risk**

The Group's liquidity management process includes:

- Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- Day-to-day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or are borrowed by customers.
- Active monitoring of the timing of cashflows and maturity profiles of assets and liabilities to ensure mismatches are within stipulated limits;
- Monitoring the liquidity ratios against internal and regulatory requirements; and
- Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets

Particular attention is also paid to the level and type of undrawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit and guarantees.

**Funding approach**

The Group is funded primarily by a well diversified mix of retail, corporate and public sector deposits. This funding base ensures stability and low funding cost with minimal reliance on more expensive tenured deposit and interbank takings as significant sources of funding. The Bank places considerable importance on the demand and savings deposits which account for over 85% of its funding base. Although these accounts are repayable on demand, in reality, they are stable and have formed a core component of the bank's liabilities.

**Non-derivative financial liabilities and assets held for managing liquidity risk**

The table below presents the cash flows payable by the Group under non-derivative financial liabilities and assets held for managing liquidity risk by remaining contractual maturities at the date of the consolidated statement of financial position. The amounts disclosed in the table are the contractual undiscounted cash flow, whereas the Group manages the liquidity risk based on a different basis not resulting in a significantly different analysis.

**GROUP**

|                                                        | <b>0 - 30<br/>days<br/>N 'millions</b> | <b>31 - 90<br/>days<br/>N 'millions</b> | <b>91 - 180<br/>days<br/>N 'millions</b> | <b>181 - 365<br/>days<br/>N 'millions</b> | <b>Over 1 year<br/>but less<br/>than 5 yrs<br/>N 'millions</b> | <b>Over<br/>5 years<br/>N 'millions</b> | <b>Total<br/>N 'millions</b> |
|--------------------------------------------------------|----------------------------------------|-----------------------------------------|------------------------------------------|-------------------------------------------|----------------------------------------------------------------|-----------------------------------------|------------------------------|
| <b>31 December 2012</b>                                |                                        |                                         |                                          |                                           |                                                                |                                         |                              |
| <b>Financial liabilities</b>                           |                                        |                                         |                                          |                                           |                                                                |                                         |                              |
| Deposits from banks                                    | -                                      | 90,134                                  | -                                        | -                                         | -                                                              | -                                       | 90,134                       |
| Deposits from customers                                | 2,205,868                              | 187,604                                 | 35,682                                   | 40,592                                    | 4                                                              | -                                       | 2,469,750                    |
| Financial liabilities held for trading                 | -                                      | 579                                     | 616                                      | 40                                        | 561                                                            | -                                       | 1,796                        |
| Borrowings                                             | -                                      | 45,442                                  | 2,210                                    | 3,478                                     | 25,187                                                         | -                                       | 76,317                       |
| Other liabilities                                      | 21,052                                 | 16,991                                  | 71,713                                   | 8,310                                     | -                                                              | -                                       | 118,066                      |
| <b>Total financial liabilities</b>                     | <b>2,226,920</b>                       | <b>340,750</b>                          | <b>110,221</b>                           | <b>52,420</b>                             | <b>25,752</b>                                                  | <b>-</b>                                | <b>2,756,063</b>             |
| <b>Assets held for managing liquidity risk</b>         | <b>764,666</b>                         | <b>76,914</b>                           | <b>31,604</b>                            | <b>60,678</b>                             | <b>126,781</b>                                                 | <b>317,918</b>                          | <b>1,378,561</b>             |
| Loan commitments                                       | 27,111                                 | -                                       | -                                        | -                                         | -                                                              | -                                       | 27,111                       |
| Letters of credit and other credit related obligations | 2,838                                  | 23,200                                  | 48,952                                   | 141,678                                   | 3,719                                                          | -                                       | 220,388                      |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.3.1 Liquidity risk**

**Non-derivative financial liabilities and assets held for managing liquidity risk continued**

**31 December 2011**

**Financial liabilities**

|                                                        |                |                |                |                |                  |                |                  |
|--------------------------------------------------------|----------------|----------------|----------------|----------------|------------------|----------------|------------------|
| Deposits from banks                                    | -              | 188,913        | -              | -              | -                | -              | 188,913          |
| Deposits from customers                                | 179,629        | 296,410        | 252,678        | 288,109        | 943,489          | -              | 1,960,315        |
| Financial liabilities held for trading                 | 14             | 1,995          | 84             | 50             | 714              | -              | 2,857            |
| Borrowings                                             | -              | 10,047         | 6,002          | 5,494          | 84,394           | -              | 105,937          |
| Other liabilities                                      | 19,228         | 72,691         | 46,146         | 4,795          | 12,219           | 3,683          | 158,762          |
| <b>Total financial liabilities</b>                     | <b>198,871</b> | <b>570,056</b> | <b>304,910</b> | <b>298,448</b> | <b>1,040,816</b> | <b>3,683</b>   | <b>2,416,784</b> |
| <b>Assets held for managing liquidity risk</b>         | <b>435,498</b> | <b>270,111</b> | <b>96,778</b>  | <b>119,315</b> | <b>165,798</b>   | <b>291,571</b> | <b>1,379,071</b> |
| Loan commitments                                       | 13,481         | -              | -              | -              | -                | -              | 13,481           |
| Letters of credit and other credit related obligations | 11,755         | 72,283         | 35,023         | 108,981        | 838              | -              | 228,880          |

**1 January 2011**

**Financial liabilities**

|                                                        |                |                |                |                |                |               |                  |
|--------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|---------------|------------------|
| Deposits from banks                                    | -              | 152,728        | -              | -              | -              | -             | 152,728          |
| Deposits from customers                                | 511,663        | 360,991        | 212,051        | 224,495        | 146,844        | -             | 1,456,044        |
| Financial liabilities held for trading                 | 13             | -              | -              | -              | 1,187          | 439           | 1,639            |
| Borrowings                                             | -              | -              | 1,478          | 20,362         | 80,078         | 26,359        | 128,277          |
| Other liabilities                                      | 58,763         | 4,792          | 41,728         | 900            | 14,287         | -             | 120,470          |
| <b>Total financial liabilities</b>                     | <b>570,439</b> | <b>518,511</b> | <b>255,257</b> | <b>245,757</b> | <b>242,396</b> | <b>26,798</b> | <b>1,859,158</b> |
| <b>Assets held for managing liquidity risk</b>         | <b>636,439</b> | <b>32,425</b>  | <b>24,974</b>  | <b>31,221</b>  | <b>161,053</b> | <b>70,198</b> | <b>956,310</b>   |
| Loan commitments                                       | 3,752          | -              | -              | -              | -              | -             | 3,752            |
| Letters of credit and other credit related obligations | 18,043         | 22,518         | 12,303         | 102,473        | 551            | -             | 155,888          |

**BANK**

|                                                        | <b>0 - 30<br/>days<br/>N 'millions</b> | <b>31 - 90<br/>days<br/>N 'millions</b> | <b>91 - 180<br/>days<br/>N 'millions</b> | <b>181 - 365<br/>days<br/>N 'millions</b> | <b>Over 1 year<br/>but less<br/>than 5 yrs<br/>N 'millions</b> | <b>Over<br/>5 years<br/>N 'millions</b> | <b>Total<br/>N 'millions</b> |
|--------------------------------------------------------|----------------------------------------|-----------------------------------------|------------------------------------------|-------------------------------------------|----------------------------------------------------------------|-----------------------------------------|------------------------------|
| <b>31 December 2012</b>                                |                                        |                                         |                                          |                                           |                                                                |                                         |                              |
| <b>Financial liabilities</b>                           |                                        |                                         |                                          |                                           |                                                                |                                         |                              |
| Deposits from banks                                    | -                                      | 19,008                                  | -                                        | -                                         | -                                                              | -                                       | 19,008                       |
| Deposits from customers                                | 2,018,962                              | 133,875                                 | 29,068                                   | 27,362                                    | 4                                                              | -                                       | 2,209,270                    |
| Financial liabilities held for trading                 | -                                      | 61                                      | 616                                      | 40                                        | 561                                                            | -                                       | 1,278                        |
| Borrowings                                             | -                                      | 51,607                                  | 2,210                                    | 3,478                                     | 25,187                                                         | -                                       | 82,481                       |
| Other liabilities                                      | 2,990                                  | 6,868                                   | 62,648                                   | -                                         | 14,533                                                         | -                                       | 87,039                       |
| <b>Total financial liabilities</b>                     | <b>2,021,952</b>                       | <b>211,419</b>                          | <b>94,541</b>                            | <b>30,880</b>                             | <b>40,285</b>                                                  | <b>-</b>                                | <b>2,399,077</b>             |
| <b>Assets held for managing liquidity risk</b>         | <b>657,109</b>                         | <b>96,902</b>                           | <b>31,604</b>                            | <b>60,678</b>                             | <b>94,432</b>                                                  | <b>312,452</b>                          | <b>1,253,177</b>             |
| Letters of credit and other credit related obligations | 2,838                                  | 8,862                                   | 43,891                                   | 140,676                                   | -                                                              | -                                       | 196,267                      |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.3.1 Liquidity risk**

**Non-derivative financial liabilities and assets held for managing liquidity risk continued**

**31 December 2011**

**Financial liabilities**

|                                                |                |                |                |                |                  |                |                  |
|------------------------------------------------|----------------|----------------|----------------|----------------|------------------|----------------|------------------|
| Deposits from banks                            | -              | 52,820         | -              | -              | -                | -              | 52,820           |
| Deposits from customers                        | 147,832        | 243,761        | 213,830        | 271,223        | 913,201          | -              | 1,789,847        |
| Financial liabilities held for trading         | 14             | 281            | 84             | 50             | 714              | -              | 1,143            |
| Borrowings                                     | -              | 10,047         | 5,999          | 5,312          | 84,394           | -              | 105,752          |
| Other liabilities                              | 14,653         | 72,691         | 19,309         | 4,795          | 1,806            | 3,683          | 116,938          |
| <b>Total financial liabilities</b>             | <b>162,499</b> | <b>379,600</b> | <b>239,222</b> | <b>281,380</b> | <b>1,000,115</b> | <b>3,683</b>   | <b>2,066,500</b> |
| <b>Assets held for managing liquidity risk</b> | <b>432,985</b> | <b>45,456</b>  | <b>82,817</b>  | <b>118,664</b> | <b>165,798</b>   | <b>257,529</b> | <b>1,103,249</b> |

|                                                        |        |        |        |         |   |   |         |
|--------------------------------------------------------|--------|--------|--------|---------|---|---|---------|
| Letters of credit and other credit related obligations | 11,755 | 15,356 | 17,975 | 108,609 | - | - | 153,695 |
|--------------------------------------------------------|--------|--------|--------|---------|---|---|---------|

**1 January 2011**

**Financial liabilities**

|                                                |                |                |                |                |                |               |                  |
|------------------------------------------------|----------------|----------------|----------------|----------------|----------------|---------------|------------------|
| Deposits from banks                            | -              | 56,860         | -              | -              | -              | -             | 56,860           |
| Deposits from customers                        | 478,559        | 306,171        | 198,467        | 223,228        | 127,702        | -             | 1,334,127        |
| Financial liabilities held for trading         | 13             | -              | -              | -              | 1,187          | 439           | 1,639            |
| Borrowings                                     | -              | -              | 1,478          | 20,362         | 80,078         | 26,359        | 128,277          |
| Other liabilities                              | 21,806         | 4,792          | 43,350         | 900            | 13,385         | -             | 84,233           |
| <b>Total financial liabilities</b>             | <b>500,378</b> | <b>367,823</b> | <b>243,295</b> | <b>244,490</b> | <b>222,352</b> | <b>26,798</b> | <b>1,605,136</b> |
| <b>Assets held for managing liquidity risk</b> | <b>444,229</b> | <b>32,255</b>  | <b>20,139</b>  | <b>25,061</b>  | <b>161,053</b> | <b>64,523</b> | <b>747,260</b>   |

|                                                        |        |        |        |         |   |   |         |
|--------------------------------------------------------|--------|--------|--------|---------|---|---|---------|
| Letters of credit and other credit related obligations | 18,043 | 21,018 | 10,803 | 101,473 | - | - | 151,337 |
|--------------------------------------------------------|--------|--------|--------|---------|---|---|---------|

**Assets held for managing liquidity risk**

The Group holds a diversified portfolio of cash and high-quality securities to support payment obligations and contingent funding in a stressed market environment. The Group's assets held for managing liquidity risk comprise:

- Cash and balances with central banks;
- Government bonds and other securities that are readily acceptable in repurchase agreements with central banks; and
- Secondary sources of liquidity in the form of highly liquid instruments in the Group's trading portfolios.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.3.1 Liquidity risk**

**Derivative liabilities**

**Derivatives settled on a net basis**

The interest rate swap and the accumulator forex contract will be settled on a net basis.

The table below analyses the Group's derivative financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the date of the consolidated statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

| <b>GROUP</b>                            | <b>Up to 1<br/>month<br/>N 'millions</b> | <b>1-3<br/>months<br/>N 'millions</b> | <b>3-6<br/>months<br/>N 'millions</b> | <b>6 - 12<br/>months<br/>N 'millions</b> | <b>1-5<br/>years<br/>N 'millions</b> | <b>Over 5<br/>years<br/>N 'millions</b> | <b>Total<br/>N 'millions</b> |
|-----------------------------------------|------------------------------------------|---------------------------------------|---------------------------------------|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------|
| <b>At 31 December 2012</b>              |                                          |                                       |                                       |                                          |                                      |                                         |                              |
| <b>Derivative liabilities</b>           |                                          |                                       |                                       |                                          |                                      |                                         |                              |
| Interest rate swap                      |                                          | (61)                                  | -                                     | -                                        | -                                    | -                                       | (61)                         |
| Accumulator-Forward FX contract         |                                          | -                                     | -                                     | -                                        | (260)                                | -                                       | (260)                        |
|                                         | -                                        | (61)                                  | -                                     | -                                        | (260)                                | -                                       | (321)                        |
| <b>Derivative assets</b>                |                                          |                                       |                                       |                                          |                                      |                                         |                              |
| Interest rate swap                      | -                                        | -                                     | -                                     | -                                        | -                                    | -                                       | -                            |
|                                         | -                                        | -                                     | -                                     | -                                        | -                                    | -                                       | -                            |
|                                         | -                                        | (61)                                  | -                                     | -                                        | (260)                                | -                                       | (321)                        |
| <b>At 31 December 2011 (N' million)</b> |                                          |                                       |                                       |                                          |                                      |                                         |                              |
| <b>Derivative liabilities</b>           |                                          |                                       |                                       |                                          |                                      |                                         |                              |
| Interest rate swap                      | -                                        | (282)                                 | -                                     | -                                        | (158)                                | -                                       | (439)                        |
| Accumulator-Forward FX contract         | -                                        | -                                     | -                                     | -                                        | (556)                                | -                                       | (556)                        |
|                                         | -                                        | (282)                                 | -                                     | -                                        | (714)                                | -                                       | (995)                        |
| <b>Derivative assets</b>                |                                          |                                       |                                       |                                          |                                      |                                         |                              |
| Interest rate swap                      | -                                        | 665                                   | -                                     | -                                        | -                                    | -                                       | 665                          |
| Accumulator-Forward FX contract         | 138                                      | -                                     | -                                     | -                                        | -                                    | -                                       | 138                          |
|                                         | 138                                      | 665                                   | -                                     | -                                        | -                                    | -                                       | 802                          |
|                                         | 138                                      | 383                                   | -                                     | -                                        | (714)                                | -                                       | (193)                        |
| <b>At 1 January 2011 (N' million)</b>   |                                          |                                       |                                       |                                          |                                      |                                         |                              |
| <b>Derivative liabilities</b>           |                                          |                                       |                                       |                                          |                                      |                                         |                              |
| Interest rate swap                      |                                          | -                                     | -                                     | -                                        | (834)                                |                                         | (834)                        |
| Accumulator-Forward FX contract         |                                          | -                                     | -                                     | (354)                                    | (439)                                |                                         | (792)                        |
|                                         |                                          | -                                     | -                                     | (354)                                    | (1,273)                              |                                         | (1,626)                      |
| <b>Derivative assets</b>                |                                          |                                       |                                       |                                          |                                      |                                         |                              |
| Interest rate swap                      |                                          | -                                     | -                                     | -                                        | 1,927                                |                                         | 1,927                        |
| Accumulator-Forward FX contract         |                                          | -                                     | -                                     | -                                        | -                                    |                                         | -                            |
|                                         |                                          | -                                     | -                                     | -                                        | 1,927                                |                                         | 1,927                        |
|                                         |                                          | -                                     | -                                     | (354)                                    | 654                                  |                                         | 300                          |



**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.3.1 Liquidity risk**

**Derivative liabilities continued**

**Derivatives settled on a net basis**

**BANK**

|                                 | Up to 1<br>month<br>N 'millions | 1-3<br>months<br>N 'millions | 3-6<br>months<br>N 'millions | 6 - 12<br>months<br>N 'millions | 1-5<br>years<br>N 'millions | Over 5<br>years<br>N 'millions | Total<br>N 'millions |
|---------------------------------|---------------------------------|------------------------------|------------------------------|---------------------------------|-----------------------------|--------------------------------|----------------------|
| <b>At 31 December 2012</b>      |                                 |                              |                              |                                 |                             |                                |                      |
| <b>Derivative liabilities</b>   |                                 |                              |                              |                                 |                             |                                |                      |
| Interest rate swap              |                                 | (61)                         | -                            | -                               | -                           | -                              | (61)                 |
| Accumulator-Forward FX contract |                                 | -                            | -                            | -                               | (260)                       | -                              | (260)                |
|                                 | -                               | (61)                         | -                            | -                               | (260)                       | -                              | (321)                |
|                                 | -                               | (61)                         | -                            | -                               | (260)                       | -                              | (321)                |
| <b>At 31 December 2011</b>      |                                 |                              |                              |                                 |                             |                                |                      |
| <b>Derivative liabilities</b>   |                                 |                              |                              |                                 |                             |                                |                      |
| Interest rate swap              | -                               | (282)                        | -                            | -                               | (158)                       | -                              | (440)                |
| Accumulator-Forward FX contract | -                               | -                            | -                            | -                               | (556)                       | -                              | (556)                |
|                                 | -                               | (282)                        | -                            | -                               | (714)                       | -                              | (996)                |
| <b>Derivative assets</b>        |                                 |                              |                              |                                 |                             |                                |                      |
| Interest rate swap              | -                               | 665                          | -                            | -                               | -                           | -                              | 665                  |
| Accumulator-Forward FX contract | 138                             | -                            | -                            | -                               | -                           | -                              | 138                  |
|                                 | 138                             | 665                          | -                            | -                               | -                           | -                              | 803                  |
|                                 | 138                             | 383                          | -                            | -                               | (714)                       | -                              | (193)                |
| <b>At 1 January 2011</b>        |                                 |                              |                              |                                 |                             |                                |                      |
| <b>Derivative liabilities</b>   |                                 |                              |                              |                                 |                             |                                |                      |
| Interest rate swap              | -                               | -                            | -                            | -                               | (834)                       | -                              | (834)                |
| Accumulator-Forward FX contract | -                               | -                            | -                            | (354)                           | (439)                       | -                              | (793)                |
|                                 | -                               | -                            | -                            | (354)                           | (1,273)                     | -                              | (1,627)              |
| <b>Derivative assets</b>        |                                 |                              |                              |                                 |                             |                                |                      |
| Interest rate swap              | -                               | -                            | -                            | -                               | 1,927                       | -                              | 1,927                |
|                                 | -                               | -                            | -                            | -                               | 1,927                       | -                              | 1,927                |
|                                 | -                               | -                            | -                            | (354)                           | 654                         | -                              | 300                  |

**Derivatives settled on a gross basis.**

The Group's derivatives that will be settled on a gross basis are foreign exchange derivatives. The table below analyses the Group's derivative financial instruments that will be settled on a gross basis into relevant maturity groupings based on the remaining period at the date of the consolidated statement of financial position to the contractual maturity date. Contractual maturities are assessed to be essential for an understanding of the timing of the cashflows on all derivatives including derivatives classified as 'liabilities held for trading'. The amounts disclosed in the table are the contractual undiscounted cash flows.

|                                         | Up to 1<br>month | 1-3 months | 3-6 months | 6 - 12<br>months | 1-5 years | Over 5<br>years | Total |
|-----------------------------------------|------------------|------------|------------|------------------|-----------|-----------------|-------|
| <b>GROUP</b>                            |                  |            |            |                  |           |                 |       |
| <b>At 31 December 2012 (N' million)</b> |                  |            |            |                  |           |                 |       |
| <b>Derivatives held for trading</b>     |                  |            |            |                  |           |                 |       |
| Foreign exchange derivatives:           | 4                | 105        | (41)       | 13               | -         | -               | 81    |
| Put options                             | -                | -          | -          | -                | 329       | -               | 329   |
|                                         | 4                | 105        | (41)       | 13               | 329       | -               | 410   |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.3.1 Liquidity risk**

**Derivatives settled on a gross basis continued**

|                                     | Up to 1<br>month<br>N 'millions | 1-3 months<br>N 'millions | 3-6 months<br>N 'millions | 6 - 12<br>months<br>N 'millions | 1-5 years<br>N 'millions | Over 5<br>years<br>N 'millions | Total<br>N 'millions |
|-------------------------------------|---------------------------------|---------------------------|---------------------------|---------------------------------|--------------------------|--------------------------------|----------------------|
| <b>GROUP</b>                        |                                 |                           |                           |                                 |                          |                                |                      |
| <b>At 31 December 2011</b>          |                                 |                           |                           |                                 |                          |                                |                      |
| <b>Derivatives held for trading</b> |                                 |                           |                           |                                 |                          |                                |                      |
| Foreign exchange derivatives:       | 11                              | (1,574)                   | (84)                      | (50)                            | -                        | -                              | (1,697)              |
| Put options                         | -                               | -                         | -                         | -                               | -                        | 157                            | 157                  |
|                                     | <u>11</u>                       | <u>(1,574)</u>            | <u>(84)</u>               | <u>(50)</u>                     | <u>-</u>                 | <u>157</u>                     | <u>(1,540)</u>       |
| <b>At 1 January 2011</b>            |                                 |                           |                           |                                 |                          |                                |                      |
| <b>Derivatives held for trading</b> |                                 |                           |                           |                                 |                          |                                |                      |
| Foreign exchange derivatives:       | 31                              | (9)                       | -                         | -                               | -                        | -                              | 22                   |
|                                     | <u>31</u>                       | <u>(9)</u>                | <u>-</u>                  | <u>-</u>                        | <u>-</u>                 | <u>-</u>                       | <u>22</u>            |
| <b>BANK</b>                         |                                 |                           |                           |                                 |                          |                                |                      |
| <b>At 31 December 2012</b>          |                                 |                           |                           |                                 |                          |                                |                      |
| <b>Derivatives held for trading</b> |                                 |                           |                           |                                 |                          |                                |                      |
| Foreign exchange derivatives:       | 4                               | -                         | (41)                      | 13                              | -                        | -                              | (24)                 |
| Put options                         | -                               | -                         | -                         | -                               | 329                      | -                              | 329                  |
|                                     | <u>4</u>                        | <u>-</u>                  | <u>(41)</u>               | <u>13</u>                       | <u>329</u>               | <u>-</u>                       | <u>305</u>           |
| <b>At 31 December 2011</b>          |                                 |                           |                           |                                 |                          |                                |                      |
| <b>Derivatives held for trading</b> |                                 |                           |                           |                                 |                          |                                |                      |
| Foreign exchange derivatives:       | 11                              | 10                        | (84)                      | (50)                            | -                        | -                              | (113)                |
| Put options                         | -                               | -                         | -                         | -                               | 157                      | -                              | 157                  |
|                                     | <u>11</u>                       | <u>10</u>                 | <u>(84)</u>               | <u>-</u>                        | <u>157</u>               | <u>-</u>                       | <u>44</u>            |
| <b>At 1 January 2011</b>            |                                 |                           |                           |                                 |                          |                                |                      |
| <b>Derivatives held for trading</b> |                                 |                           |                           |                                 |                          |                                |                      |
| Foreign exchange derivatives:       | 31                              | (9)                       | -                         | -                               | -                        | -                              | 22                   |
|                                     | <u>31</u>                       | <u>(9)</u>                | <u>-</u>                  | <u>-</u>                        | <u>-</u>                 | <u>-</u>                       | <u>22</u>            |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**3.4 Market risk**

Market risk is the potential for adverse changes in the value of a trading or an investment portfolio due to changes in market risk variables such as equity and commodity prices, interest rates, and foreign exchange rates.

Market risk arises from positions in currencies, interest rate and securities held in our trading portfolio and from our retail banking business, investment portfolio, and other non-trading activities. The movement in market risk variables may have a negative impact on the balance sheet and or income statement.

Through the financial year, the Bank was exposed to market risk in its trading, and non-trading activities mainly as a result of:

- interest rate movements in reaction to monetary policy changes by the Central Bank of Nigeria, fiscal policies changes, and market forces;
- foreign exchange fluctuations arising from demand and supply as well as government policies; and
- equity price movements in response to market forces and changing market dynamics, such as market making on the Nigerian Stock Exchange.

**3.4.1 Management of market risk**

FirstBank Group market risk management process applies disciplined risk-taking within a framework of well-defined risk appetite that enables the group to boost shareholders value while maintaining competitive advantage through effective utilisation of risk capital. Thus, FirstBank's Group market risk management policy ensures:

- formal definition of market risk management governance – recognised individual roles and committees, segregation of duties, avoidance of conflicts, etc;
- management is responsible for the establishment of appropriate procedures and processes in implementing the Board-approved market risk policy and strategy. The procedures are documented in a periodically reviewed market risk procedural manual that spells out the procedures for executing relevant market risk controls.;
- an independent market risk management function reporting directly to the Bank's Chief Risk Officer;
- a Group-wide market risk management process to which all risk-taking units are subjected;
- alignment of market risk management standards with international best practice. Risk measurements are progressively based on modern techniques such as sensitivity, value-at-risk methodology (VaR), stress testing and scenario analysis;
- a robust market risk management infrastructure reinforced by a strong management information system (MIS) for controlling, monitoring and reporting market risk, including transactions between the Bank and the subsidiaries;
- continual evaluation of risk appetite, communicated through risk limits and overall effectiveness of the market risk management process;
- the Group does not undertake any risk that cannot be managed, or risks that are not fully understood especially in new products and;
- where the Group takes on any risk, full consideration is given to product maturity, financial market sophistication and regulatory pronouncement, guidelines or policies. The risk taken must be adequately compensated by the anticipated reward.

**3.4.2 Market risk measurement techniques**

As part of the management of market risk, the Group enters into interest rate swaps to match the interest rate risk associated with the fixed-rate long-term debt securities and loans to which the fair value option has been applied. The major measurement techniques used to measure and control market risk are outlined below.

**(a) Value at risk (VaR)**

VaR measures potential loss in fair value of financial instruments due to adverse market movements over a defined time horizon at a specified confidence level.

VaR is calculated for expected movements over a minimum of one business day and to a confidence level of 99% and a 10-day holding period. The confidence level suggests that potential daily losses, in excess of the VaR measure, are likely to be experienced three times per year in every 250 days. Only the bank is subject to the VaR methodology. The interest rate exposure of the other subsidiaries is considered insignificant to the Group. Thus, the VaR of the bank is deemed to be fairly representative of the Group.

The Bank continues to use VaR to estimate the potential losses that could occur on its positions as a result of movements in market factors.

The Bank uses the parametric method as its VaR methodology with an observation period of two years obtained from published data from pre-approved sources. VaR is calculated on the Bank's positions at close of business daily.

The table and graph below shows the trading VaR of the Bank. The major contributors to the trading VaR are Bonds and Foreign Exchange due to high volatility in those instruments impacting positions held by the Bank during the period. The yield on various maturities for Bonds rose by over 500 basis points on the average; while the naira depreciated by about 5% in the interbank market.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.4.2 Market risk measurement techniques continued**

**VAR summary**

|                       | <b>BANK</b>                          |              |            |
|-----------------------|--------------------------------------|--------------|------------|
|                       | <b>12 months to 31 December 2012</b> |              |            |
|                       | <b>Average</b>                       | <b>High</b>  | <b>Low</b> |
| Foreign exchange risk | 176                                  | 1,267        | 2          |
| Interest rate risk    | 264                                  | 1,303        | 5          |
| <b>Total VAR</b>      | <b>440</b>                           | <b>2,570</b> | <b>7</b>   |

**VAR summary**

|                       | <b>BANK</b>                          |             |            |
|-----------------------|--------------------------------------|-------------|------------|
|                       | <b>12 months to 31 December 2011</b> |             |            |
|                       | <b>Average</b>                       | <b>High</b> | <b>Low</b> |
| Foreign exchange risk | 76                                   | 276         | 1          |
| Interest rate risk    | 57                                   | 214         | 0          |
| <b>Total VAR</b>      | <b>133</b>                           | <b>490</b>  | <b>1</b>   |

**VAR summary**

|                       | <b>BANK</b>           |              |            |
|-----------------------|-----------------------|--------------|------------|
|                       | <b>1 January 2011</b> |              |            |
|                       | <b>Average</b>        | <b>High</b>  | <b>Low</b> |
| Foreign exchange risk | 53                    | 492          | 2          |
| Interest rate risk    | 295                   | 1,196        | 22         |
| <b>Total VAR</b>      | <b>348</b>            | <b>1,688</b> | <b>24</b>  |

**(b) Stress tests**

Based on the reality of unpredictable market environment and the frequency of regulations that have had significant effect on market rates and prices, the Bank augments other risk measures with stress testing to evaluate the potential impact of possible extreme movements in financial variables on portfolio values.

Stress testing is an integral part of the market risk management framework and considers both historical market events and forward-looking scenarios. A consistent stress-testing methodology is applied to trading and non-trading books. Stress scenarios are regularly updated to reflect changes in risk profile and economic events.

The ALCO is responsible for reviewing stress exposures and where necessary, enforcing reductions in overall market risk exposure. The stress-testing methodology assumes that scope for management action would be limited during a stress event, reflecting the decrease in market liquidity that often occurs. Regular stress-test scenarios are applied to interest rates, exchange rates and equity prices. This covers all asset classes in the financial markets banking and trading books. Ad hoc scenarios are also prepared reflecting specific market conditions and for particular concentrations of risk that arise within the businesses.

**Non-trading portfolio**

The principal objective of market risk management of non-trading portfolios is to optimise net interest income. Due to the size of the Bank's holdings in rate-sensitive assets and liabilities the Bank is exposed to interest rate risk.

Non-trading interest rate risk results mainly from differences in the mismatches or re-pricing dates of assets and liabilities, both on- and off-balance sheet as interest rate changes.

The Bank uses a variety of tools to measure non-tradable interest rate risk such as:

- interest rate gap analysis (which allows the Bank to maintain a positive or negative gap depending on the perceived interest rate direction). The size of the gap is then adjusted to either hedge net interest income against changing interest rates or to speculatively increase net interest income;
- forecasting and simulating interest rate margins;
- market value sensitivity;
- calculating earnings at risk (EaR) using various interest rate forecasts; and
- re-pricing risk in various portfolios and yield curve analysis.

**Hedged non-trading market risk exposures**

The Bank's books have some key market risk exposures, which have been identified and are being managed using swaps and options.

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.4.3 Foreign exchange risk**

The Group is exposed to foreign exchange risks due to fluctuations in foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily. The table below summarises the Group's exposure to foreign currency exchange rate risk at 31 December 2012, 31 December 2011 and 1 January 2011. Included in the table are the Group's financial instruments at carrying amounts, categorised by currency.

**GROUP**

|                                        | <b>Naira</b>       | <b>USD</b>         | <b>GBP</b>         | <b>Euro</b>        | <b>Others</b>      | <b>Total</b>       |
|----------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                        | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> |
| <b>31 December 2012</b>                |                    |                    |                    |                    |                    |                    |
| <b>Financial assets</b>                |                    |                    |                    |                    |                    |                    |
| Cash and balances with Central Banks   | 277,976            | 8,291              | 1,110              | 786                | 9,861              | 298,024            |
| Loans and advances to banks            | 36,213             | 265,384            | 71,602             | 9,325              | 10,601             | 393,125            |
| Loans and advances                     | 945,656            | 364,671            | 225,694            | 8,245              | 18,739             | 1,563,005          |
| Investment securities                  | 632,271            | -                  | 50,389             | -                  | 574                | 683,234            |
| Asset pledged as collateral            | 50,109             | -                  | -                  | -                  | -                  | 50,109             |
| Financial assets held for trading      | 680                | 1,262              | 623                | -                  | -                  | 2,565              |
| Other assets                           | 13,894             | 17,714             | 198                | 37                 | 1,890              | 33,733             |
|                                        | <b>1,956,799</b>   | <b>657,322</b>     | <b>349,616</b>     | <b>18,393</b>      | <b>41,665</b>      | <b>3,023,795</b>   |
| <b>Financial liabilities</b>           |                    |                    |                    |                    |                    |                    |
| Customer deposits                      | 1,721,106          | 531,591            | 113,633            | 3,436              | 36,092             | 2,405,858          |
| Deposits from banks                    | 17,799             | 654                | 69,088             | 10                 | -                  | 87,551             |
| Financial liabilities held for trading | -                  | 1,278              | 518                | -                  | -                  | 1,796              |
| Borrowings                             | 19,401             | 52,772             | 12                 | 3,352              | 4                  | 75,541             |
| Other liabilities                      | 17,681             | 63,661             | 26,818             | 5,500              | 4,405              | 118,065            |
|                                        | <b>1,775,987</b>   | <b>649,956</b>     | <b>210,069</b>     | <b>12,298</b>      | <b>40,501</b>      | <b>2,688,811</b>   |
| <b>31 December 2011</b>                |                    |                    |                    |                    |                    |                    |
| <b>Financial assets</b>                |                    |                    |                    |                    |                    |                    |
| Cash and balances with Central Banks   | 182,417            | 14,289             | 1,593              | 925                | 4                  | 199,228            |
| Loans and advances to banks            | 250,255            | 180,409            | 13,538             | 16,413             | 2,241              | 462,856            |
| Loans and advances                     | 891,118            | 250,685            | 110,659            | -                  | -                  | 1,252,462          |
| Investment securities                  | 670,624            | -                  | 23,645             | -                  | -                  | 694,269            |
| Asset pledged as collateral            | 72,129             | -                  | -                  | -                  | -                  | 72,129             |
| Financial assets held for trading      | 3,903              | 1,931              | 130                | -                  | -                  | 5,964              |
| Other assets                           | 19,686             | 42,201             | 204                | 171                | 10                 | 62,272             |
|                                        | <b>2,090,132</b>   | <b>489,515</b>     | <b>149,769</b>     | <b>17,509</b>      | <b>2,255</b>       | <b>2,749,180</b>   |
| <b>Financial liabilities</b>           |                    |                    |                    |                    |                    |                    |
| Customer deposits                      | 1,368,657          | 397,838            | 172,278            | 12,456             | 2                  | 1,951,231          |
| Deposits from banks                    | 50,124             | 1,161              | 132,194            | 18                 | 3                  | 183,500            |
| Financial liabilities held for trading | -                  | 1,143              | 1,714              | -                  | -                  | 2,857              |
| Borrowings                             | 35,381             | 65,033             | 186                | 3,873              | -                  | 104,473            |
| Other liabilities                      | 32,122             | 78,673             | 41,597             | 3,245              | 3,135              | 158,772            |
|                                        | <b>1,486,284</b>   | <b>543,848</b>     | <b>347,969</b>     | <b>19,592</b>      | <b>3,140</b>       | <b>2,400,833</b>   |
| <b>1 January 2011</b>                  |                    |                    |                    |                    |                    |                    |
| <b>Financial assets</b>                |                    |                    |                    |                    |                    |                    |
| Cash and balances with Central Banks   | 65,223             | 7,164              | 2,058              | 1,068              | 4                  | 75,517             |
| Loans and advances to banks            | 280,162            | 96,495             | 180,463            | 17,949             | 398                | 575,467            |
| Loans and advances                     | 824,288            | 222,523            | 113,469            | 11                 | 2                  | 1,160,293          |
| Investment securities                  | 245,584            | -                  | 9,124              | -                  | -                  | 254,708            |
| Asset pledged as collateral            | 122,009            | -                  | -                  | -                  | -                  | 122,009            |
| Financial assets held for trading      | 14,674             | 1,962              | -                  | -                  | -                  | 16,636             |
| Other assets                           | 8,040              | 30,902             | 249                | 82                 | 9                  | 39,282             |
|                                        | <b>1,559,980</b>   | <b>359,046</b>     | <b>305,363</b>     | <b>19,110</b>      | <b>413</b>         | <b>2,243,912</b>   |
| <b>Financial liabilities</b>           |                    |                    |                    |                    |                    |                    |
| Customer deposits                      | 1,151,322          | 288,573            | 4,126              | 3,577              | 2                  | 1,447,600          |
| Deposits from banks                    | 148,336            | -                  | -                  | 13                 | 3                  | 148,352            |
| Financial liabilities held for trading | -                  | 1,639              | -                  | -                  | -                  | 1,639              |
| Borrowings                             | 41,111             | 79,511             | 254                | 5,474              | -                  | 126,350            |
| Other liabilities                      | 47,458             | 58,336             | 1,578              | 12,636             | 462                | 120,470            |
|                                        | <b>1,388,227</b>   | <b>428,059</b>     | <b>5,958</b>       | <b>21,700</b>      | <b>467</b>         | <b>1,844,411</b>   |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.4.3 Foreign exchange risk continued**  
**BANK**

|                                        | <b>Naira</b>       | <b>USD</b>         | <b>GBP</b>         | <b>Euro</b>        | <b>Others</b>      | <b>Total</b>       |
|----------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                        | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> |
| <b>31 December 2012</b>                |                    |                    |                    |                    |                    |                    |
| <b>Financial assets</b>                |                    |                    |                    |                    |                    |                    |
| Cash and balances with Central Banks   | 277,942            | 8,291              | 1,102              | 786                | 4                  | 288,125            |
| Loans and advances to banks            | 31,040             | 264,608            | 23,267             | 9,325              | 880                | 329,120            |
| Loans and advances                     | 943,446            | 364,671            | 45                 | 8,245              | -                  | 1,316,407          |
| Investment securities                  | 631,211            | -                  | -                  | -                  | -                  | 631,211            |
| Asset pledged as collateral            | 50,109             | -                  | -                  | -                  | -                  | 50,109             |
| Financial assets held for trading      | 680                | 1,262              | -                  | -                  | -                  | 1,942              |
| Other assets                           | 10,960             | 19,592             | 198                | 37                 | 12                 | 30,799             |
|                                        | <b>1,945,388</b>   | <b>658,424</b>     | <b>24,612</b>      | <b>18,393</b>      | <b>896</b>         | <b>2,647,713</b>   |
| <b>Financial liabilities</b>           |                    |                    |                    |                    |                    |                    |
| Customer deposits                      | 1,629,748          | 531,591            | 7,030              | 3,436              | 2                  | 2,171,807          |
| Deposits from banks                    | 17,799             | 654                | -                  | 10                 | -                  | 18,463             |
| Financial liabilities held for trading | -                  | 1,278              | -                  | -                  | -                  | 1,278              |
| Borrowings                             | 25,847             | 52,772             | 12                 | 3,352              | 4                  | 81,987             |
| Other liabilities                      | 17,098             | 63,661             | 369                | 5,500              | 411                | 87,039             |
|                                        | <b>1,690,492</b>   | <b>649,956</b>     | <b>7,411</b>       | <b>12,298</b>      | <b>417</b>         | <b>2,360,574</b>   |
| <b>31 December 2011</b>                |                    |                    |                    |                    |                    |                    |
| <b>Financial assets</b>                |                    |                    |                    |                    |                    |                    |
| Cash and balances with CBN             | 182,416            | 14,289             | 1,457              | 925                | 4                  | 199,091            |
| Loans and advances to banks            | 9,746              | 180,409            | 13,538             | 16,413             | 2,241              | 222,347            |
| Loans and advances                     | 893,650            | 250,685            | 126                | -                  | -                  | 1,144,461          |
| Investment securities                  | 670,624            | -                  | -                  | -                  | -                  | 670,624            |
| Asset pledged as collateral            | 72,129             | -                  | -                  | -                  | -                  | 72,129             |
| Financial assets held for trading      | 621                | 1,931              | -                  | -                  | -                  | 2,552              |
| Other assets                           | 1,148              | 42,201             | 204                | 171                | 10                 | 43,734             |
|                                        | <b>1,830,334</b>   | <b>489,515</b>     | <b>15,325</b>      | <b>17,509</b>      | <b>2,255</b>       | <b>2,354,938</b>   |
| <b>Financial liabilities</b>           |                    |                    |                    |                    |                    |                    |
| Customer deposits                      | 1,368,657          | 397,838            | 5,537              | 12,456             | 2                  | 1,784,490          |
| Deposits from banks                    | 50,124             | 1,161              | -                  | 18                 | 3                  | 51,306             |
| Financial liabilities held for trading | -                  | 1,143              | -                  | -                  | -                  | 1,143              |
| Borrowings                             | 35,381             | 65,033             | -                  | 3,873              | -                  | 104,287            |
| Other liabilities                      | 31,211             | 78,673             | 674                | 3,245              | 3,135              | 116,938            |
|                                        | <b>1,485,373</b>   | <b>543,848</b>     | <b>6,211</b>       | <b>19,592</b>      | <b>3,140</b>       | <b>2,058,164</b>   |
| <b>1 January 2011</b>                  |                    |                    |                    |                    |                    |                    |
| <b>Financial assets</b>                |                    |                    |                    |                    |                    |                    |
| Cash and balances with Central Bank    | 65,223             | 7,164              | 1,435              | 1,068              | 4                  | 74,894             |
| Loans and advances to banks            | 257,560            | 96,495             | 11,478             | 17,949             | 398                | 383,880            |
| Loans and advances                     | 824,288            | 222,523            | 101                | 11                 | 2                  | 1,046,925          |
| Investment securities                  | 245,494            | -                  | -                  | -                  | -                  | 245,494            |
| Asset pledged as collateral            | 122,009            | -                  | -                  | -                  | -                  | 122,009            |
| Financial assets held for trading      | 9,523              | 1,962              | -                  | -                  | -                  | 11,485             |
| Other assets                           | 2,102              | 30,902             | 249                | 82                 | 9                  | 33,344             |
|                                        | <b>1,526,199</b>   | <b>359,046</b>     | <b>13,263</b>      | <b>19,110</b>      | <b>413</b>         | <b>1,918,031</b>   |
| <b>Financial liabilities</b>           |                    |                    |                    |                    |                    |                    |
| Customer deposits                      | 1,151,322          | 169,191            | 4,126              | 3,577              | 2                  | 1,328,218          |
| Deposits from banks                    | 55,205             | -                  | -                  | 13                 | 3                  | 55,221             |
| Financial liabilities held for trading | -                  | 1,639              | -                  | -                  | -                  | 1,639              |
| Borrowings                             | 41,111             | 79,511             | -                  | 5,474              | -                  | 126,096            |
| Other liabilities                      | 11,221             | 58,336             | 1,578              | 12,636             | 462                | 84,233             |
|                                        | <b>1,258,859</b>   | <b>308,677</b>     | <b>5,704</b>       | <b>21,700</b>      | <b>467</b>         | <b>1,595,407</b>   |

The Group believes that for each foreign currency net exposure it is reasonable to assume a 5% appreciation/depreciation against the Group's functional currency. If all other variables are held constant, the tables below present the impacts on the Group profit or loss if these currency movements had occurred.

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.4.3 Foreign exchange risk continued**

| GROUP                                | US Dollar<br>N millions | GBP<br>N millions | EUR<br>N millions | Other<br>currencies<br>N millions |
|--------------------------------------|-------------------------|-------------------|-------------------|-----------------------------------|
| <b>As at 31 December 2012</b>        |                         |                   |                   |                                   |
| Net foreign currency exposures       | 7,366                   | 139,547           | 6,095             | 1,164                             |
| Impact of 5% increase in the Naira   | (368)                   | (6,977)           | (305)             | (58)                              |
| Impact of 5% strengthening in the FC | 368                     | 6,977             | 305               | 58                                |

The group is exposed to the US dollar and EURO currencies.

The following table details the Group's sensitivity to a 10% increase and decrease in Naira against the US dollar and EURO. Management believe that a 5% movement in either direction is reasonably possible at the balance sheet date. The sensitivity analyses below include outstanding US dollar and EURO denominated financial assets and liabilities. A positive number indicates an increase in profit where Naira strengthens by 10% against the US dollar and EURO. For a 5% weakening of Naira against the US dollar and EURO, there would be an equal and opposite impact on profit.

|                                                                | BANK        |             |           |
|----------------------------------------------------------------|-------------|-------------|-----------|
|                                                                | 31 Dec 2012 | 31 Dec 2011 | 1Jan 2011 |
| Naira strengthens by 5% against the US dollar<br>Profit/(loss) | (368)       | 2,717       | 3,451     |
| Naira weakens by 5% against the US dollar<br>Profit/(loss)     | 368         | (2,717)     | (3,451)   |
| Naira strengthens by 5% against the EURO<br>Profit/(loss)      | (305)       | 104         | 130       |
| Naira weakens by 5% against the EURO<br>Profit/(loss)          | 305         | (104)       | (130)     |

**3.4.4 Interest rate risk**

Interest rate risk is the risk of loss in income or portfolio value as a result of changes in market interest rates. The Group is exposed to interest rate risk in its fixed income securities portfolio, as well as on the interest sensitive assets and liabilities in the course of banking and or trading. The Board sets limits on the level of mismatch of interest rate repricing and value at risk that may be undertaken, which is monitored daily by the Asset and Liability Committee.

The table below summarises the Group's interest rate gap position showing its exposure to interest rate risks. Value at risk exposure is disclosed in Note 3.4.2.

| GROUP                                  | Carrying<br>amount<br>N millions | Variable<br>interest<br>N millions | Fixed<br>interest<br>N millions | Non interest-<br>bearing<br>N millions |
|----------------------------------------|----------------------------------|------------------------------------|---------------------------------|----------------------------------------|
| <b>31 December 2012</b>                |                                  |                                    |                                 |                                        |
| <b>Financial assets</b>                |                                  |                                    |                                 |                                        |
| Cash and balances with Central Banks   | 298,024                          | -                                  | -                               | 298,024                                |
| Loans and advances to banks            | 393,125                          | -                                  | 53,967                          | 338,452                                |
| Loans and advances                     | 1,563,005                        | 1,563,005                          | -                               | -                                      |
| Investment securities                  | 682,234                          | -                                  | 634,736                         | 47,498                                 |
| Assets pledged as collateral           | 50,109                           | -                                  | 50,109                          | -                                      |
| Financial assets held for trading      | 2,565                            | -                                  | 680                             | 1,885                                  |
| Other assets                           | 25,274                           | -                                  | -                               | 25,274                                 |
|                                        | <b>3,014,336</b>                 | <b>1,563,005</b>                   | <b>739,492</b>                  | <b>711,133</b>                         |
| <b>Financial liabilities</b>           |                                  |                                    |                                 |                                        |
| Customer deposits                      | 2,405,858                        | 1,894,823                          | 501,371                         | 9,664                                  |
| Deposits from banks                    | 87,551                           | -                                  | 87,551                          | -                                      |
| Financial liabilities held for trading | 1,796                            | -                                  | 61                              | 1,735                                  |
| Borrowings                             | 75,541                           | 2,560                              | 72,981                          | -                                      |
| Other liabilities                      | 118,066                          | -                                  | -                               | 118,066                                |
|                                        | <b>2,688,812</b>                 | <b>1,897,383</b>                   | <b>661,964</b>                  | <b>129,465</b>                         |
| Interest rate mismatch                 |                                  | <b>(334,377)</b>                   | <b>77,528</b>                   | <b>581,669</b>                         |

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

3.4.4 Interest rate risk continued

GROUP

31 December 2011

Financial assets

|                                      |           |           |         |         |
|--------------------------------------|-----------|-----------|---------|---------|
| Cash and balances with Central Banks | 199,228   | -         | -       | 199,228 |
| Loans and advances to banks          | 462,856   | -         | 237,947 | 224,909 |
| Loans and advances                   | 1,252,462 | 1,252,462 | -       | -       |
| Investment securities                | 694,269   | -         | 642,176 | 52,093  |
| Assets pledged as collateral         | 72,129    | -         | 72,129  | -       |
| Financial assets held for trading    | 5,964     | -         | 1,558   | 4,406   |
| Other assets                         | 52,996    | -         | -       | 52,996  |

| Carrying amount<br>N millions | Variable interest<br>N millions | Fixed interest<br>N millions | Non interest-bearing<br>N millions |
|-------------------------------|---------------------------------|------------------------------|------------------------------------|
| 2,739,904                     | 1,252,462                       | 953,810                      | 533,632                            |

Financial liabilities

|                                        |           |           |         |         |
|----------------------------------------|-----------|-----------|---------|---------|
| Customer deposits                      | 1,951,321 | 1,659,610 | 289,064 | 2,647   |
| Deposits from banks                    | 183,500   | -         | 183,500 | -       |
| Financial liabilities held for trading | 2,857     | -         | 439     | 2,418   |
| Liability on investment contracts      | 49,440    | -         | 49,440  | -       |
| Borrowings                             | 104,473   | 36,855    | 67,618  | -       |
| Other liabilities                      | 158,773   | -         | -       | 158,773 |

|           |           |         |         |
|-----------|-----------|---------|---------|
| 2,450,364 | 1,696,465 | 590,061 | 163,838 |
|-----------|-----------|---------|---------|

Interest rate mismatch

(444,003) 363,749 369,794

1 January 2011

Financial assets

|                                                |           |           |         |         |
|------------------------------------------------|-----------|-----------|---------|---------|
| Cash and balances with Central Bank of Nigeria | 75,517    | -         | -       | 75,517  |
| Loans and advances to banks                    | 575,467   | -         | 379,609 | 195,858 |
| Loans and advances                             | 1,160,293 | 1,160,293 | -       | -       |
| Investment securities                          | 254,708   | -         | 171,832 | 82,876  |
| Assets pledged as collateral                   | 122,009   | -         | 122,009 | -       |
| Financial assets held for trading              | 16,636    | 1,927     | 9,523   | 5,186   |
| Other assets                                   | 30,699    | -         | -       | 30,699  |

| Carrying amount<br>N millions | Variable interest<br>N millions | Fixed interest<br>N millions | Non interest-bearing<br>N millions |
|-------------------------------|---------------------------------|------------------------------|------------------------------------|
| 2,235,329                     | 1,162,220                       | 682,973                      | 390,136                            |

Financial liabilities

|                                        |           |           |         |         |
|----------------------------------------|-----------|-----------|---------|---------|
| Customer deposits                      | 1,447,600 | 1,172,557 | 273,755 | 1,288   |
| Deposits from banks                    | 148,352   | -         | 148,352 | -       |
| Financial liabilities held for trading | 1,639     | 1,187     | -       | 452     |
| Liability on investment contracts      | 76,446    | -         | 76,446  | -       |
| Borrowings                             | 126,350   | 60,482    | 65,868  | -       |
| Other liabilities                      | 120,470   | -         | -       | 120,470 |

|           |           |         |         |
|-----------|-----------|---------|---------|
| 1,920,857 | 1,234,226 | 564,421 | 122,210 |
|-----------|-----------|---------|---------|

Interest rate mismatch

(72,006) 118,552 267,926



**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.4.4 Interest rate risk continued**

The table below summarises the Bank's interest rate gap position  
**BANK**

|                                                | <b>Carrying<br/>amount<br/>N millions</b> | <b>Variable<br/>interest<br/>N millions</b> | <b>Fixed<br/>interest<br/>N millions</b> | <b>Non interest-<br/>bearing<br/>N millions</b> |
|------------------------------------------------|-------------------------------------------|---------------------------------------------|------------------------------------------|-------------------------------------------------|
| <b>31 December 2012</b>                        |                                           |                                             |                                          |                                                 |
| <b>Financial assets</b>                        |                                           |                                             |                                          |                                                 |
| Cash and balances with Central Bank of Nigeria | 288,125                                   | -                                           | -                                        | 288,125                                         |
| Loans and advances to banks                    | 329,120                                   | -                                           | 41,425                                   | 287,695                                         |
| Loans and advances                             | 1,316,407                                 | 1,316,407                                   | -                                        | -                                               |
| Investment securities                          | 631,211                                   | -                                           | 408,547                                  | 1,131                                           |
| Assets pledged as collateral                   | 50,109                                    | -                                           | 50,109                                   | -                                               |
| Financial assets held for trading              | 1,942                                     | -                                           | 680                                      | 1,262                                           |
| Other assets                                   | 25,108                                    | -                                           | -                                        | 25,108                                          |
|                                                | <b>2,642,022</b>                          | <b>1,316,407</b>                            | <b>500,761</b>                           | <b>603,321</b>                                  |
| <b>Financial liabilities</b>                   |                                           |                                             |                                          |                                                 |
| Customer deposits                              | 2,171,807                                 | 1,841,245                                   | 320,898                                  | 9,664                                           |
| Deposits from banks                            | 18,463                                    | -                                           | 18,463                                   | -                                               |
| Financial liabilities held for trading         | 1,278                                     | 61                                          | -                                        | 1,218                                           |
| Borrowings                                     | 81,987                                    | 2,560                                       | 79,427                                   | -                                               |
| Other liabilities                              | 87,039                                    | -                                           | -                                        | 87,039                                          |
|                                                | <b>2,360,574</b>                          | <b>1,843,866</b>                            | <b>418,788</b>                           | <b>97,921</b>                                   |
| Interest rate mismatch                         |                                           | <b>(527,459)</b>                            | <b>81,973</b>                            | <b>505,400</b>                                  |
| <b>31 December 2011</b>                        |                                           |                                             |                                          |                                                 |
| <b>Financial assets</b>                        |                                           |                                             |                                          |                                                 |
| Cash and balances with Central Bank of Nigeria | 199,091                                   | -                                           | -                                        | 199,091                                         |
| Loans and advances to banks                    | 222,347                                   | -                                           | 13,544                                   | 208,803                                         |
| Loans and advances                             | 1,144,461                                 | 1,144,461                                   | -                                        | -                                               |
| Investment securities                          | 670,624                                   | -                                           | 606,530                                  | 42,144                                          |
| Assets pledged as collateral                   | 72,129                                    | -                                           | 72,129                                   | -                                               |
| Financial assets held for trading              | 2,552                                     | -                                           | 2,223                                    | 329                                             |
| Other assets                                   | 36,152                                    | -                                           | -                                        | 36,152                                          |
|                                                | <b>2,347,356</b>                          | <b>1,144,461</b>                            | <b>694,426</b>                           | <b>486,519</b>                                  |
| <b>Financial liabilities</b>                   |                                           |                                             |                                          |                                                 |
| Customer deposits                              | 1,784,490                                 | 1,615,637                                   | 166,206                                  | 2,647                                           |
| Deposits from banks                            | 51,306                                    | -                                           | 51,306                                   | -                                               |
| Financial liabilities held for trading         | 1,143                                     | -                                           | 439                                      | 704                                             |
| Borrowings                                     | 104,287                                   | 36,855                                      | 67,432                                   | -                                               |
| Other liabilities                              | 116,938                                   | -                                           | -                                        | 116,938                                         |
|                                                | <b>2,058,164</b>                          | <b>1,652,492</b>                            | <b>285,383</b>                           | <b>120,289</b>                                  |
| Interest rate mismatch                         |                                           | <b>(508,031)</b>                            | <b>409,043</b>                           | <b>366,230</b>                                  |
| <b>1 January 2011</b>                          |                                           |                                             |                                          |                                                 |
| <b>Financial assets</b>                        |                                           |                                             |                                          |                                                 |
| Cash and balances with Central Bank of Nigeria | 74,894                                    | -                                           | -                                        | 74,894                                          |
| Loans and advances to banks                    | 383,880                                   | -                                           | 256,337                                  | 127,543                                         |
| Loans and advances                             | 1,046,925                                 | 1,046,925                                   | -                                        | -                                               |
| Investment securities                          | 245,494                                   | -                                           | 172,442                                  | 73,052                                          |
| Assets pledged as collateral                   | 122,009                                   | -                                           | 122,009                                  | -                                               |
| Financial assets held for trading              | 11,485                                    | 1,927                                       | 9,523                                    | 35                                              |
| Other assets                                   | 27,406                                    | -                                           | -                                        | 27,406                                          |
|                                                | <b>1,912,093</b>                          | <b>1,048,852</b>                            | <b>560,311</b>                           | <b>302,930</b>                                  |
| <b>Financial liabilities</b>                   |                                           |                                             |                                          |                                                 |
| Customer deposits                              | 1,328,218                                 | 1,138,825                                   | 188,105                                  | 1,288                                           |
| Deposits from banks                            | 55,221                                    | -                                           | 55,221                                   | -                                               |
| Financial liabilities held for trading         | 1,639                                     | 1,187                                       | -                                        | 452                                             |
| Borrowings                                     | 126,096                                   | 60,482                                      | 65,614                                   | -                                               |
| Other liabilities                              | 84,233                                    | -                                           | -                                        | 84,233                                          |
|                                                | <b>1,595,407</b>                          | <b>1,200,494</b>                            | <b>308,940</b>                           | <b>85,973</b>                                   |
| Interest rate mismatch                         |                                           | <b>(151,642)</b>                            | <b>251,371</b>                           | <b>216,957</b>                                  |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**3.4.5 Equity risk**

The Group is exposed to equity price risk by holding investments quoted on the Nigerian Stock Exchange (NSE) and other non-quoted investments. Equity securities quoted on the NSE is exposed to movement based on the general movement of the all share index and movement in prices of specific securities held by the Group.

As at 31 December 2012, the market value of quoted securities held by the Group is N1.13 billion (2011: N4.4 billion). If the all share index of the NSE moves by 100 basis points from the 28,078.81 position at 31 December 2012, the effect on the fair value of these quoted securities and other comprehensive income would have been N11.25 million.

The Group holds a number of investments in unquoted securities with a market value of N46.3billion (2011: N47.7billion) of which investments in Airtel Nigeria Ltd (49%), African Finance Corporation (31%) and Interswitch Ltd (3%) are the significant holdings. These investments were valued at N25.97 billion (cost N2.9 billion); N16.55 billion (cost N12.7 billion) and N1.56 billion (cost N31 million) respectively as at 31 December 2012. AFC is a private sector led investment bank and development finance institution which has the Central Bank as a single major shareholder (42.5%) with other African financial institutions and investors holding the remaining shares. Airtel Nigeria is a private limited liability company whose principal activity is the provision of mobile telecommunications service using the Global System for Mobile Communications (GSM) platform. The AFC operates a US dollar denominated balance sheet and provides finance in this currency. As at 31 December 2011 the corporation had a balance sheet size of \$1.26 billion. Interswitch is an integrated payment and transaction processing company that provides technology integration, advisory services, transaction processing and payment infrastructure to banks, government and corporate organisations.

|                                                                              | <b>At 31 December 2012</b>                    |                                                 |
|------------------------------------------------------------------------------|-----------------------------------------------|-------------------------------------------------|
|                                                                              | <b>Favourable<br/>changes<br/>N 'millions</b> | <b>Unfavourable<br/>changes<br/>N 'millions</b> |
| Unquoted investment security -<br>African Finance Corporation <sup>(1)</sup> | 18,209                                        | 14,898                                          |
| Unquoted investment security -<br>Airtel (1)                                 | 28,567                                        | 23,374                                          |
| Unquoted investment security -<br>Interswitch(1)                             | 1,711                                         | 1,400                                           |

<sup>(1)</sup> The sensitivity was based on 10% increase or decrease in indicative values. The changes in value noted above will impact on equity.

The Group does not deal in commodities and is therefore not exposed to any commodity price risk.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.5 Fair value of financial assets and liabilities**

**(a) Financial instruments not measured at fair value**

The table below summarises the carrying amounts and fair values of those financial assets and liabilities not presented on the Group's consolidated statement of financial position at their fair value:

**GROUP**

|                                          | 31 December 2012 |                  | 31 December 2011 |                  | 1 January 2011   |                  |
|------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                                          | Carrying value   | Fair value       | Carrying value   | Fair value       | Carrying value   | Fair value       |
|                                          | N 'millions      | N 'millions      | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| <b>Financial assets</b>                  |                  |                  |                  |                  |                  |                  |
| Cash and balances with Central banks     | 298,024          | 298,024          | 199,228          | 199,228          | 75,517           | 75,517           |
| Loans and advances to banks              | 393,125          | 393,125          | 462,856          | 462,856          | 575,467          | 575,467          |
| Loans and advances to customers          |                  |                  |                  |                  |                  |                  |
| - Overdrafts                             | 266,555          | 266,555          | 173,591          | 173,591          | 151,178          | 151,178          |
| - Term loans                             | 1,102,513        | 1,199,086        | 871,863          | 984,915          | 779,534          | 885,012          |
| - Staff loans                            | 5,346            | 5,848            | 6,343            | 7,226            | 6,307            | 7,223            |
| - Commercial papers                      | 125,883          | 143,045          | 183,973          | 220,605          | 112,328          | 135,445          |
| - Project finance                        | 59,014           | 64,109           | 12,081           | 13,877           | 103,623          | 131,153          |
| - Advances under finance lease           | 3,694            | 3,393            | 4,611            | 4,216            | 7,323            | 7,925            |
| Investment securities (held to maturity) | 330,860          | 338,377          | 337,336          | 304,606          | 31,886           | 32,250           |
| Asset pledged as collateral              | 31,063           | 26,275           | 39,743           | 30,084           | 12,909           | 12,839           |
| Other assets                             | 33,733           | 33,733           | 62,272           | 62,272           | 39,282           | 39,282           |
| <b>TOTAL</b>                             | <b>2,649,810</b> | <b>2,771,570</b> | <b>2,353,897</b> | <b>2,463,476</b> | <b>1,895,354</b> | <b>2,053,291</b> |
| <b>Financial liabilities</b>             |                  |                  |                  |                  |                  |                  |
| Deposits from banks                      | 87,551           | 87,551           | 183,500          | 183,500          | 148,352          | 148,352          |
| Deposits from customers                  | 2,405,858        | 2,405,858        | 1,951,321        | 1,951,321        | 1,447,600        | 1,447,600        |
| Other liabilities                        | 118,066          | 118,066          | 158,773          | 158,773          | 120,470          | 120,470          |
| Borrowings                               | 75,541           | 75,541           | 104,473          | 104,473          | 126,350          | 126,350          |
| <b>TOTAL</b>                             | <b>2,687,016</b> | <b>2,687,016</b> | <b>2,398,067</b> | <b>2,398,067</b> | <b>1,842,772</b> | <b>1,842,772</b> |

**BANK**

|                                          | 31 December 2012 |                  | 31 December 2011 |                  | 1 January 2011   |                  |
|------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                                          | Carrying value   | Fair value       | Carrying value   | Fair value       | Carrying value   | Fair value       |
|                                          | N 'millions      | N 'millions      | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| <b>Financial assets</b>                  |                  |                  |                  |                  |                  |                  |
| Cash and balances with Central banks     | 288,125          | 288,125          | 199,091          | 199,091          | 74,894           | 74,894           |
| Loans and advances to banks              | 329,120          | 329,120          | 222,347          | 222,347          | 383,880          | 383,880          |
| Loans and advances to customers          |                  |                  | -                |                  |                  |                  |
| - Overdrafts                             | 259,065          | 259,065          | 199,050          | 199,050          | 125,192          | 125,192          |
| - Term loans                             | 863,926          | 939,601          | 738,869          | 834,676          | 692,145          | 785,798          |
| - Staff loans                            | 5,144            | 5,627            | 5,751            | 6,551            | 6,307            | 7,223            |
| - Commercial papers                      | 125,883          | 143,044          | 183,973          | 220,053          | 112,328          | 135,445          |
| - Project finance                        | 58,695           | 63,763           | 12,207           | 14,022           | 103,624          | 131,154          |
| - Advances under finance lease           | 3,694            | 3,393            | 4,611            | 5,253            | 7,323            | 7,925            |
| Investment securities (held to maturity) | 330,860          | 338,377          | 307,397          | 276,366          | 31,886           | 25,309           |
| Asset pledged as collateral              | 31,063           | 26,275           | 39,743           | 30,084           | 12,909           | 12,839           |
| Other assets                             | 33,733           | 33,733           | 43,734           | 43,734           | 33,344           | 33,344           |
| <b>TOTAL</b>                             | <b>2,329,308</b> | <b>2,430,123</b> | <b>1,956,773</b> | <b>2,051,227</b> | <b>1,583,832</b> | <b>1,723,003</b> |
| <b>Financial liabilities</b>             |                  |                  |                  |                  |                  |                  |
| Deposits from banks                      | 18,463           | 18,463           | 51,306           | 51,306           | 55,221           | 55,221           |
| Deposits from customers                  | 2,171,807        | 2,171,807        | 1,783,274        | 1,783,274        | 1,328,218        | 1,328,218        |
| Other liabilities                        | 87,039           | 87,039           | 116,938          | 116,938          | 84,233           | 84,233           |
| Borrowings                               | 81,987           | 81,987           | 104,287          | 104,287          | 126,096          | 126,096          |
| <b>TOTAL</b>                             | <b>2,359,296</b> | <b>2,359,296</b> | <b>2,055,805</b> | <b>2,055,805</b> | <b>1,593,768</b> | <b>1,593,768</b> |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**(b) Fair valuation methods and assumptions**

**(i) Cash and balances with central banks**

Cash and balances with central bank represent cash held with central banks of the various jurisdictions in which the Group operates. The fair value of these balances is their carrying amounts.

**(ii) Loans and advances to banks**

Loans and advances to banks represents balances with local and correspondence banks, inter-bank placements and items in the course of collection. The carrying amount is a reasonable approximation of fair value because they are short term in nature.

**(iii) Loans and advances to customers**

Loans and advances are carried at amortised cost net of provision for impairment. The fair value of loans and advances represent an estimation of the value of the loans using average benchmarked lending rates which were adjusted to specific entity risks based on history of losses. The rates used were obtained from the industry rates published by the Central Bank of Nigeria.

**(iv) Investment securities (including pledged assets)**

The held to maturity financial assets (including pledged assets) are based on market prices, or broker/dealer price quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics.

**(v) Deposits from banks and due to customers**

Deposits from banks include interbank takings as well as deposits from customers are short termed in nature. The estimated fair value of deposits from banks and customers is the amount repayable on demand.

**(vi) Other assets, liabilities and borrowings**

Other assets represent monetary assets which usually has a short recycle period and as such the fair values of these balances approximate their carrying amount. Amount outstanding as other liabilities and borrowings are assumed to approximate their respective fair values

**(c) Financial instruments measured at fair value**

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable input reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs)

This hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in its valuations where possible.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

(c) **Financial instruments measured at fair value continued**

The following table presents the group's assets and liabilities that are measured at fair value at reporting date.

**GROUP**

|                                                                       | <b>Level 1</b>     | <b>Level 2</b>     | <b>Level 3</b>     | <b>Total</b>       |
|-----------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                                                       | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> |
| <b>31 December 2012</b>                                               |                    |                    |                    |                    |
| <b>Financial assets</b>                                               |                    |                    |                    |                    |
| <b>Financial assets held for trading</b>                              |                    |                    |                    |                    |
| Debt Securities                                                       | 679                | -                  | -                  | 679                |
| Derivatives                                                           | 623                | 1,262              | -                  | 1,885              |
| <b>Available-for-sale financial assets</b>                            |                    |                    |                    |                    |
| Investment securities - debt                                          | 208,531            | 95,342             | -                  | 303,873            |
| Investment securities - unlisted equity                               | -                  | 46,311             | 59                 | 46,370             |
| Investment securities - listed equity                                 | 1,131              | -                  | -                  | 1,131              |
| Assets pledged as collateral                                          | 19,046             | -                  | -                  | 19,046             |
| <b>Financial liabilities held for trading</b>                         |                    |                    |                    |                    |
| Derivatives                                                           | 518                | 1,278              | -                  | 1,796              |
| <b>31 December 2011</b>                                               |                    |                    |                    |                    |
| <b>Financial assets held for trading</b>                              |                    |                    |                    |                    |
| Debt Securities                                                       | 1,558              | -                  | -                  | 1,558              |
| Listed Equity Securities                                              | 3,284              | -                  | -                  | 3,284              |
| Derivatives                                                           | -                  | 1,123              | -                  | 1,123              |
| <b>Available-for-sale financial assets</b>                            |                    |                    |                    |                    |
| Investment securities - debt                                          | 223,138            | 81,702             | -                  | 304,840            |
| Investment securities - unlisted equity                               | -                  | 16,966             | 31,122             | 48,088             |
| Investment securities - listed equity                                 | 4,007              | -                  | -                  | 4,007              |
| Assets pledged as collateral                                          | 32,386             | -                  | -                  | 32,386             |
| <b>Financial liabilities held for trading</b>                         |                    |                    |                    |                    |
| Derivatives                                                           | -                  | 2,857              | -                  | 2,857              |
| <b>1 January 2011</b>                                                 |                    |                    |                    |                    |
| <b>Financial assets held for trading</b>                              |                    |                    |                    |                    |
| Listed Debt Securities                                                | 9,523              | -                  | -                  | 9,523              |
| Listed Equity Securities                                              | 5,151              | -                  | -                  | 5,151              |
| Derivatives                                                           | -                  | 1,962              | -                  | 1,962              |
| <b>Available-for-sale financial assets</b>                            |                    |                    |                    |                    |
| Investment securities - debt                                          | 120,262            | 19,954             | -                  | 140,216            |
| Investment securities - unlisted equity                               | -                  | 52,447             | 23,963             | 76,410             |
| Investment securities - listed equity                                 | 6,196              | -                  | -                  | 6,196              |
| Assets pledged as collateral                                          | 109,100            | -                  | -                  | 109,100            |
| <b>Financial liabilities held for trading</b>                         |                    |                    |                    |                    |
| Derivatives                                                           | -                  | 1,639              | -                  | 1,639              |
| <b>Reconciliation of level 3 items</b>                                |                    |                    |                    |                    |
| <b>At 1 January 2011</b>                                              |                    |                    |                    | 23,963             |
| Total Gains/(losses) recognised through OCI                           |                    |                    |                    | 7,159              |
| <b>At 31 December 2011</b>                                            |                    |                    |                    | 31,122             |
| Purchases                                                             |                    |                    |                    | -                  |
| Sales                                                                 |                    |                    |                    | -                  |
| Total Gains/(losses) recognised through OCI                           |                    |                    |                    | -                  |
| Impairment allowance                                                  |                    |                    |                    | -                  |
| Transfer out of Level 3 due to change in observability of market data |                    |                    |                    | (31,063)           |
| <b>At 31 December 2012</b>                                            |                    |                    |                    | 59                 |

Total gains or losses for the period included in profit or loss are presented in 'Net gains/(losses) from investment securities.'

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

(c) **Financial instruments measured at fair value continued**

The following table presents the group's assets and liabilities that are measured at fair value at reporting date.

**BANK**

|                                                                       | <b>Level 1</b>     | <b>Level 2</b>     | <b>Level 3</b>     | <b>Total</b>       |
|-----------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                                                       | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> |
| <b>31 December 2012</b>                                               |                    |                    |                    |                    |
| <b><u>Financial assets</u></b>                                        |                    |                    |                    |                    |
| <b>Financial assets held for trading</b>                              |                    |                    |                    |                    |
| Listed Debt Securities                                                | 680                | -                  | -                  | 680                |
| Derivatives                                                           | -                  | 1,262              | -                  | 1,262              |
| <b>Available-for-sale financial assets</b>                            |                    |                    |                    |                    |
| Investment securities - debt                                          | 157,568            | 95,342             | -                  | 252,910            |
| Investment securities - unlisted equity                               | -                  | 46,311             | -                  | 46,311             |
| Investment securities - listed equity                                 | 1,131              | -                  | -                  | 1,131              |
| Assets pledged as collateral                                          | 19,046             | -                  | -                  | 19,046             |
| <b>Financial liabilities held for trading</b>                         |                    |                    |                    |                    |
| Derivatives                                                           | -                  | 1,278              | -                  | 1,278              |
| <b>31 December 2011</b>                                               |                    |                    |                    |                    |
| <b><u>Financial assets</u></b>                                        |                    |                    |                    |                    |
| <b>Financial assets held for trading</b>                              |                    |                    |                    |                    |
| Listed Debt Securities                                                | 1,558              | -                  | -                  | 1,558              |
| Derivatives                                                           | -                  | 994                | -                  | 994                |
| <b>Available-for-sale financial assets</b>                            |                    |                    |                    |                    |
| Investment securities - debt                                          | 221,862            | 76,761             | -                  | 298,623            |
| Investment securities - unlisted equity                               | -                  | 16,961             | 22,698             | 39,659             |
| Investment securities - listed equity                                 | 2,486              | -                  | -                  | 2,486              |
| Assets pledged as collateral                                          | 32,385             | -                  | -                  | 32,385             |
| <b>Financial liabilities held for trading</b>                         |                    |                    |                    |                    |
| Derivatives                                                           | -                  | 1,143              | -                  | 1,143              |
| <b>1 January 2011</b>                                                 |                    |                    |                    |                    |
| <b><u>Financial assets</u></b>                                        |                    |                    |                    |                    |
| <b>Financial assets held for trading</b>                              |                    |                    |                    |                    |
| Listed Debt Securities                                                | 9,523              | -                  | -                  | 9,523              |
| Derivatives                                                           | -                  | 1,962              | -                  | 1,962              |
| <b>Available-for-sale financial assets</b>                            |                    |                    |                    |                    |
| Investment securities - debt                                          | 106,603            | 21,504             | -                  | 128,107            |
| Investment securities - unlisted equity                               | -                  | 47,674             | 21,251             | 68,925             |
| Investment securities - listed equity                                 | 4,132              | -                  | -                  | 4,132              |
| Assets pledged as collateral                                          | 109,100            | -                  | -                  | 109,100            |
| <b>Financial liabilities held for trading</b>                         |                    |                    |                    |                    |
| Derivatives                                                           | -                  | 1,639              | -                  | 1,639              |
| <b>Reconciliation of level 3 items</b>                                |                    |                    |                    |                    |
| <b>At 1 January 2011</b>                                              |                    |                    |                    | 21,251             |
| Total Gains/(losses) recognised through OCI                           |                    |                    |                    | 1,447              |
| Impairment allowance                                                  |                    |                    |                    | -                  |
| <b>At 31 December 2011</b>                                            |                    |                    |                    | 22,698             |
| Purchases                                                             |                    |                    |                    | -                  |
| Sales                                                                 |                    |                    |                    | -                  |
| Total Gains/(losses) recognised through OCI                           |                    |                    |                    | -                  |
| Impairment allowance                                                  |                    |                    |                    | -                  |
| Transfer out of Level 3 due to change in observability of market data |                    |                    |                    | (22,698)           |
| <b>At 31 December 2012</b>                                            |                    |                    |                    | -                  |

Total gains or losses for the period included in profit or loss are presented in 'Net gains/(losses) from investment securities.'

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**(b) Financial instruments measured at fair value continued**

**Sensitivity analysis of Level 3 items**

The following table shows the sensitivity of level 3 measurements to reasonably possible alternative assumptions:

|                                                                                 | At 31 December 2012 |                      | At 31 December 2011 |                      | At 1 January 2011  |                      |
|---------------------------------------------------------------------------------|---------------------|----------------------|---------------------|----------------------|--------------------|----------------------|
|                                                                                 | Favourable changes  | Unfavourable changes | Favourable changes  | Unfavourable changes | Favourable changes | Unfavourable changes |
|                                                                                 | N 'millions         | N 'millions          | N 'millions         | N 'millions          | N 'millions        | N 'millions          |
| <b>Financial assets</b>                                                         |                     |                      |                     |                      |                    |                      |
| Unquoted investment security - Arican Finance Corporation <sup>(1)</sup>        | -                   | -                    | 23,739              | 19,423               | 22,595             | 18,487               |
| Unquoted investment security - Capital Alliance Property Investment Company (1) | -                   | -                    | 1,229               | 1,005                | 781                | 639                  |

<sup>(1)</sup> The sensitivity was based on 10% increase or decrease in indicative values.

**3.6. Measurement basis of financial assets and liabilities.**

**GROUP**

|                                        | Fair Value through P/L | Fair Value through OCI | Amortised Cost   | Total            |
|----------------------------------------|------------------------|------------------------|------------------|------------------|
|                                        | Held for trading       | Available for sale     |                  |                  |
|                                        | N'million              | N'million              | N'million        | N'million        |
| <b>31 December 2012</b>                |                        |                        |                  |                  |
| <b>Financial assets</b>                |                        |                        |                  |                  |
| Cash and balances with Central Banks   | -                      | -                      | 298,024          | 298,024          |
| Loans and advances to banks            | -                      | -                      | 393,125          | 393,125          |
| Loans and advances to customers        | -                      | -                      | 1,563,005        | 1,563,005        |
| Investment securities                  |                        | 351,374                | 330,860          | 682,234          |
| Asset pledged as collateral            |                        | 19,046                 | 31,063           | 50,109           |
| Financial assets held for trading      | 2,565                  | -                      | -                | 2,565            |
| Other assets                           | -                      | -                      | 33,733           | 33,733           |
| <b>Total Financial Assets</b>          | <b>2,565</b>           | <b>370,420</b>         | <b>2,649,810</b> | <b>3,022,795</b> |
| <b>Financial liabilities</b>           |                        |                        |                  |                  |
| Customer deposits                      | -                      | -                      | 2,405,858        | 2,405,858        |
| Deposits from banks                    | -                      | -                      | 87,551           | 87,551           |
| Financial liabilities held for trading | 1,796                  | -                      | -                | 1,796            |
| Borrowings                             | -                      | -                      | 75,541           | 75,541           |
| Other liabilities                      | -                      | -                      | 101,018          | 101,018          |
| <b>Total Financial Liabilities</b>     | <b>1,796</b>           | <b>-</b>               | <b>2,669,968</b> | <b>2,671,764</b> |
| <b>31 December 2011</b>                |                        |                        |                  |                  |
| <b>Financial assets</b>                |                        |                        |                  |                  |
| Cash and balances with Central Banks   | -                      | -                      | 199,228          | 199,228          |
| Loans and advances to banks            | -                      | -                      | 462,856          | 462,856          |
| Loans and advances to customers        | -                      | -                      | 1,252,462        | 1,252,462        |
| Investment securities                  |                        | 356,933                | 337,336          | 694,269          |
| Asset pledged as collateral            |                        | 32,386                 | 39,743           | 72,129           |
| Financial assets held for trading      | 5,964                  | -                      | -                | 5,964            |
| Other assets                           | -                      | -                      | 62,272           | 62,272           |
| <b>Total Financial Assets</b>          | <b>5,964</b>           | <b>389,319</b>         | <b>2,353,897</b> | <b>2,749,180</b> |
| <b>Financial liabilities</b>           |                        |                        |                  |                  |
| Customer deposits                      | -                      | -                      | 1,951,321        | 1,951,321        |
| Deposits from banks                    | -                      | -                      | 183,500          | 183,500          |
| Financial liabilities held for trading | 2,857                  | -                      | -                | 2,857            |
| Borrowings                             | -                      | -                      | 104,473          | 104,473          |
| Other liabilities                      | -                      | -                      | 147,284          | 147,284          |
| <b>Total Financial Liabilities</b>     | <b>2,857</b>           | <b>-</b>               | <b>2,386,578</b> | <b>2,389,435</b> |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.6. Measurement basis of financial assets and liabilities continued**

|                                        | Fair Value<br>through P/L | Fair Value<br>through OCI | Amortised<br>Cost | Total            |
|----------------------------------------|---------------------------|---------------------------|-------------------|------------------|
|                                        | Held for<br>trading       | Available for<br>sale     |                   |                  |
|                                        | <i>N'million</i>          | <i>N'million</i>          | <i>N'million</i>  | <i>N'million</i> |
| <b>1 January 2011</b>                  |                           |                           |                   |                  |
| <b>Financial assets</b>                |                           |                           |                   |                  |
| Cash and balances with Central Banks   |                           | -                         | 75,517            | 75,517           |
| Loans and advances to banks            |                           | -                         | 575,467           | 575,467          |
| Loans and advances to customers        |                           | -                         | 1,160,293         | 1,160,293        |
| Investment securities                  |                           | 222,822                   | 31,886            | 254,708          |
| Asset pledged as collateral            |                           | 109,100                   | 12,909            | 122,009          |
| Financial assets held for trading      | 16,636                    | -                         | -                 | 16,636           |
| Other assets                           |                           | -                         | 39,282            | 39,282           |
| <b>Total Financial Assets</b>          | <b>16,636</b>             | <b>331,922</b>            | <b>1,895,354</b>  | <b>2,243,912</b> |
| <b>Financial liabilities</b>           |                           |                           |                   |                  |
| Customer deposits                      | -                         | -                         | 1,447,600         | 1,447,600        |
| Deposits from banks                    | -                         | -                         | 148,352           | 148,352          |
| Financial liabilities held for trading | 1,639                     | -                         | -                 | 1,639            |
| Borrowings                             | -                         | -                         | 126,350           | 126,350          |
| Other liabilities                      |                           |                           | 114,457           | 114,457          |
| <b>Total Financial Liabilities</b>     | <b>1,639</b>              | <b>-</b>                  | <b>1,836,759</b>  | <b>1,838,398</b> |
| <b>BANK</b>                            |                           |                           |                   |                  |
| <b>31 December 2012</b>                |                           |                           |                   |                  |
| <b>Financial assets</b>                |                           |                           |                   |                  |
| Cash and balances with Central Banks   |                           | -                         | 288,125           | 288,125          |
| Loans and advances to banks            |                           | -                         | 329,120           | 329,120          |
| Loans and advances to customers        |                           | -                         | 1,316,408         | 1,316,408        |
| Investment securities                  |                           | 300,351                   | 330,860           | 631,211          |
| Asset pledged as collateral            |                           | 19,046                    | 31,063            | 50,109           |
| Financial assets held for trading      | 1,942                     | -                         | -                 | 1,942            |
| Other assets                           |                           | -                         | 30,799            | 30,799           |
| <b>Total Financial Assets</b>          | <b>1,942</b>              | <b>319,397</b>            | <b>2,326,375</b>  | <b>2,647,714</b> |
| <b>Financial liabilities</b>           |                           |                           |                   |                  |
| Customer deposits                      | -                         | -                         | 2,171,807         | 2,171,807        |
| Deposits from banks                    | -                         | -                         | 18,463            | 18,463           |
| Financial liabilities held for trading | 1,278                     | -                         | -                 | 1,278            |
| Borrowings                             | -                         | -                         | 81,987            | 81,987           |
| Other liabilities                      | -                         | -                         | 70,521            | 70,521           |
| <b>Total Financial Liabilities</b>     | <b>1,278</b>              | <b>-</b>                  | <b>2,342,778</b>  | <b>2,344,056</b> |
| <b>31 December 2011</b>                |                           |                           |                   |                  |
| <b>Financial assets</b>                |                           |                           |                   |                  |
| Cash and balances with Central Banks   |                           | -                         | 199,091           | 199,091          |
| Loans and advances to banks            |                           | -                         | 222,347           | 222,347          |
| Loans and advances to customers        |                           | -                         | 1,144,461         | 1,144,461        |
| Investment securities                  |                           | 340,767                   | 329,857           | 670,624          |
| Asset pledged as collateral            |                           | 32,386                    | 39,743            | 72,129           |
| Financial assets held for trading      | 2,552                     | -                         | -                 | 2,552            |
| Other assets                           |                           | -                         | 43,734            | 43,734           |
| <b>Total Financial Assets</b>          | <b>2,552</b>              | <b>373,153</b>            | <b>1,979,233</b>  | <b>2,354,938</b> |
| <b>Financial liabilities</b>           |                           |                           |                   |                  |
| Customer deposits                      | -                         | -                         | 1,784,490         | 1,784,490        |
| Deposits from banks                    | -                         | -                         | 51,306            | 51,306           |
| Financial liabilities held for trading | 1,143                     | -                         | -                 | 1,143            |
| Borrowings                             | -                         | -                         | 104,287           | 104,287          |
| Other liabilities                      | -                         | -                         | 107,125           | 107,125          |
| <b>Total Financial Assets</b>          | <b>1,143</b>              | <b>-</b>                  | <b>2,047,208</b>  | <b>2,048,351</b> |



**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**3.6. Measurement basis of financial assets and liabilities continued**

|                                        | Fair Value<br>through P/L | Fair Value<br>through OCI | Amortised<br>Cost | Total            |
|----------------------------------------|---------------------------|---------------------------|-------------------|------------------|
|                                        | Held for<br>trading       | Available for<br>sale     |                   |                  |
| <b>1 January 2011</b>                  |                           |                           |                   |                  |
| <b>Financial assets</b>                |                           |                           |                   |                  |
| Cash and balances with Central Banks   | -                         | -                         | 74,894            | 74,894           |
| Loans and advances to banks            | -                         | -                         | 383,880           | 383,880          |
| Loans and advances to customers        | -                         | -                         | 1,046,925         | 1,046,925        |
| Investment securities                  | -                         | 201,163                   | 44,331            | 245,494          |
| Asset pledged as collateral            | -                         | 109,100                   | 12,909            | 122,009          |
| Financial assets held for trading      | 11,485                    | -                         | -                 | 11,485           |
| Other assets                           | -                         | -                         | 33,344            | 33,344           |
| <b>Total Financial Assets</b>          | <b>11,485</b>             | <b>310,263</b>            | <b>1,596,283</b>  | <b>1,918,031</b> |
| <b>Financial liabilities</b>           |                           |                           |                   |                  |
| Customer deposits                      | -                         | -                         | 1,328,218         | 1,328,218        |
| Deposits from banks                    | -                         | -                         | 55,221            | 55,221           |
| Financial liabilities held for trading | -                         | -                         | 1,639             | 1,639            |
| Borrowings                             | -                         | -                         | 126,096           | 126,096          |
| Other liabilities                      | -                         | -                         | 80,219            | 80,219           |
| <b>Total Financial Liabilities</b>     | <b>-</b>                  | <b>-</b>                  | <b>1,591,393</b>  | <b>1,591,393</b> |

**4. Capital management**

The Group's capital management approach is driven by its strategy and organisational requirements, taking into account the regulatory and commercial environment in which it operates. It is the Group's policy to maintain a strong capital base to support the development of its business and to meet regulatory capital requirements at all times.

Through its corporate governance processes, the Group maintains discipline over its investment decisions and where it allocates its capital, seeking to ensure that returns on investment are appropriate after taking account of capital costs.

The Group's strategy is to allocate capital to businesses based on their economic profit generation and, within this process, regulatory and economic capital requirements and the cost of capital are key factors.

The Group's capital is divided into two tiers:

- Tier 1 capital: core equity tier one capital including ordinary shares, statutory reserve, share premium and general reserve. non-controlling interests arising on consolidation from interests in permanent shareholders' equity. The book value of goodwill, intangible assets, unpublished losses and under provisions are deducted in arriving at Tier 1 capital; and
- Tier 2 capital: qualifying subordinated loan capital, preference shares, collective impairment allowances, debenture stock, non-controlling interest and unrealised gains arising on the fair valuation of equity instruments held as available for sale.

The Central Bank of Nigeria prescribed a minimum limit of 15% of total qualifying capital/total risk weighted assets as a measure of capital adequacy of banks in Nigeria. Total qualifying capital consists of tier 1 and 2 capital less investments in unconsolidated subsidiaries and associates. The total risk weighted assets reflects only credit and counterparty risk.

The Bank achieved a capital adequacy ratio of 21.53% at the end of the year, compared to 25.50% and 30.20% recorded for the period ended December 2011 and December 2010 respectively. This is attributable to the intra-group capital movement on accounts of the emergence of FBN Holdings Plc, a significant growth in risk weighted assets during the year and reduction of Tier 2 capital as tranche A of the EIB loan moved closer to maturity. The Bank, as a policy, works to maintain adequate capital cover for its trading activities, with a minimum internal target of 16%. Current position is closely monitored and reported fortnightly to the Assets and Liabilities Management Committee.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**4. Capital management continued**

The table below summarises the composition of regulatory capital and the ratios of the Bank only for the years presented below. During those three years, the individual entities within the Group and the Group complied with all of the externally imposed capital requirements to which they are subject.

|                                                   | <b>Bank</b><br><b>'31 Dec 2012</b> | <b>Bank</b><br><b>'31 Dec</b><br><b>2011</b> | <b>Bank</b><br><b>'1 Jan 2011</b> |
|---------------------------------------------------|------------------------------------|----------------------------------------------|-----------------------------------|
|                                                   | <b>N 'millions</b>                 | <b>N 'millions</b>                           | <b>N 'millions</b>                |
| <b>Tier 1 capital</b>                             |                                    |                                              |                                   |
| Share capital                                     | 16,316                             | 16,316                                       | 16,316                            |
| Share premium                                     | 189,241                            | 254,524                                      | 254,524                           |
| Statutory reserve                                 | 42,422                             | 31,753                                       | 28,294                            |
| SMEIS reserves                                    | 6,076                              | 6,076                                        | 6,309                             |
| Retained earnings                                 | 77,342                             | 49,649                                       | 33,310                            |
| Less: Intangible assets                           | (1,302)                            | (734)                                        | (265)                             |
| <b>Total qualifying for tier 1 capital</b>        | <b>330,095</b>                     | <b>357,584</b>                               | <b>338,488</b>                    |
| <b>Tier 2 capital</b>                             |                                    |                                              |                                   |
| Fair value reserve                                | 24,678                             | 9,160                                        | 48,636                            |
| Statutory credit reserve                          | 16,101                             | 9,766                                        | 28,220                            |
| Other borrowings                                  | 2,560                              | 4,677                                        | 7,036                             |
| <b>Total qualifying for tier 2 capital</b>        | <b>43,339</b>                      | <b>23,603</b>                                | <b>83,892</b>                     |
| <b>Total regulatory capital</b>                   | <b>373,434</b>                     | <b>381,187</b>                               | <b>422,380</b>                    |
| <b>Risk-weighted assets</b>                       |                                    |                                              |                                   |
| On balance sheet                                  | 1,534,858                          | 1,349,749                                    | 1,276,360                         |
| Off balance sheet                                 | 199,581                            | 144,918                                      | 122,363                           |
| <b>Total risk-weighted assets</b>                 | <b>1,734,439</b>                   | <b>1,494,667</b>                             | <b>1,398,723</b>                  |
| <b>Risk-weighted Capital Adequacy Ratio (CAR)</b> | <b>21.53%</b>                      | <b>25.50%</b>                                | <b>30.20%</b>                     |

## **5 Significant accounting judgments, estimates and assumptions**

The Group's financial statements and its financial result are influenced by accounting policies, assumptions, estimates and management judgement, which necessarily have to be made in the course of preparation of the consolidated financial statements. The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events. Accounting policies and management's judgements for certain items are especially critical for the Group's results and financial situation due to their materiality

### **a Impairment charges on financial assets**

The Group reviews its loan portfolios for impairment on an ongoing basis. The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. Impairment provisions are also recognised for losses not specifically identified but which, experience and observable data indicate, are present in the portfolio at the date of assessment.

Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio, when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

The use of historical loss experience is supplemented with significant management judgment to assess whether current economic and credit conditions are such that the actual level of inherent losses is likely to differ from that suggested by historical experience. In normal circumstances, historical experience provides objective and relevant information from which to assess inherent loss within each portfolio. In other circumstances, historical loss experience provides less relevant information about the inherent loss in a given portfolio at the balance sheet date, for example, where there have been changes in economic conditions such that the most recent trends in risk factors are not fully reflected in the historical information. In these circumstances, such risk factors are taken into account when calculating the appropriate levels of impairment allowances, by adjusting the impairment loss derived solely from historical loss experience.

The detailed methodologies, areas of estimation and judgement applied in the calculation of the Group's impairment charge on financial assets are set out in the Financial risk management section.

The estimation of impairment losses is subject to uncertainty, which has increased in the current economic environment, and is highly sensitive to factors such as the level of economic activity, unemployment rates, property price trends, and interest rates. The assumptions underlying this judgement are highly subjective. The methodology and the assumptions used in calculating impairment losses are reviewed regularly in the light of differences between loss estimates and actual loss experience. See note 3 for more information.

### **b Fair value of financial instruments**

The fair value of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using valuation techniques. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions.

Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of those that sourced them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own credit risk and counterparty risk), volatilities and correlations require management to make estimates.

Changes in assumptions about these factors could affect the reported fair value of financial instruments. Refer to Note 3.5 for additional sensitivity information for financial instruments

### **c Held-to-maturity investments**

In accordance with IAS 39 guidance, the Group classifies some non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. This classification requires significant judgement. In making this judgement, the Group evaluates its intention and ability to hold such investments to maturity. If the Group were to fail to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity – the Group is required to reclassify the entire category as available for sale. Accordingly, the investments would be measured at fair value instead of amortised cost.

### **d Retirement benefit obligation**

For defined benefit pension plans, the measurement of the group's benefit obligation and net periodic pension cost/(income) requires the use of certain assumptions, including, among others, estimates of discount rates and expected return on plan assets. See note 40, "Retirement benefits obligation," for a description of the defined benefit pension plans. An actuarial valuation is performed by actuarial valuation experts on an annual basis to determine the retirement benefit obligation of the group.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

6. Interest income

|                                 | GROUP            |                  | BANK             |                  |
|---------------------------------|------------------|------------------|------------------|------------------|
|                                 | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                                 | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Investment securities           | 74,866           | 35,455           | 73,126           | 39,846           |
| Placements and short term funds | 2,795            | 20,183           | 2,148            | 10,822           |
| Loans and advances              | 199,134          | 151,381          | 182,051          | 147,161          |
|                                 | <u>276,795</u>   | <u>207,019</u>   | <u>257,325</u>   | <u>197,829</u>   |

Interest income on loans and advances to customers includes interest income on impaired financial assets, recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. This is analysed as follows: Group N5.3 billion (2011:N2.6 billion) and Bank N5.3billion (2011:N2.5 billion)

7. Interest expense

|                      | GROUP            |                  | BANK             |                  |
|----------------------|------------------|------------------|------------------|------------------|
|                      | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                      | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Current accounts     | 16,606           | 7,665            | 16,237           | 10,604           |
| Savings account      | 4,350            | 3,866            | 4,188            | 3,838            |
| Time deposits        | 24,492           | 11,534           | 18,860           | 5,374            |
| Domiciliary deposits | 4,591            | 3,840            | 4,591            | 3,840            |
| Interbank takings    | 6,451            | 5,514            | 6,445            | 3,996            |
| Borrowed funds       | 2,021            | 2,308            | 1,457            | 2,954            |
|                      | <u>58,511</u>    | <u>34,727</u>    | <u>51,778</u>    | <u>30,606</u>    |

8. Impairment charge for credit losses

|                                                        | GROUP            |                  | BANK             |                  |
|--------------------------------------------------------|------------------|------------------|------------------|------------------|
|                                                        | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                                                        | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| <b>Loans and advances to customers (refer note 20)</b> |                  |                  |                  |                  |
| Increase/(Decrease) in collective impairment           | 3,199            | (2,712)          | 2,093            | (4,446)          |
| Increase in specific impairment                        | 13,530           | 41,037           | 11,571           | 37,010           |
| Income received on loans previously written off        | (3,817)          | (3,812)          | (3,817)          | (3,125)          |
| Discontinued operations                                | -                | (198)            | -                | -                |
| <b>Other assets (refer note 33.)</b>                   |                  |                  |                  |                  |
| Increase in impairment                                 | -                | 3,696            | -                | 2,726            |
|                                                        | <u>12,912</u>    | <u>38,011</u>    | <u>9,847</u>     | <u>32,165</u>    |

9. Fee and commission income

|                                        | GROUP            |                  | BANK             |                  |
|----------------------------------------|------------------|------------------|------------------|------------------|
|                                        | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                                        | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Credit related fees                    | 2,532            | 4,406            | 1,588            | 1,253            |
| Commission on turnover                 | 28,935           | 18,477           | 20,937           | 18,477           |
| Letters of credit commissions and fees | 4,748            | 5,719            | 4,736            | 4,547            |
| Other fees and commissions             | 18,647           | 14,989           | 20,310           | 17,637           |
|                                        | <u>54,862</u>    | <u>43,591</u>    | <u>47,571</u>    | <u>41,914</u>    |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

10. Foreign exchange income

|                                 | GROUP            |                  | BANK             |                  |
|---------------------------------|------------------|------------------|------------------|------------------|
|                                 | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                                 | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Foreign exchange trading income | 2,456            | 7,497            | 924              | 7,502            |

11. Net gains/(losses) on investment securities

|                                                   | GROUP            |                  | BANK             |                  |
|---------------------------------------------------|------------------|------------------|------------------|------------------|
|                                                   | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                                                   | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Net results on disposal of Financial assets       | (2,150)          | 1,046            | (1,826)          | 439              |
| Impairment of available for sale financial assets | 981              | (944)            | 560              | (1,533)          |
| Others                                            | 309              | 356              | 309              | 356              |
|                                                   | (860)            | 458              | (957)            | (738)            |

12. Net gains / (losses) from financial assets classified as held for trading

|                   | GROUP            |                  | BANK             |                  |
|-------------------|------------------|------------------|------------------|------------------|
|                   | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                   | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Equity securities | -                | 4,586            | -                | 762              |
| Derivatives       | 1,717            | (470)            | 133              | (470)            |
| Debt securities   | 35               | (1,288)          | 35               | (1,288)          |
|                   | 1,752            | 2,828            | 168              | (996)            |

13. Loss on sale of loan to AMCON

During 2011, the Asset Management Company of Nigeria purchased Eligible bank assets (EBA) from First Bank of Nigeria and issued bonds at a discount in exchange for value. Of the EBA sold, N99 billion was in respect of performing loans of Seawolf Oilfield services with a discounted value of N88 billion, resulting in a loss of N11 billion.

|                                | GROUP           |                 | BANK            |                 |
|--------------------------------|-----------------|-----------------|-----------------|-----------------|
|                                | December 2011   |                 | December 2011   |                 |
|                                | N 'millions     | N 'millions     | N 'millions     | N 'millions     |
| Face value of AMCON bonds      | 189,469         | 189,469         | 189,469         | 189,469         |
| Unearned income                | (56,145)        | (56,145)        | (56,145)        | (56,145)        |
| Discounted value               | 133,324         | 133,324         | 133,324         | 133,324         |
| Net value of loans sold        | (148,825)       | (148,825)       | (148,825)       | (148,825)       |
| <b>Total loss on loan sold</b> | <b>(15,501)</b> | <b>(15,501)</b> | <b>(15,501)</b> | <b>(15,501)</b> |

14. Other operating income

|              | GROUP            |                  | BANK             |                  |
|--------------|------------------|------------------|------------------|------------------|
|              | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|              | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Other income | 3,398            | 12               | 1,535            | -                |
|              | 3,398            | 12               | 1,535            | -                |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**15. Operating expenses**

|                                                        | GROUP            |                  | BANK             |                  |
|--------------------------------------------------------|------------------|------------------|------------------|------------------|
|                                                        | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                                                        | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Personnel expenses                                     | 65,808           | 53,072           | 60,447           | 48,374           |
| Depreciation                                           | 9,895            | 8,975            | 9,169            | 8,517            |
| Amortisation                                           | 645              | 1,199            | 556              | 1,082            |
| Auditors' remuneration                                 | 251              | 193              | 210              | 135              |
| Directors' emoluments                                  | 2,910            | 3,294            | 2,910            | 3,294            |
| (Profit)/Loss on sale of property, plant and equipment | (1,760)          | 107              | (1,760)          | 120              |
| Deposit insurance premium                              | 9,159            | 6,504            | 9,159            | 6,504            |
| Banking sector resolution cost                         | 7,391            | 5,872            | 7,391            | 5,872            |
| Maintenance, rent and insurance                        | 25,338           | 21,853           | 24,951           | 21,560           |
| Advert and Corporate Promotions                        | 8,577            | 5,329            | 8,577            | 5,329            |
| Legal and Professional fees                            | 3,703            | 3,311            | 2,482            | 2,352            |
| Other operating expenses                               | 50,412           | 26,959           | 44,816           | 30,229           |
|                                                        | <b>182,329</b>   | <b>136,668</b>   | <b>168,908</b>   | <b>133,368</b>   |

**a) Personnel expenses**

|                                   |               |               |               |               |
|-----------------------------------|---------------|---------------|---------------|---------------|
| Wages and salaries                | 45,572        | 44,919        | 40,541        | 40,602        |
| Pension costs:                    |               |               |               |               |
| - Defined contribution plans      | 2,404         | 3,737         | 2,404         | 3,356         |
| - Defined benefit plans (Note 40) | 17,832        | 4,416         | 17,502        | 4,416         |
|                                   | <b>65,808</b> | <b>53,072</b> | <b>60,447</b> | <b>48,374</b> |

**b) Operating lease rentals:**

At 31 December 2012 the Group was committed to making the following future payments in respect of operating leases for land and buildings. The lease is expected to expire in June 2016.

|                            |            |            |          |          |
|----------------------------|------------|------------|----------|----------|
| Within one year            | 224        | 216        | -        | -        |
| Between two and five years | 552        | 729        | -        | -        |
|                            | <b>776</b> | <b>945</b> | <b>-</b> | <b>-</b> |

**16. Taxation**

|                                                                                      | GROUP            |                  | BANK             |                  |
|--------------------------------------------------------------------------------------|------------------|------------------|------------------|------------------|
|                                                                                      | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                                                                                      | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Corporate tax                                                                        | 5,323            | 4,161            | 2,165            | 2,188            |
| Contingent tax                                                                       | 9,577            | 5,644            | 9,577            | 5,644            |
| Education tax                                                                        | 493              | 264              | 433              | 183              |
| Technology tax                                                                       | 833              | 537              | 808              | 520              |
| Capital gains tax                                                                    | 524              | -                | 525              | -                |
| Under provision in prior years                                                       | (5)              | 221              | -                | 221              |
| <b>Current income tax - current period</b>                                           | <b>16,745</b>    | <b>10,827</b>    | <b>13,508</b>    | <b>8,756</b>     |
| Origination and reversal of temporary deferred tax differences                       | (1,656)          | 1,637            | (1,363)          | -                |
| Prior period adjustment on deferred tax                                              | (171)            | 6,400            | -                | 7,864            |
| <b>Income tax expense</b>                                                            | <b>14,918</b>    | <b>18,864</b>    | <b>12,145</b>    | <b>16,620</b>    |
| Profit before income tax                                                             | 86,177           | 39,166           | 83,289           | 39,672           |
| Tax calculated using the domestic corporation tax rate of 30% (2011: 30%, 2010: 30%) | 25,853           | 11,750           | 24,987           | 11,902           |
| Effect of tax rates in foreign jurisdictions                                         |                  |                  | -                | -                |
| Non-deductible expenses                                                              | 7,357            | 10,328           | 5,358            | 7,323            |
| Effect of education tax levy                                                         | 493              | 236              | 433              | 183              |
| Effect of Information technology                                                     | 833              | 537              | 808              | 520              |
| Effect of capital gains tax                                                          | 524              | -                | 524              | -                |
| Effect of minimum tax                                                                | -                | 2,188            | -                | 2,188            |
| Effect of contingent tax                                                             | 9,577            | 5,644            | 9,577            | 5,644            |
| Tax exempt income                                                                    | (27,890)         | (20,899)         | (27,214)         | (18,759)         |
| Effect of disposal of items of PPE                                                   | (544)            | -                | (544)            | -                |
| Effect of disposal of subsidiary                                                     | (1,047)          | -                | (1,047)          | -                |
| Effect of change in PBT due to IFRS adjustments                                      | -                | 5,318            | (498)            | 3,857            |
| Tax incentives                                                                       | (238)            | (159)            | (238)            | (159)            |
| Tax loss effect                                                                      | 1                | 3,921            | -                | 3,921            |
| Total income tax expense in income statement                                         | <b>14,918</b>    | <b>18,864</b>    | <b>12,145</b>    | <b>16,620</b>    |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**16. Taxation continued**

The movement in the current income tax liability is as follows:

|                                                | <b>GROUP</b>            |                         | <b>BANK</b>             |                         |
|------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|                                                | <b>31 December 2012</b> | <b>31 December 2011</b> | <b>31 December 2012</b> | <b>31 December 2011</b> |
|                                                | <b>N 'millions</b>      | <b>N 'millions</b>      | <b>N 'millions</b>      | <b>N 'millions</b>      |
| At start of the period                         | 23,844                  | 20,052                  | 21,354                  | 15,118                  |
| Tax paid                                       | (21,448)                | (6,614)                 | (17,637)                | (2,517)                 |
| Withholding tax credit utilised                | -                       | (10)                    | -                       | -                       |
| Prior period under provision                   | 2,543                   | -                       | 2,544                   | -                       |
| AFS Securities Revaluation Tax charge/(credit) | 690                     | -                       | -                       | -                       |
| Income tax charge                              | 16,745                  | 10,826                  | 13,507                  | 8,753                   |
| At 31 December                                 | <b>22,374</b>           | <b>24,254</b>           | <b>19,768</b>           | <b>21,354</b>           |
| Current                                        | <b>22,374</b>           | <b>24,254</b>           | <b>19,768</b>           | <b>21,354</b>           |

**17. Cash and balances with central banks**

|                                                                   | <b>31 December 2012</b> | <b>31 December 2011</b> | <b>1 January 2011</b> |
|-------------------------------------------------------------------|-------------------------|-------------------------|-----------------------|
|                                                                   | <b>N 'millions</b>      | <b>N 'millions</b>      | <b>N 'millions</b>    |
| <b>GROUP</b>                                                      |                         |                         |                       |
| Cash                                                              | 53,083                  | 45,293                  | 33,155                |
| Balances with central banks excluding mandatory reserve deposits  | 53,432                  | 50,038                  | 31,231                |
|                                                                   | <b>106,515</b>          | <b>95,331</b>           | <b>64,386</b>         |
| Mandatory reserve deposits with the Central Bank of Nigeria       | 191,509                 | 103,897                 | 11,131                |
|                                                                   | <b>298,024</b>          | <b>199,228</b>          | <b>75,517</b>         |
| <b>BANK</b>                                                       |                         |                         |                       |
| Cash                                                              | 47,238                  | 45,187                  | 32,533                |
| Balances with central banks other than mandatory reserve deposits | 53,432                  | 50,038                  | 31,231                |
|                                                                   | <b>100,670</b>          | <b>95,225</b>           | <b>63,764</b>         |
| Mandatory reserve deposits with the Central Bank of Nigeria       | 187,455                 | 103,866                 | 11,130                |
|                                                                   | <b>288,125</b>          | <b>199,091</b>          | <b>74,894</b>         |

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

18. Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash in hand, deposits held at call with other banks and other short-term highly liquid investments with original maturities less than three months.

|                                                                                       | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|---------------------------------------------------------------------------------------|------------------------------------|------------------------------------|----------------------------------|
| <b>GROUP</b>                                                                          |                                    |                                    |                                  |
| Cash (Note 17)                                                                        | 53,083                             | 45,293                             | 33,155                           |
| Balances with central banks other than mandatory reserve deposits (Note 17)           | 53,432                             | 50,038                             | 31,231                           |
| Loans and advances to banks excluding long term placements (Note 19)                  | 392,419                            | 462,856                            | 575,467                          |
| Treasury bills included in financial assets held for trading (Note 21)                | 680                                | 1,316                              | 496                              |
| Treasury bills and eligible bills excluding pledged treasury bills (Note 22.1 & 22.2) | 121,247                            | 149,488                            | 10,365                           |
|                                                                                       | <u>620,861</u>                     | <u>708,991</u>                     | <u>650,714</u>                   |
| <b>BANK</b>                                                                           |                                    |                                    |                                  |
| Cash (Note 17)                                                                        | 47,238                             | 45,187                             | 32,533                           |
| Balances with central banks other than mandatory reserve deposits (Note 17)           | 53,432                             | 50,038                             | 31,231                           |
| Loans and advances to banks excluding long term placements (Note 19)                  | 315,856                            | 222,347                            | 385,096                          |
| Treasury bills included in financial assets held for trading (Note 21)                | 680                                | 1,316                              | 496                              |
| Treasury bills and eligible bills excluding pledged treasury bills (Note 22.3 & 22.4) | 108,127                            | 148,658                            | 10,195                           |
|                                                                                       | <u>525,333</u>                     | <u>467,546</u>                     | <u>459,551</u>                   |

19. Loans and advances to banks

|                                                                               | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|-------------------------------------------------------------------------------|------------------------------------|------------------------------------|----------------------------------|
| <b>GROUP</b>                                                                  |                                    |                                    |                                  |
| Current balances with banks within Nigeria                                    | 15,749                             | 11,291                             | 86,841                           |
| Current balances with banks outside Nigeria                                   | 322,703                            | 213,618                            | 109,017                          |
| Placements with banks and discount houses                                     | 53,967                             | 237,947                            | 379,609                          |
|                                                                               | <u>392,419</u>                     | <u>462,856</u>                     | <u>575,467</u>                   |
| Long term placement                                                           | 706                                | -                                  | -                                |
| Carrying amount                                                               | <u>393,125</u>                     | <u>462,856</u>                     | <u>575,467</u>                   |
| <b>BANK</b>                                                                   |                                    |                                    |                                  |
| Current balances with banks within Nigeria                                    | 1,433                              | 9,746                              | 17,629                           |
| Placements and Current balances with banks outside Nigeria                    | 272,998                            | 199,057                            | 109,914                          |
| Current balances and placements with banks and discount houses within Nigeria | 41,425                             | 13,544                             | 256,337                          |
|                                                                               | <u>315,856</u>                     | <u>222,347</u>                     | <u>383,880</u>                   |
| Long term placement                                                           | 13,264                             | -                                  | -                                |
| Carrying amount                                                               | <u>329,120</u>                     | <u>222,347</u>                     | <u>383,880</u>                   |

Balances with banks outside Nigeria include Group N48.9 billion (Group December 2011: N61 billion, 1 January 2011: N41.9 billion) which represents the naira value of foreign currency bank balance held on behalf of customers in respect of Letters of Credit transactions. The corresponding liability is included in other liabilities (see note 43). The amount is not available for the day-to-day operations of the Group.

Included in loans to banks are non current placements of N13.26 billion (2011 - Nil, 2010 - Ni) which does not qualify as cash and cash equivalent. All other loans to banks are due within 3 months.



**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**20 Loans and advances to customers**

| <b>GROUP</b>                 | <b>Gross amount<br/>N 'millions</b> | <b>Specific impairment<br/>N 'millions</b> | <b>Collective impairment<br/>N 'millions</b> | <b>Total impairment<br/>N 'millions</b> | <b>Carrying amount<br/>N 'millions</b> |
|------------------------------|-------------------------------------|--------------------------------------------|----------------------------------------------|-----------------------------------------|----------------------------------------|
| <b>31 December 2012</b>      |                                     |                                            |                                              |                                         |                                        |
| Overdrafts                   | 276,839                             | 6,882                                      | 3,402                                        | 10,284                                  | 266,555                                |
| Term loans                   | 1,129,103                           | 10,251                                     | 16,339                                       | 26,590                                  | 1,102,513                              |
| Staff loans                  | 5,947                               | -                                          | 600                                          | 600                                     | 5,346                                  |
| Commercial papers ('CP')     | 126,916                             | -                                          | 1,033                                        | 1,033                                   | 125,883                                |
| Project finance              | 59,746                              | -                                          | 732                                          | 732                                     | 59,014                                 |
|                              | <u>1,598,551</u>                    | <u>17,133</u>                              | <u>22,106</u>                                | <u>39,239</u>                           | <u>1,559,311</u>                       |
| Advances under finance lease | 3,781                               | -                                          | 87                                           | 87                                      | 3,694                                  |
|                              | <u>1,602,332</u>                    | <u>17,133</u>                              | <u>22,193</u>                                | <u>39,326</u>                           | <u>1,563,005</u>                       |
| <b>31 December 2011</b>      |                                     |                                            |                                              |                                         |                                        |
| Overdrafts                   | 178,410                             | 1,671                                      | 3,148                                        | 4,819                                   | 173,591                                |
| Term loans                   | 896,997                             | 11,263                                     | 13,871                                       | 25,134                                  | 871,863                                |
| Staff loans                  | 6,575                               | -                                          | 232                                          | 232                                     | 6,343                                  |
| Commercial papers ('CP')     | 186,170                             | -                                          | 2,197                                        | 2,197                                   | 183,973                                |
| Project finance              | 12,555                              | -                                          | 474                                          | 474                                     | 12,081                                 |
|                              | <u>1,280,707</u>                    | <u>12,934</u>                              | <u>19,922</u>                                | <u>32,856</u>                           | <u>1,247,851</u>                       |
| Advances under finance lease | 4,697                               | -                                          | 86                                           | 86                                      | 4,611                                  |
|                              | <u>1,285,404</u>                    | <u>12,934</u>                              | <u>20,008</u>                                | <u>32,942</u>                           | <u>1,252,462</u>                       |
| <b>1 January 2011</b>        |                                     |                                            |                                              |                                         |                                        |
| Overdrafts                   | 169,370                             | 12,294                                     | 5,898                                        | 18,192                                  | 151,178                                |
| Term loans                   | 807,990                             | 12,680                                     | 15,776                                       | 28,456                                  | 779,534                                |
| Staff loans                  | 6,887                               | -                                          | 580                                          | 580                                     | 6,307                                  |
| Commercial papers ('CP')     | 114,522                             | -                                          | 2,194                                        | 2,194                                   | 112,328                                |
| Project finance              | 105,045                             | 423                                        | 999                                          | 1,422                                   | 103,623                                |
|                              | <u>1,203,814</u>                    | <u>25,397</u>                              | <u>25,447</u>                                | <u>50,844</u>                           | <u>1,152,970</u>                       |
| Advances under finance lease | 8,282                               | 634                                        | 325                                          | 959                                     | 7,323                                  |
|                              | <u>1,212,096</u>                    | <u>26,031</u>                              | <u>25,772</u>                                | <u>51,803</u>                           | <u>1,160,293</u>                       |
| <b>BANK</b>                  |                                     |                                            |                                              |                                         |                                        |
|                              | <b>Gross amount<br/>N 'millions</b> | <b>Specific impairment<br/>N 'millions</b> | <b>Collective impairment<br/>N 'millions</b> | <b>Total impairment<br/>N 'millions</b> | <b>Carrying amount<br/>N 'millions</b> |
| <b>31 December 2012</b>      |                                     |                                            |                                              |                                         |                                        |
| Overdrafts                   | 269,252                             | 6,585                                      | 3,602                                        | 10,187                                  | 259,065                                |
| Term loans                   | 888,265                             | 8,222                                      | 16,117                                       | 24,339                                  | 863,926                                |
| Staff loans                  | 5,744                               | -                                          | 600                                          | 600                                     | 5,144                                  |
| Commercial papers ('CP')     | 126,916                             | -                                          | 1,033                                        | 1,033                                   | 125,883                                |
| Project finance              | 59,427                              | -                                          | 732                                          | 732                                     | 58,695                                 |
|                              | <u>1,349,604</u>                    | <u>14,807</u>                              | <u>22,084</u>                                | <u>36,891</u>                           | <u>1,312,713</u>                       |
| Advances under finance lease | 3,781                               | -                                          | 87                                           | 87                                      | 3,694                                  |
|                              | <u>1,353,385</u>                    | <u>14,807</u>                              | <u>22,171</u>                                | <u>36,978</u>                           | <u>1,316,407</u>                       |
| <b>31 December 2011</b>      |                                     |                                            |                                              |                                         |                                        |
| Overdrafts                   | 203,869                             | 1,671                                      | 3,148                                        | 4,819                                   | 199,050                                |
| Term loans                   | 758,943                             | 6,133                                      | 13,941                                       | 20,074                                  | 738,869                                |
| Staff loans                  | 5,983                               | -                                          | 232                                          | 232                                     | 5,751                                  |
| Commercial papers ('CP')     | 186,170                             | -                                          | 2,197                                        | 2,197                                   | 183,973                                |
| Project finance              | 12,681                              | -                                          | 474                                          | 474                                     | 12,207                                 |
|                              | <u>1,167,646</u>                    | <u>7,804</u>                               | <u>19,992</u>                                | <u>27,796</u>                           | <u>1,139,850</u>                       |
| Advances under finance lease | 4,697                               | -                                          | 86                                           | 86                                      | 4,611                                  |
|                              | <u>1,172,343</u>                    | <u>7,804</u>                               | <u>20,078</u>                                | <u>27,882</u>                           | <u>1,144,461</u>                       |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

20. Loans and advances to customers continued  
BANK

|                              | Gross amount<br>N 'millions | Specific impairment<br>N 'millions | Collective impairment<br>N 'millions | Total impairment<br>N 'millions | Carrying amount<br>N 'millions |
|------------------------------|-----------------------------|------------------------------------|--------------------------------------|---------------------------------|--------------------------------|
| <b>1 January 2011</b>        |                             |                                    |                                      |                                 |                                |
| Overdrafts                   | 143,384                     | 12,294                             | 5,898                                | 18,192                          | 125,192                        |
| Term loans                   | 719,365                     | 12,680                             | 14,534                               | 27,214                          | 692,151                        |
| Staff loans                  | 6,887                       | -                                  | 580                                  | 580                             | 6,307                          |
| Commercial papers (CP)       | 114,522                     | -                                  | 2,194                                | 2,194                           | 112,328                        |
| Project finance              | 105,046                     | 423                                | 999                                  | 1,422                           | 103,624                        |
|                              | 1,089,204                   | 25,397                             | 24,205                               | 49,602                          | 1,039,602                      |
| Advances under finance lease | 8,282                       | 634                                | 325                                  | 959                             | 7,323                          |
|                              | 1,097,486                   | 26,031                             | 24,530                               | 50,561                          | 1,046,925                      |

|              | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|--------------|------------------------------------|------------------------------------|----------------------------------|
| <b>GROUP</b> |                                    |                                    |                                  |
| Current      | 592,842                            | 357,564                            | 263,506                          |
| Non-current  | 970,163                            | 897,430                            | 896,787                          |
|              | 1,563,005                          | 1,254,994                          | 1,160,293                        |
| <b>BANK</b>  |                                    |                                    |                                  |
| Current      | 585,422                            | 378,809                            | 237,520                          |
| Non-current  | 730,985                            | 765,652                            | 809,405                          |
|              | 1,316,407                          | 1,144,461                          | 1,046,925                        |

Reconciliation of impairment allowance on loans and advances to customers:

GROUP

|                            | Overdrafts<br>N 'millions | Term loans<br>N 'millions | CP<br>N 'millions | Finance lease<br>N 'millions | Other<br>N 'millions | Total<br>N 'millions |
|----------------------------|---------------------------|---------------------------|-------------------|------------------------------|----------------------|----------------------|
| <b>At 1 January 2011</b>   |                           |                           |                   |                              |                      |                      |
| Specific impairment        | 12,294                    | 12,680                    | -                 | 634                          | 423                  | 26,031               |
| Collective impairment      | 5,898                     | 15,776                    | 2,194             | 325                          | 1,579                | 25,772               |
|                            | 18,192                    | 28,456                    | 2,194             | 959                          | 2,002                | 51,803               |
| Additional provision       |                           |                           |                   |                              |                      |                      |
| Specific impairment        | 10,315                    | 34,941                    | -                 | (496)                        | (423)                | 44,337               |
| Collective impairment      | (2,750)                   | (2,153)                   | 3                 | (239)                        | (875)                | (6,014)              |
| Loans written off          | (20,938)                  | (36,108)                  | -                 | (138)                        | -                    | (57,184)             |
|                            | 1,671                     | 11,265                    | -                 | -                            | -                    | 12,936               |
| Collective impairment      | 3,148                     | 13,871                    | 2,197             | 86                           | 704                  | 20,006               |
| <b>At 31 December 2011</b> | 4,819                     | 25,136                    | 2,197             | 86                           | 704                  | 32,942               |
| Additional provision       |                           |                           |                   |                              |                      |                      |
| Specific impairment        | 5,624                     | 7,667                     | -                 | -                            | 239                  | 13,530               |
| Collective impairment      | 454                       | 3,282                     | (1,164)           | 1                            | 626                  | 3,199                |
| Discontinued operations    | -                         | (5,193)                   | -                 | -                            | -                    | (5,193)              |
| Loans written off          | (612)                     | (4,301)                   | -                 | -                            | (239)                | (5,152)              |
|                            | 6,882                     | 10,251                    | -                 | -                            | -                    | 17,133               |
| Collective impairment      | 3,402                     | 16,339                    | 1,033             | 87                           | 1,332                | 22,193               |
| <b>At 31 December 2012</b> | 10,284                    | 26,590                    | 1,033             | 87                           | 1,332                | 39,326               |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**20. Loans and advances to customers continued**  
**BANK**

|                             | <b>Overdrafts</b><br><b>N 'millions</b> | <b>Term loans</b><br><b>N 'millions</b> | <b>CP</b><br><b>N 'millions</b> | <b>Finance lease</b><br><b>N 'millions</b> | <b>Other</b><br><b>N 'millions</b> | <b>Total</b><br><b>N 'millions</b> |
|-----------------------------|-----------------------------------------|-----------------------------------------|---------------------------------|--------------------------------------------|------------------------------------|------------------------------------|
| <b>At 1 January 2011</b>    |                                         |                                         |                                 |                                            |                                    |                                    |
| Specific impairment         | 12,294                                  | 12,680                                  | -                               | 634                                        | 423                                | 26,031                             |
| Collective impairment       | 5,898                                   | 14,534                                  | 2,194                           | 325                                        | 1,579                              | 24,530                             |
|                             | 18,192                                  | 27,214                                  | 2,194                           | 959                                        | 2,002                              | 50,561                             |
| <b>Additional provision</b> |                                         |                                         |                                 |                                            |                                    |                                    |
| Specific impairment         | 7,825                                   | 29,608                                  | -                               | -                                          | 423                                | 37,010                             |
| Collective impairment       | (260)                                   | (2,582)                                 | 3                               | (735)                                      | (873)                              | (4,446)                            |
| Loans written off           | (20,938)                                | (34,166)                                | -                               | (138)                                      | -                                  | (55,242)                           |
|                             | 1,671                                   | 6,133                                   | -                               | -                                          | -                                  | 7,804                              |
| Collective impairment       | 3,148                                   | 13,941                                  | 2,197                           | 86                                         | 706                                | 20,078                             |
| <b>At 31 December 2011</b>  | <b>4,819</b>                            | <b>20,074</b>                           | <b>2,197</b>                    | <b>86</b>                                  | <b>706</b>                         | <b>27,882</b>                      |
| <b>Additional provision</b> |                                         |                                         |                                 |                                            |                                    |                                    |
| Specific impairment         | 5,197                                   | 6,374                                   | -                               | -                                          | -                                  | 11,571                             |
| Collective impairment       | 454                                     | 2,176                                   | (1,164)                         | 1                                          | 626                                | 2,093                              |
| Loans written off           | (283)                                   | (4,285)                                 | -                               | -                                          | -                                  | (4,568)                            |
|                             | 6,585                                   | 8,222                                   | -                               | -                                          | -                                  | 14,807                             |
| Collective impairment       | 3,602                                   | 16,117                                  | 1,033                           | 87                                         | 1,332                              | 22,171                             |
| <b>At 31 December 2012</b>  | <b>10,187</b>                           | <b>24,339</b>                           | <b>1,033</b>                    | <b>87</b>                                  | <b>1,332</b>                       | <b>36,978</b>                      |

**Loans and advances to customers include finance lease receivables as follows:**

| <b>GROUP</b>                                                              | <b>31 December</b><br><b>2012</b><br><b>N 'millions</b> | <b>31 December</b><br><b>2011</b><br><b>N 'millions</b> | <b>1 January</b><br><b>2011</b><br><b>N 'millions</b> |
|---------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|-------------------------------------------------------|
| <b>Gross investment in finance lease, receivable</b>                      |                                                         |                                                         |                                                       |
| - No later than 1 year                                                    | 729                                                     | 1,156                                                   | 3,583                                                 |
| - Later than 1 year and no later than 5 years                             | 3,282                                                   | 4,390                                                   | 6,679                                                 |
| - Later than 5 years                                                      | 84                                                      | -                                                       | -                                                     |
|                                                                           | 4,095                                                   | 5,546                                                   | 10,262                                                |
| Unearned future finance income on finance leases                          | (314)                                                   | (849)                                                   | (1,980)                                               |
| Impairment allowance on leases                                            | (87)                                                    | (86)                                                    | (959)                                                 |
| <b>Net investment in finance lease, receivable</b>                        | <b>3,694</b>                                            | <b>4,611</b>                                            | <b>7,323</b>                                          |
| <b>Net investment in finance lease, receivable is analysed as follows</b> |                                                         |                                                         |                                                       |
| - No later than 1 year                                                    | 416                                                     | 979                                                     | 2,892                                                 |
| - Later than 1 year and no later than 5 years                             | 3,194                                                   | 3,632                                                   | 4,431                                                 |
| - Later than 5 years                                                      | 84                                                      | -                                                       | -                                                     |
|                                                                           | 3,694                                                   | 4,611                                                   | 7,323                                                 |

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

20. Loans and advances to customers continued  
BANK

**Gross investment in finance lease, receivable**

- No later than 1 year
- Later than 1 year and no later than 5 years
- Later than 5 years

Unearned future finance income on finance leases

Impairment allowance on leases

**Net investment in finance lease, receivable**

|  | 31 December<br>2012 | 31 December<br>2011 | 1 January<br>2011 |
|--|---------------------|---------------------|-------------------|
|  | N 'millions         | N 'millions         | N 'millions       |
|  | 729                 | 1,156               | 3,583             |
|  | 3,282               | 4,390               | 6,679             |
|  | 84                  | -                   | -                 |
|  | 4,095               | 5,546               | 10,262            |
|  | (314)               | (849)               | (1,980)           |
|  | (87)                | (86)                | (959)             |
|  | 3,694               | 4,611               | 7,323             |

**Net investment in finance lease, receivable is analysed as follows**

- No later than 1 year
- Later than 1 year and no later than 5 years
- Later than 5 years

|  |       |       |       |
|--|-------|-------|-------|
|  | 416   | 979   | 2,892 |
|  | 3,194 | 3,632 | 4,431 |
|  | 84    | -     | -     |
|  | 3,694 | 4,611 | 7,323 |

20.1 Nature of security in respect of loans and advances:  
GROUP

- Secured against real estate
- Secured by shares of quoted companies
- Otherwise secured
- Unsecured

|  | 31 December<br>2012 | 31 December<br>2011 | 1 January<br>2011 |
|--|---------------------|---------------------|-------------------|
|  | N 'millions         | N 'millions         | N 'millions       |
|  | 457,582             | 252,347             | 130,101           |
|  | 14,713              | 28,496              | 27,938            |
|  | 1,019,792           | 745,322             | 774,968           |
|  | 110,245             | 259,239             | 279,089           |
|  | 1,602,332           | 1,285,404           | 1,212,096         |

**BANK**

- Secured against real estate
- Secured by shares of quoted companies
- Otherwise secured
- Unsecured

|  | 31 December<br>2012 | 31 December<br>2011 | 1 January<br>2011 |
|--|---------------------|---------------------|-------------------|
|  | N 'millions         | N 'millions         | N 'millions       |
|  | 416,302             | 252,347             | 130,101           |
|  | 14,653              | 28,496              | 27,938            |
|  | 825,370             | 632,261             | 660,352           |
|  | 97,243              | 259,239             | 279,089           |
|  | 1,353,568           | 1,172,343           | 1,097,480         |

The Group is not permitted to sell or repledge the collateral in the absence of default by the owner of the collateral.

21. Financial assets held for trading

GROUP

- Treasury bills included in cash equivalents
- Government bonds
- Total debt securities**

- Listed equity securities
- Total equity securities**

Derivative assets

**Total assets held for trading**

|  | 31 December<br>2012 | 31 December<br>2011 | 1 January<br>2011 |
|--|---------------------|---------------------|-------------------|
|  | N 'millions         | N 'millions         | N 'millions       |
|  | 680                 | 1,316               | 496               |
|  | -                   | 242                 | 9,027             |
|  | 680                 | 1,558               | 9,523             |
|  | -                   | 3,282               | 5,151             |
|  | -                   | 3,282               | 5,151             |
|  | 1,885               | 1,124               | 1,962             |
|  | 2,565               | 5,964               | 16,636            |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**21. Financial assets held for trading continued**  
**BANK**

|                                             | <b>31 December<br/>2012</b> | <b>31 December<br/>2011</b> | <b>1 January<br/>2011</b> |
|---------------------------------------------|-----------------------------|-----------------------------|---------------------------|
|                                             | <b>N 'millions</b>          | <b>N 'millions</b>          | <b>N 'millions</b>        |
| Treasury bills included in cash equivalents | 680                         | 1,316                       | 496                       |
| Government bonds                            | -                           | 242                         | 9,027                     |
| <b>Total debt securities</b>                | <b>680</b>                  | <b>1,558</b>                | <b>9,523</b>              |
| Derivative assets                           | 1,262                       | 994                         | 1,962                     |
| <b>Total assets held for trading</b>        | <b>1,942</b>                | <b>2,552</b>                | <b>11,485</b>             |

The Group did not designate any financial assets as fair value through profit or loss on initial recognition.

**The Group uses the following derivative strategies:**

**Economic hedges**

The Group use of derivative instrument is very nascent and has been limited to hedging of risk exposures resulting from adverse movement in market risk factors. The Group's derivative transactions are principally in;

- i. Interest Rate Swaps to hedge against Interest Rate Risks in its banking book; and
- ii. Forward FX Contracts entered into to hedge against Foreign Exchange Risks arising from cross-currency exposures.

Interest rate risk in USD \$175million subordinated debt was fully hedged with the aid of interest rate swap contracts. The contracts enabled the Group to exchange streams of future interest payments for another based on a specified notional amount. In some of the contracts the Group has exchanged fixed payment for a floating payment that is linked to the London Interbank offer Rate (LIBOR) and vice versa. Beside the use of the interest rate swaps to limit or manage exposure to fluctuations in interest rates, the Group has been able to obtain a marginally lower interest rate than it would have been able to get without the swap.

Exchange rate risk in EURO borrowing disbursed in US\$ is being managed by the use of Forward FX Contracts that allows a notional accrual of Euros that will close the open position over the life of the borrowing.

**Customers Risk Hedge Needs**

The Group offers its customers derivatives in connection with their risk-management objectives to transfer modify or reduce foreign exchange risk for their own trading purposes. As part of this process, the Group considers the customers' suitability for the risk involved, and the business purpose for the transaction. Currently all hedge transactions with the customers are backed by trade (visible and invisible) transactions. The Group also manages its derivative-risk positions through offsetting trade activities with credible counterparties, calculation of pre-settlement risk exposure and daily reporting of positions and risk measures to senior management.

The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favourable or unfavourable, and thus the aggregate fair values of derivative financial assets and liabilities, can fluctuate significantly from time to time. The fair values of derivative instruments held are set out below:

|                                     | <b>GROUP</b>                            |                    |                    | <b>BANK</b>                             |                    |                    |
|-------------------------------------|-----------------------------------------|--------------------|--------------------|-----------------------------------------|--------------------|--------------------|
|                                     | <b>31 Dec 2012</b>                      |                    |                    | <b>31 Dec 2012</b>                      |                    |                    |
|                                     | <b>Notional<br/>contract<br/>amount</b> | <b>Fair values</b> |                    | <b>Notional<br/>contract<br/>amount</b> | <b>Fair values</b> |                    |
| <b>N 'millions</b>                  | <b>Asset</b>                            | <b>Liability</b>   | <b>N 'millions</b> | <b>Asset</b>                            | <b>Liability</b>   | <b>N 'millions</b> |
| <b>Interest rate derivatives</b>    |                                         |                    |                    |                                         |                    |                    |
| Interest rate swaps                 | 13,198                                  | -                  | (61)               | 13,198                                  | -                  | (61)               |
| <b>Foreign exchange derivatives</b> |                                         |                    |                    |                                         |                    |                    |
| Forward FX contract                 | 5,302                                   | 626                | (860)              | 4,733                                   | 3                  | (342)              |
| Currency swap                       | 10,750                                  | 54                 | -                  | 10,750                                  | 54                 | -                  |
| Put options                         | 41,581                                  | 1,205              | (875)              | 41,581                                  | 1,205              | (875)              |
|                                     | <b>70,831</b>                           | <b>1,885</b>       | <b>(1,796)</b>     | <b>70,262</b>                           | <b>1,262</b>       | <b>(1,278)</b>     |
| Current                             | 5,302                                   | 680                | (660)              | 4,733                                   | 57                 | (142)              |
| Non Current                         | 65,529                                  | 1,205              | (1,136)            | 65,529                                  | 1,205              | (1,136)            |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

21. Financial assets held for trading continued

|                                     | GROUP<br>31 Dec 2011                          |                      |                          | BANK<br>31 Dec 2011                           |                      |                          |
|-------------------------------------|-----------------------------------------------|----------------------|--------------------------|-----------------------------------------------|----------------------|--------------------------|
|                                     | Notional<br>contract<br>amount<br>N 'millions | Fair values          |                          | Notional<br>contract<br>amount<br>N 'millions | Fair values          |                          |
|                                     |                                               | Asset<br>N 'millions | Liability<br>N 'millions |                                               | Asset<br>N 'millions | Liability<br>N 'millions |
| <b>Interest rate derivatives</b>    |                                               |                      |                          |                                               |                      |                          |
| Interest rate swaps                 | 68,728                                        | 665                  | 439                      | 68,728                                        | 665                  | 439                      |
| <b>Foreign exchange derivatives</b> |                                               |                      |                          |                                               |                      |                          |
| Forward FX contract                 | 10,636                                        | 165                  | 1,728                    | 10,059                                        | 35                   | 14                       |
| Currency swap                       | 7,915                                         | 137                  | 690                      | 7,915                                         | 137                  | 690                      |
| Put options                         | 14,839                                        | 157                  | -                        | 14,839                                        | 157                  | -                        |
|                                     | <u>102,118</u>                                | <u>1,124</u>         | <u>2,857</u>             | <u>101,541</u>                                | <u>994</u>           | <u>1,143</u>             |
| Current                             | 10,636                                        | 165                  | 1,728                    | 10,059                                        | 35                   | 14                       |
| Non Current                         | 91,482                                        | 959                  | 1,129                    | 91,482                                        | 959                  | 1,129                    |
|                                     | <u>102,118</u>                                | <u>1,124</u>         | <u>2,857</u>             | <u>101,541</u>                                | <u>994</u>           | <u>1,143</u>             |

|                                     | GROUP<br>1 Jan 2011                           |                      |                          | BANK<br>1 Jan 2011                            |                      |                          |
|-------------------------------------|-----------------------------------------------|----------------------|--------------------------|-----------------------------------------------|----------------------|--------------------------|
|                                     | Notional<br>contract<br>amount<br>N 'millions | Fair values          |                          | Notional<br>contract<br>amount<br>N 'millions | Fair values          |                          |
|                                     |                                               | Asset<br>N 'millions | Liability<br>N 'millions |                                               | Asset<br>N 'millions | Liability<br>N 'millions |
| <b>Interest rate derivatives</b>    |                                               |                      |                          |                                               |                      |                          |
| Interest rate swaps                 | 69,875                                        | 1,927                | (1,187)                  | 69,875                                        | 1,927                | (1,187)                  |
| <b>Foreign exchange derivatives</b> |                                               |                      |                          |                                               |                      |                          |
| Forward FX contract                 | 1,516                                         | 35                   | (13)                     | 1,516                                         | 35                   | (13)                     |
| Currency swap                       | 5,992                                         | -                    | (439)                    | 5,992                                         | -                    | (439)                    |
|                                     | <u>77,383</u>                                 | <u>1,962</u>         | <u>(1,639)</u>           | <u>77,383</u>                                 | <u>1,962</u>         | <u>(1,639)</u>           |
| Current                             | 1,516                                         | 35                   | (13)                     | 1,516                                         | 35                   | (13)                     |
| Non Current                         | 75,867                                        | 1,927                | (1,626)                  | 75,867                                        | 1,927                | (1,626)                  |
|                                     | <u>77,383</u>                                 | <u>1,962</u>         | <u>(1,639)</u>           | <u>77,383</u>                                 | <u>1,962</u>         | <u>(1,639)</u>           |

22. Investment Securities  
GROUP

|                                           | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|-------------------------------------------|------------------------------------|------------------------------------|----------------------------------|
| <b>22.1 Securities available for sale</b> |                                    |                                    |                                  |
| Debt securities – at fair value:          |                                    |                                    |                                  |
| – Treasury bills                          | 121,247                            | 149,489                            | 3,368                            |
| – Government bonds                        | 182,629                            | 155,351                            | 136,578                          |
| Equity securities – at fair value:        |                                    |                                    |                                  |
| – Listed                                  | 1,131                              | 4,417                              | 6,196                            |
| Equity securities – at fair value:        |                                    |                                    |                                  |
| – Unlisted                                | 46,367                             | 47,676                             | 76,680                           |
|                                           | <u>351,374</u>                     | <u>356,933</u>                     | <u>222,822</u>                   |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

22. Investment Securities continued

|                                                          | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|----------------------------------------------------------|------------------------------------|------------------------------------|----------------------------------|
| <b>GROUP</b>                                             |                                    |                                    |                                  |
| <b>Assets pledged as collateral</b>                      |                                    |                                    |                                  |
| Debt securities - at fair value                          |                                    |                                    |                                  |
| – Treasury bills                                         | 17,531                             | 22,195                             | -                                |
| – Government bonds                                       | 1,515                              | 10,191                             | 109,100                          |
|                                                          | 19,046                             | 32,386                             | 109,100                          |
| <b>Total securities classified as available for sale</b> | <b>370,420</b>                     | <b>389,319</b>                     | <b>331,922</b>                   |
| <b>22.2 Securities held to maturity</b>                  |                                    |                                    |                                  |
| Debt securities – at amortised cost:                     |                                    |                                    |                                  |
| – Treasury bills                                         | -                                  | -                                  | 6,997                            |
| – Listed debt                                            | 155,636                            | 337,336                            | -                                |
| – Unlisted debt                                          | 175,224                            | -                                  | 24,889                           |
|                                                          | 330,860                            | 337,336                            | 31,886                           |
| <b>Assets pledged as collateral</b>                      |                                    |                                    |                                  |
| Debt securities - at amortised cost                      |                                    |                                    |                                  |
| – Treasury bills                                         | -                                  | -                                  | 12,909                           |
| – Government bonds                                       | 31,063                             | 39,743                             | -                                |
|                                                          | 31,063                             | 39,743                             | 12,909                           |
| <b>Total securities classified as held-to-maturity</b>   | <b>361,923</b>                     | <b>377,079</b>                     | <b>44,795</b>                    |
| <b>Total investment securities</b>                       | <b>732,343</b>                     | <b>766,398</b>                     | <b>376,717</b>                   |
| <b>BANK</b>                                              |                                    |                                    |                                  |
| <b>22.3 Securities available for sale</b>                |                                    |                                    |                                  |
| Debt securities – at fair value:                         |                                    |                                    |                                  |
| – Treasury bills                                         | 108,127                            | 148,658                            | 3,368                            |
| – Government bonds                                       | 144,784                            | 149,965                            | 124,743                          |
| Equity securities – at fair value:                       |                                    |                                    |                                  |
| – Listed                                                 | 1,131                              | 2,486                              | 4,132                            |
| Equity securities – at fair value:                       |                                    |                                    |                                  |
| – Unlisted                                               | 46,309                             | 39,658                             | 68,920                           |
|                                                          | 300,351                            | 340,767                            | 201,163                          |
| <b>Assets pledged as collateral</b>                      |                                    |                                    |                                  |
| Debt securities – at fair value:                         |                                    |                                    |                                  |
| – Treasury bills                                         | 17,531                             | 22,195                             | -                                |
| – Government bonds                                       | 1,515                              | 10,191                             | 109,100                          |
|                                                          | 19,046                             | 32,386                             | 109,100                          |
| <b>Total securities classified as available for sale</b> | <b>319,397</b>                     | <b>373,153</b>                     | <b>310,263</b>                   |
| <b>22.4 Securities held to maturity</b>                  |                                    |                                    |                                  |
| Debt securities – at amortised cost:                     |                                    |                                    |                                  |
| – Treasury bills                                         | -                                  | -                                  | 6,827                            |
| – Listed                                                 | 155,636                            | 307,907                            | -                                |
| – Unlisted                                               | 175,224                            | 21,950                             | 37,504                           |
|                                                          | 330,860                            | 329,857                            | 44,331                           |
| <b>Assets pledged as collateral</b>                      |                                    |                                    |                                  |
| Debt securities – at amortised cost:                     |                                    |                                    |                                  |
| – Treasury bills                                         | -                                  | -                                  | 12,909                           |
| – Government bonds                                       | 31,063                             | 39,743                             | -                                |
|                                                          | 31,063                             | 39,743                             | 12,909                           |
| <b>Total securities classified as held-to-maturity</b>   | <b>361,923</b>                     | <b>369,600</b>                     | <b>57,240</b>                    |
| <b>Total investment securities</b>                       | <b>681,320</b>                     | <b>742,753</b>                     | <b>367,503</b>                   |

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**23. Asset pledged as collateral**

The assets pledged by the group are strictly for the purpose of providing collateral to the counterparty. To the extent that the counterparty is not permitted to sell and/or repledge the assets in the absence of default, they are classified in the statement of financial position as pledged assets. These transactions are conducted under terms that are usual and customary to standard securities borrowing and lending activities.

The nature and carrying amounts of the assets pledged as collaterals are as follows:

GROUP

|                                                | <b>31 December<br/>2012</b> | <b>31 December<br/>2011</b> | <b>1 January<br/>2011</b> |
|------------------------------------------------|-----------------------------|-----------------------------|---------------------------|
|                                                | <b>N 'millions</b>          | <b>N 'millions</b>          | <b>N 'millions</b>        |
| Available for sale debt securities (note 22.1) | 19,046                      | 32,386                      | 109,100                   |
| Held to maturity debt securities (note 22.2)   | 31,063                      | 39,743                      | 12,909                    |
|                                                | <u>50,109</u>               | <u>72,129</u>               | <u>122,009</u>            |
| Current                                        | 19,046                      | 32,386                      | 109,100                   |
| Non current                                    | 31,063                      | 39,743                      | 12,909                    |
|                                                | <u>50,109</u>               | <u>72,129</u>               | <u>122,009</u>            |
| <b>BANK</b>                                    |                             |                             |                           |
| Available for sale debt securities (note 22.3) | 19,046                      | 32,386                      | 109,100                   |
| Held to maturity debt securities (note 22.4)   | 31,063                      | 39,743                      | 12,909                    |
|                                                | <u>50,109</u>               | <u>72,129</u>               | <u>122,009</u>            |
| Current                                        | 19,046                      | 32,386                      | 109,100                   |
| Non current                                    | 31,063                      | 39,743                      | 12,909                    |
|                                                | <u>50,109</u>               | <u>72,129</u>               | <u>122,009</u>            |

**24. Investment in subsidiaries**

**24.1 Principal subsidiary undertakings**

Following the restructuring which occurred during the year ended 31 December 2012, the Group transferred its entire interest in some subsidiaries to FBN Holdings Plc.- see Note 26 for listing of the affected entities

|                                                 | <b>31 December<br/>2012</b> | <b>31 December<br/>2011</b> | <b>1 January<br/>2011</b> |
|-------------------------------------------------|-----------------------------|-----------------------------|---------------------------|
|                                                 | <b>N 'millions</b>          | <b>N 'millions</b>          | <b>N 'millions</b>        |
| FBN Bank (UK) Limited (Note 24 (i))             | 30,695                      | 18,441                      | 18,441                    |
| FBN Capital Limited (Note 26)                   | -                           | 4,300                       | 4,300                     |
| First Pension Custodian Limited (Note 24 (ii) ) | 2,000                       | 2,000                       | 2,000                     |
| First Trustees Nigeria Limited (Note 26)        | -                           | 23                          | 23                        |
| FBN Mortgages Limited (Note 24 (iii) )          | 2,100                       | 2,100                       | 2,100                     |
| FBN Insurance Brokers Limited (Note 26)         | -                           | 15                          | 15                        |
| First Registrars Nigeria Limited (Note 26)      | -                           | 10                          | 10                        |
| FBN Bureau de Change Limited (Note 24 (iv) )    | 50                          | 500                         | 500                       |
| FBN Microfinance Bank Limited (Note 26)         | -                           | 1,000                       | 1,000                     |
| First Funds Limited (Note 26)                   | -                           | 2,050                       | 2,050                     |
| FBN Life Assurance (Note 26)                    | -                           | 2,000                       | -                         |
| Banque Internationale de Crédit (Note 24 (v))   | 5,503                       | -                           | -                         |
|                                                 | <u>40,348</u>               | <u>32,439</u>               | <u>30,439</u>             |
| Impairment of investments in subsidiaries       | -                           | (23)                        | (23)                      |
|                                                 | <u>40,348</u>               | <u>32,416</u>               | <u>30,416</u>             |

All shares in subsidiary undertakings are ordinary shares. For all periods shown, the company owned the total issued shares in all its subsidiary undertakings except FBN Life Assurance in which it owned 65% and Banque Internationale de Crédit in which it owned 75%.



# First Bank of Nigeria Limited

## NOTES TO THE ANNUAL FINANCIAL STATEMENTS At 31 December 2012

### 24. Investment in subsidiaries continued

#### 24.1 Principal subsidiary undertakings

| Subsidiary                                          | Principal activity            | Country of incorporation     | Statutory year end |
|-----------------------------------------------------|-------------------------------|------------------------------|--------------------|
| FBN Bank (UK) Limited (Note 24 (i))                 | Banking                       | United Kingdom               | 31 December        |
| FBN Capital Limited (Note 26)                       | Investment banking            | Nigeria                      | 31 December        |
| First Pension Custodian Limited (Note 24 (ii) )     | Pension fund Assets custodian | Nigeria                      | 31 December        |
| First Trustees Nigeria Limited (Note 26)            | Trusteeship                   | Nigeria                      | 31 December        |
| FBN Mortgages Limited (Note 24 (iii) )              | Mortgage banking              | Nigeria                      | 31 December        |
| FBN Insurance Brokers Limited (Note 26)             | Insurance brokerage           | Nigeria                      | 31 December        |
| First Registrars Nigeria Limited (Note 26)          | Share register administration | Nigeria                      | 31 December        |
| FBN Bureau de Change Limited (Note 24 (iv) )        | Bureau De Change              | Nigeria                      | 31 December        |
| FBN Microfinance Bank Limited (Note 26)             | Microfinance banking          | Nigeria                      | 31 December        |
| First Funds Limited (Note 26)                       | Venture Capital               | Nigeria                      | 31 December        |
| FBN Life Assurance (Note 26)                        | Life Insurance                | Nigeria                      | 31 December        |
| Banque Internationale de Crédit (DRC) (Note 24 (v)) | Banking                       | Democratic republic of Congo | 31 December        |

#### i FBN Bank (UK) Limited

FBN Bank (UK) Ltd ('FBNUK') is a company incorporated in the United Kingdom under the Companies Act 1985 as a UK registered bank authorised by the Financial Services Authority to accept deposits and undertake banking business.

FBNUK was incorporated in November 2002. It is a wholly owned subsidiary of First Bank of Nigeria Plc. The bank has a branch in Paris.

During the current year, the Group invested additional capital in FBN UK in compliance with the regulatory requirement imposed by the Financial Services Authority to re-capitalise the company,

#### ii First Pension Custodian Limited

First Pension Custodian Limited was incorporated on 12 August 2005 and granted an approval in principle by the National Pension Commission on 1 August 2005 while the operating licence was obtained on the 7 December 2005. The principal activity of the company is to act as a Custodian of Pension Fund Assets in accordance with the Pension Reform Act, 2004.

#### iii FBN Mortgages Limited

The Company was incorporated on 17 March 2003 and commenced operations on 1 May 2004. Its principal activities include acceptance of deposits, provision of mortgage finance for customers and investment in properties.

#### iv FBN Bureau de Change Limited

This represents the Bank's 100% holding in FBN Bureau de Change Limited. The Bank obtained approval from the Central Bank of Nigeria to operate a bureau de change on 8 August 2006. In 2010, the Central Bank of Nigeria (CBN) withdrew the license of all class 'A' Bureau De Change and advised them to apply for class 'B' in order to continue in business. The Class B license was issued in the current year and the Bank obtained a refund of N450 million for the excess capital requirement.

#### v Banque Internationale de Crédit (DRC)

Banque Internationale de Crédit (BIC), is a company incorporated in the Democratic Republic of Congo (DRC) on 6th April 1994, following the approval granted by the Central Bank of Congo on September 24, 1993.

First Bank Nigeria Limited has a holding of 75% in the equity of BIC.

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

# First Bank of Nigeria Limited

## NOTES TO THE ANNUAL FINANCIAL STATEMENTS At 31 December 2012

### 25. Acquisition of Subsidiary

In October 2011, First Bank of Nigeria Plc paid for the acquisition of a 75% interest in Thorens Limited, which owns 99.9% interest in Banque Internationale de Cr dit (BIC) in Democratic Republic of Congo (DRC). The transaction was approved by the Central Banks in Nigeria and the DRC, subject to subsequent restructuring of the investment by the Bank to achieve direct ownership of BIC. As part of the restructuring, the Bank gained effective control of BIC on 31 March 2012 by controlling 75% of its shares and voting interest and thus accounted for the acquisition on that date. The consideration transferred by the Bank in October 2011 was N5.5 billion.

The acquired company contributed interest income of N2,123 million and fee commission of N2,251 to the group for the period 1 April 2012 to 31 December 2012 as well as profit of N671million . If the acquisition had occurred on 1 January 2012, the group interest income would show N277,705 million, group fee and commission would be N54,123 and group profit before tax would have been N86,400.

This acquisition is expected to increase the Group's profile across Sub Saharan Africa, create a greater earning diversification and increased shareholder value through higher returns on equity.

The following table summarises the consideration paid for BIC, the fair value of assets acquired, liabilities assumed and the non-controlling interest at the acquisition date.

|                                                                                            | <b>March 31 2012</b>          |
|--------------------------------------------------------------------------------------------|-------------------------------|
| <b>Consideration</b>                                                                       |                               |
| Cash                                                                                       | N'm<br>5,503                  |
| Contingent Consideration                                                                   | -                             |
|                                                                                            | <hr/> 5,503                   |
| <b>Recognised amounts of identifiable assets acquired and liabilities assumed</b>          |                               |
|                                                                                            | <b>Provisional Fair value</b> |
| Cash and balances with central banks                                                       | 10,081                        |
| Treasury bills                                                                             | 44                            |
| Loans and advances to banks                                                                | 6,841                         |
| Loans and advances to customers                                                            | 16,046                        |
| Inventory                                                                                  | 145                           |
| Deferred tax asset                                                                         | 1,045                         |
| Other assets                                                                               | 1,975                         |
| Property, plant and equipment                                                              | 2,669                         |
| Deposits                                                                                   | (27,521)                      |
| Other liabilities                                                                          | (6,182)                       |
|                                                                                            | <hr/>                         |
| <b>Total identifiable net assets</b>                                                       | <b>5,143</b>                  |
| Non controlling interest                                                                   | 1,286                         |
| Goodwill                                                                                   | 1,646                         |
|                                                                                            | <hr/>                         |
| <i>Cash and cash equivalents acquired from the subsidiary is made up of the following:</i> |                               |
| Cash and balances with central banks                                                       | 10,081                        |
| Treasury bills                                                                             | 44                            |
| Loans and advances to banks                                                                | 6,841                         |
|                                                                                            | <hr/> <b>16,966</b>           |

The goodwill of N 1.6 billion arises from a number of factors such as expected synergy's through combining a highly skilled workforce and obtaining economies of scale and unrecognised assets such as customer listing, brand and workforce

There were no contingent consideration. So the fair value of the contingent consideration arrangement was deemed nil.

The treasury bills were not marked to market as at 31 March 2012. The treasury bills are highly liquid investments that are convertible into cash with an insignificant risk of changes in value with original maturities of less than three months. The maturity of the treasury bills ranges between 7 days and 28 days. The amount represents its fair value.

The carrying amount of cash and balances with central bank and loans and advances to banks represents their respective fair value.

The contractual amount for loans and advances to customers is N 6.6 billion which is net of a loan loss provision of N2.2 billion.

The value of the other assets is N1.975 billion, this include an account receivable of N0.987 billion. This full amount is deemed recoverable. No provision has been made on the other asset

The value of the acquired property plant and equipment of N2.7 billion is provisional pending, receipt of the final valuations for the assets.

The non-controlling interest has been recognised as a proportion of net assets acquired.

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**26. Discontinued operations**

(i) Transfer of subsidiaries resulting from Business restructuring

Following the directive of the Central Bank of Nigeria on the new banking model in Nigeria issued on 4 October, 2010, the Group opted for the Holding company structure. The Holding company structure led to the reorganisation of the group reporting and business structure. On 1 December 2012, FBN Holdings Plc became the Parent company of the FBN group. As a result of the reorganisation, FBN Nigeria Limited is the parent company of the commercial banking subsidiaries and transferred its interest in the underlisted subsidiaries to its ultimate parent company - FBN Holdings Plc or FBN Capital Limited as detailed below. In line with the accounting policy on common control transactions, predecessor accounting was applied and the assets and liabilities of these entities were transferred at the existing book value. Thus, no gain or loss was recorded on the transfer of these subsidiaries to the Holding company.

**FBN Holdings Plc**

FBN Capital Limited  
FBN Insurance Brokers Limited  
FBN Microfinance Bank Limited  
FBN Life Assurance

**FBN Capital Limited**

First Trustees Nigeria Limited  
First Funds Limited

(ii) Disposal of First Registrars Limited

On 28th December 2012, FBN Limited disposed of 100% of the share capital of its subsidiary - First Registrars. The company contributed profit of N1.5 billion to the Group from 1 January 2012 to 28 December 2012 (N986m for prior year in First Registrars Nigeria Limited).

A) Discontinued operations contributed profit of N3.5 billion to the Group (2011: (N1.7b)).

The results of the discontinued operations up till point of disposal is included within "Discontinued operations" in the current year and their full year result for prior year is also shown. The results of discontinued operations as shown below, includes the following:

Results of the subsidiaries transferred to FBN Holdings Plc for the 11 months to November 2012

Results of First Registrars Nigeria Limited up to date of sale - 28th December 2012

Results of the property development portfolio of FBN mortgages which was classified as Held for Sale during the year.

Gain recognised from the sale of First Registrars Nigeria Limited:

|                                                                         | Group                                  |                                        |
|-------------------------------------------------------------------------|----------------------------------------|----------------------------------------|
|                                                                         | 12 months to<br>Dec 2012<br>N'millions | 12 months to<br>Dec 2011<br>N'millions |
| Interest income                                                         | 9,987                                  | 5,956                                  |
| Interest expense                                                        | (3,742)                                | (2,057)                                |
| Net interest income                                                     | 6,245                                  | 3,899                                  |
| Impairment charge/write back on credit losses                           | (253)                                  | (198)                                  |
| Net interest income after impairment charge for credit losses           | 5,992                                  | 3,701                                  |
| Insurance premium revenue                                               | 1,524                                  | 1,295                                  |
| Insurance premium revenue ceded to reinsurers                           | (110)                                  | (31)                                   |
| Net insurance premium revenue                                           | 1,414                                  | 1,264                                  |
| Net fee and commission income                                           | 4,706                                  | 3,993                                  |
| Net gains/(losses) on investment securities                             | -                                      | 212                                    |
| Net gains/(losses) from financial assets classified as held for trading | -                                      | (3,824)                                |
| Dividend                                                                | -                                      | 225                                    |
| Other operating income                                                  | 2,072                                  | 406                                    |
| Net insurance benefits and claims                                       | (456)                                  | (81)                                   |
| Operating expenses                                                      | (8,257)                                | (9,199)                                |
| <b>Operating profit</b>                                                 | <b>5,471</b>                           | <b>(3,303)</b>                         |
| <b>Profit before tax</b>                                                | <b>5,471</b>                           | <b>(3,303)</b>                         |
| Income tax expense                                                      | (1,921)                                | 1,637                                  |
| Profit/(Loss) from discontinued operations                              | 3,550                                  | (1,666)                                |
| Pre tax gain from disposal of operations                                | 288                                    | -                                      |
| Tax                                                                     | -                                      | -                                      |
| After tax gain from disposal of operations                              | 288                                    | -                                      |
| Total Profit on discontinued operations                                 | 3,838                                  | (1,666)                                |
| Profit attributable to:                                                 |                                        |                                        |
| Owners of the parent                                                    | 3,849                                  | (1,490)                                |
| Non-controlling interests                                               | (11)                                   | (176)                                  |

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

B) Asset, Liabilities and Reserves of the discontinued operations at the point of transfer/disposal are shown below:

|                                      | Entities transferred to Holdco | First registrars Limited |
|--------------------------------------|--------------------------------|--------------------------|
|                                      | 30 November<br>N'million       | 28 December<br>N'million |
| <b>Assets</b>                        |                                |                          |
| Cash and balances with central banks | 1,261                          | -                        |
| Loans and advances to banks          | 28,611                         | 30,619                   |
| Loans and advances to customers      | 1,706                          | 148                      |
| Financial assets held for trading    | 18,396                         | -                        |
| Insurance receivables                | 517                            | -                        |
| Investment securities                |                                |                          |
| -Available-for-sale investments      | 5,213                          | -                        |
| -Held to maturity investments        | 27,610                         | 3,001                    |
| Assets pledged as collateral         | 3,135                          | -                        |
| Other assets                         | 5,825                          | 233                      |
| Inventory                            | 25,366                         |                          |
| Investment properties                | 4,055                          | -                        |
| Intangible assets                    | 63                             | -                        |
| Property, plant and equipment        | 967                            | 565                      |
| Deferred tax                         | 149                            | 81                       |
| <b>Total assets</b>                  | <b>122,873</b>                 | <b>34,647</b>            |
| <b>Liabilities</b>                   |                                |                          |
| Deposits from banks                  | 3,146                          | -                        |
| Deposits from customers              | 1,340                          | -                        |
| Liability on investment contracts    | 44,388                         | -                        |
| Liability on insurance contracts     | 2,250                          | -                        |
| Borrowings                           | 57,731                         | -                        |
| Retirement benefit obligations       | 329                            | -                        |
| Current income tax liability         | 180                            | -                        |
| Deferred tax                         | 260                            | -                        |
| Other liabilities                    | 10,808                         | 31,435                   |
| <b>Total liabilities</b>             | <b>120,432</b>                 | <b>31,435</b>            |
| <b>Equity and reserves</b>           |                                |                          |
| Share capital                        | 6,162                          | 500                      |
| Share premium                        | 18,436                         | -                        |
| Retained earnings                    | (22,252)                       | 2,712                    |
| Other reserves                       |                                |                          |
| Statutory reserve                    | 56                             | -                        |
| AFS Fair value reserve               | -                              | -                        |
| Contingency Reserve                  | 40                             | -                        |
| <b>Total equity and reserves</b>     | <b>2,441</b>                   | <b>3,212</b>             |

C) **Asset classified as Held for Sale**

The assets and liabilities held for sale relate to the property development portfolio of First Mortgages Limited which is being presented as held for sale following the commitment to its sale by the Group's management in compliance with the Central Bank of Nigeria's (CBN) Regulation on the scope of Banking Activities and Ancillary Matters No 3, 2010, which require banks in Nigeria to concentrate on banking businesses. In August 2012, as part of the capital restructuring scheme of the FirstBank Group, shareholders approved the full divestment by FirstBank, of all the property development business of FBN Mortgages, prior to the Central Bank of Nigeria cut off date of June 2013. The sale is expected to be completed by May 2013.

The carrying amount of the assets and liabilities of the disposed group classified as held for sale are as listed below.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

|                                                | <b>31 Dec 2012</b> |
|------------------------------------------------|--------------------|
|                                                | N'million          |
| <b>Assets classified as held for sale</b>      |                    |
| Inventory                                      | 5,637              |
| Accounts receivable                            | 7,341              |
|                                                | <u>12,978</u>      |
| <b>Liabilities classified as held for sale</b> |                    |
| Accounts payable - Deposit for property        | <u>2,836</u>       |
| <b>Net Asset</b>                               | <u>10,142</u>      |

**D) Cash flows attributable to discontinued operations.**

**i) Transferred subsidiaries**

|                                         | <b>2012</b>    | <b>2011</b>     |
|-----------------------------------------|----------------|-----------------|
| Net cash flow from Operating activities | (9,998)        | (9,393)         |
| Net cash flow from investing activities | (28)           | (27,187)        |
| Net cash flow from financing activities | 3,149          | (13,336)        |
| Net cash outflow/inflow                 | <u>(6,877)</u> | <u>(49,916)</u> |

**27. Investment in associates (equity method)**

First Bank of Nigeria Plc has 40% shareholding in Kakawa Discount House (KDH).

KDH is a company incorporated in Nigeria and is involved in trading in, holding and provision of discount and re-discount facilities for treasury bills, commercial bills and other eligible financial instruments normally purchased by banks, corporate bodies and the investing public. KDH is not publicly traded and there is no published price information

As part of the Business restructuring which occurred during the period, the Bank transferred its 42% shareholding interest in Seawolf to FBN Holdings Plc. The transfer was made at Book value. During the period, FBN Registrar's interest in Kakawa Discount House was also transferred to FBN capital Limited at book value.

Seawolf is a company incorporated in Nigeria and is involved in the Oil and Gas sector. The Company is not publicly traded and there is no published price information

First Bank Nigeria Limited has 34.17% in FBN Heritage Funds. The principal activity of the Fund is the subscription of funds from the members of the public and the investment of such funds in quoted equities, government securities, and other financial instruments as determined by the Fund Manager in accordance with the Trust Deed. The Fund is listed on the Nigerian Stock Exchange. The Bank transferred its holdings in the Fund to FBN Holdings Plc as part of the business restructuring during the period.

|                                 | <b>GROUP</b>       |                    | <b>BANK</b>        |                    |
|---------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                 | <b>2012</b>        | <b>2011</b>        | <b>2012</b>        | <b>2011</b>        |
|                                 | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> |
| Balance at beginning of period  | 7,489              | 8,996              | 14,099             | 14,099             |
| Transferred to FBN Holdings Plc | (1,652)            | -                  | (11,875)           | -                  |
| Transferred to FBN Capital      | (660)              | -                  | -                  | -                  |
| Dividend received               | (576)              | (504)              | -                  | -                  |
| Share of profit / (loss)        | 1,008              | (1,003)            | -                  | -                  |
| At end of period                | <u>5,609</u>       | <u>7,489</u>       | <u>2,224</u>       | <u>14,099</u>      |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**27. Investment in associates (equity method)**

Summarised financial information of the Group's principal associates are as follows:

|                         | Total Assets | Total Liabilities | Net assets<br>/liabilities | Gross<br>earnings | Profit or loss<br>before tax |
|-------------------------|--------------|-------------------|----------------------------|-------------------|------------------------------|
|                         | N 'millions  | N 'millions       | N 'millions                | N 'millions       | N 'millions                  |
| <b>31 December 2012</b> |              |                   |                            |                   |                              |
| KDH                     | 119,437      | 106,028           | 13,409                     | 17,112            | 2,424                        |
| Heritage Fund           | 4,292        | 154               | 4,138                      | 227               | 172                          |
| <b>31 December 2011</b> |              |                   |                            |                   |                              |
| KDH                     | 121,995      | 108,338           | 13,657                     | 10,976            | 2,618                        |
| Seawolf                 | 185,847      | 207,464           | (21,617)                   | 11,454            | (4,639)                      |
| Heritage Fund           | 4,131        | 107               | 4,024                      | 93                | 14                           |
| <b>1 January 2011</b>   |              |                   |                            |                   |                              |
| KDH                     | 161,347      | 148,293           | 13,054                     | 10,244            | 3,147                        |
| Seawolf                 | 221,060      | 237,219           | (16,519)                   | 10,323            | (1,227)                      |
| Heritage Fund           | 4,681        | 146               | 4,535                      | 155               | 78                           |

KDH and FBN Heritage Fund do not have any commitment or contingent liabilities as at 31st December 2012 (2011 : Nil, 2010 : Nil).

**28. Investment properties**

|                                                 | GROUP               |                     |
|-------------------------------------------------|---------------------|---------------------|
|                                                 | 2012<br>N 'millions | 2011<br>N 'millions |
| <b>Cost</b>                                     |                     |                     |
| At 1 January                                    | 4,055               | 2,440               |
| Additions resulting from acquisitions           |                     | 52                  |
| Additions resulting from subsequent expenditure | 30                  | 1,563               |
| Discontinued operations                         | (4,085)             | -                   |
| At 31 December                                  | -                   | 4,055               |

This represents the Group's investment in land held for the purpose of capital appreciation. It is the company's policy not to depreciate land. The Bank has no investment property.

Investment properties did not generate any income or direct operating expenses during the period. Following the group restructure, the investment properties have been transferred to the new Holding Company.

The fair value of investment properties is N4,339 million in 2011 and was determined based on valuations performed by inhouse consultants. The fair value of the properties have been determined using on transactions observable in the market.

**29. Inventory**

|                         | GROUP               |                         |                         |
|-------------------------|---------------------|-------------------------|-------------------------|
|                         | 2012<br>N 'millions | Dec 2011<br>N 'millions | Jan 2011<br>N 'millions |
| Work in progress        | 8,366               | 11,807                  | 14,881                  |
| Interest capitalised    | 7,711               | 5,459                   | 5,165                   |
| Stock of properties     | 9,646               | 8,343                   | 3,035                   |
| Discontinued operations | (25,723)            | -                       | -                       |
| At 31 December          | -                   | 25,609                  | 23,081                  |
| Current                 | -                   | 8,343                   | 3,035                   |
| Non current             | -                   | 17,266                  | 20,046                  |
|                         | -                   | 25,609                  | 23,081                  |

Inventory relates to properties under development by FBN Mortgages Limited as well the real estate development of Rainbow Town Development Limited. This FBN Mortgages property development portfolio was classified as Asset Held for Sale during the period. see note 29 for a detailed note. The Bank has no inventory balance.

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**30. Property, plant and equipment**

Refer to FA sheet



First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**30. Property, plant and equipment**

Refer to FA sheet

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

31. Intangible assets

| GROUP                              | Goodwill     | Computer software        | Total        |
|------------------------------------|--------------|--------------------------|--------------|
| <b>Cost</b>                        |              |                          |              |
| At 1 January 2011                  | -            | 1,925                    | 1,925        |
| Additions                          | -            | 1,711                    | 1,711        |
| <b>At 31 December 2011</b>         | -            | 3,636                    | 3,636        |
| Additions                          | -            | 1,494                    | 1,494        |
| Disposals                          | -            | (191)                    | (191)        |
| Write off                          | -            | (237)                    | (237)        |
| Acquisition of subsidiary          | 1,646        | -                        | 1,646        |
| Exchange difference                | -            | 20                       | 20           |
| <b>At 31 December 2012</b>         | <b>1,646</b> | <b>4,722</b>             | <b>6,368</b> |
| <b>Amortisation and impairment</b> |              |                          |              |
| At 1 January 2011                  | -            | 1,431                    | 1,431        |
| Amortisation                       | -            | 1,197                    | 1,197        |
| <b>At 31 December 2011</b>         | -            | 2,628                    | 2,628        |
| Amortisation charge                | -            | 645                      | 645          |
| Write off                          | -            | (237)                    | (237)        |
| Disposals                          | -            | (99)                     | (99)         |
| Exchange difference                | -            | 14                       | 14           |
| <b>At 31 December 2012</b>         | -            | 2,951                    | 2,951        |
| <b>Net book value</b>              |              |                          |              |
| At 31 December 2012                | 1,646        | 1,771                    | 3,417        |
| At 31 December 2011                | -            | 1,008                    | 1,008        |
| At 1 January 2011                  | -            | 494                      | 494          |
| <b>BANK</b>                        |              | <b>Computer software</b> | <b>Total</b> |
| <b>Cost</b>                        |              |                          |              |
| At 1 January 2011                  |              | 1,229                    | 1,229        |
| Additions                          |              | 1,551                    | 1,551        |
| <b>At 31 December 2011</b>         |              | 2,780                    | 2,780        |
| Additions                          |              | 1,124                    | 1,124        |
| <b>At 31 December 2012</b>         |              | 3,904                    | 3,904        |
| <b>Amortisation and impairment</b> |              |                          |              |
| At 1 January 2011                  |              | 964                      | 964          |
| Amortisation                       |              | 1,082                    | 1,082        |
| <b>At 31 December 2011</b>         |              | 2,046                    | 2,046        |
| Amortisation                       |              | 556                      | 556          |
| <b>At 31 December 2012</b>         |              | 2,602                    | 2,602        |
| <b>Net book value</b>              |              |                          |              |
| At 31 December 2012                |              | 1,302                    | 1,302        |
| At 31 December 2011                |              | 734                      | 734          |
| At 1 January 2011                  |              | 265                      | 265          |

The amortisation charge for the period is included in Other operating expenses in the Statement of comprehensive income.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**31. Intangible assets continued**

**Impairment tests for goodwill**

Goodwill is allocated to cash generating units at a level which represents the smallest identifiable group of assets that generate largely independent cash flows.

Goodwill of N200 million (31 December 2011: Nil) relates to the acquisition of BIC.

At 31 December 2012, the calculation of the recoverable amount of goodwill is based upon a value in use calculation that discounts expected pre-tax cash flows at an interest rate appropriate to the cash generating unit (CGU). The determination of both requires the exercise of judgement. The estimation of pre-tax cash flows is sensitive to the periods for which forecasted cash flows are available and to assumptions underpinning the sustainability of those cash flows. While forecasts are compared with actual performance and external economic data, expected cash flows reflect management's view of future performance.

The values assigned to key assumptions reflect past experience, performance of the business to date and directors judgement. The recoverable amount calculations performed for the significant amounts of goodwill are sensitive to changes in the following key assumptions

*Cash flow forecasts*

Cash flow forecasts are based on internal management information for a period of up to five years, after which a growth factor appropriate for the business is applied. Initial cash flows are based on performance in the current period and the cash flows for the next five years are consistent with approved plans for each business.

*Growth rates*

Growth rates beyond five years are determined by reference to local economic growth. A declining growth rate of 5% from the sixth year up to the 10th year was assumed.

*Discount rate*

The discount rate applied in the case of this CGU was 22.88% , which is the pre tax weighted average cost of capital for BIC. This reflects the risk the specific risk profile of the cash generating unit to the extent that such risk is not already reflected in the forecast cash flows.

Certain elements within these cash flow forecasts are critical to the performance of the business. The impact of changes in these cash flows, growth rate and discount rate assumptions has been assessed by the Directors in the review. The Directors consider that reasonable changes in key assumptions used to determine the recoverable amounts of the BIC goodwill would not result in any material impairment.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**32. Deferred tax**

Deferred income taxes are calculated on all temporary differences under the liability method using an effective tax rate of 30% (2009: 30%, 2008: 30%).

|                                                                                            | GROUP                              |                                    |                                  |
|--------------------------------------------------------------------------------------------|------------------------------------|------------------------------------|----------------------------------|
|                                                                                            | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
| <b>Deferred income tax assets and liabilities are attributable to the following items:</b> |                                    |                                    |                                  |
| <b>Deferred tax assets</b>                                                                 |                                    |                                    |                                  |
| Property and equipment                                                                     | 9,253                              | 9,178                              | 5,187                            |
| Allowance for loan losses                                                                  | 3,159                              | 1,741                              | 128                              |
| Tax losses carried forward                                                                 | -                                  | 927                                | 3,687                            |
| Other assets                                                                               | 527                                | 1,126                              | -                                |
| Equity securities at fair value                                                            | (10,286)                           | (10,420)                           | -                                |
| Defined benefit obligation                                                                 | 5,301                              | 4,402                              | 3,272                            |
|                                                                                            | <u>7,955</u>                       | <u>6,954</u>                       | <u>12,274</u>                    |
| <b>Deferred tax liabilities</b>                                                            |                                    |                                    |                                  |
| Other liabilities                                                                          | 6                                  | 1,067                              | 901                              |
|                                                                                            | <u>6</u>                           | <u>1,067</u>                       | <u>901</u>                       |

Deferred tax assets

|                                                                |              |              |               |
|----------------------------------------------------------------|--------------|--------------|---------------|
| - Deferred tax asset to be recovered after more than 12 months | 7,428        | 5,828        | 12,274        |
| - Deferred tax asset to be recovered within 12 months          | 527          | 1,126        | -             |
|                                                                | <u>7,955</u> | <u>6,954</u> | <u>12,274</u> |

Deferred tax liabilities

|                                                                    |          |              |          |
|--------------------------------------------------------------------|----------|--------------|----------|
| - Deferred tax liability to be recovered after more than 12 months | -        | -            | -        |
| - Deferred tax liability to be recovered within 12 months          | 6        | 1,067        | -        |
|                                                                    | <u>6</u> | <u>1,067</u> | <u>-</u> |

|  | BANK                               |                                    |                                  |
|--|------------------------------------|------------------------------------|----------------------------------|
|  | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |

**Deferred income tax assets and liabilities are attributable to the following items:**

|                                 |              |              |               |
|---------------------------------|--------------|--------------|---------------|
| <b>Deferred tax assets</b>      |              |              |               |
| Property and equipment          | 9,254        | 9,178        | 5,187         |
| Allowance for loan losses       | 1,762        | -            | -             |
| Tax losses carried forward      | -            | 927          | 3,687         |
| Other assets                    | 526          | 1,108        | -             |
| Equity securities at fair value | (10,286)     | (10,420)     | -             |
| Defined benefit obligation      | 5,447        | 4,402        | 3,272         |
|                                 | <u>6,703</u> | <u>5,195</u> | <u>12,146</u> |

Deferred tax assets

|                                                                |              |              |               |
|----------------------------------------------------------------|--------------|--------------|---------------|
| - Deferred tax asset to be recovered after more than 12 months | 6,177        | 4,087        | 12,146        |
| - Deferred tax asset to be recovered within 12 months          | 526          | 1,108        | -             |
|                                                                | <u>6,703</u> | <u>5,195</u> | <u>12,146</u> |

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

32. Deferred tax continued  
Group

|                                                          | 1 Jan 2012<br>N 'millions | Recognised<br>in P&L<br>N 'millions | Recognised<br>OCI<br>N 'millions | 31 Dec 2012<br>N 'millions |
|----------------------------------------------------------|---------------------------|-------------------------------------|----------------------------------|----------------------------|
| <b>Movements in Deferred tax assets during the year:</b> |                           |                                     |                                  |                            |
| Property and equipment                                   | 9,178                     | 75                                  | -                                | 9,253                      |
| Allowance for loan losses                                | 1,741                     | 1,418                               | -                                | 3,159                      |
| Tax losses carried forward                               | 927                       | (927)                               | -                                | -                          |
| Other assets                                             | 1,126                     | (599)                               | -                                | 527                        |
| Other liabilities                                        | (10,420)                  | 134                                 | -                                | (10,286)                   |
| Defined benefit obligation                               | 4,402                     | 753                                 | 146                              | 5,301                      |
|                                                          | 6,954                     | 855                                 | 146                              | 7,955                      |

|                                                          | 1 Jan 2011<br>N 'millions | Recognised<br>in P&L<br>N 'millions | Recognised<br>OCI<br>N 'millions | 31 Dec 2011<br>N 'millions |
|----------------------------------------------------------|---------------------------|-------------------------------------|----------------------------------|----------------------------|
| <b>Movements in Deferred tax assets during the year:</b> |                           |                                     |                                  |                            |
| Property and equipment                                   | 5,187                     | 3,991                               | -                                | 9,178                      |
| Allowances for loan losses                               | 128                       | 1,613                               | -                                | 1,741                      |
| Tax losses carried forward                               | 3,688                     | (2,761)                             | -                                | 927                        |
| Other assets                                             | -                         | 1,126                               | -                                | 1,126                      |
| Other liabilities                                        | -                         | (10,420)                            | -                                | (10,420)                   |
| Defined benefit obligation                               | 3,272                     | 218                                 | 913                              | 4,402                      |
|                                                          | 12,274                    | (6,233)                             | 913                              | 6,954                      |

**Movements in Deferred tax liabilities during the year:**

|                   | 1 Jan 2012<br>N 'millions | Discontinued<br>Operations<br>N 'millions | Recognised<br>in P&L<br>N 'millions | 31 Dec 2012<br>N 'millions |
|-------------------|---------------------------|-------------------------------------------|-------------------------------------|----------------------------|
| Other liabilities | 1,067                     | (260)                                     | (801)                               | 6                          |

**Movements in Deferred tax liabilities during the year:**

|                   | 1 Jan 2011<br>N 'millions | Recognised<br>in P&L<br>N 'millions | Recognised<br>OCI<br>N 'millions | 31 Dec 2011<br>N 'millions |
|-------------------|---------------------------|-------------------------------------|----------------------------------|----------------------------|
| Other liabilities | 901                       | 166                                 | -                                | 1,067                      |

**Bank**

|                                                            | 1 Jan 2012<br>N 'millions | Recognised<br>in P&L<br>N 'millions | Recognised<br>OCI<br>N 'millions | 31 Dec 2012<br>N 'millions |
|------------------------------------------------------------|---------------------------|-------------------------------------|----------------------------------|----------------------------|
| <b>Movements in temporary differences during the year:</b> |                           |                                     |                                  |                            |
| Property and equipment                                     | 9,178                     | 76                                  | -                                | 9,254                      |
| Allowance for loan losses                                  | -                         | 1,762                               | -                                | 1,762                      |
| Tax losses carried forward                                 | 927                       | (927)                               | -                                | -                          |
| Other assets                                               | 1,108                     | (581)                               | -                                | 527                        |
| Other liabilities                                          | (10,420)                  | 134                                 | -                                | (10,287)                   |
| Defined benefit obligation                                 | 4,402                     | 899                                 | 146                              | 5,447                      |
|                                                            | 5,195                     | 1,363                               | 146                              | 6,703                      |

**Movements in temporary differences during the year:**

|                            | 1 Jan 2011<br>N 'millions | Recognised<br>in P&L<br>N 'millions | Recognised<br>OCI<br>N 'millions | 31 Dec 2011<br>N 'millions |
|----------------------------|---------------------------|-------------------------------------|----------------------------------|----------------------------|
| Property and equipment     | 5,187                     | 3,992                               | -                                | 9,178                      |
| Tax losses carried forward | 3,688                     | (2,761)                             | -                                | 927                        |
| Other assets               | -                         | 1,108                               | -                                | 1,108                      |
| Other liabilities          | -                         | (10,420)                            | -                                | (10,420)                   |
| Defined benefit obligation | 3,271                     | 218                                 | 913                              | 4,402                      |
|                            | 12,146                    | (7,864)                             | 913                              | 5,195                      |

Deferred income tax assets are recognised for tax loss carry-forwards only to the extent that the realisation of the related tax benefit is probable.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**33. Other assets**

**GROUP**

|                                         | <b>31 December<br/>2012</b> | <b>31 December<br/>2011</b> | <b>1 January<br/>2011</b> |
|-----------------------------------------|-----------------------------|-----------------------------|---------------------------|
|                                         | <b>N 'millions</b>          | <b>N 'millions</b>          | <b>N 'millions</b>        |
| Prepayments                             | 8,459                       | 9,276                       | 8,583                     |
| Accounts receivable                     | 17,330                      | 32,802                      | 22,790                    |
| Insurance receivables                   | -                           | 111                         | -                         |
| Other receivables                       | 14,182                      | 27,118                      | 11,890                    |
|                                         | <u>39,971</u>               | <u>69,307</u>               | <u>43,263</u>             |
| Less specific allowances for impairment | (6,238)                     | (7,035)                     | (3,981)                   |
|                                         | <u>33,733</u>               | <u>62,272</u>               | <u>39,282</u>             |

**BANK**

|                                         | <b>31 December<br/>2012</b> | <b>31 December<br/>2011</b> | <b>1 January<br/>2011</b> |
|-----------------------------------------|-----------------------------|-----------------------------|---------------------------|
|                                         | <b>N 'millions</b>          | <b>N 'millions</b>          | <b>N 'millions</b>        |
| Prepayments                             | 7,351                       | 7,582                       | 5,938                     |
| Accounts receivable                     | 18,721                      | 21,705                      | 18,540                    |
| Other receivables                       | 12,611                      | 20,671                      | 12,313                    |
|                                         | <u>38,683</u>               | <u>49,958</u>               | <u>36,791</u>             |
| Less specific allowances for impairment | (6,224)                     | (6,224)                     | (3,447)                   |
|                                         | <u>32,459</u>               | <u>43,734</u>               | <u>33,344</u>             |

**Reconciliation of impairment account**

|                         | <b>GROUP</b>       |                    | <b>BANK</b>        |                    |
|-------------------------|--------------------|--------------------|--------------------|--------------------|
|                         | <b>2012</b>        | <b>2011</b>        | <b>2012</b>        | <b>2011</b>        |
|                         | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> | <b>N 'millions</b> |
| At start of period      | 7,035              | 3,981              | 6,224              | 3,447              |
| Increase in impairment  | -                  | 3,696              | -                  | 2,726              |
| Amounts written off     | -                  | (693)              | -                  | -                  |
| Reclassification        | -                  | 51                 | -                  | 51                 |
| Discontinued operations | (797)              | -                  | -                  | -                  |
| At end of period        | <u>6,238</u>       | <u>7,035</u>       | <u>6,224</u>       | <u>6,224</u>       |

All other assets on the statement of financial position of the Group and Bank had a remaining period to contractual maturity of less than 12 months.

**34. Deposits from banks**

**GROUP**

|                   | <b>31 December<br/>2012</b> | <b>31 December<br/>2011</b> | <b>1 January<br/>2011</b> |
|-------------------|-----------------------------|-----------------------------|---------------------------|
|                   | <b>N 'millions</b>          | <b>N 'millions</b>          | <b>N 'millions</b>        |
| Interbank takings | 66,344                      | 97,661                      | 148,115                   |
| Due to bank       | 21,207                      | 85,839                      | 237                       |
|                   | <u>87,551</u>               | <u>183,500</u>              | <u>148,352</u>            |

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

34. Deposits from banks continued  
BANK

|                   | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|-------------------|------------------------------------|------------------------------------|----------------------------------|
| Interbank takings | 6,074                              | 50,588                             | 54,984                           |
| Due to bank       | 12,389                             | 718                                | 237                              |
|                   | <u>18,463</u>                      | <u>51,306</u>                      | <u>55,221</u>                    |

Deposits from banks only include financial instruments classified as liabilities at amortised cost and has a remaining period to contractual maturity of less than 12 months

35. Deposits from customers

| GROUP            | 31 December<br>2012<br>N 'millions          | 31 December<br>2011<br>N 'millions          | 1 January<br>2011<br>N 'millions          |
|------------------|---------------------------------------------|---------------------------------------------|-------------------------------------------|
| Current          | 805,222                                     | 746,118                                     | 607,252                                   |
| Savings          | 548,391                                     | 495,777                                     | 387,808                                   |
| Term             | 501,371                                     | 289,064                                     | 273,755                                   |
| Domiciliary      | 541,210                                     | 417,715                                     | 177,497                                   |
| Electronic purse | 9,664                                       | 2,647                                       | 1,288                                     |
|                  | <u>2,405,858</u>                            | <u>1,951,321</u>                            | <u>1,447,600</u>                          |
| Current          | 2,405,854                                   | 1,950,991                                   | 1,379,978                                 |
| Non-current      | 4                                           | 330                                         | 67,622                                    |
|                  | <u>2,405,858</u>                            | <u>1,951,321</u>                            | <u>1,447,600</u>                          |
| <b>BANK</b>      | <b>31 December<br/>2012<br/>N 'millions</b> | <b>31 December<br/>2011<br/>N 'millions</b> | <b>1 January<br/>2011<br/>N 'millions</b> |
| Current          | 755,738                                     | 702,847                                     | 574,415                                   |
| Savings          | 544,807                                     | 495,075                                     | 386,913                                   |
| Term             | 320,898                                     | 166,206                                     | 188,105                                   |
| Domiciliary      | 540,700                                     | 417,715                                     | 177,497                                   |
| Electronic purse | 9,664                                       | 2,647                                       | 1,288                                     |
|                  | <u>2,171,807</u>                            | <u>1,784,490</u>                            | <u>1,328,218</u>                          |
| Current          | 2,171,803                                   | 1,784,313                                   | 1,206,425                                 |
| Non-current      | 4                                           | 177                                         | 121,793                                   |
|                  | <u>2,171,807</u>                            | <u>1,784,490</u>                            | <u>1,328,218</u>                          |

Deposits from customers only include financial instruments classified as liabilities at amortised cost.

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

36. Financial liabilities held for trading

|                                            | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|--------------------------------------------|------------------------------------|------------------------------------|----------------------------------|
| <b>GROUP</b>                               |                                    |                                    |                                  |
| Fair value of derivatives held for trading | 1,796                              | 2,857                              | 1,639                            |
| <b>BANK</b>                                |                                    |                                    |                                  |
| Fair value of derivatives held for trading | 1,278                              | 1,143                              | 1,639                            |

Financial liabilities held for trading amounting to N1,136 million (2011: N1,129 million) are due after more than 12 months for both the group and bank

37. Borrowings

|                                                        | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|--------------------------------------------------------|------------------------------------|------------------------------------|----------------------------------|
| <b>GROUP</b>                                           |                                    |                                    |                                  |
| Long term borrowing comprise:                          |                                    |                                    |                                  |
| Due to FBN Capital Finance Company, Cayman Islands (i) | -                                  | 28,009                             | 27,043                           |
| Due to European Investment Bank (ii)                   | 2,560                              | 4,677                              | 7,036                            |
| Due to Standard Chartered Bank (iii)                   | -                                  | 32,178                             | 53,445                           |
| On-lending facilities from financial institutions (iv) | 25,846                             | 29,497                             | 18,807                           |
| Borrowing from correspondence banks (v)                | 47,135                             | 10,112                             | 20,019                           |
|                                                        | <u>75,541</u>                      | <u>104,473</u>                     | <u>126,350</u>                   |
| Current                                                | 54,004                             | 55,329                             | 21,491                           |
| Non-current                                            | 21,537                             | 49,144                             | 104,859                          |
|                                                        | <u>75,541</u>                      | <u>104,473</u>                     | <u>126,350</u>                   |
| <b>BANK</b>                                            |                                    |                                    |                                  |
| Long term borrowing comprise:                          |                                    |                                    |                                  |
| Due to FBN Capital Finance Company, Cayman Islands (i) | -                                  | 28,009                             | 27,043                           |
| Due to European Investment Bank (ii)                   | 2,560                              | 4,677                              | 7,036                            |
| Due to Standard Chartered Bank (iii)                   | -                                  | 32,178                             | 53,446                           |
| On-lending facilities from financial institutions (iv) | 25,846                             | 29,496                             | 18,807                           |
| Borrowing from correspondence banks (v)                | 53,581                             | 9,927                              | 19,764                           |
|                                                        | <u>81,987</u>                      | <u>104,287</u>                     | <u>126,096</u>                   |
| Current                                                | 54,004                             | 55,143                             | 21,491                           |
| Non-current                                            | 27,983                             | 49,144                             | 104,605                          |
|                                                        | <u>81,987</u>                      | <u>104,287</u>                     | <u>126,096</u>                   |

The Group has not had any defaults of principal, interest or other breaches with respect to their liabilities during the period (2011: nil).

- (i) Facility represents dollar notes issued by FBN Capital Finance Company, Cayman Islands on 30 March 2007 for a period of 10 years. Interest on the notes is payable at 9.75% per annum. The loan is repayable at six monthly intervals over a period of five years commencing from 29 March 2012. The loan is subordinated debt and was non-callable in the first five years. The loan was repaid in March 2012
- (ii) Facility represents a medium-term loan (callable notes) secured from European Investment Bank. The loan is divided into tranche A of euro 35 million for a tenure of five year and tranche B of euro 15 million for a tenure of eight years, which qualifies it as tier II capital. Interest is payable half-yearly at 2% and 3% above LIBOR rate for tranche A and tranche B respectively.
- (iii) Facility represents a medium-term loan (dollar notes) secured from Standard Chartered Bank in February 2010 for a period of three years with a moratorium of 18 months. The interest on the loan is payable half yearly at 4.25% above the LIBOR rate. The loan was repaid on August 2012
- (iv) Included in on-lending facilities from financial institutions are disbursements from banks which are guaranteed by FBN for specific customers. These facilities include the BOI funds and CACS intervention funds.



First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

37. Borrowings continued

a. CBN/BOI facilities

The Central Bank of Nigeria (CBN), in a bid to unlock the credit market, approved the investment of N 200 billion debenture stock to be issued by the Bank of Industry (BOI), which would be applied to the re-financing/restructuring of bank's loans to the manufacturing sector. During the year, the Bank of Industry (BOI) disbursed an additional N 1.8 billion ( 2011: N 1.13 billion) to First Bank of Nigeria Limited. The fund disbursed is for a period of 15 years effective from the disbursement date and subject to 1% p.a. management fee.

b. CBN/CACS Intervention funds

The Central Bank of Nigeria (CBN) in collaboration with the Federal Government of Nigeria (FGN) represented by the Federal Ministry of Agriculture and Water Resources (FMA & WR) established the Commercial Agricultural Credit Scheme (CACCS). During the year, First Bank Nigeria Limited received N 5.9 billion ( 2011: N 7.64 billion) for on-lending to customers as specified by the guidelines. Loans granted under the scheme are for a seven year period at an interest rate of 9% p.a.

(v) Borrowings from correspondence banks include loans from foreign banks utilised in funding letters of credits for international trade.

38. Liability on investment contracts

GROUP

|                         | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|-------------------------|------------------------------------|------------------------------------|----------------------------------|
| Long term clients       | -                                  | 38,304                             | 20,804                           |
| Short term clients      | -                                  | 11,132                             | 23,693                           |
| Guaranteed fixed income | -                                  | 4                                  | 31,949                           |
|                         | -                                  | 49,440                             | 76,446                           |
| Current                 | -                                  | 11,132                             | 23,693                           |
| Non-current             | -                                  | 38,308                             | 52,753                           |
|                         | -                                  | 49,440                             | 76,446                           |

39. Retirement benefit obligations

GROUP

|                                 | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 1 January<br>2011<br>N 'millions |
|---------------------------------|------------------------------------|------------------------------------|----------------------------------|
| Post employment benefit         | 132                                | -                                  | -                                |
| Defined contribution scheme     | -                                  | 391                                | 225                              |
| <i>Defined Benefits Plan</i>    |                                    |                                    |                                  |
| Gratuity Scheme (1)             | 14,158                             | 7,685                              | 6,298                            |
| Defined benefits - Pension (ii) | 4,358                              | 7,005                              | 4,903                            |
|                                 | 18,648                             | 15,081                             | 11,426                           |

BANK

|                                 |        |        |        |
|---------------------------------|--------|--------|--------|
| Defined contribution scheme     | -      | 1      | 171    |
| Defined Benefits Plan           |        |        |        |
| Gratuity Scheme (1)             | 13,792 | 7,669  | 6,001  |
| Defined benefits - Pension (ii) | 4,364  | 7,006  | 4,903  |
|                                 | 18,156 | 14,676 | 11,075 |

Defined contribution scheme

The group and its employees make a joint contribution of 15% basic salary, housing and transport allowance to each employee's retirement savings account maintained with their nominated pension fund administrators.

Total contributions to the scheme for the period were as follows:

Gratuity scheme (1)

The Group has a non-contributory defined gratuity scheme whereby on separation, staff who have spent a minimum number of 5 years are paid a sum based on their qualifying emoluments and the number of periods spent in service of the Bank. Amounts recognised in the statement of financial position are as follows:

|                                                        | GROUP<br>N 'millions | BANK<br>N 'millions |
|--------------------------------------------------------|----------------------|---------------------|
| Defined benefit obligations at 1 January 2011          | 6,298                | 6,001               |
| Service cost                                           | 3,882                | 3,146               |
| Interest cost                                          | 789                  | 789                 |
| Actuarial losses/gains (Net)                           | 221                  | 221                 |
| Benefits paid (in the year)                            | (3,505)              | (2,488)             |
| <i>Defined benefit obligations at 31 December 2011</i> | 7,685                | 7,669               |
| Service cost                                           | 1,345                | 1,033               |
| Interest cost                                          | 1,055                | 1,037               |
| Actuarial losses/gains (Net)                           | 2,956                | 2,936               |
| Benefits paid (in the year)                            | (13,496)             | (13,495)            |
| Curtailedment (Gains)/losses                           | 9,031                | 9,031               |
| Plan amendments                                        | 5,582                | 5,582               |
| Defined benefit obligations at 31 December 2012        | 14,158               | 13,793              |

Included in the benefits paid of N 13.5 billion is N 12.5 billion paid to staff that were disengaged during the year.

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

39. Retirement benefit obligations continued

|                                                                        | GROUP                              |                                    | BANK                               |                                    |
|------------------------------------------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
|                                                                        | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions |
| <b>Amounts recognised in the income statement are as follows:</b>      |                                    |                                    |                                    |                                    |
| Current service cost                                                   | (1,345)                            | (3,146)                            | (1,033)                            | (3,146)                            |
| Interest on obligation                                                 | (1,055)                            | (789)                              | (1,037)                            | (789)                              |
| Curtailment (Gains)/losses                                             | (9,031)                            | -                                  | (9,031)                            | -                                  |
| Plan amendments                                                        | (5,582)                            | -                                  | (5,582)                            | -                                  |
| Total employee benefits expense                                        | (17,013)                           | (3,935)                            | (16,683)                           | (3,935)                            |
| <b>Amount recognised in other comprehensive income are as follows:</b> |                                    |                                    |                                    |                                    |
| Actuarial losses/(gains)                                               | (2,936)                            | (221)                              | (2,936)                            | (221)                              |

3 Year record from first application of IAS 19

|                                             | GROUP               |                     |                     |
|---------------------------------------------|---------------------|---------------------|---------------------|
|                                             | 2012<br>N 'millions | 2011<br>N 'millions | 2010<br>N 'millions |
| Present value of defined benefit obligation | 14,158              | 7,685               | 6,298               |
| Fair value of plan assets                   | -                   | -                   | -                   |
| Deficit/(surplus) in the plan               | 14,158              | 7,685               | 6,298               |
| Experience adjustments on plan liabilities  | (3,007)             | (649)               | (213)               |
| Experience adjustments on plan assets       | -                   | -                   | -                   |
| <b>BANK</b>                                 |                     |                     |                     |
| Present value of defined benefit obligation | 13,792              | 7,669               | 6,001               |
| Fair value of plan assets                   | -                   | -                   | -                   |
| Deficit/(surplus) in the plan               | 13,792              | 7,669               | 6,001               |
| Experience adjustments on plan liabilities  | (3,007)             | (649)               | (213)               |
| Experience adjustments on plan assets       | -                   | -                   | -                   |

Defined benefit - Pension (ii)

The Bank has an old Defined Benefit scheme, discontinued in March 2001. The funds are placed with fund managers and the Bank is under obligation to fund the deficit, and has elected to do this over the next five years commencing January 2010 with an annual contribution of N1.2 billion.

The movement in the defined benefit obligation over the year is as follows:

|                                                                | GROUP<br>N 'millions | BANK<br>N 'millions |
|----------------------------------------------------------------|----------------------|---------------------|
| Defined benefit pension obligations at 1 January 2011          | 13,550               | 13,550              |
| Interest cost                                                  | 1,285                | 1,285               |
| Actuarial losses/gains (Net)                                   | 868                  | 868                 |
| Benefits paid (in the year)                                    | (1,410)              | (1,410)             |
| <b>Defined benefit pension obligations at 31 December 2011</b> | <b>14,293</b>        | <b>14,293</b>       |
| Interest cost                                                  | 1,479                | 1,479               |
| Actuarial losses/gains (Net)                                   | (536)                | (536)               |
| Benefits paid (in the year)                                    | (1,640)              | (1,640)             |
| <b>Defined benefit pension obligations at 31 December 2012</b> | <b>13,596</b>        | <b>13,596</b>       |

The movement in the fair value of plan assets of the year is as follows:

|                                                              | GROUP<br>N 'millions | BANK<br>N 'millions |
|--------------------------------------------------------------|----------------------|---------------------|
| Plan Assets                                                  |                      |                     |
| Fair value of plan assets at 1 January 2011                  | 8,647                | 8,647               |
| Expected return on plan assets                               | 804                  | 804                 |
| Actuarial gains/losses                                       | (1,953)              | (1,953)             |
| Employer contributions                                       | 1,200                | 1,200               |
| Benefits paid                                                | (1,410)              | (1,410)             |
| <b>Closing fair value of plan assets at 31 December 2011</b> | <b>7,288</b>         | <b>7,288</b>        |
| Expected return on plan assets                               | 660                  | 660                 |
| Actuarial gains/losses                                       | 1,915                | 1,915               |
| Employer contributions                                       | 1,010                | 1,010               |
| Benefits paid                                                | (1,640)              | (1,640)             |
| <b>Closing fair value of plan assets at 31 December 2012</b> | <b>9,233</b>         | <b>9,233</b>        |
| Net obligations at 1 January 2011                            | 4,903                | 4,903               |
| Net obligations at 31 December 2011                          | 7,005                | 7,005               |
| Net obligations at 31 December 2012                          | 4,363                | 4,363               |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**39. Retirement benefit obligations continued**

Amounts recognised in the income statement are as follows:

|                                                  | GROUP            |                  | BANK             |                  |
|--------------------------------------------------|------------------|------------------|------------------|------------------|
|                                                  | 31 December 2012 | 31 December 2011 | 31 December 2012 | 31 December 2011 |
|                                                  | N 'millions      | N 'millions      | N 'millions      | N 'millions      |
| Interest on obligation                           | (1479)           | (1285)           | (1479)           | (1285)           |
| Expected return on plan assets                   | 660              | 804              | 660              | 804              |
| <b>Total, included in staff costs (Note 15a)</b> | <b>(819)</b>     | <b>(481)</b>     | <b>(819)</b>     | <b>(481)</b>     |

The actual return on plan assets was N2,575 million (2011: N789 million).

Amount recognised in other comprehensive income are as follows:

|                                      | GROUP        |                | BANK         |                |
|--------------------------------------|--------------|----------------|--------------|----------------|
|                                      | 2012         | 2011           | 2012         | 2011           |
|                                      | N 'millions  | N 'millions    | N 'millions  | N 'millions    |
| Actuarial gains/losses (Obligations) | 536          | (868)          | 536          | (868)          |
| Actuarial gains/losses (Plan assets) | 1,915        | (1,953)        | 1,915        | (1,953)        |
| <b>Total actuarial gains/losses</b>  | <b>2,451</b> | <b>(2,821)</b> | <b>2,451</b> | <b>(2,821)</b> |

**Composition of Plan assets**

|                              | GROUP/BANK   |              |              |
|------------------------------|--------------|--------------|--------------|
|                              | 2012         | 2011         | 2010         |
|                              | N 'millions  | N 'millions  | N 'millions  |
| Quoted Stock                 | 3,625        | 3,020        | 5,610        |
| Money market investments     | 2,093        | 234          | 566          |
| Government Securities        | 3,103        | 1,857        | 862          |
| Money on call                | 303          | 749          | 373          |
| Guaranteed commercial papers | -            | 1,061        | 1,230        |
| Others                       | 108          | 367          | 7            |
| <b>Total</b>                 | <b>9,232</b> | <b>7,288</b> | <b>8,648</b> |

**3 Year record from first application of IAS 19**

|                                             |         |         |         |
|---------------------------------------------|---------|---------|---------|
| Present value of defined benefit obligation | 13,596  | 14,293  | 13,550  |
| Fair value of plan assets                   | (9,233) | (7,288) | (8,647) |
| Deficit/(surplus) in the plan               | 4,363   | 7,005   | 4,903   |
| Experience adjustments on plan liabilities  | 536     | 1,835   | 538     |
| Experience adjustments on plan assets       | -       | -       | -       |

The principal actuarial assumptions were as follows:

|                                  | GROUP/BANK  |             |               |
|----------------------------------|-------------|-------------|---------------|
|                                  | 31 Dec 2012 | 31 Dec 2011 | At 1 Jan 2011 |
| Discount rate on gratuity scheme | 14%         | 14%         | 14%           |
| Discount rate on pension plan    | 13%         | 11%         | 11%           |
| Inflation rate                   | 10%         | 10%         | 10%           |
| Expected return on plan assets   | 9.28%       | 9.28%       | 9.28%         |
| Future salary increases          | 12%         | 13%         | 13%           |
| Future pension increases         | 0%          | 0%          | 0%            |

The sensitivity of the pension liability to changes in the weighted principal assumptions is shown in table below:

|                    | Assumption          | Defined Benefit Obligation<br>N'millions | Impact on<br>Liability |
|--------------------|---------------------|------------------------------------------|------------------------|
| Discount rate      | 13%                 | 13,793                                   | 0.0%                   |
|                    | 12.5%               | 14,333                                   | 3.9%                   |
|                    | 13.5%               | 13,285                                   | -3.7%                  |
| Inflation rate     | 10%                 | 13,793                                   | 0.0%                   |
|                    | 9.5%                | 13,793                                   | 0.0%                   |
|                    | 10.5%               | 13,793                                   | 0.0%                   |
| Salary growth rate | 12%                 | 13,793                                   | 0.0%                   |
|                    | 11.5%               | 13,249                                   | -3.9%                  |
|                    | 12.5%               | 14,378                                   | 4.2%                   |
| Life expectancy    | Base                | 13,793                                   | 0.0%                   |
|                    | Improved by 1 year  | 13,932                                   | 1.0%                   |
|                    | Decreased by 1 year | 13,643                                   | -1.1%                  |

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

40. Other liabilities

GROUP

|                                         | 31 December<br>2012 | 31 December<br>2011 | 1 January<br>2011 |
|-----------------------------------------|---------------------|---------------------|-------------------|
|                                         | N 'millions         | N 'millions         | N 'millions       |
| Customer deposits for letters of credit | 47,401              | 61,102              | 41,885            |
| Accounts payable                        | 11,116              | 26,481              | 18,920            |
| Provisions and accruals                 | 17,048              | 11,489              | 6,013             |
| Bank cheques                            | 14,004              | 13,112              | 14,268            |
| Collection on behalf of third parties   | 7,131               | 4,375               | 4,193             |
| Other payables                          | 21,366              | 42,214              | 35,191            |
|                                         | <u>118,066</u>      | <u>158,773</u>      | <u>120,470</u>    |

BANK

|                                         |               |                |               |
|-----------------------------------------|---------------|----------------|---------------|
| Customer deposits for letters of credit | 25,028        | 44,552         | 41,885        |
| Accounts payable                        | 11,563        | 15,323         | 13,552        |
| Provisions and accruals                 | 16,518        | 9,813          | 4,014         |
| Bank cheques                            | 14,004        | 13,112         | 14,267        |
| Collection on behalf of third parties   | 5,704         | 4,375          | 4,193         |
| Other payables                          | 14,222        | 29,763         | 6,322         |
|                                         | <u>87,039</u> | <u>116,938</u> | <u>84,233</u> |

Other liabilities are expected to be settled within no more than 12 months after the date of the consolidated statement of financial position.

41. Share capital

Authorised

50 billion ordinary shares of 50k each (2009: 30 billion)

|  | 31 December<br>2012 | 31 December<br>2011 | 1 January<br>2011 |
|--|---------------------|---------------------|-------------------|
|  | <u>25,000</u>       | <u>25,000</u>       | <u>25,000</u>     |

Issued and fully paid

Movements during the period:

|                     | Number of<br>shares<br>In millions | Ordinary<br>shares<br>N 'millions |
|---------------------|------------------------------------|-----------------------------------|
| At 1 January 2011   | 32,632                             | 16,316                            |
| At 31 December 2011 | 32,632                             | 16,316                            |
| At 31 December 2012 | 32,632                             | 16,316                            |

42. Share premium and reserves

The nature and purpose of the reserves in equity are as follows:

**Share premium:** Premiums from the issue of shares are reported in share premium. A share capital reserve reduction scheme was approved by Shareholders and regulators during the period. This led to a reduction in share premium by N65 billion.

**Retained earnings:** Retained earnings comprise the undistributed profits from previous years, which have not been reclassified to the other reserves noted below.

**Statutory reserve:** Nigerian banking regulations require the Bank to make an annual appropriation to a statutory reserve. As stipulated by S16(1) of the Bank and Other Financial Institutions Act of 1991(amended), an appropriation of 30% of profit after tax is made if the statutory reserve is less than the paid-up share capital and 15% of profit after tax if the statutory reserve is greater than the paid-up share capital.

**AFS Fair value reserve:** The AFS fair value reserve shows the effects from the fair value measurement of equity instruments elected to be presented in other comprehensive income on initial recognition after deduction of deferred taxes. No gains or losses are recognised in the consolidated income statement.

**SSI reserve:** This reserve is maintained to comply with the Central Bank of Nigeria (CBN) requirement that all licensed banks set aside a portion of the profit after tax in a fund to be used to finance equity investments in qualifying small and medium-scale enterprises. Under the terms of the guideline (amended by CBN letter dated 11 July 2006), the contributions will be 10% of profit after tax and shall continue after the first five years but banks' contributions shall thereafter reduce to 5% of profit after tax. However, this is no longer mandatory. The small and medium-scale industries equity investment scheme reserves are non-distributable.

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**42. Share premium and reserves continued**

**Contingency reserve:** As required by insurance regulations, a contingency reserve is maintained for both the non-life insurance and life assurance contracts underwritten by the Group. The appropriation to contingency reserve for non-life underwriting contracts is calculated in accordance with section 21(2) and 22(1)(b) of the Insurance Act 2003. The reserve is calculated at the higher of 3% of gross premiums and 20% of net profits of the business for the year. The appropriation to contingency reserve for life underwriting contracts is calculated at the higher of 1% of the gross premium and 10% of net profits of the business for the year. The appropriations are charged to the Life Fund. Following the business restructuring in December 2012, this reserve has been transferred to the new Holding company.

**Statutory credit reserve:** The group determines its loan loss provisions based on the requirements of IFRS. The difference between the loan loss provision as determined under IFRS and the provision as determined under Nigerian Prudential guideline ( as prescribed by the Central Bank of Nigeria) is recorded in this reserve. This reserve is non distributable.

**Treasury share reserve:** The Group buys and sells its own shares in the normal course of its equity trading and market activities. These shares are reported to a separate reserve. Gains and losses on sales or redemption of own shares are credited or charged to reserves.

**Foreign currency translation reserve:** Records exchange movements on the Group's net investment in foreign subsidiaries.

**43. Reconciliation of profit before tax to cash generated from operations**

|                                                                           | GROUP                              |                                    | BANK                               |                                    |
|---------------------------------------------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
|                                                                           | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions |
| Profit before tax from continuing operations                              | 86,177                             | 39,166                             | 83,289                             | 39,672                             |
| Profit before tax from discontinued operations                            | 5,471                              | (3,303)                            | -                                  | -                                  |
| Profit before tax                                                         | 91,648                             | 35,863                             | 83,289                             | 39,672                             |
| Adjustments for:                                                          |                                    |                                    |                                    |                                    |
| - Depreciation and amortisation                                           | 10,808                             | 10,174                             | 9,721                              | 9,601                              |
| - Profit/(loss) from disposal of property and equipment                   | (1,760)                            | 107                                | (1,760)                            | 120                                |
| - Foreign exchange losses / (gains) on operating activities               | (2,456)                            | (7,497)                            | (924)                              | (7,502)                            |
| - Profit/(loss) from disposal of subsidiaries                             | (288)                              | -                                  | (3,490)                            | -                                  |
| - Profit/(loss) on sale of assets to AMCON                                | -                                  | 15,501                             | -                                  | 15,501                             |
| - Profit/(loss) from disposal of investment securities                    | 1,226                              | (1,046)                            | 1,826                              | (439)                              |
| - Net gains/(losses) from financial assets classified as held for trading | (1,752)                            | 996                                | (168)                              | 996                                |
| - Impairment on loans and advances                                        | 16,729                             | 38,127                             | 13,664                             | 32,564                             |
| - Change in provision in other assets                                     | -                                  | 3,696                              | -                                  | 2,726                              |
| - Change in provision for impairment of investments                       | (981)                              | 944                                | (560)                              | 1,533                              |
| - Change in employee benefits provisions                                  | 19,107                             | 8,570                              | 18,615                             | 7,499                              |
| - Share of loss/(profit) from associates                                  | (432)                              | 1,507                              | -                                  | -                                  |
| - Dividend income                                                         | (518)                              | (4,400)                            | (3,766)                            | (5,801)                            |
| - Net interest income                                                     | (224,529)                          | (176,191)                          | (205,548)                          | (167,223)                          |
| - Provision for banking sector resolution cost                            | -                                  | 5,872                              | -                                  | 5,872                              |
| Increase/(decrease) in operating assets:                                  |                                    |                                    |                                    |                                    |
| - Cash and balances with the Central Bank (restricted cash)               | (87,612)                           | (92,766)                           | (83,589)                           | (92,736)                           |
| - Inventories                                                             | 1,826                              | (2,528)                            | -                                  | -                                  |
| - Loans and advances to banks                                             | (706)                              | -                                  | (13,264)                           | -                                  |
| - Loans and advances to customers                                         | (310,696)                          | (144,207)                          | (212,132)                          | (144,806)                          |
| - Financial assets held for trading                                       | 1,086                              | 10,496                             | 142                                | 8,757                              |
| - Other assets                                                            | 21,718                             | (26,686)                           | 14,775                             | (13,116)                           |
| - Pledged assets                                                          | 22,020                             | 49,879                             | 22,020                             | 49,881                             |
| Increase/(decrease) in operating liabilities:                             |                                    |                                    |                                    |                                    |
| - Deposits from banks                                                     | (89,873)                           | 35,216                             | (32,694)                           | (3,775)                            |
| - Deposits from customers                                                 | 430,146                            | 510,323                            | 385,688                            | 449,670                            |
| - Financial liabilities                                                   | (1,061)                            | 1,218                              | 135                                | (496)                              |
| - Liability on investment contracts                                       | -                                  | (27,006)                           | -                                  | -                                  |
| - Liability on insurance contracts                                        | -                                  | 824                                | -                                  | -                                  |
| - Other liabilities                                                       | (39,069)                           | 38,301                             | (32,347)                           | 32,705                             |
| <b>Cash (used in) /generated from operations</b>                          | <b>(145,419)</b>                   | <b>285,287</b>                     | <b>(40,367)</b>                    | <b>221,203</b>                     |

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**44. Contingent liabilities and commitments**

|  | 31 December<br>2012 | 31 December<br>2011 | 1 January<br>2011 |
|--|---------------------|---------------------|-------------------|
|  | N 'millions         | N 'millions         | N 'millions       |

**44.1 Capital commitments**

Authorised and contracted

|       |       |       |       |
|-------|-------|-------|-------|
| Group | 1,300 | 2,600 | 3,300 |
| Bank  | 1,300 | 2,600 | 3,300 |

The expenditure will be funded from the group's internal resources.

**44.2 Litigation**

The Group is a party to a number of legal actions arising out of its normal business operations

The Directors believe that, based on currently available information and advice of counsel, none of the outcomes that result from such proceedings will have a material adverse effect on the financial position of the Group, either individually or in the aggregate.

**44.3 Other contingent commitments**

In the normal course of business the group is a party to financial instruments which carry off-balance sheet risk. These instruments are issued to meet the credit and other financial requirements of customers. The contractual amounts of the off-balance sheet financial instruments are:

|                                  | GROUP               |                     | BANK                |                     |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|
|                                  | 31 December<br>2012 | 31 December<br>2011 | 31 December<br>2012 | 31 December<br>2011 |
|                                  | N 'millions         | N 'millions         | N 'millions         | N 'millions         |
| Performance bonds and guarantees | 344,079             | 230,200             | 320,655             | 228,357             |
| Letters of credit                | 220,388             | 228,880             | 196,267             | 153,695             |
|                                  | <u>564,467</u>      | <u>459,080</u>      | <u>516,922</u>      | <u>382,052</u>      |

**44.4 Loan Commitments**

|                                      | GROUP               |                     | BANK                |                     |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|
|                                      | 31 December<br>2012 | 31 December<br>2011 | 31 December<br>2012 | 31 December<br>2011 |
|                                      | N 'millions         | N 'millions         | N 'millions         | N 'millions         |
| Undrawn irrevocable loan commitments | 27,111              | 13,481              | -                   | -                   |

**45. Related party transactions**

The Group is controlled by FBN Holdings Plc incorporated in Nigeria, which owns 99.9% of the ordinary shares. FBN Holdings Plc is the parent company of FBN Nigeria Limited as well as the ultimate controlling party.

A number of banking transactions are entered into with related parties in the normal course of business. These include loans and deposits.

The volumes of related-party transactions, outstanding balances at the year-end, and related expense and income for the year are as follows:

**45.1 Loans and advances to related parties**

The Bank granted various credit facilities to other companies which have common directors with the bank and those that are members of the Group. The rates and terms agreed are comparable to other facilities being held in the bank's portfolio. Details of these are described below:

|                                  | Parent | Entities<br>controlled by<br>Parent and<br>Associates of<br>the Parent | Directors and<br>other key<br>management<br>personnel (and<br>close family<br>members) | Associates | Subsidiaries |
|----------------------------------|--------|------------------------------------------------------------------------|----------------------------------------------------------------------------------------|------------|--------------|
| <b>31 December 2012</b>          |        |                                                                        |                                                                                        |            |              |
| Loans and advances to customers  |        |                                                                        |                                                                                        |            |              |
| Loans outstanding at 1 January   | -      | 16,556                                                                 | 74,381                                                                                 | 8,267      | 22,417       |
| Loans issued during the year     | -      | 6,407                                                                  | 32,018                                                                                 | -          | -            |
| Loan repayments during the year  | -      | -                                                                      | (23,851)                                                                               | (8,267)    | (22,417)     |
| Loans outstanding at 31 December | -      | <u>22,963</u>                                                          | <u>82,548</u>                                                                          | -          | -            |

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS  
At 31 December 2012

45.1 Loans and advances to related parties continued

|                                  | Parent | Entities controlled by Parent | Directors and other key management personnel (and close family members) | Associates | Subsidiaries |
|----------------------------------|--------|-------------------------------|-------------------------------------------------------------------------|------------|--------------|
| <b>31 December 2011</b>          |        |                               |                                                                         |            |              |
| Loans and advances to customers  |        |                               |                                                                         |            |              |
| Loans outstanding at 1 January   | -      | -                             | 44,174                                                                  | 95,280     | 37,192       |
| Loans issued during the year     | -      | -                             | 36,670                                                                  | -          | 1,781        |
| Loan repayments during the year  | -      | -                             | (6,463)                                                                 | (95,280)   | -            |
| Loans outstanding at 31 December | -      | -                             | 74,381                                                                  | -          | 38,973       |

The loans to directors and other key management personnel are repayable from various cycles ranging from monthly to annually over the tenor and have average interest rates of 18%.

The loans to subsidiaries are non collateralised loans advanced at below market rates ranging from 8% to 14%. These loans have been eliminated on consolidation and do not form part of the reported group loans and advances to customers

45.2 Deposits from related parties

|                                   |   |           |         |          |           |
|-----------------------------------|---|-----------|---------|----------|-----------|
| <b>31 December 2012</b>           |   |           |         |          |           |
| Due to customers                  |   |           |         |          |           |
| Deposits at 1 January             | - | 5,828     | 189     | 780      | 5,828     |
| Deposits received during the year | - | 669,443   | 1,841   | 73,805   | 1,009,064 |
| Deposits repaid during the year   | - | (666,331) | (1,846) | (74,283) | (934,372) |
| Deposits at 31 December           | - | 8,940     | 184     | 302      | 80,520    |
| <b>31 December 2011</b>           |   |           |         |          |           |
| Due to customers                  |   |           |         |          |           |
| Deposits at 1 January             | - | -         | 189     | 780      | 5,828     |
| Deposits received during the year | - | -         | -       | 51,844   | 669,443   |
| Deposits repaid during the year   | - | -         | -       | (51,532) | (666,331) |
| Deposits at 31 December           | - | -         | 69      | 1,092    | 8,940     |
|                                   | - | -         | 258     | 2,184    | 17,880    |

45.3 Other transactions with related parties

|                           |   |       |   |   |       |
|---------------------------|---|-------|---|---|-------|
| <b>31 December 2012</b>   |   |       |   |   |       |
| Interest income           | - | 3     | - | - | 1,057 |
| Interest expense          | - | -     | - | - | (424) |
| Fee and commission income | - | 2     | - | - | -     |
| Other operating income    | - | -     | - | - | -     |
| Operating expenses        | - | (190) | - | - | (667) |
| <b>31 December 2011</b>   |   |       |   |   |       |
| Interest income           | - | -     | - | - | 2,480 |
| Interest expense          | - | -     | - | - | (455) |
| Fee and commission income | - | -     | - | - | 25    |
| Other operating income    | - | -     | - | - | -     |
| Operating expenses        | - | -     | - | - | (705) |

45.4 Key management compensation

|                                                 | GROUP                           |                                 | BANK                            |                                 |
|-------------------------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                                                 | 31 December 2012<br>N 'millions | 31 December 2011<br>N 'millions | 31 December 2012<br>N 'millions | 31 December 2011<br>N 'millions |
| Salaries and other short-term employee benefits | 399                             | 383                             | 399                             | 383                             |
| Post-employment benefits                        | -                               | -                               | -                               | -                               |
| Other long term benefits                        | 1,716                           | 161                             | 1,716                           | 161                             |
| Termination benefits                            | 796                             | 1,472                           | 796                             | 1,472                           |
|                                                 | 2,911                           | 2,016                           | 2,911                           | 2,016                           |

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**



First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**46. Employees**

The average number of persons employed by the Group during the period was as follows:

|                     | GROUP        |              | BANK         |              |
|---------------------|--------------|--------------|--------------|--------------|
|                     | 31 Dec 2012  | 31 Dec 2011  | 31 Dec 2012  | 31 Dec 2011  |
| Executive directors | 7            | 5            | 7            | 5            |
| Management          | 161          | 219          | 66           | 58           |
| Non-management      | 8,451        | 8,202        | 7,849        | 7,738        |
|                     | <u>8,619</u> | <u>8,426</u> | <u>7,922</u> | <u>7,801</u> |

See note 15 for compensation for the above staff

The number of employees of the Group, other than directors, who received emoluments in the following ranges (excluding pension contributions and certain benefits) were:

|                         |              |              |              |              |
|-------------------------|--------------|--------------|--------------|--------------|
| N300,000 - N2,000,000   | 158          | 393          | 31           | 47           |
| N2,000,001 - N2,800,000 | 197          | 664          | 19           | 568          |
| N2,800,001 - N3,500,000 | 566          | 202          | 482          | 146          |
| N3,500,001 - N4,000,000 | 62           | 39           | 2            | 1            |
| N4,000,001 - N5,500,000 | 2,917        | 2,629        | 2,855        | 2,610        |
| N5,500,001 - N6,500,000 | 1,531        | 1,327        | 1,491        | 1,307        |
| N6,500,000 - N7,800,000 | 927          | 209          | 892          | 192          |
| N7,800,001 - N9,000,000 | 215          | 871          | 189          | 857          |
| N9,000,001 and above    | 2,039        | 2,087        | 1,954        | 2,068        |
|                         | <u>8,612</u> | <u>8,421</u> | <u>7,915</u> | <u>7,796</u> |

**47. Directors' emoluments**

Remuneration paid to the Group's directors (excluding certain allowances) was:

|                                 | GROUP                              |                                    |
|---------------------------------|------------------------------------|------------------------------------|
|                                 | 31 December<br>2012<br>N 'millions | 31 December<br>2011<br>N 'millions |
| Fees and sitting allowances     | 79                                 | 162                                |
| Executive compensation          | 319                                | 520                                |
| Compensation for loss of office | -                                  | 316                                |
| Retirement benefit costs        | 796                                | 1,326                              |
| Other director expenses         | 1,716                              | 970                                |
|                                 | <u>2,910</u>                       | <u>3,294</u>                       |

Fees and other emoluments disclosed above include amounts paid to:

|                       |            |           |
|-----------------------|------------|-----------|
| Chairman              | <u>24</u>  | <u>19</u> |
| Highest paid director | <u>100</u> | <u>71</u> |

First Bank of Nigeria Limited

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**47. Directors' emoluments continued**

The number of directors who received fees and other emoluments (excluding pension contributions and certain benefit) in the following ranges was:

|                        | Number<br>GROUP |             |
|------------------------|-----------------|-------------|
|                        | 31 Dec 2012     | 31 Dec 2011 |
| Below N1,000,000       | -               | 3           |
| N1,000,000 -N2,000,000 | -               | -           |
| N2,000,001 -N3,000,000 |                 | 16          |
| N5,500,001 and above   | 18              | 36          |
|                        | <u>18</u>       | <u>55</u>   |

**48. Compliance with banking regulation**

- a A penalty of N20 million was paid by the bank for contravening section 20 (1) of BOFIA 1991 as amended for providing unsecured loans to related parties.
- b A penalty of N2 million was paid on the bank for investing in long term subordinated debt capital of FBN Bank UK without prior consent from CBN.
- c The Bank contravened Section 10 of the Money Laundering Prohibition Act 2011 and paid a penalty of N7.5 million
- d The Bank contravened Section 701(1) of the Federal Government Financial Regulation and paid a penalty of N2 million.
- e The Bank paid a penalty of N30 million for not exercising sufficient due diligence in the opening and operations of the accounts of the beneficiaries of the funds from the pension accounts of the bank which is in contravention of Section 6(1)-(8) of the Money Laundering Prohibition Act 2011 and Section 1.15.1 of CBNs AML/CFT regulations.

**49. Events after statement of financial position date**

The Bank has no events after the financial position date.

**50. Dividends per share**

The dividends paid by the bank in 2012 and 2011 were N26,105 million (80k per share) and N19,580 million (60k per share) respectively.

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

At 31 December 2012

30. Property, plant and equipment

| GROUP                                      | Improvement<br>& buildings | Land          | Motor<br>vehicles | Office<br>equipment | Computer<br>equipment | Furniture, fittings<br>& equipment | Plant<br>& machinery | Work in<br>progress | Total         |
|--------------------------------------------|----------------------------|---------------|-------------------|---------------------|-----------------------|------------------------------------|----------------------|---------------------|---------------|
|                                            | N million                  | N million     | N million         | N million           | N million             | N million                          | N million            | N million           | N million     |
| <b>Cost</b>                                |                            |               |                   |                     |                       |                                    |                      |                     |               |
| At 1 January 2011                          | 28,742                     | 10,702        | 9,189             | 27,600              | 12,222                | 5,333                              | 22                   | 5,552               | 99,362        |
| Additions                                  | 1,270                      | 2,908         | 1,937             | 2,249               | 1,987                 | 719                                | 2                    | 457                 | 11,529        |
| Reclassifications                          | (35)                       | -             | -                 | (2)                 | 3                     | 37                                 | -                    | (3)                 | -             |
| Disposals                                  | -                          | -             | (1,100)           | (974)               | (93)                  | (459)                              | -                    | -                   | (2,626)       |
| At 31 December 2011                        | 29,977                     | 13,610        | 10,026            | 28,873              | 14,119                | 5,630                              | 24                   | 6,006               | 108,265       |
| <b>Accumulated depreciation</b>            |                            |               |                   |                     |                       |                                    |                      |                     |               |
| At 1 January 2011                          | 2,745                      | -             | 6,024             | 13,884              | 9,716                 | 3,342                              | 17                   | -                   | 35,728        |
| Charge for the year                        | 596                        | -             | 1,521             | 4,547               | 1,618                 | 689                                | 2                    | -                   | 8,973         |
| Reclassifications                          | (27)                       | -             | -                 | -                   | -                     | 27                                 | -                    | -                   | -             |
| Disposals                                  | -                          | -             | (789)             | (971)               | (92)                  | (458)                              | -                    | -                   | (2,310)       |
| At 31 December 2011                        | 3,314                      | -             | 6,756             | 17,460              | 11,242                | 3,600                              | 19                   | -                   | 42,391        |
| <b>Net book amount at 31 December 2011</b> | <b>26,663</b>              | <b>13,610</b> | <b>3,270</b>      | <b>11,413</b>       | <b>2,877</b>          | <b>2,030</b>                       | <b>5</b>             | <b>6,006</b>        | <b>65,874</b> |
| <b>Cost</b>                                |                            |               |                   |                     |                       |                                    |                      |                     |               |
| At 1 January 2012                          | 29,977                     | 13,610        | 10,026            | 28,873              | 14,119                | 5,630                              | 24                   | 6,006               | 108,265       |
| Additions                                  | 2,421                      | 2,658         | 3,181             | 6,296               | 2,025                 | 1,459                              | -                    | 595                 | 18,635        |
| Acquisition of subsidiary                  | 1,546                      | -             | 297               | 576                 | 983                   | 616                                | -                    | 420                 | 4,438         |
| Write offs                                 | (101)                      | -             | -                 | -                   | (85)                  | (49)                               | -                    | -                   | (235)         |
| Disposals                                  | (292)                      | -             | (1,916)           | (1,386)             | (369)                 | (181)                              | -                    | (8)                 | (4,152)       |
| Discontinued operations                    | (199)                      | (368)         | (879)             | (266)               | (668)                 | (339)                              | (24)                 | -                   | (2,743)       |
| At 31 December 2012                        | 33,352                     | 15,900        | 10,709            | 34,093              | 16,005                | 7,136                              | -                    | 7,013               | 124,208       |
| <b>Accumulated depreciation</b>            |                            |               |                   |                     |                       |                                    |                      |                     |               |
| At 1 January 2012                          | 3,314                      | -             | 6,756             | 17,460              | 11,242                | 3,600                              | 19                   | -                   | 42,391        |
| Acquisition of subsidiary                  | 79                         | -             | 242               | 445                 | 640                   | 363                                | -                    | -                   | 1,769         |
| Discontinued operations                    | (14)                       | -             | (355)             | (171)               | (483)                 | (245)                              | (21)                 | -                   | (1,289)       |
| Charge for the year                        | 674                        | -             | 1,760             | 4,860               | 2,017                 | 855                                | 2                    | -                   | 10,168        |
| Write offs                                 | (101)                      | -             | -                 | -                   | (85)                  | (49)                               | -                    | -                   | (235)         |
| Disposals                                  | (96)                       | -             | (1,509)           | (943)               | (354)                 | (148)                              | -                    | -                   | (3,050)       |
| At 31 December 2012                        | 3,856                      | -             | 6,894             | 21,651              | 12,977                | 4,376                              | -                    | -                   | 49,754        |
| <b>Net book amount at 31 December 2012</b> | <b>29,496</b>              | <b>15,900</b> | <b>3,815</b>      | <b>12,442</b>       | <b>3,028</b>          | <b>2,760</b>                       | <b>-</b>             | <b>7,013</b>        | <b>74,454</b> |
| <b>Net book amount at 31 December 2011</b> | <b>26,663</b>              | <b>13,610</b> | <b>3,270</b>      | <b>11,413</b>       | <b>2,877</b>          | <b>2,030</b>                       | <b>5</b>             | <b>6,006</b>        | <b>65,874</b> |
| <b>Net book amount at 1 January 2011</b>   | <b>25,997</b>              | <b>10,702</b> | <b>3,165</b>      | <b>13,716</b>       | <b>2,506</b>          | <b>1,991</b>                       | <b>5</b>             | <b>5,552</b>        | <b>63,634</b> |

Capital Work in progress represents construction cost and improvements in respect of offices.

First Bank of Nigeria Limited

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

At 31 December 2012

30. Property, plant and equipment

| BANK                                       | Improvement<br>& buildings | Land          | Motor<br>vehicles | Office<br>equipment | Computer<br>equipment | Furniture, fittings<br>& equipment | Work in<br>progress | Total         |
|--------------------------------------------|----------------------------|---------------|-------------------|---------------------|-----------------------|------------------------------------|---------------------|---------------|
|                                            | N million                  | N million     | N million         | N million           | N million             | N million                          | N million           | N million     |
| <b>Cost</b>                                |                            |               |                   |                     |                       |                                    |                     |               |
| At 1 January 2011                          | 28,012                     | 10,702        | 8,378             | 27,364              | 11,495                | 4,861                              | 5,541               | 96,353        |
| Additions                                  | 5,784                      | 2,946         | 1,529             | 3,444               | 1,755                 | 675                                | (5,541)             | 10,592        |
| Reclassifications                          |                            | (35)          | -                 | -                   | -                     | 35                                 | -                   | -             |
| Disposals                                  |                            | (3)           | (875)             | (969)               | (80)                  | (455)                              | -                   | (2,382)       |
| At 31 December 2011                        | 33,796                     | 13,610        | 9,032             | 29,839              | 13,170                | 5,116                              | -                   | 104,563       |
| <b>Accumulated depreciation</b>            |                            |               |                   |                     |                       |                                    |                     |               |
| At 1 January 2011                          | 2,586                      | -             | 5,595             | 13,742              | 9,135                 | 3,043                              | -                   | 34,101        |
| Charge for the year                        | 561                        | -             | 1,325             | 4,497               | 1,506                 | 628                                | -                   | 8,517         |
| Reclassifications                          | (27)                       | -             | -                 | -                   | -                     | 27                                 | -                   | -             |
| Disposals                                  | -                          | -             | (609)             | (967)               | (80)                  | (455)                              | -                   | (2,111)       |
| At 31 December 2011                        | 3,120                      | -             | 6,311             | 17,272              | 10,561                | 3,243                              | -                   | 40,507        |
| <b>Net book amount at 31 December 2011</b> | <b>30,676</b>              | <b>13,610</b> | <b>2,721</b>      | <b>12,567</b>       | <b>2,609</b>          | <b>1,873</b>                       | <b>-</b>            | <b>64,056</b> |
| <b>Cost</b>                                |                            |               |                   |                     |                       |                                    |                     |               |
| At 1 January 2012                          | 33,796                     | 13,610        | 9,032             | 29,839              | 13,170                | 5,116                              | -                   | 104,563       |
| Additions                                  | 2,273                      | 2,658         | 2,704             | 6,188               | 1,761                 | 1,297                              | -                   | 16,881        |
| Disposals                                  | (292)                      | -             | (1,746)           | (1,385)             | (353)                 | (176)                              | -                   | (3,952)       |
| At 31 December 2012                        | 35,777                     | 16,268        | 9,990             | 34,642              | 14,578                | 6,237                              | -                   | 117,492       |
| <b>Accumulated depreciation</b>            |                            |               |                   |                     |                       |                                    |                     |               |
| At 1 January 2012                          | 3,120                      | -             | 6,311             | 17,272              | 10,561                | 3,243                              | -                   | 40,507        |
| Charge for the year                        | 607                        | -             | 1,442             | 4,741               | 1,664                 | 711                                | -                   | 9,165         |
| Disposals                                  | (96)                       | -             | (1,356)           | (942)               | (353)                 | (157)                              | -                   | (2,904)       |
| At 31 December 2012                        | 3,631                      | -             | 6,397             | 21,071              | 11,872                | 3,797                              | -                   | 46,768        |
| <b>Net book amount at 31 December 2012</b> | <b>32,146</b>              | <b>16,268</b> | <b>3,593</b>      | <b>13,571</b>       | <b>2,706</b>          | <b>2,440</b>                       | <b>-</b>            | <b>70,724</b> |
| <b>Net book amount at 31 December 2011</b> | <b>30,676</b>              | <b>13,610</b> | <b>2,721</b>      | <b>12,567</b>       | <b>2,609</b>          | <b>1,873</b>                       | <b>-</b>            | <b>64,056</b> |
| <b>Net book amount at 1 January 2011</b>   | <b>25,426</b>              | <b>10,702</b> | <b>2,783</b>      | <b>13,622</b>       | <b>2,360</b>          | <b>1,818</b>                       | <b>5,541</b>        | <b>62,252</b> |

Capital Work in progress represents construction cost and improvements in respect of offices.

## Direct credit assets to Directors

| Name Of Company/Individual                       | Relationship to Reporting | Outstanding Credit Performing (N) | Outstanding Credit Non Performing (N) | TOTAL (N)      | Status         | Nature of security and security status                                                                                         |
|--------------------------------------------------|---------------------------|-----------------------------------|---------------------------------------|----------------|----------------|--------------------------------------------------------------------------------------------------------------------------------|
| Honeywell Flour Mill Ltd (Srf)                   | Ex-Chairman/Non.Ed        | 35,851,849,917                    | -                                     | 35,851,849,917 | Performing     | LM on pty.CG of Pivot and Honeywell Oil & Gas                                                                                  |
| Honeywell Oil & Gas Ltd                          | Ex-Chairman/Non.Ed        | 8,644,910,584                     | -                                     | 8,644,910,584  | Performing     | PG of Oba Otudeko. All asset Deb of HFM                                                                                        |
| Pivot Engineering Ltd                            | Ex-Chairman/Non.Ed        | 4,336,440,319                     | -                                     | 4,336,440,319  | Performing     | Lien, Debenture, PG and CG.                                                                                                    |
| Anchorage Liesure Ltd                            | Ex-Chairman               | 2,838,993,177                     | -                                     | 2,838,993,177  | Performing     | CG of Honeywell Flour Mill, debenture                                                                                          |
| Fan Milk Plc                                     | Ex-Chairman               | 909,967,695                       | -                                     | 909,967,695    | Performing     | Deb., Im on pty, domiciliation, CG of honeywell group                                                                          |
| Khalil & Dibbo Transport Ltd.                    | Ex-Chairman               | 186,822,909                       | -                                     | 186,822,909    | Performing     | Mortg. Deb. over Kano & Ibadan factory.                                                                                        |
| Incar Nigeria Plc                                | Ex-Chairman               | 5,535,693,944                     | -                                     | 5,535,693,944  | Performing     | Mortg. Deb. on Ibadan Factory, Im on pty.lien.                                                                                 |
| Seatrucks Nigeria Ltd                            | Ex-Chairman               | 2,757,680,052                     | -                                     | 2,757,680,052  | Performing     | L/M on pty at Ijora, Lagos and Abuja                                                                                           |
| Deanshanger Projects Ltd                         | Ex-Chairman               | 5,984,019,116                     | -                                     | 5,984,019,116  | Performing     | PG of J. Roomans, CG of Sea Trucks Group, L/M on refinanced vessels.                                                           |
| Dpl katampe project debt service reserve account | Ex-Chairman               | 294,000,000                       | -                                     | 294,000,000    | Performing     | Mortg. Debenture on rice factory                                                                                               |
| Jaiz Bank Plc                                    | Ex-Chairman               | 113,585,122                       | -                                     | 113,585,122    | Performing     | Cash collateral of N200 million to be pledged as security by the customer. The collateral should be 110% coverage at all time. |
| Mahey Rafindadi Rasheed                          | Non ED                    | 89,129                            | -                                     | 89,129         |                |                                                                                                                                |
| Premium Poultry Farms Ltd                        | Non ED                    | 256,314,754                       | -                                     | 256,314,754    | Performing     | All assets debenture on assets of Premium Farms valued at N138.5M                                                              |
| P. W. Nig. Ltd (B&G)                             | Non.ED                    | 5,525,600,311.36                  | -                                     | 5,525,600,311  | Performing     | All Assets Deb. L/M STC N859m                                                                                                  |
| Lister Flour Mills (Nigeria) Ltd                 | Non-ED                    | 7,080,042,777                     | -                                     | 7,080,042,777  | Performing     | Mortgage Debenture on Lister Flour Mills.Legal Mortgage                                                                        |
| Al-Fil Petroleum Company Ltd                     | Non-ED                    | -                                 | 174,431,442                           | 174,431,442    | non-Performing | Charge on asset financed.                                                                                                      |
| Alhaji Abdul-Azeez Arisekola Alao                | Non-ED                    | 60,974,725                        | -                                     | 60,974,725     | Performing     | Mortgage debenture on property valued at N1.6billion                                                                           |
| Lawal Kankiya Ibrahim                            | Non-ED                    | 6,423,425                         | -                                     | 6,423,425      | Performing     | L/M on pty financed                                                                                                            |
| Rasheed Mahey Rafindadi                          | Non-ED                    | 89,129                            | -                                     | 89,129         | Performing     | Domiciliation of salary                                                                                                        |
| Feese Ambrose Asula                              | Non-ED                    | 1,602,438                         | -                                     | 1,602,438      | Performing     | Domiciliation of salary                                                                                                        |
| Alao Khadijat Straub                             | Non-ED                    | 2,456,386                         | -                                     | 2,456,386      | Performing     | Domiciliation of salary                                                                                                        |
| Kehinde Lawanson                                 | ED.                       | 64,696,738                        | -                                     | 64,696,738     | Performing     | Domiciliation of salary                                                                                                        |
| Remi Odunlami                                    | ED.                       | 88,649,242                        | -                                     | 88,649,242     | Performing     | Domiciliation of salary                                                                                                        |
| Adelabu Adebayo Adekola                          | ED.                       | 19,514,772                        | -                                     | 19,514,772     | Performing     | Domiciliation of salary                                                                                                        |
| Design Group                                     | ED.                       | 50,000,000                        | -                                     | 50,000,000     | Performing     | Domiciliation of proceeds                                                                                                      |
| Maccido Bello Mohammed                           | ED.                       | 4,462                             | -                                     | 4,462          | Performing     | Domiciliation of salary                                                                                                        |
| Adesola Bola                                     | EX-ED.                    | 118,574,514                       | -                                     | 118,574,514    | Performing     | L/M on pty at Plot 1, Block 6, Ogidi crescent, Lekki.                                                                          |
| Maccido Bello Mohammed                           | ED.                       | 4,462                             | -                                     | 4,462          | Performing     | Domiciliation of salary                                                                                                        |

## 24.2 Condensed results of consolidated entities from continuing operations

| 31 December 2012                        | BANK      | FBN UK    | BIC       | MORTGAGES | PENSION   | BDC       | TOTAL     | ADJUSTMENTS | BANKING GROUP |
|-----------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|---------------|
|                                         | N'million | N'million | N'million | N'million | N'million | N'million | N'million | N'million   | N'million     |
| <b>Condensed Income Statement</b>       |           |           |           |           |           |           |           |             |               |
| Operating income                        | 260,384   | 11,752    | 7,866     | 1,789     | 2,559     | 202       | 284,552   | (4,142)     | 280,410       |
| Operating expenses                      | (168,908) | (5,089)   | (5,866)   | (678)     | (1,243)   | (137)     | (181,921) | (408)       | (182,329)     |
| Provision expense                       | (9,847)   | (109)     | (1,106)   | (37)      |           |           | (11,099)  | (1,813)     | (12,912)      |
| Operating profit                        | 81,629    | 6,554     | 894       | 1,074     | 1,316     | 65        | 91,532    | (6,363)     | 85,169        |
| Associate                               | -         | -         | -         | -         | -         | -         | -         | 1,008       | 1,008         |
| Profit before tax                       |           |           |           |           |           |           |           |             | 86,177        |
| Tax                                     | (12,145)  | (1,624)   | (591)     |           | (532)     | (25)      | (14,918)  | -           | (14,918)      |
| (Loss)/Profit for the year              | 69,484    | 4,930     | 303       | 1,074     | 784       | 40        | 76,614    | (5,355)     | 71,259        |
| <b>Condensed Financial Position</b>     |           |           |           |           |           |           |           |             |               |
| <b>Assets</b>                           |           |           |           |           |           |           |           |             |               |
| Cash and balances with Central Bank     | 288,125   | 38        | 9,857     | 1         | -         | 4         | 298,024   | -           | 298,024       |
| Due from other banks                    | 329,120   | 229,426   | 10,496    | 720       | 4,208     | 246       | 574,216   | (181,091)   | 393,125       |
| Loans and advances                      | 1,316,407 | 232,104   | 18,738    | 2,182     | 30        | 4         | 1,569,465 | (6,460)     | 1,563,005     |
| Financial Assets held for Trading (HFT) | 1,942     | 623       |           |           |           |           | 2,565     |             | 2,565         |
| Investment securities                   | 723,892   | 50,390    | 574       | 59        |           |           | 774,915   | (36,963)    | 737,952       |
| Other assets                            | 32,459    | 784       | 1,878     | 13,170    | 446       | 31        | 48,768    | (15,035)    | 33,733        |
| Deferred tax                            | 6,703     | 10        | 1,242     |           |           |           | 7,955     |             | 7,955         |
| Intangible Assets                       | 1,302     | 449       |           |           | 20        |           | 1,771     | 1,646       | 3,417         |
| Property and equipment                  | 70,724    | 204       | 3,299     | 67        | 137       | 22        | 74,453    |             | 74,453        |
| Assets held for sale                    |           |           |           |           |           |           |           | 12,978      | 12,978        |
|                                         | 2,770,674 | 514,027   | 46,085    | 16,199    | 4,841     | 307       | 3,352,133 | (224,925)   | 3,127,207     |
| <b>Financed by</b>                      |           |           |           |           |           |           |           |             |               |
| Customer deposits                       | 2,171,807 | 274,367   | 36,090    | 9,527     |           |           | 2,491,791 | (85,934)    | 2,405,857     |
| Due to other banks                      | 18,463    | 151,697   |           |           |           |           | 170,160   | (82,609)    | 87,551        |
| Financial liabilities held for trading  | 1,278     | 518       |           |           |           |           | 1,796     |             | 1,796         |
| Borrowed funds                          | 81,987    | 12,559    |           |           |           |           | 94,546    | (19,004)    | 75,542        |
| Tax payable                             | 19,768    | 1,192     | 605       | 72        | 708       | 29        | 22,374    |             | 22,374        |
| Other liabilities                       | 87,039    | 26,449    | 3,994     | 3,093     | 296       | 83        | 120,954   | (2,889)     | 118,065       |
| Retirement benefit obligations          | 18,156    | -         | -         | -         | 366       |           | 18,522    | 127         | 18,649        |
| Deferred income tax liabilities         |           |           |           | 4         | -         | 2         | 6         |             | 6             |
| Liabilities held for sale               |           |           |           |           |           |           |           | 2,836       | 2,836         |
|                                         | 2,398,498 | 466,782   | 40,689    | 12,696    | 1,370     | 114       | 2,920,149 | (187,473)   | 2,732,676     |
| Equity and reserves                     | 372,176   | 47,245    | 5,396     | 3,503     | 3,471     | 193       | 431,985   | (35,794)    | 394,531       |
| <b>Condensed cash flows</b>             |           |           |           |           |           |           |           |             |               |
| Net cash from operating activities      | 190,556   | 2,297     | 2,703     | (5,278)   | 1,240     | 527       | 192,045   | (176,123)   | 15,922        |
| Net cash from financing activities      | (87,584)  | 12,555    | (341)     |           | -         | (487)     | (75,857)  | (11,727)    | (87,584)      |
| Net cash from investing activities      | (32,504)  | (422)     | (454)     | (12)      | (42)      | (16)      | (33,451)  | 27,647      | (5,804)       |
| At year start                           | 467,546   | 4,407     | 7,949     | 5,451     | 3,010     | 226       | 488,589   | 210,065     | 698,655       |
| Movement in cash and cash equivalent    | 70,345    | 14,430    | 1,908     | (5,290)   | 1,198     | 24        | 82,615    | (160,408)   | (77,793)      |
| At year end                             | 537,891   | 18,837    | 9,857     | 160       | 4,208     | 250       | 571,204   | 49,657      | 620,861       |

## FIRST BANK OF NIGERIA LIMITED

### NOTES TO THE ANNUAL FINANCIAL STATEMENTS At 31 December 2012

#### 51. Transition to IFRS

##### Explanation of transition to IFRS

As stated in note 2, these are the Bank's and Group's first IFRS annual financial statements. The Bank and Group have applied IFRS 1 in preparing these financial statements and the accounting policies set out in note 2 have been applied in preparing the consolidated financial statements for the year ended 31 December 2012, the comparative information presented in these financial statements for the year ended 31 December 2011, and in the preparation of an opening IFRS statement of financial position at 1 January 2011 (the date of the Group's transition to IFRS).

In preparing its opening statement of financial position, the Group has adjusted amounts reported previously in financial statements prepared in accordance with Statements of Accounting Standards issued by the Nigerian Accounting Standards Board ("previous GAAP" or "NGAAP"). An explanation of how the transition from previous GAAP to IFRS has affected the Group's financial position, financial performance and cash flows is set out in the following tables and the notes that accompany the tables.

In preparing this financial statements in accordance with IFRS 1, the Group has applied the mandatory exceptions from full retrospective application of IFRS. The optional exemptions from full retrospective application selected by the Group are summarised below.

##### Exceptions from full retrospective application - followed by the Group

The Group applied the following mandatory exceptions from retrospective application:

###### *Derecognition of financial assets and liabilities exception*

Financial assets and liabilities derecognised before 1 January 2011 are not re-recognised under IFRS.

###### *Hedge accounting exception*

This exception requires the Group to apply hedge accounting only if the hedge relationship meets all the hedge accounting criteria under IAS 39. The Group has not applied hedge accounting under IFRS.

###### *Non-controlling interests exception*

From 1 January 2011 total comprehensive income is attributed to the owners of the parent and to the non-controlling interests even if it results in the non-controlling interests having a deficit balance.

Changes in a parent's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions (i.e. transactions with owners in their capacity as owners) from 1 January 2011.

The guidance contained in IFRS on accounting for the loss of control of a subsidiary is applied prospectively from 1 January 2011.

###### *Classification and measurement of financial assets exception*

The assessment of whether the Group's financial assets meet the requirements to be measured at amortised cost, as set out in IAS 39, was performed at 1 January 2011.

###### *Estimates exception*

Estimates under IFRS at 1 January 2011 should be consistent with estimates made for the same date under previous GAAP, unless there is evidence that those estimates were in error.

###### *Government loan*

The requirements of IAS 20 and IAS 39 would be applied prospectively to government loans existing at the date of transition to IFRS. As a result of this, all government loans were carried at their previous GAAP amount with no adjustment for day 1 gain or loss and have been classified as financial liabilities in accordance with IAS 32.

The Group applied the following optional exemptions from retrospective application

###### *Business combinations*

The Group has elected to apply the exemption on business combinations. As a result of this election the previous GAAP numbers were carried forward as none of its previous business combinations were restated. Consequently, no additional assets were recognised.

###### *Foreign currency translation*

FBN Plc has elected to apply the exemption to set the foreign currency translation reserve in respect of its FBN UK Limited subsidiary to zero. As a result of this exemption, the foreign currency translation reserve in the opening statement of financial position was reclassified to retained earnings.

**FIRST BANK OF NIGERIA LIMITED**

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

**At 31 December 2012**

**Explanation of transition to IFRS continued**

*Investments in subsidiaries, associates and joint ventures*

FBN Plc has elected to apply the exemption to retain its previous GAAP numbers as the deemed cost of its investments in subsidiaries, joint ventures and associates in the company stand alone financial statements.

*Employee Benefits*

The Group has elected to apply the exemption relating to employee benefits by recognising all cumulative actuarial gains and losses at the date of transition to IFRS, and thus set the unrecognised actuarial gains and losses to zero.

*Fair value measurement of financial asset or liabilities at initial recognition*

The Group has elected to apply the exemption on "day 1" gain or loss recognition requirements per IAS 39 for financial instruments recorded at fair value. As a result of applying this exemption, the Group applies the "day 1" gain or loss recognition requirements in IAS 39 prospectively to transactions entered into after 1 January 2011.

**Reconciliation of profit for the year**

| Group                                                                | Note        | 31 Dec 2011    |                 |                 |
|----------------------------------------------------------------------|-------------|----------------|-----------------|-----------------|
|                                                                      |             | N-GAAP         | Adjustments     | IFRS            |
| <b>Continuing operations</b>                                         |             |                |                 |                 |
| Interest income                                                      | (b),(c),(k) | 220,397        | (13,378)        | 207,019         |
| Interest expense                                                     | (n)         | (36,950)       | 2,223           | (34,727)        |
| <b>Net interest income</b>                                           |             | <b>183,447</b> | <b>(11,155)</b> | <b>172,292</b>  |
| Impairment charge for credit losses                                  | (c)         | (44,814)       | 6,803           | (38,011)        |
| <b>Net interest income after impairment charge for credit losses</b> |             | <b>138,633</b> | <b>(4,352)</b>  | <b>134,281</b>  |
| Net fee and commission income                                        | (b), (o)    | 61,721         | (18,130)        | 43,591          |
| Net loss from investment securities                                  | (g)         | -              | 458             | 458             |
| Net gains from financial instruments held for trading                | (g)         | -              | 2,828           | 2,828           |
| Foreign exchange income                                              |             | 7,549          | (52)            | 7,497           |
| Dividend income                                                      | (o)         | 4,950          | (775)           | 4,175           |
| Loss/Profit on sale of investments                                   | (g)         | (2,245)        | 2,245           | -               |
| Other income                                                         |             | 3,812          | (3,800)         | 12              |
| Loss on sale of assets to AMCON                                      | (d)         | -              | (15,501)        | (15,501)        |
| Other operating expenses                                             | (k),(m),(o) | (147,358)      | 10,690          | (136,668)       |
| <b>Operating profit</b>                                              |             | <b>67,062</b>  | <b>(26,389)</b> | <b>40,673</b>   |
| Exceptional items                                                    | (d)         | (15,489)       | 15,489          | -               |
| Share of (loss)/Profit of associates                                 | (q)         | (1,507)        | -               | (1,507)         |
| <b>Profit before tax</b>                                             |             | <b>50,066</b>  | <b>(10,900)</b> | <b>39,166</b>   |
| Income tax expense                                                   |             | (5,281)        | (13,583)        | (18,864)        |
| <b>Profit for the year from continuing operations</b>                |             | <b>44,785</b>  | <b>(24,483)</b> | <b>20,302</b>   |
| <b>Discontinued operations</b>                                       |             |                |                 |                 |
| <b>Profit for the year from discontinued operations</b>              | (o)         |                | (1,666)         | <b>(1,666)</b>  |
| <b>PROFIT FOR THE YEAR</b>                                           |             | <b>44,785</b>  | <b>(26,149)</b> | <b>18,636</b>   |
| <b>Other comprehensive income</b>                                    |             |                |                 |                 |
| Foreign currency translation differences                             |             | -              | 606             | 606             |
| Unrealised net gains on AFS Financial Assets                         | (g)         | -              | (38,509)        | (38,509)        |
| Actuarial gains/(losses) on retired benefit obligation               | (m)         | -              | (3,042)         | (3,042)         |
| Share of other comprehensive income of associates                    |             | -              | -               | -               |
| Tax effect of other comprehensive income                             |             |                | 913             | 913             |
| <b>Other comprehensive income for the period net of income tax</b>   |             | <b>-</b>       | <b>(40,032)</b> | <b>(40,032)</b> |
| <b>Total comprehensive income for the year</b>                       |             | <b>44,785</b>  | <b>(66,181)</b> | <b>(21,396)</b> |



**FIRST BANK OF NIGERIA LIMITED**

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
At 31 December 2012

**Reconciliation of profit for the period**

**Bank**

**Continuing operations**

Interest income

Interest expense

**Net interest income**

Impairment charge for credit losses

**Net interest income after impairment charge for credit losses**

Net fee and commission income

Net gains / (losses) from investment securities

Net gains / (losses) from financial held for trading

Foreign exchange income

Dividend income

(Loss)/Profit on sale of investments

Other operating income

Loss on sale of assets to AMCON

Other operating expenses

**Operating profit**

Exceptional item

Share of profit / (loss) of associates

**Profit before tax**

Income tax expense

**Profit for the year/period**

**Other comprehensive income**

Unrealised net gains on AFS Financial Assets

Actuarial gains/(losses) on retired benefit obligation

Tax effect of other comprehensive income

**Other comprehensive income for the period net of income tax**

**Total comprehensive income for the year/period**

|                                                                      | Note     | 31 Dec 2011    |                 |                 |
|----------------------------------------------------------------------|----------|----------------|-----------------|-----------------|
|                                                                      |          | N-GAAP         | Adjustments     | IFRS            |
| Interest income                                                      | (b),(c), | 208,843        | (11,014)        | 197,829         |
| Interest expense                                                     |          | (30,772)       | 166             | (30,606)        |
| <b>Net interest income</b>                                           |          | <b>178,071</b> | <b>(10,848)</b> | <b>167,223</b>  |
| Impairment charge for credit losses                                  | (c)      | (41,902)       | 9,737           | (32,165)        |
| <b>Net interest income after impairment charge for credit losses</b> |          | <b>136,169</b> | <b>(1,111)</b>  | <b>135,058</b>  |
| Net fee and commission income                                        | (b)      | 49,785         | (7,871)         | 41,914          |
| Net gains / (losses) from investment securities                      | (g)      | -              | (738)           | (738)           |
| Net gains / (losses) from financial held for trading                 | (g)      | -              | (996)           | (996)           |
| Foreign exchange income                                              |          | 7,502          | -               | 7,502           |
| Dividend income                                                      |          | -              | 5,801           | 5,801           |
| (Loss)/Profit on sale of investments                                 | (g)      | 6,234          | (6,234)         | -               |
| Other operating income                                               |          | 3,125          | (3,125)         | -               |
| Loss on sale of assets to AMCON                                      | (d)      | -              | (15,501)        | (15,501)        |
| Other operating expenses                                             | (m)      | (134,786)      | 1,418           | (133,368)       |
| <b>Operating profit</b>                                              |          | <b>68,029</b>  | <b>(28,357)</b> | <b>39,672</b>   |
| Exceptional item                                                     | (d)      | (15,501)       | 15,501          | -               |
| Share of profit / (loss) of associates                               |          | -              | -               | -               |
| <b>Profit before tax</b>                                             |          | <b>52,528</b>  | <b>(12,856)</b> | <b>39,672</b>   |
| Income tax expense                                                   |          | (5,066)        | (11,554)        | (16,620)        |
| <b>Profit for the year/period</b>                                    |          | <b>47,462</b>  | <b>(24,410)</b> | <b>23,052</b>   |
| <b>Other comprehensive income</b>                                    |          |                |                 |                 |
| Unrealised net gains on AFS Financial Assets                         | (g)      | -              | (39,476)        | (39,476)        |
| Actuarial gains/(losses) on retired benefit obligation               | (m)      | -              | (3,042)         | (3,042)         |
| Tax effect of other comprehensive income                             |          | -              | 913             | 913             |
| <b>Other comprehensive income for the period net of income tax</b>   |          | <b>-</b>       | <b>(41,605)</b> | <b>(41,605)</b> |
| <b>Total comprehensive income for the year/period</b>                |          | <b>47,462</b>  | <b>(66,015)</b> | <b>(18,553)</b> |

**Index**

- a Effective interest rate - Interest payable and receivable
- b Effective interest rate - Fee and Commission income
- c Impairment - Loss loss provisioning
- d Financial statement presentation
- e Loans and advances to customers
- f Treasury bills
- g Financial instrument classification and measurement
- h Property Plant and Equipment
- i IFRS 1 - Foreign exchange translation reserve
- j Inventory
- k Employee benefits
- l Treasury shares
- m Reirement benefit obligation
- n Other correctional adjustments
- o Profit from discontinued operations
- p Deferred tax
- q Investment in associates

**FIRST BANK OF NIGERIA LIMITED**

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**Notes to the reconciliation of equity and profit**

- (a) IFRS requires financial assets carried at amortised cost to be measured using the effective interest method. Under previous GAAP accrued interest was recognised as a separate asset, resulting in the gross disclosure of the underlying asset. The effect of applying the effective interest method resulted in a reclassification from other assets to:

|                                                                                                      | GROUP                     |                          | BANK                      |                          |
|------------------------------------------------------------------------------------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
|                                                                                                      | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million |
| Investment securities                                                                                | 8,023                     | 113                      | 7,853                     | 138                      |
| Loans and advances to customers                                                                      | 1,370                     | -                        | 1,370                     | -                        |
| Loans and advances to banks                                                                          | 45,818                    | 482                      | 229                       | 1,203                    |
|                                                                                                      | <u>55,211</u>             | <u>595</u>               | <u>9,452</u>              | <u>1,341</u>             |
| In addition interest relating to accrued interest payable was transferred from other liabilities to: |                           |                          |                           |                          |
| Deposits from customers                                                                              | 3,517                     | 2,495                    | 713                       | 2,495                    |
| Deposits from banks                                                                                  | 55                        | 66                       | 55                        | 56                       |
| Borrowings                                                                                           | 11,190                    | 1,478                    | 1,277                     | -                        |
|                                                                                                      | <u>14,762</u>             | <u>4,039</u>             | <u>2,045</u>              | <u>2,551</u>             |

Furthermore, under the previous GAAP the amortised cost is calculated by amortising the unearned discount/premium on a debt instrument to income statement on a straightline basis, whereas under IFRS the unearned discount/premium are recognised as part of the instruments by applying the effective interest rate. The effect of applying the effective interest method resulted in a reclassification of unearned discount/premium from other assets or other liabilities as part of the debt instrument.

|                       | GROUP                     |                          | BANK                      |                          |
|-----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
|                       | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million |
| Investment securities | 12,563                    | (2,270)                  | 12,563                    | (2,270)                  |

- (b) The effective interest rate calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate. Under NGAAP interest income and expense are recognised in accordance with terms of the related instrument on an accrual basis and the related fees are earned in one period. The effect of applying the effective interest method resulted in a reclassification of N 7.8 bn for the bank and N 12.4 bn for the group (which represents a reasonable estimate of earned portion) from fees and commission income for the year ended 31 December 2011 (1 January 2011: N0.544bn) to interest income for the income that has been earned. The unearned portion of the fee and commission income of N 4.6 bn is deferred and released as and when due. N 5.4 bn of the fees and commissions has also been reclassified and reported as part of the profit from discontinued operations.
- (c) For the periods presented in this reconciliation, Interest and similar income on impaired loans and advances to customers suspended under the previous GAAP was recognised under IFRS, resulting in an increase in interest income (retained earnings for 1 January 2011) as follows:

|                      | GROUP                     |                          | BANK                      |                          |
|----------------------|---------------------------|--------------------------|---------------------------|--------------------------|
|                      | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million |
| Interest in suspense | 4,487                     | 24,982                   | 2,531                     | 23,606                   |

Under previous GAAP loans and advances are measured at cost net of impairment losses. A specific provision for loan impairment is established to provide for management's estimate of credit losses as soon as the recovery of an exposure is identified as doubtful. This provision is made for each account that is not performing in accordance with the terms of the Prudential Guideline. Also, a general reserve of at least 1% is made for all performing accounts to recognise losses in respect of risks inherent in any credit portfolio. Under IFRS incurred loss model, an impairment loss can only be recognised if there is objective evidence that a loss has occurred after the initial recognition but before the reporting date.

The difference in the measurement basis of impairment loss between IFRS incurred loss model and the previous GAAP Prudential Guideline (provisions and interest in suspense) resulted in a net transfer of N1.06bn for 31 December 2011 (1 January 2011: N23.54bn). In line with the regulatory requirement, this reduction in impairment loss was transferred from retained earnings to a non distributable reserve called the Statutory Credit Reserve (Central Bank of Nigeria Prudential Guideline 2011). These amounts relate to the Bank and the Group.

The impairment charge for credit losses under the previous GAAP consisted of impairment of investment securities of N 7.9 bn which has been reclassified to net gains or losses from financial instruments held for trading under IFRS. Written off loan recoveries have also been reclassified from other operating income under the previous GAAP to impairment charge of credit losses under IFRS.

**FIRST BANK OF NIGERIA LIMITED**

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**Notes to the reconciliation of equity and profit**

- (d) Under the previous GAAP, certain amounts were classified as exceptional items on the face on the income statement. On transitioning to IFRS, these amounts were reclassified as part of (loss)/gain from sale of assets to the Asset Management Company of Nigeria (AMCON) and disclosed on the face of the income statement based on the transaction's nature and materiality.

|                   | GROUP                     |                          | BANK                      |                          |
|-------------------|---------------------------|--------------------------|---------------------------|--------------------------|
|                   | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million |
| Exceptional items | 15,489                    | 226                      | 15,501                    | 383                      |

- (e) Advances under finance lease are reported separately in the statement of financial position under Nigerian GAAP. Given the nature of this portfolio, management has reclassified the total balance of N4.697bn at 31 December 2011 (1 January 2011: N8.282bn) from advances under finance lease to Loans and advances to customers. Under the previous GAAP, foreign currency loans (clean lines) were reported as off balance sheet loans. For the year ended 31 December 2011, a total balance of N11.22bn (1 January 2011: Nil) was reclassified to loans and advances to customers.

- (f) Under the previous GAAP treasury bills were separately disclosed as a line item on the face of the statement of financial position as treasury bills and are stated at face value. Treasury bills portfolio has been reclassified into held to maturity and available-for-sale securities and were measured according to IAS 39 classification and measurement basis.

Additionally, an amount of N72.13bn as at 31 Dec 2011 (1 January 2011:N122.01bn) have been reclassified as assets pledged as collateral from investment securities and treasury bills. Under the previous GAAP, this amount was not separately disclosed as a line item on the face of the statement of financial position.

- (g) Under the previous GAAP, investment securities were either classified as short-term or long-term investments. Short-term investments are investments that are held temporarily in place of cash and which can be converted into cash when current financing needs make such conversion desirable. These investments are measured at net realisable value and gain/loss on revaluation is credited/charged to profit or loss during the period. Long-term investments are investments held by management over a long period of time to earn income. This may include debt and equities and carried at cost less impairments.

IFRS requires financial assets to either be classified as loans and receivables, held to maturity, fair value through profit or loss or available for sale. For financial assets measured at fair value (including derivatives), gains and losses are recognised in profit or loss except for classification and measurement basis per investments in equity instruments for which the Group has elected to present gains and losses in other comprehensive income.

- (h) Under the previous GAAP revaluation was carried out for some items of property plants and equipment (PPE) which resulted in a revaluation surplus in reserves. On transitioning to IFRS, the group elected the cost model to account for its items of PPE and the revaluation reserve was reclassified to retained earnings. This resulted in an amount of N2.37bn being transferred from revaluation reserve to retained earnings as at 1 January 2011. No amount existed for subsequent periods.

Under the previous GAAP some items of PPE that are available for use in their present location and condition were recognised as deferred acquisition cost in other assets. Under IFRS, items of PPE must be recognised once the item is available for management use. The amount of N8.07bn for 31 Dec 2011 (1 January 2011:N9.64bn) was reclassified from other assets to form part of PPE. These amounts relate to Group and Bank.

- (i) IFRS 1 Adjustments- The foreign currency translation reserve in respect of its subsidiary (FBN UK Limited) was set to zero. As a result of this exemption the opening balance of the foreign currency translation reserve of N2.3b was reclassified to retained earnings as shown in the table below.

|                                       | GROUP                     |                          | BANK                      |                          |
|---------------------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
|                                       | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million | 31 Dec 2011<br>'N'million | 1 Jan 2011<br>'N'million |
| Foreign currency translation reserves | 4,203                     | 3,597                    | 2,836                     | 2,836                    |
| Revaluation reserve                   | 2,379                     | 2,379                    | 2,379                     | 2,379                    |

**FIRST BANK OF NIGERIA LIMITED**

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

At 31 December 2012

**Notes to the reconciliation of equity and profit**

(j)

Under IFRS, properties are recognised as inventories when the property is purchased for the specific purpose of resale, constructed for the specific purpose of resale (work in progress under the scope of IAS 18, 'Revenue') or transferred from investment property to inventories. On transition to IFRS, it was discovered that a portion of properties classified within investment properties and other assets met the classification for inventory and have thus been reclassified to inventories. For the periods presented in this reconciliation, the following amounts were reclassified and separately disclosed as inventories;

| GROUP         |               | BANK        |            |
|---------------|---------------|-------------|------------|
| 31 Dec 2011   | 1 Jan 2011    | 31 Dec 2011 | 1 Jan 2011 |
| 25,609        | 23,081        | -           | -          |
| <u>25,609</u> | <u>23,081</u> | <u>-</u>    | <u>-</u>   |

(k) The group provides low interest rate loans to employees. These loans are recorded at amortised cost based on the contractual terms under the previous GAAP. On transitioning to IFRS, these loans were fair valued on initial recognition. The difference between the fair value and the contractual value is included in other assets as a prepaid expense and amortised over the expected repayment period of the loan. The effects are as follows:

|                                                 | GROUP       |            | BANK        |            |
|-------------------------------------------------|-------------|------------|-------------|------------|
|                                                 | 31 Dec 2011 | 1 Jan 2011 | 31 Dec 2011 | 1 Jan 2011 |
|                                                 | 'N'million  | 'N'million | 'N'million  | 'N'million |
| Net decrease in loans and advances to customers | (2,687)     | (1,578)    | (2,687)     | (1,578)    |
| Net Increase in other assets (prepayment)       | 3,159       | 1,863      | 3,159       | 1,863      |
| Net Increase in interest income                 | 886         | 285        | 886         | 285        |
| Net movement in employee benefits expense       | (1,550)     | (7,179)    | (1,550)     | (7,488)    |

(l) Under the previous GAAP, some of the entities within the First Bank Group had shares of First Bank Plc as part of their investment portfolio. These are treasury shares under IFRS. Under IFRS, when an entity purchases its own share (either directly or indirectly), the amount paid for the treasury shares is deducted from equity as treasury shares. The amount of N1.94bn for 31 Dec 2011 (1 January 2011: N27.77bn) was debited to equity as treasury shares.

m) The Group has elected to apply the exemption relating to employee benefits by recognising all cumulative actuarial gains and losses at the date of transition to IFRS, and thus set the unrecognised actuarial gains and losses to zero. IFRS 1 allows entities to recognise all cumulative actuarial gains and losses at the date of transition on the balance sheet. Because the Group has taken the exemption, it has recognized the full net pension asset or liability on its balance sheet at the date of transition to IFRS. The defined benefit obligations were determined using facts and circumstances and appropriate actuarial assumptions at each reporting date. The exemption has been applied to all employee benefit plans within the group.

(n) An investment at the group level which qualified as an investment in subsidiary was accounted for leading to an increase in loans and advances to banks (31 December 2011: N 1.74 billion, 1 January 2011 : N 1.97 billion) a reduction of investment securities (31 December 2011: N 801 million, 1 January 2011: N 401 million) and an increase in other liabilities (31 December 2011: N 1 billion; 1 January 2011: N 1.59 billion).

As a result of the transition to IFRS, liabilities under investment contracts recorded off balance sheet under the previous GAAP have been recognised on balance sheet. (31 December 2011: N 10.3 billion). As at 1 January 2011, liabilities under investment contracts of N 18.9 billion recognised on balance sheet under the previous GAAP have been derecognised as they do not meet the recognition criteria under IFRS leading to a corresponding reduction in the managed funds assets (N 15.4 billion) and investment securities (N 2.64 billion). Managed funds assets of N 21.6 billion and short term investments of N 711 million were also reclassified to loans and advances to banks

(o) Income statement balances relating to subsidiaries whose operations were discontinued or were sold have been reclassified to the profit on discontinued operations as detailed in note 26 to the financial statements.

(p) The effect of deferred tax on financial instruments per IFRS

(q) The effect of equity accounting for associates per IFRS

**FIRST BANK OF NIGERIA LIMITED**

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**  
**At 31 December 2012**

**Notes to the reconciliation of equity and profit**

**Explanation of material adjustments to the consolidated cash flow statements**

Under IFRS, only call deposits, treasury bills and other short-term investments that are readily convertible to a known amount of cash and subject to insignificant risks of changes in value due to the short maturities thereof (three months or less from the date of acquisition) are classified as cash and cash equivalents. Under the previous GAAP, all treasury bills are classified as cash and cash equivalents. Under IFRS, only treasury bills with a maturity of three months or less (excluding those pledged as collaterals) are classified as cash and cash equivalents in the consolidated cash flow statements under IFRS.

On transitioning to IFRS, the net effect of IFRS on the cash flow statements are as follows;

|                                                              | <b>GROUP</b>       |                   | <b>BANK</b>        |                   |
|--------------------------------------------------------------|--------------------|-------------------|--------------------|-------------------|
|                                                              | <b>31 Dec 2011</b> | <b>1 Jan 2011</b> | <b>31 Dec 2011</b> | <b>1 Jan 2011</b> |
|                                                              | <b>'N'million</b>  | <b>'N'million</b> | <b>'N'million</b>  | <b>'N'million</b> |
| Net effect of IFRS on cash and cash equivalents              | 33,966             | -                 | (11,624)           | -                 |
| Net effect of IFRS on cash generated from/used in operations | (99,862)           | -                 | 33,611             | -                 |

FIRST BANK OF NIGERIA LIMITED

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

Note 51. Explanation of transition to IFRSs (continued)

|                                            | Note              | GROUP<br>31 December 2011 |               |                  | GROUP<br>1 January 2011 |                 |                  |
|--------------------------------------------|-------------------|---------------------------|---------------|------------------|-------------------------|-----------------|------------------|
|                                            |                   | N-GAAP                    | Adjustments   | IFRS             | N-GAAP                  | Adjustments     | IFRS             |
| <b>ASSETS</b>                              |                   |                           |               |                  |                         |                 |                  |
| Cash and balances with central banks       |                   | 199,228                   | -             | 199,228          | 75,517                  | -               | 75,517           |
| Treasury bills                             | (f)               | 187,457                   | (187,457)     | -                | 23,769                  | (23,769)        | -                |
| Loans and advances to banks                | (a), (n)          | 404,959                   | 57,897        | 462,856          | 550,414                 | 25,053          | 575,467          |
| Loans and advances to customers            | (a), (c) (e), (k) | 1,235,615                 | 16,847        | 1,252,462        | 1,127,900               | 32,393          | 1,160,293        |
| Advances under finance leases              | (e)               | 4,642                     | (4,642)       | -                | 7,581                   | (7,581)         | -                |
| Financial assets held for trading          |                   | -                         | 5,964         | 5,964            | -                       | 16,636          | 16,636           |
| Insurance Assets                           | (e)               | 111                       | (111)         | -                | -                       | -               | -                |
| Investments                                | (a), (g), (n)     | 572,853                   | (572,853)     | -                | 337,181                 | (337,181)       | -                |
| Investment Securities - Available for sale | (f)               | -                         | 356,933       | 356,933          | -                       | 222,822         | 222,822          |
| Investment Securities -Held to maturity    | (f)               | -                         | 337,336       | 337,336          | -                       | 31,886          | 31,886           |
| Pledged assets                             | (f)               | -                         | 72,129        | 72,129           | -                       | 122,009         | 122,009          |
| Investment in subsidiaries                 |                   | 5,503                     | (5,503)       | -                | 1,000                   | (1,000)         | -                |
| Managed funds                              | (n)               | 21                        | (21)          | -                | 37,917                  | (37,917)        | -                |
| Investment in associates                   | (g)               | 8,209                     | (720)         | 7,489            | 9,716                   | (720)           | 8,996            |
| Deferred tax asset                         | (l)               | 10,617                    | (3,663)       | 6,954            | 5,315                   | 6,959           | 12,274           |
| Other assets                               | (a), (h)          | 141,274                   | (79,002)      | 62,272           | 63,558                  | (24,276)        | 39,282           |
| Investment Property                        |                   | 10,708                    | (6,653)       | 4,055            | 10,326                  | (7,886)         | 2,440            |
| Inventory                                  | (j)               | -                         | 25,609        | 25,609           | -                       | 23,081          | 23,081           |
| Property, plant and equipment              | (h)               | 57,171                    | 8,703         | 65,874           | 53,998                  | 9,636           | 63,634           |
| Intangible assets                          |                   | 1,006                     | 2             | 1,008            | 494                     | -               | 494              |
| <b>Total assets</b>                        |                   | <b>2,839,374</b>          | <b>20,795</b> | <b>2,860,169</b> | <b>2,304,686</b>        | <b>50,145</b>   | <b>2,354,831</b> |
| <b>LIABILITIES</b>                         |                   |                           |               |                  |                         |                 |                  |
| Deposits from banks                        | (a)               | 181,892                   | 1,608         | 183,500          | 148,286                 | 66              | 148,352          |
| Deposits from customers                    | (a)               | 1,947,804                 | 3,517         | 1,951,321        | 1,450,095               | (2,495)         | 1,447,600        |
| Borrowings                                 | (a)               | 93,284                    | 11,189        | 104,473          | 124,872                 | 1,478           | 126,350          |
| Financial liabilities held for trading     |                   | -                         | 2,857         | 2,857            | -                       | 1,639           | 1,639            |
| Current income tax liabilities             |                   | 23,844                    | 410           | 24,254           | 20,051                  | 1               | 20,052           |
| Other liabilities                          | (a), (n)          | 178,443                   | (19,670)      | 158,773          | 121,026                 | (556)           | 120,470          |
| Provision for insurance contracts          |                   | 824                       | -             | 824              | -                       | -               | -                |
| Liability on investment contracts          | (n)               | 39,104                    | 10,336        | 49,440           | 95,352                  | (18,906)        | 76,446           |
| Deferred income tax liability              | (l)               | 1,067                     | -             | 1,067            | 901                     | -               | 901              |
| Retirement Benefit obligations             |                   | 7,628                     | 7,453         | 15,081           | 4,898                   | 6,528           | 11,426           |
| <b>Total liabilities</b>                   |                   | <b>2,473,889</b>          | <b>17,699</b> | <b>2,491,590</b> | <b>1,965,481</b>        | <b>(12,245)</b> | <b>1,953,236</b> |

FIRST BANK OF NIGERIA LIMITED

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

Explanation of transition to IFRSs (continued)

|                                      | Note | GROUP<br>31 December 2011 |               |                  | GROUP<br>1 January 2011 |               |                  |
|--------------------------------------|------|---------------------------|---------------|------------------|-------------------------|---------------|------------------|
|                                      |      | N-GAAP                    | Adjustments   | IFRS             | N-GAAP                  | Adjustments   | IFRS             |
| <b>EQUITY</b>                        |      |                           |               |                  |                         |               |                  |
| Share capital                        |      | 16,316                    | -             | 16,316           | 16,316                  | -             | 16,316           |
| Share premium                        |      | 254,524                   | -             | 254,524          | 254,524                 | -             | 254,524          |
| Retained earnings                    | (h)  | 42,322                    | (735)         | 41,587           | 23,540                  | 23,764        | 47,304           |
| Other reserves                       |      |                           |               | -                |                         |               | -                |
| Statutory reserve                    |      | 35,804                    | (3,660)       | 32,144           | 28,508                  | -             | 28,508           |
| SMEEIS reserve                       |      | 8,960                     | (2,884)       | 6,076            | 9,193                   | (2,884)       | 6,309            |
| Contingency reserve                  | (h)  | 13                        | -             | 13               | -                       | -             | -                |
| Revaluation reserve                  | (i)  | 2,379                     | (2,379)       | -                | 2,379                   | (2,379)       | -                |
| Treasury reserve                     |      | -                         | (1,941)       | (1,941)          | -                       | (27,767)      | (27,767)         |
| Statutory credit reserve             | ©    | -                         | 9,766         | 9,766            | -                       | 28,220        | 28,220           |
| Foreign currency translation reserve | (i)  | 4,203                     | (3,597)       | 606              | 3,597                   | (3,597)       | -                |
| AFS reserve                          |      | -                         | 8,524         | 8,524            | -                       | 47,033        | 47,033           |
| Non-controlling interest             |      | 964                       | -             | 964              | 1,148                   | -             | 1,148            |
| <b>Total equity</b>                  |      | <b>365,485</b>            | <b>3,094</b>  | <b>368,579</b>   | <b>339,205</b>          | <b>62,390</b> | <b>401,595</b>   |
| <b>Total equity and liabilities</b>  |      | <b>2,839,374</b>          | <b>20,793</b> | <b>2,860,169</b> | <b>2,304,686</b>        | <b>50,145</b> | <b>2,354,831</b> |
|                                      |      | 0                         | (2)           | (0)              | 0                       | (0)           | 0                |

**FIRST BANK OF NIGERIA LIMITED**

**NOTES TO THE ANNUAL FINANCIAL STATEMENTS**

**Explanation of transition to IFRSs (continued)**

|                                            | Note              | BANK<br>31 December 2011 |              |                  | BANK<br>1 January 2011 |               |                  |
|--------------------------------------------|-------------------|--------------------------|--------------|------------------|------------------------|---------------|------------------|
|                                            |                   | N-GAAP                   | Adjustments  | IFRS             | N-GAAP                 | Adjustments   | IFRS             |
| <b>ASSETS</b>                              |                   |                          |              |                  |                        |               |                  |
| Cash and balances with central banks       |                   | 199,091                  | -            | 199,091          | 74,894                 | -             | 74,894           |
| Treasury bills                             | (f)               | 186,626                  | (186,626)    | -                | 23,599                 | (23,599)      | -                |
| Loans and advances to banks                | (a)               | 222,118                  | 229          | 222,347          | 383,893                | (13)          | 383,880          |
| Loans and advances to customers            | (a), (c) (e), (k) | 1,128,851                | 15,610       | 1,144,461        | 1,017,411              | 29,514        | 1,046,925        |
| Advances under finance leases              | (e)               | 4,642                    | (4,642)      | -                | 7,581                  | (7,581)       | -                |
| Financial assets held for trading          |                   | -                        | 2,552        | 2,552            | -                      | 11,485        | 11,485           |
| Investments                                | (a) (g)           | 550,368                  | (550,368)    | -                | 309,292                | (309,292)     | -                |
| Investment Securities - Available for sale | (f)               | -                        | 340,767      | 340,767          | -                      | 201,163       | 201,163          |
| Investment Securities -Held to maturity    | (f)               | -                        | 329,857      | 329,857          | -                      | 44,331        | 44,331           |
| Pledged assets                             | (f)               | -                        | 72,129       | 72,129           | 13,140                 | 108,869       | 122,009          |
| Managed funds                              |                   | -                        | -            | -                | -                      | -             | -                |
| Investment in subsidiaries                 |                   | 37,919                   | (5,503)      | 32,416           | 31,416                 | (1,000)       | 30,416           |
| Investment in associates                   | (g)               | 12,599                   | 1,500        | 14,099           | 12,599                 | 1,500         | 14,099           |
| Deferred tax asset                         | (l)               | 8,877                    | (3,682)      | 5,195            | 5,187                  | 6,959         | 12,146           |
| Other assets                               | (a), (h)          | 56,366                   | (12,633)     | 43,734           | 43,691                 | (10,347)      | 33,344           |
| Investment Property                        |                   | -                        | -            | -                | -                      | -             | -                |
| Property, plant and equipment              | (h)               | 55,352                   | 8,704        | 64,056           | 52,616                 | 9,636         | 62,252           |
| Intangible assets                          |                   | 734                      | -            | 734              | 265                    | -             | 265              |
| <b>Total assets</b>                        |                   | <b>2,463,543</b>         | <b>7,894</b> | <b>2,471,438</b> | <b>1,962,444</b>       | <b>75,239</b> | <b>2,037,209</b> |
| <b>LIABILITIES</b>                         |                   |                          |              |                  |                        |               |                  |
| Deposits from banks                        | (a)               | 51,251                   | 55           | 51,306           | 55,165                 | 56            | 55,221           |
| Deposits from customers                    | (a)               | 1,783,777                | 713          | 1,784,490        | 1,330,771              | (2,553)       | 1,328,218        |
| Borrowings                                 | (a)               | 93,102                   | 11,185       | 104,287          | 124,617                | 1,479         | 126,096          |
| Financial liabilities held for trading     |                   | -                        | 1,143        | 1,143            | -                      | 1,639         | 1,639            |
| Current income tax liabilities             |                   | 21,354                   | -            | 21,354           | 15,115                 | 3             | 15,118           |
| Other liabilities                          | (a)               | 133,265                  | (16,327)     | 116,938          | 86,309                 | (2,076)       | 84,233           |
| Deferred income tax liability              | (l)               | -                        | -            | -                | -                      | -             | -                |
| Retirement Benefit obligations             |                   | 7,222                    | 7,454        | 14,676           | 4,545                  | 6,530         | 11,075           |
| <b>Total liabilities</b>                   |                   | <b>2,089,971</b>         | <b>4,223</b> | <b>2,094,194</b> | <b>1,616,522</b>       | <b>5,078</b>  | <b>1,621,600</b> |



FIRST BANK OF NIGERIA LIMITED

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

Explanation of transition to IFRSs (continued)

|                                      | Note | BANK<br>31 December 2011 |              |                  | BANK<br>1 January 2011 |               |                  |
|--------------------------------------|------|--------------------------|--------------|------------------|------------------------|---------------|------------------|
|                                      |      | N-GAAP                   | Adjustments  | IFRS             | N-GAAP                 | Adjustments   | IFRS             |
| <b>EQUITY</b>                        |      |                          |              |                  |                        |               |                  |
| Share capital                        |      | 16,316                   | -            | 16,316           | 16,316                 | -             | 16,316           |
| Share premium                        |      | 254,524                  | -            | 254,524          | 254,524                | -             | 254,524          |
| Retained earnings                    | (h)  | 53,144                   | (3,495)      | 49,649           | 32,380                 | 930           | 33,310           |
| Statutory reserve                    |      | 35,413                   | (3,660)      | 31,753           | 28,294                 | -             | 28,294           |
| SMEEIS reserve                       |      | 8,960                    | (2,884)      | 6,076            | 9,193                  | (2,884)       | 6,309            |
| Revaluation reserve                  | (i)  | 2,379                    | (2,379)      | -                | 2,379                  | (2,379)       | -                |
| Treasury reserve                     |      | -                        | -            | -                | -                      | -             | -                |
| Statutory credit reserve             |      | -                        | 9,766        | 9,766            | -                      | 28,220        | 28,220           |
| Foreign currency translation reserve | (i)  | 2,836                    | (2,836)      | -                | 2,836                  | (2,836)       | -                |
| AFS reserve                          |      | -                        | 9,160        | 9,160            | -                      | 48,636        | 48,636           |
| <b>Total equity</b>                  |      | <b>373,572</b>           | <b>3,672</b> | <b>377,244</b>   | <b>345,922</b>         | <b>69,687</b> | <b>415,609</b>   |
| <b>Total equity and liabilities</b>  |      | <b>2,463,543</b>         | <b>7,895</b> | <b>2,471,438</b> | <b>1,962,444</b>       | <b>74,765</b> | <b>2,037,209</b> |
|                                      |      | -                        | -            | 0                | -                      | 474           | 0                |

**FIRST BANK OF NIGERIA LIMITED**

**Statement of Value Added - Group**  
**Year ended 31 December 2012**

| <b>Group</b>                               | <b>31 December 2012</b> |            | <b>31 December 2011</b> |            |
|--------------------------------------------|-------------------------|------------|-------------------------|------------|
|                                            | <b>N'million</b>        | <b>%</b>   | <b>N'million</b>        | <b>%</b>   |
| Gross income                               | <b>358,397</b>          |            | 256,804                 |            |
| Interest expense                           | <b>(62,253)</b>         |            | (36,784)                |            |
|                                            | <b>296,144</b>          |            | 220,020                 |            |
| Administrative overheads:                  |                         |            |                         |            |
| - Local                                    | <b>(108,783)</b>        |            | (80,909)                |            |
| - Foreign                                  | <b>(5,911)</b>          |            | (1,793)                 |            |
| <b>Value added</b>                         | <b>181,450</b>          | <b>100</b> | <b>137,318</b>          | <b>100</b> |
| <b>Distribution</b>                        |                         |            |                         |            |
| <b>Employees</b>                           |                         |            |                         |            |
| - Salaries and benefits                    | <b>65,808</b>           | <b>36</b>  | 53,072                  | 39         |
| <b>Government</b>                          |                         |            |                         |            |
| - Taxation                                 | <b>16,839</b>           | <b>9</b>   | 17,227                  | 13         |
| <b>The future</b>                          |                         |            |                         |            |
| - Asset replacement (depreciation)         |                         |            |                         |            |
| - Local                                    | <b>9,434</b>            | <b>5</b>   | 8,923                   | 6          |
| - Foreign                                  | <b>461</b>              | <b>0</b>   | 52                      | 0          |
| - Asset replacement (amortisation)         |                         |            |                         |            |
| - Local                                    | <b>518</b>              | <b>0</b>   | 1,130                   | 1          |
| - Foreign                                  | <b>127</b>              | <b>0</b>   | 69                      | 0          |
| - Asset replacement (provision for losses) | <b>13,165</b>           | <b>7</b>   | 38,209                  | 28         |
| - Expansion (transfers to reserves)        | <b>75,097</b>           | <b>41</b>  | 18,637                  | 14         |
|                                            | <b>181,450</b>          | <b>100</b> | <b>137,318</b>          | <b>100</b> |

**FIRST BANK OF NIGERIA LIMITED**

**Statement of Value Added - Bank**

| <b>Bank</b>                                | <b>31 December<br/>2012</b> |            | <b>31 December<br/>2011</b> |          |
|--------------------------------------------|-----------------------------|------------|-----------------------------|----------|
|                                            | <b>N'million</b>            | <b>%</b>   | <b>N'million</b>            | <b>%</b> |
| Gross income                               | <b>313,821</b>              |            | 235,811                     |          |
| Interest expense                           | <b>(51,778)</b>             |            | (30,606)                    |          |
|                                            | <b>262,043</b>              |            | 205,205                     |          |
| Administrative overheads                   | <b>(98,735)</b>             |            | (75,395)                    |          |
| <b>Value added</b>                         | <b>163,308</b>              | <b>100</b> | 129,810                     | 100      |
| <b>Distribution</b>                        |                             |            |                             |          |
| <b>Employees</b>                           |                             |            |                             |          |
| - Salaries and benefits                    | <b>60,447</b>               | <b>37</b>  | 48,374                      | 37       |
| <b>Government</b>                          |                             |            |                             |          |
| - Company income tax                       | <b>12,145</b>               | <b>7</b>   | 16,620                      | 13       |
| <b>The future</b>                          |                             |            |                             |          |
| - Asset replacement (depreciation)         | <b>9,169</b>                | <b>6</b>   | 8,517                       | 7        |
| - Asset replacement (amortisation)         | <b>556</b>                  | <b>0</b>   | 1,082                       | 1        |
| - Asset replacement (provision for losses) | <b>9,847</b>                | <b>6</b>   | 32,165                      | 25       |
| - Expansion (transfers to reserves)        | <b>71,144</b>               | <b>44</b>  | 23,052                      | 18       |
|                                            | <b>163,308</b>              | <b>100</b> | 129,810                     | 100      |

**FIRST BANK OF NIGERIA LIMITED**

**FIVE YEAR FINANCIAL SUMMARY - GROUP**

**STATEMENT OF FINANCIAL POSITION**

|                                        | <i>As reported under IFRS</i> |                  |                  | <i>As reported under N-GAAP</i> |                  |
|----------------------------------------|-------------------------------|------------------|------------------|---------------------------------|------------------|
|                                        | <b>31 December</b>            | 31 December      | 31 December      | 31 December                     | 31 March         |
|                                        | <b>2012</b>                   | 2011             | 2010             | 2009                            | 2009             |
|                                        | <b>N'million</b>              | N'million        | N'million        | N'million                       | N'million        |
| <b>Assets:</b>                         |                               |                  |                  |                                 |                  |
| Cash and balances with central bank    | <b>298,024</b>                | 199,228          | 75,517           | 70,332                          | 140,403          |
| Loans and advances to banks            | <b>393,125</b>                | 462,856          | 575,467          | 514,193                         | 764,048          |
| Loans and advances to customers        | <b>1,563,005</b>              | 1,252,462        | 1,160,293        | 1,072,640                       | 752,166          |
| Financial assets held for trading      | <b>2,565</b>                  | 5,964            | 16,636           | -                               | -                |
| Investment securities                  | <b>682,234</b>                | 694,269          | 254,708          | 292,843                         | 214,332          |
| Assets pledged as collateral           | <b>50,109</b>                 | 72,129           | 122,009          | -                               | -                |
| Inventory                              | -                             | 25,609           | 23,081           | -                               | -                |
| Managed funds                          | -                             | -                | -                | 84,630                          | 36,894           |
| Investment in associates               | <b>5,609</b>                  | 7,489            | 8,996            | 13,373                          | 2,884            |
| Investment in subsidiaries             | -                             | -                | -                | -                               | 1,510            |
| Other assets                           | <b>33,733</b>                 | 62,272           | 39,282           | 69,286                          | 51,884           |
| Investment property                    | -                             | 4,055            | 2,440            | 8,466                           | 6,098            |
| Intangible assets                      | <b>3,417</b>                  | 1,008            | 494              | -                               | -                |
| Property, plant and equipment          | <b>74,454</b>                 | 65,874           | 63,634           | 47,987                          | 39,695           |
| Deferred tax                           | <b>7,955</b>                  | 6,954            | 12,274           | -                               | -                |
| Assets held for sale                   | <b>12,978</b>                 | -                | -                | -                               | -                |
|                                        | <b><u>3,127,208</u></b>       | <u>2,860,169</u> | <u>2,354,831</u> | <u>2,173,750</u>                | <u>2,009,914</u> |
| <b>Financed by:</b>                    |                               |                  |                  |                                 |                  |
| Share capital                          | <b>16,316</b>                 | 16,316           | 16,316           | 14,504                          | 12,432           |
| Share premium                          | <b>189,241</b>                | 254,524          | 254,524          | 254,524                         | 254,524          |
| Reserves                               | <b>187,623</b>                | 96,775           | 129,607          | 41,973                          | 70,449           |
| Non controlling interest               | <b>1,353</b>                  | 964              | 1,148            | 3,081                           | -                |
| Deposits from banks                    | <b>87,551</b>                 | 183,500          | 148,352          | 173,280                         | 170,410          |
| Deposits from customers                | <b>2,405,858</b>              | 1,951,321        | 1,447,600        | 1,342,704                       | 1,194,455        |
| Financial liabilities held for trading | <b>1,796</b>                  | 2,857            | 1,639            | -                               | -                |
| Liabilities on investment contracts    | -                             | 49,440           | 76,446           | 148,224                         | 93,296           |
| Liabilities on insurance contracts     | -                             | 824              | -                | -                               | -                |
| Borrowings                             | <b>75,541</b>                 | 104,473          | 126,350          | 35,729                          | 35,042           |
| Retirement benefit obligations         | <b>18,648</b>                 | 15,081           | 11,426           | 724                             | 332              |
| Current income tax                     | <b>22,374</b>                 | 24,254           | 20,052           | 19,635                          | 11,283           |
| Other liabilities                      | <b>118,066</b>                | 158,773          | 120,470          | 128,760                         | 154,057          |
| Deferred income tax liabilities        | <b>6</b>                      | 1,067            | 901              | 10,612                          | 13,634           |
| Liabilities held for sale              | <b>2,836</b>                  | -                | -                | -                               | -                |
|                                        | <b><u>3,127,209</u></b>       | <u>2,860,169</u> | <u>2,354,831</u> | <u>2,173,750</u>                | <u>2,009,914</u> |

**FIRST BANK OF NIGERIA LIMITED**

**FIVE YEAR FINANCIAL SUMMARY - GROUP**

**INCOME STATEMENT**

|                                            | <i>As reported under IFRS</i> |                 | <i>As reported under N-GAAP</i> |                |                 |
|--------------------------------------------|-------------------------------|-----------------|---------------------------------|----------------|-----------------|
|                                            | <b>12 months ended</b>        | 12 months ended | 12 months ended                 | 9 months ended | 12 months ended |
|                                            | <b>31 Dec 2012</b>            | 31 Dec 2011     | 31 Dec 2010                     | 31 Dec 2009    | 31 Mar 2009     |
|                                            | <b>N'million</b>              | N'million       | N'million                       | N'million      | N'million       |
| Gross Earnings                             | <b>338,921</b>                | 265,580         | 232,079                         | 193,932        | 218,287         |
| Net operating income                       | <b>280,410</b>                | 230,853         | 178,062                         | 127,662        | 160,730         |
| Operating expenses                         | <b>(182,329)</b>              | (136,668)       | (119,274)                       | (77,574)       | (90,141)        |
| Group's share of associate's results       | <b>1,008</b>                  | (1,507)         | (3,657)                         | 114            | -               |
| Impairment charge for credit losses        | <b>(12,912)</b>               | (38,011)        | (21,590)                        | (38,174)       | (16,790)        |
| (Loss) on sale of assets to AMCON          | -                             | (15,501)        | -                               | -              | -               |
| Exceptional item                           | -                             | -               | 226                             | -              | (26,113)        |
| Profit before taxation                     | <b>86,177</b>                 | 39,166          | 33,767                          | 12,028         | 27,686          |
| Taxation                                   | <b>(14,918)</b>               | (18,864)        | (4,590)                         | (8,406)        | (15,117)        |
| Profit from continuing operations          | <b>71,259</b>                 | 20,302          | 29,177                          | 3,622          | 12,569          |
| Profit from discontinuing operations       | <b>3,838</b>                  | (1,666)         | -                               | -              | -               |
| Profit for the year                        | <b>75,097</b>                 | 18,636          | 29,177                          | 3,622          | 12,569          |
| Profit attributable to:                    |                               |                 |                                 |                |                 |
| Owners of the parent                       | <b>75,040</b>                 | 19,520          | 27,244                          | 2,612          | 12,569          |
| Non controlling interest                   | <b>57</b>                     | (884)           | 1,933                           | 1,010          | -               |
|                                            | <b>75,097</b>                 | 18,636          | 29,177                          | 3,622          | 12,569          |
| Earnings per share in kobo (basic/diluted) | 230                           | 57              | 89                              | 12             | 51              |

**FIRST BANK OF NIGERIA LIMITED**

**FIVE YEAR FINANCIAL SUMMARY - BANK**

**STATEMENT OF FINANCIAL POSITION**

|                                        | <i>As reported under IFRS</i> |                  |                  | <i>As reported under N-GAAP</i> |                  |
|----------------------------------------|-------------------------------|------------------|------------------|---------------------------------|------------------|
|                                        | <b>31 December</b>            | 31 December      | 31 December      | 31 December                     | 31 March         |
|                                        | <b>2012</b>                   | 2011             | 2010             | 2009                            | 2009             |
|                                        | <b>N'million</b>              | N'million        | N'million        | N'million                       | N'million        |
| <b>Assets:</b>                         |                               |                  |                  |                                 |                  |
| Cash and balances with central bank    | <b>288,125</b>                | 199,091          | 74,894           | 67,576                          | 140,353          |
| Loans and advances to banks            | <b>329,120</b>                | 222,347          | 383,880          | 255,903                         | 510,722          |
| Loans and advances to customers        | <b>1,316,407</b>              | 1,144,461        | 1,046,925        | 1,033,321                       | 695,876          |
| Financial assets held for trading      | <b>1,942</b>                  | 2,552            | 11,485           | -                               | -                |
| Investment securities                  | <b>631,211</b>                | 670,624          | 245,494          | 285,469                         | 203,471          |
| Assets pledged as collateral           | <b>50,109</b>                 | 72,129           | 122,009          | -                               | -                |
| Investment in associates               | <b>2,224</b>                  | 14,099           | 14,099           | 2,224                           | 2,224            |
| Investment in subsidiaries             | <b>40,348</b>                 | 32,416           | 30,416           | 30,416                          | 28,449           |
| Other assets                           | <b>32,459</b>                 | 43,734           | 33,344           | 51,245                          | 48,007           |
| Intangible assets                      | <b>1,302</b>                  | 734              | 265              | -                               | -                |
| Property, plant and equipment          | <b>70,724</b>                 | 64,056           | 62,252           | 46,302                          | 38,320           |
| Deferred tax                           | <b>6,703</b>                  | 5,195            | 12,146           | -                               | -                |
|                                        | <b><u>2,770,674</u></b>       | <u>2,471,438</u> | <u>2,037,209</u> | <u>1,772,456</u>                | <u>1,667,422</u> |
| <b>Financed by:</b>                    |                               |                  |                  |                                 |                  |
| Share capital                          | <b>16,316</b>                 | 16,316           | 16,316           | 14,504                          | 12,432           |
| Share premium                          | <b>189,241</b>                | 254,524          | 254,524          | 254,524                         | 254,524          |
| Reserves                               | <b>166,619</b>                | 106,404          | 144,769          | 48,460                          | 84,098           |
| Deposits from banks                    | <b>18,463</b>                 | 51,306           | 55,221           | 65,087                          | 78,980           |
| Deposits from customers                | <b>2,171,807</b>              | 1,784,490        | 1,328,218        | 1,244,030                       | 1,071,836        |
| Financial liabilities held for trading | <b>1,278</b>                  | 1,143            | 1,639            | -                               | -                |
| Borrowings                             | <b>81,987</b>                 | 104,287          | 126,096          | 35,473                          | 35,042           |
| Retirement benefit obligations         | <b>18,156</b>                 | 14,676           | 11,075           | 544                             | 718              |
| Current income tax                     | <b>19,768</b>                 | 21,354           | 15,118           | 14,948                          | 7,238            |
| Other liabilities                      | <b>87,039</b>                 | 116,938          | 84,233           | 84,742                          | 109,796          |
| Deferred income tax liabilities        | -                             | -                | -                | 10,144                          | 12,758           |
|                                        | <b><u>2,770,674</u></b>       | <u>2,471,438</u> | <u>2,037,209</u> | <u>1,772,456</u>                | <u>1,667,422</u> |

**FIRST BANK OF NIGERIA LIMITED**

**FIVE YEAR FINANCIAL SUMMARY - BANK**

**INCOME STATEMENT**

|                                     | <i>As reported under IFRS</i>              |                                   | <i>As reported under N-GAAP</i>   |                                  |                                   |
|-------------------------------------|--------------------------------------------|-----------------------------------|-----------------------------------|----------------------------------|-----------------------------------|
|                                     | <b>12 months<br/>ended<br/>31 Dec 2012</b> | 12 months<br>ended<br>31 Dec 2011 | 12 months<br>ended<br>31 Dec 2010 | 9 months<br>ended<br>31 Dec 2009 | 12 months<br>ended<br>31 Mar 2009 |
| Gross Earnings                      | <b>313,822</b>                             | 251,312                           | 209,187                           | 175,390                          | 184,536                           |
| Net operating income                | <b>258,554</b>                             | 220,706                           | 163,142                           | 119,167                          | 140,949                           |
| Gain from disposal of subsidiary    | <b>3,490</b>                               | -                                 | -                                 | -                                | -                                 |
| Operating expenses                  | <b>(168,908)</b>                           | (133,368)                         | (107,392)                         | (70,016)                         | (80,880)                          |
| Impairment charge for credit losses | <b>(9,847)</b>                             | (32,165)                          | (22,596)                          | (41,462)                         | (13,959)                          |
| (Loss) on sale of assets to AMCON   | -                                          | (15,501)                          | -                                 | -                                | -                                 |
| Exceptional item                    | -                                          | -                                 | 383                               | -                                | -                                 |
| Profit before taxation              | <b>83,289</b>                              | 39,672                            | 33,537                            | 7,689                            | 46,110                            |
| Taxation                            | <b>(12,145)</b>                            | (16,620)                          | (1,414)                           | (6,414)                          | (11,036)                          |
| Profit after taxation               | <b>71,144</b>                              | 23,052                            | 32,123                            | 1,275                            | 35,074                            |
| Earnings per share (basic)          | <b>218</b>                                 | 71                                | 98                                | 4                                | 141                               |